# 1029AA Quarterly Production Report



Fiscal Year 2024 - Third Quarter









#### **Table of Contents**

Housing and Community Development Summary and Activities	1
Housing Production:	
Neighborhood-Based Rental Housing	2
Neighborhood-Based Special-Needs Rental Housing	3
Philly First Home Program	4
Housing Preservation:	
Neighborhood-Based Rental and Special-Needs Housing	5
Homes Saved	
Heater Hotline	
Basic Systems Repair Program (BSRP)	
Adaptive Modifications Program (AMP)	
LIHEAP Crisis Program	
Vacant Land Management:	
Pennsylvania Horticultural Society (PHS)	11
Employment and Training:	
YouthBuild Philadelphia Charter School	12
Economic Development Activities	12
•	
Philadelphia Industrial Development Corp	
Nueva Esperanza Housing and Economic Development Inc. (NEHED)	
Impact Community Services Development Corporation (ICSDC)	
New Kensington CDC (NKCDC)	
HACE	29
Frankford CDC	33
North 5th Street Revitalization Project	35
The Enterprise Center CDC	37
The Business Center	41
Urban Affairs Coalition/Philadelphia Development Partnership/Entrepreneur Works	42
Women's Opportunities Resource Center	
Welcoming Center for New Pennsylvanians (WCNP) (Technical Assistance)	45
Community First Fund	
Tacony Community Development Corporation (TCDC)	
African Cultural Alliance of North America (ACANA)	51
ACHIEVEability	
Greater Philadelphia Community Alliance (GPCA)	
Lancaster Avenue 21st Century Business Association (LA21)	
Germantown United Community Development Corp. (GUCDC)	
Urban League of Philadelphia	
J T Goldstein	
KMM Tax and Accounting	65

Affirmative Action and Equal Employment Opportunities	67
Production Programs	
Third Quarter Summary Report for Sub-Contractors	67
Production Programs by Council District/Citywide	
1std Council District Production Programs	68
2nd Council District Production Programs	70
5th Council District Production Programs	73
7th Council District Production Programs	75
8th Council District Production Programs	76
Preservation Programs	
Third Quarter Summary Report for Sub-Contractors	79
Citywide Preservation Programs by Certification	
Minority Business Enterprise (MBE)	80
Women Business Enterprise (WBE)	
Nonprofit Women Business Enterprise (NP-WBE)	
Local Business Enterprise (LBE)	83
Nonprofit-Non Minority or Women Business Enterprise (NP-Non MBE/WBE)	88
Quarterly Expenditures and Unliquidated Opportunities	
Combined, CDBG, HOME, HOPWA, Section 108, HTF, HTF-GF, FAF, Philadelphia LandCa	re Program,
Emergency Rental Assistance Program (ERA 2), Other	_
CDBG Funding	93
HOME Funding	94
HOPWA Funding	94
Section 108 Loan Funding	95
HTF Funding	96
HTF Non-Recording Fee Sub Fund Funding	96
Federal Adjustment Factor	97
Philadelphia LandCare Program	97
Emergency Rental Assistance Program (ERA 2)	97
Other Funding	98

# **Section 1:**

# Housing and Community Development Summary and Activities

# **Housing and Community Development Summary**

Program	Program Measure	1st	2nd	3rd	4th	Total
Housing Production						
Barriel	Units under construction	434	287	287		434
Rental	Units completed	101	41	0		142
Consist Needs	Units under construction	157	109	109		157
Special-Needs	Units completed	48	0	0		48
Philly First Home	Households served	328	330	248		906
Housing Preservation						
Rental & Special Needs -	Units under construction	526	612	787		787
Preservation	Units completed	0	82	0		82
Housing Preservation						
Homes Saved	Units saved	139	158	244		541
Heater Hotline	Units completed	561	763	829		2,153
Basic Systems Repair	Units completed	548	833	852		2,233
Adaptive Modifications	Units completed	83	100	114		297
LIHEAP Crisis Program	Units completed	118	128	317		563
Vacant Land Management						
PA Horticultural Society	Lots stabilized/cleaned	12,005	11,976	11,534		12,005
Employment and Training						
YouthBuild	Youth served	137	176	168		176

# **Housing and Community Development Activities**

## **Housing Production**

#### **Neighborhood-Based Rental Housing**

The City funds affordable rental developments that receive Low-Income Housing Tax Credits (LIHTC).

		Year 49 Quarter			
	1st	2nd	3rd	4th	Total
Total Units Planned					0
Geographic Distribution - by Council Distr	rict			,	
1st	47	47	47		
2nd	45	45	45		
3rd	32	72	72		
4th	0	0	0		
5th	152	111	111		
6th	0	0	0		
7th	0	0	0		
8th	57	12	12		
9th	0	0	0		
10th	0	0	0		
Total Units Under Construction	434	287	287		
Geographic Distribution - by Council Distr	rict		<u>'</u>		
1st	0	0	0		0
2nd	0	0	0		0
3rd	0	0	0		0
4th	0	0	0		0
5th	59	41	0		100
6th	0	0	0		0
7th	42	0	0		42
8th	0	0	0		0
9th	0	0	0		0
10th	0	0	0		0
Total Units Completed	101	41*	0		142

<sup>\* 41</sup> units completed in December 2023

### **Housing Production**

#### **Neighborhood-Based Special-Needs Rental Housing**

The City funds the development of permanent housing for the homeless, persons with substance abuse issues, persons with HIV/AIDs, and persons with physical and intellectual disabilities.

	Year 49 Quarter				
	1st	2nd	3rd	4th	Total
Total units planned					0
Geographic Distribution - by Council District					
1st	34	34	34		
2nd	27	27	27		
3rd	0	0	0		
4th	0	0	0		
5th	0	0	0		
6th	0	0	0		
7th	48	48	48		
8th	0	0	0		
9th	0	0	0		
10th	0	0	0		
Total Units Under Construction	157	109	109		
Geographic Distribution - by Council District					
1st	0	0	0		0
2nd	0	0	0		0
3rd	0	0	0		0
4th	0	0	0		0
5th	0	0	0		0
6th	0	0	0		0
7th	48	0	0		48
8th	0	0	0		0
9th	0	0	0		0
10th	0	0	0		0
Total Units Completed	48	0	0		48

# **Housing Production**

#### **Philly First Home Program**

The Philly First Home Program provides down payment and closing cost assistance grants to income eligible, first-time homebuyers who complete pre-purchase counseling.

		Year 49 Q	uarter		
	1st	2nd	3rd	4th	Tota
Total grants	328	330	248		906
Geographic Distribution - by Council Dis	strict				
1st	17	21	13		51
2nd	30	24	25		79
3rd	22	34	29		85
4th	31	32	21		84
5th	20	11	17		48
6th	34	33	25		92
7th	56	59	45		160
8th	53	42	33		128
9th	57	67	36		160
10th	8	7	4		19
Demographic Distribution - Income			<u>.</u>		
Very low (<=25% AMI)	0	0	0		0
Low (>25% and <=50% AMI)	68	59	58		185
Moderate (>50% and <=80% AMI)	175	176	118		469
Over (>80% AMI)	85	95	72		252
Demographic Distribution - Race					
White	59	52	36		147
Black	189	195	149		533
Other	68	73	55		196
Asian	9	10	8		27
American Indian	3	0	0		3
Demographic Distribution - Ethnicity					
Hispanic or Latino	105	100	78		283
Not Hispanic or Latino	223	230	170		623
Demographic Distribution - Other Chara	octeristics				
Female	149	158	118		425
Handicap	1	3	3		7
Elderly	10	24	13		47

#### Neighborhood-Based Rental and Special-Needs Housing

The City funds the preservation of affordable rental housing and special needs permanent housing for the homeless, persons with substance abuse issues, persons with HIV/AIDs, and persons with physical and intellectual disabilities.

		Year 49 Quarter				
	1st	2nd	3rd	4th	Total	
otal units planned					0	
Geographic Distribution - by Council Dist	rict					
1st	0	0	175			
2nd	0	168	168			
3rd	82	0	0			
4th	80	80	80			
5th	364	364	364			
6th	0	0	0			
7th	0	0	0			
8th	0	0	0			
9th	0	0	0			
10th	0	0	0			
Total Units Under Construction	526	612	787			
Geographic Distribution - by Council Distr	rict	•	,			
1st	0	0	0			
2nd	0	0	0			
3rd	0	82	0			
4th	0	0	0			
5th	0	0	0			
6th	0	0	0			
7th	0	0	0			
8th	0	0	0			
9th	0	0	0			
10th	0	0	0			
Total Units Completed	0	82	0		82	

#### **Homes Saved**

The City's Residential Mortgage Foreclosure Prevention Program helps homeowners save their homes from foreclosure through funded housing counseling agencies, Neighborhood Advisory Committees, and legal assistance providers. More than 12,000 homes have been saved citywide since June 2008.

	1st	2nd	3rd*	4th	Total
Total units saved	139	158	244		541

<sup>\*</sup>The number of homes saved is low due to the introduction of a PHFA fund that assists delinquent homeowners with up to \$50,000 in back mortgages. Hearings were pushed back due to an overwhelming response to access those funds.

#### **Heater Hotline**

The Heater Hotline, administered by the Energy Coordinating Agency under contract to PHDC, receives and screens calls from persons without heat. Repair crews are dispatched to eligible households to make minor repairs. When major repairs are needed clients are referred to PHDC to apply for the Basic Systems Repair Program.

	Year 49 C	Quarter		
1st	2nd	3rd	4th	Total
561	763	829		2,15
559	749	796		2,10
ict				
16	23	34		7
92	103	117		31
100	111	133		34
78	77	90		24
57	65	60		18
21	31	34		8
71	106	114		29
75	150	126		35
41	65	72		17
8	18	16		4
		,		r
511	720	765		1,99
48	29	29		10
0	0	2		
0	0	0		
48	59	95		20
434	578	560		1,57
77	112	141		33
0	0	0		
0		0		
	-			<u> </u>
66	92	124		2
1				1,8
	03,	3,2		
	621	646		1,74
				31
03	130	120		رد ا
	561 559 ict  16  92  100  78  57  21  71  75  41  8  511  48  0  0  0  48  434  77	1st         2nd           561         763           559         749           ict         16         23           92         103           100         111           78         77           57         65           21         31           71         106           75         150           41         65           8         18           511         720           48         29           0         0           48         29           0         0           48         59           434         578           77         112           0         0           0         0           0         0           0         0           493         657           eristics	561     763     829       559     749     796       ict       16     23     34       92     103     117       100     111     133       78     77     90       57     65     60       21     31     34       71     106     114       75     150     126       41     65     72       8     18     16       511     720     765       48     29     29       0     0     2       0     0     0       48     59     95       434     578     560       77     112     141       0     0     0       0     0     0       66     92     124       493     657     672       eristics	1st         2nd         3rd         4th           561         763         829           559         749         796           ict         16         23         34           92         103         117           100         111         133           78         77         90           57         65         60           21         31         34           71         106         114           75         150         126           41         65         72           8         18         16      State

#### **Basic Systems Repair Program (BSRP)**

BSRP provides free repairs to correct electrical, plumbing, heating, structural, and roofing emergencies in eligible owner-occupied homes.

		Year 49 C	uarter		
	1st	2nd	3rd	4th	Total
Total units planned			ĺ		(
Units completed	548	833	852		2,233
Geographic Distribution - by Council Dist	trict				
1st	28	35	36		99
2nd	48	72	86		200
3rd	78	121	111		310
4th	57	100	95		252
5th	65	120	112		297
6th	17	27	38		82
7th	83	131	150		364
8th	97	118	126		34:
9th	74	104	95		273
10th	1	5	3		9
Demographic Distribution - Income			,		
Very low (<=25% AMI)	293	315	446		1,054
Low (>25% and <=50% AMI)	223	40	331		594
Moderate (>50% and <=80% AMI)	32	478	75		58!
Over (>80% AMI)	0	0	0		(
Demographic Distribution - Race			<u>.</u>		
White	36	60	57		153
Black	439	644	660		1,743
Other	71	119	127		31
Asian	1	7	5		13
American Indian	1	3	3		
Demographic Distribution - Ethnicity					
Hispanic or Latino	64	107	126		297
Not Hispanic or Latino	484	726	726		1,936
Demographic Distribution - Other Chara	cteristics				
Female	479	687	687		1,853
Handicap	106	169	213		488
Elderly	323	522	534		1,379

#### **Adaptive Modifications Program (AMP)**

AMP is designed to help low-income individuals with permanent physical disabilities live more independently in their homes. It provides free adaptations to a house or an apartment, allowing easier access to and mobility within the home.

		Year 49 Quarter			
	1st	2nd	3rd*	4th	Total
Total units planned					(
Units completed	83	100	114		297
Geographic Distribution - by Council Distr	rict				
1st	2	7	6		
2nd	5	9	4		
3rd	14	11	20		
4th	13	17	13		
5th	11	17	14		
6th	3	1	3		
7th	8	11	13		
8th	8	15	23		
9th	19	12	18		
10th	0	0	0		
Demographic Distribution - Income			· · · · · · · · · · · · · · · · · · ·		
Very low (<=25% AMI)	45	60	63		168
Low (>25% and <=50% AMI)	36	38	45		119
Moderate (>50% and <=80% AMI)	2	2	6		10
Over (>80% AMI)	0	0	0		(
Demographic Distribution - Race					
White	4	8	5		17
Black	73	84	96		253
Other	6	8	12		26
Asian	0	0	1		1
American Indian	0	0	0		C
Demographic Distribution - Ethnicity			,,		
Hispanic or Latino	6	8	12		26
Not Hispanic or Latino	77	92	102		271
Demographic Distribution - Other Charac	teristics				
Female	69	83	98		250
Handicap	83	100	114		297
Elderly	71	86	94		251

#### **LIHEAP Crisis Program**

Standard repairs under the Weatherization Assistance Program are no longer being performed. Weatherization services are now solely related to the LIHEAP Crisis Program.

		Year 49 Quarter			
	1st	2nd	3rd	4th	Total
Total units planned					0
Units completed*	118	128	317		563
Geographic Distribution - by Council Distric	t				
1st	6	3	22		31
2nd	20	13	24		57
3rd	19	13	47		79
4th	14	14	40		68
5th	9	18	31		58
6th	3	9	13		25
7th	15	18	59		92
8th	19	25	44		88
9th	12	12	37		61
10th	1	3	0		4
Demographic Distribution - Income					
Very Low (<=200% PL) - approx. <60% AMI	118	128	317		563
Over (>200% PL)	0	0	0		C

### **Vacant Land Management**

#### Pennsylvania Horticultural Society (PHS)

The City funds PHS through the Philadelphia LandCare Program to improve and stabilize vacant and blighted land. This results in the creation of new community green space for public benefit for low- and moderate-income area residents; 300-500 trees will be planted in low- to moderate-income census tracts in selected areas such as in neighborhood parks, around schools and recreation centers; and two neighborhood parks will be improved with key landscape improvement projects.

		Year 49 Quarter		
	1st	2nd	3rd	4th
Lots planned to be stabilized/cleaned	12,005	11,976	11,534	
Target Area Stabilization	185	167	260	
Philadelphia LandCare Maintenance (Clean-Up of Existing and Newly Stabilized Land)	6,610	6,610	6,690	
Philadelphia LandCare Community LandCare	2,472	2,462	2,304	
Philadelphia LandCare Community LandCare (Additional Workforce Parcels)	803	802	699	
MDO	124	124	0	
PHDC/Land Bank Parcels	490	490	490	
РНА	473	473	319	
ReEntry Parcels	848	848	772	
Geographic Distribution - by Council District	·			
1st	187	187		
2nd	187	187	142	
3rd	713	713	675	
4th	2,218	2,218	2,082	
5th	631	631	633	
6th	5,696	5,665	5,480	
7th	34	34	34	
8th	1,141	1,141	1,067	
9th	1,343	1,345	1,380	
10th	42	42	41	

### **Employment and Training**

#### YouthBuild (Philadelphia Youth for Change Charter School)

YouthBuild provides education, on-the-job training in construction, computer technology, or nursing and counseling to young inner-city adults aged 18 to 21 who reside in very low, low- and moderate-income households and have dropped out of high school. Students can earn high school diplomas, learn career skills, and receive counseling and leadership development skills to support their transition into adulthood.

		Year 49 Quarter			
	1st	2nd	3rd	4th	Total
Total youth to be served					C
Youth served	137	176	168		
Geographic Distribution - by Council Dist	trict				
1st	1	3	2		
2nd	10	20	20		
3rd	28	23	21		
4th	9	22	21		
5th	36	29	28		
6th	7	4	4		
7th	13	15	14		
8th	22	39	40		
9th	11	20	17		
10th	0	1	1		
Demographic Distribution - Income					
Very low (<=25% AMI)	82	131	125		
Low (>25% and <=50% AMI)	46	30	29		
Moderate (>50% and <=80% AMI)	7	12	12		
Over (>80% AMI)	2	3	2		
Demographic Distribution - Race	<u> </u>				
White	2	0	0		
Black	111	142	135		
Other	24	33	32		
Asian	0	1	1		
American Indian	0	0	0		
Demographic Distribution - Ethnicity					
Hispanic or Latino	10	3	2		
Not Hispanic or Latino	127	173	166		
Demographic Distribution - Other Chara	cteristics				
Female	67	92	89		

# **Section 2:**



# **Economic Development Activities**

### **Economic Development Activities**

The Economic Development Program provides funding and assistance to a broad range of neighborhood and citywide projects. The principal agency funded by the city is the Philadelphia Industrial Development Corporation (PIDC). This agency provides an integrated set of services to commercial and industrial firms and small businesses and neighborhood commercial areas for employment expansion and retention. PIDC offers financial assistance under the North Philadelphia Business Development Loan Program, Mortgage Loan Program, Citywide Land Development Program, Urban Development Action Grant (UDAG), Acquisition and Site Development Program, Section 108 Loan Program, and Enterprise Zone Loans. Neighborhood-based projects and technical assistance to businesses are undertaken through subrecipients (See listing below). The following project descriptions included in this report cover the period of January 1, 2024 to March 31, 2024.

### Philadelphia Industrial Development Corporation, pages 13-18

### Neighborhood and Special Commercial Projects, pages 19-65

- Nueva Esperanza Housing and Economic Development, Inc.
- Impact Community Services Development Corporation
- New Kensington CDC (NKCDC)
- HACE
- Frankford CDC
- North 5th Street Revitalization Project (N5SRP/Urban Affairs Coalition)
- The Enterprise Center CDC
- The Business Center
- Urban Affairs Coalition/Philadelphia Development Partnership/Entrepreneur Works
- Women's Opportunities Resource Center
- Welcoming Center for New Pennsylvanians (WCNP) (Technical Assistance)
- Community First Fund
- Tacony Community Development Corporation (TCDC)
- African Cultural Alliance of North America (ACANA)
- ACHIEVEability
- Lancaster Ave. 21st Century Business Association (CDC)
- Germantown United Community Development Corp. (GUCDC)
- Greater Philadelphia Community Alliance
- Lancaster Ave. 21st Century Business Association (LA21)
- Urban League of Philadelphia
- J T Goldstein
- KMM Tax and Accounting

### Philadelphia Industrial Development Corporation (PIDC)

2600 Centre Square West, 1500 Market St., Philadelphia, PA 19102

PIDC, a local development corporation within the definition set forth under 24 CFA 570.204(c)(3), shall engage in selected economic development programs as set forth under this agreement in order to attain at least one of the following public benefits:

- creation and retention of permanent jobs for residents of Philadelphia
- creation and retention of permanent jobs for very low, low- and moderate-income residents of the City
- stimulation of investment in economic activity in the City
- generation of tax ratables throughout the City

#### Funds will be used for:

- 1) provision of limited financing through direct loans, grants, or other investment vehicles that will attract conventional private financing for the bulk of a project
- 2) a market that will stimulate investment by savings and loans and other lending institutions
- 3) attraction of expanded conventional financing through the use of other federal or state financing programs

#### **Financial Assistance to For Profit Businesses**

Under this paragraph of the agreement, PIDC may undertake CDBG funded activities to provide financial assistance to for profit businesses located in Philadelphia. PIDC shall use CDBG funds for these economic development activities only after PIDC has determined and the City has approved that the financial assistance provided to the for profit business is necessary or appropriate to carry out the economic development project in accordance with 24 CFA 570.203(b). The programs that are eligible to be implemented under this agreement are set forth below.

The Enterprise Zone Development Loan Program is a special economic development program that provides low interest funds to businesses located in any of the City's officially designated Enterprise zones: The Port of Philadelphia, American Street, Hunting Park, and West Parkside.

The Mortgage Loan Program provides low interest second mortgage financing for business expansion in the City. Combined with private financing, this revolving loan pool contributes to the necessary capital to complete private business expansion that could not occur through private financial markets.

The Citywide Land Development Program provides funds primarily to "writedown" the sale price of publicly owned industrial and commercial land in certain areas of Philadelphia.

#### **Job Creation and Retention Programs**

PIDC shall provide loans to at least six businesses which anticipate creating at least 120 jobs over a two-year period after each project is completed on a citywide basis. Under this paragraph, PIDC shall provide such assistance to nonprofit entities which will create full time equivalent employment opportunities, at least 51 percent of these opportunities shall be available to low- and moderate-income persons.

24 CFR 570.203(b)/24 CFR 570.208(a)(4)

PIDC shall provide loans and/or grants to at least two businesses which anticipate creating at least 35 jobs over a two-year period after each project is completed in an Enterprise Zone. Under this paragraph, PIDC shall provide such assistance to nonprofit entities which will create full time equivalent employment opportunities. At least 51 percent of these opportunities shall be available to low- and moderate-income persons.

24 CFR 570.203(b)/24 CFR 570.208(a)(4)

#### Accomplishments

■ No loans settled this quarter

#### Commercial Assistance in Low- and Moderate-Income Neighborhood Programs

PIDC shall provide loans and/or grants to at least one entity on a citywide basis. Under this paragraph, PIDC shall provide such assistance to nonprofit entities which will provide retail goods and/or services in low- and moderate-income neighborhoods.

24 CFR 70.203(b) / 24 CFR 70.208(a)(1)

PIDC shall provide loans and/or grants to at least one entity in an Enterprise Zone. Under this paragraph, PIDC shall provide such assistance to nonprofit entities which will provide retail goods and/or services in low- and moderate-income neighborhoods.

24 CFR 570.204(c)(3) / 24 CFR 70.208(a)(1)

#### Accomplishments:

No loans settled this quarter in this category

#### Prevention or Elimination of Slums or Blight Programs

PIDC shall provide loans to at least one entity on a citywide basis. Under this paragraph, PIDC shall provide assistance to nonprofit entities which will assist on the prevention or elimination of slums or blight.

24 CFR 570.204(a)(2) / 24 CFR 70.208(b)(1)

PIDC shall provide loans to at least one entity in an Enterprise Zone. Under this paragraph, PIDC-LDC shall provide assistance to nonprofit entities which will assist on the prevention or elimination of slum or blight. 24 CFR 570.204(c)(3) / 24 CFR 570.208(b)(1)

#### **Accomplishments:**

No loans settled this quarter in this category.

#### **InStore Program**

The InStore Program offers forgivable loans ranging from \$15,000 to \$50,000 to eligible retail, food, and creative businesses to purchase equipment associated with establishing a new location or expanding at an existing one. InStore is offered in partnership with the Office of Arts, Culture and the Creative Economy. This program provides support to projects that help create the vital mix of businesses found within a successful commercial corridor. Retail, food and creative businesses have been growing in Philadelphia, both in quantity and quality. Through InStore, the City aims to strengthen the role of these businesses as economic and social anchors which provide goods and services in low- to moderate-income neighborhoods and to grow Philadelphia-based businesses that create new jobs, increase public revenue and expand economic development opportunities.

#### Accomplishments:

Business	Address	Loan Amount			
InStore Loans Settled in the 1st Quarter					
None					
2nd Quarter					
Ramona Pizza LLC	3136 Richmond St.	\$50,000.00			
3rd Quarter					
Report to come in 4th quarter					
4th Quarter					

#### Inner City Industrial Park Program (ICIPP)

The ICIPP will be targeted to North Philadelphia and the City's Enterprise Zones: Hunting Park, West Parkside and Port of Philadelphia. The ICIPP will be implemented to develop new locations for industrial and commercial development. Under this paragraph PIDC may undertake activities to aid in the elimination of slums and blight, especially the blighting influence of vacant property, and to meet community development needs having a particular urgency, especially those designed to alleviate existing conditions which pose a serious and immediate threat to the health and welfare of the community. Under the ICIPP funds may

be used for acquisition, disposition, public improvements and clearance activities or other real property infrastructure improvements, as appropriate.

24 CFR 570.201(a), (b), (c), (d) and (i) 24 CFR 570.208(b)(1)

PIDC shall complete the improvements to the West Parkside Industrial Park.

# Small Business Commercial Improvement Program, Storefront Improvement Program and Targeted Block Façades

The Targeted Neighborhood Commercial Area (TNCA) Program enables businesses to remain and to expand while providing needed goods, services, and employment opportunities for Philadelphia's low-and moderate- income residents. In order to improve the quality of life, employment opportunities, and entrepreneurial opportunities for very low, low-, and moderate-income individuals and very low, low-, and moderate-income neighborhoods, and recognizing the importance of Philadelphia's small business sector in achieving the foregoing, PIDC will undertake the economic development activities delineated on the following pages.

The Storefront Improvement Program (SIP) provides rebates on a matching basis up to \$10,000 for a single commercial property and \$15,000 for a multiple address or corner business property. Eligible properties will be located on or within a block of a designated commercial corridor. The funds may be used for design and physical improvement of the exterior element of the building or external security improvements, as well as internal security improvements which are part of an external security improvement.

#### **Accomplishments:**

Non-CDBG-funded rebates: for the Second Quarter there were 28 totaling \$268,015. Year to date: 47 non-CDBG funded rebates totaling \$394,084. The third Quater will be reported in the 4th quarter.

Business	Address	Rebate Amount
Ist Quarter		
Zachary C. Schreffler	1910 E. Passyunk Ave.	\$2,250.00
Owner's Rep, Inc.	1338 Rising Sun Ave.	\$6,000.00
Odd One LLC	1338 Rising Sun Ave.	\$7,143.69
Liberty Kitchen PHL Inc.	1400 N. Front Street	\$2,243.50
Myrtle & Magnolia LLC	2222 Frankford Ave.	\$ 4,538.35
Nicole Moy	2550 Kensington Ave	\$ 10,000.00
Awesome Little Cupcakes	4814 Princeton Ave.	\$ 1,867.50
Da Phim	8758 Frankford Ave.	\$ 6,984.00
Sonja West	1436 Fairmount Ave.	\$ 1,550.00
Wexler Gallery	1811 Frankford Ave.	\$ 15,000.00
Sunday Love Project	3200 Kensington Ave.	\$ 5,000.00
Father & Son Construction Inc II/DonnyMontano Ins	4282 Frankford Ave.	\$ 10,623.33

Business	Address	Rebate Amount
Father & Son Construction Inc II/Mariam Produce	4662 Frankford Ave.	\$ 8,575.00
Father & Son Construction Inc II/Super Value Discount	4730 Frankford Ave.	\$14,016.67
Steven Tirado	408 East Girard Ave.	\$ 7,495.57
5013 Baltimore LLC	5013 Baltimore Ave.	\$ 10,000.00
Wesley Wei	132 N. 3rd St.	\$ 8,200.00
Kalidave Limited Partnership	426 S. 44th St.	\$ 3,106.00
Wesley Wei	140 N. 3rd St.	\$1,475.00
2nd Quarter		
Famous 4th Street Cookie Company	4177-4178 Ridge Ave	\$9,655.00
West Philadelphia Corridor Collaborative	4862-70 Parkside Ave.	\$37,750.00
On Charcoal Inc	6516 Castor Ave.	\$3,950.00
Nats Beauty Supply	6801 Frankford Ave	\$7,074.00
Brewery Town Bakery LLC	2949 W Girard Ave	\$1,834.98
Footlocker	38 South 52nd St.	\$15,000.00
Focus Insurance Inc DBAE Pro Associates	123 N 9th St	\$6,825.90
South Street Head House district	407 South St.	\$6,754.50
Bkind Family Services	51 and 53 Maplewood Mall	\$15,000.00
Lancaster Pharmacy	4127 Lancaster Ave.	\$8,535.00
Myrtle and Magnolia	2222 Frankford Ave.	\$7,434.25
Machos Delish Mix LLC	6249 Catharine St	\$15,000.00
Dollhouse Luxury Boutique	3526 Cottman Ave	\$5,100.00
Family Bargain	118-120 S 52nd St.	\$5,367.60
CEX Agency(Creative Exchange)	2037 Frankford Ave.	\$5,254.21
Plaid LLC (DBA Laser Philly)	829 N. 2nd St.	\$10,000.00
No1 Cafe	2731 E Allegheny Ave	\$12,107.50
Well Aid Pharmacy Inc	21 S Cobbs Creek Parkway	\$1,450.00
Malbec Argentine Steak House	400 s 2nd St	\$14,800.00
The Boozy Mutt LLC	2633-39 Poplar St	\$15,000.00
Jack Costello Boxing Club	6846 Torresdale Ave.	\$12,127.50
Caphe Roasters LLC	3400 J St.	\$15,000.00
Simons Frank and Co	54-56 S 2nd St	\$15,000.00
Feltonville Food Market Inc	5001 C St.	\$950.00
Angela Wolf Video LLC	2331 S 7th St	\$2,848.00
A And M Optical LLC DBA Philadelphia Vision Center	101 West Chelten Ave.	\$1,975.00
Armans Perfume and Variety Shop	122 S 52nd St.	\$1,803.60
Baken Bacon	1148 South 11th St.	\$14,418.40
3rd Quarter		
To report in 4th quarter		

### **Neighborhood and Special Commercial Projects**

#### Nueva Esperanza Housing and Economic Development Inc. (NEHED)

Neighborhood Revitalization 4621 North 5th St., Philadelphia, PA 19140 Contract #: 2020129 Council District 7, Census Tract 197

NEHED shall improve the quality of life, employment opportunities and retail opportunities for low- and moderate-income individuals in the area generally bound by Hunting Park Commercial Corridor. The primary target will incorporate the Hunting Park Commercial Corridor, 4200 to 4700 blocks of North 5th Street, located between 5th and Hunting Park to 5th and Roosevelt Boulevard and the Wyoming Street Corridor-Wyoming Ave. and the Roosevelt Boulevard.

NEHED shall reach out to businesses in the target area and conduct a corridor walk through on a regular basis monthly. NEHED's Corridor Manager shall visit and connect with all businesses in the target area and ensure that they are aware of the CDC and the Corridor Manager's role. If linguistic or cultural challenges arise, NEHED shall request assistance from the Commerce Department to develop a plan to address them. NEHED shall contact at least 100 businesses. NEHED shall approach every business methodically when disseminating information and collecting business information. NEHED shall keep a record of all businesses contacted.

#### Accomplishments:

#### Quarter I:

- Number of operational businesses: 210
- Number of microenterprises <5 employees: No information provided
- Business ownership by race/ethnicity: Asian , black , Latino , white
- Vacant commercial properties: 34
- Market profile: In progress
- Held two (2) meetings with business owners. The first meeting had 12 businesses in attendance the second had 10. These meetings provide regular updates from the 25th police district. They also receive updates on the streetscapes work and they also are surveyed by NEHED on what topics businesses would like covered
- Will have more comprehensive data to share once they have completed their survey
- Uses its HPBA meetings to go over all things relevant to business owners. They are also surveyed for future topics to cover.

- Working on meetings specific to working with police. NEHED has agreed to create a form where business owners can anonymously report nuisance properties and other issues so NEHED can bring it up to the authorities and have these incidents/properties investigated.
- Direct assistance to microenterprises: No information provided
- Commercial corridor managers introduced themselves to 4 businesses in-person
- Identified three (3) businesses looking at physical improvements.
- Lists two (2) businesses receiving camera installations. Seven (7) other businesses are in discussions concerning cameras
- Provided technical assistance and/or business advice to a total of 17 businesses
- Maintain a list of commercial properties available for sale or lease: http://tinyurl.com/jn6znwa5
- Vacant commercial property located at 3958 N 5th Street. The owner is currently working on a potential lease for a restaurant.
- Two (2) RCO meetings held
- Intern working on a QR Code to support business directory. This is a work in progress
- Staff has been working closely with the Philadelphia Streets and Commerce Departments to design and implement a new streetscape plane for the N 5th Street corridor. The plan is at 25% design completion and a focus on pedestrian crossings has been prioritized along with beautification amenities and improved pedestrian scale lighting. Expected completion in 2024.
- Was able to secure a total of \$40,000 in funds for three (3) businesses through the Merchant's Fund Emergency grant. Another victory was the selection of two corridor businesses as Comcast Rise Grant recipients.

#### Quarter 2:

- Continued to provide business support services in the Hunting Park neighborhood. More detailed updates to be backfilled with Q3 submission.
- Love Park Christmas Market: received a separate grant/agreement between the Commerce Department, German American Markets (the operator of the Christmas Village) and Parks & Rec to source and support multiple vendors for a shared storefront at the 2023 Christmas Village. Able to use this opportunity to support multiple businesses they had worked with from the Hunting Park neighborhood. Other participants from this opportunity in past years were able to use the exposure as a launchpad to scale up their business, drawing more loyal customers to their neighborhood locations as well.

#### Quarter 3:

- Had one (1) new business open on its commercial corridor'
- Held a community oriented and police update meeting
- Corridor manager met with 43 businesses
- Identified eight (8) businesses seeking physical improvement
- Currently working with four (4) businesses to received physical improvement opportunities

- Identified thirteen (13) businesses that would like security cameras
- Working with eight (8) businesses to apply for security cameras
- Helped one (1) business secure security cameras for its storefront
- Helped 15 businesses apply for the HBDA grant and three businesses received funding.
- Replaced banners from Bristol St to Roosevelt Boulevard on 5th Street.

#### Impact Community Services Development Corporation (ICDC)

#### **Neighborhood Revitalization**

1952 East Allegheny Ave., Philadelphia, PA 19134

Contract #: 2020122

Council District 1, Census Tracts 177, 178, 188, 192

Impact CDC (ICDC) provides direct assistance to the K&A Business Association (KABA), in order to organize, expand and strengthen an effective Business Association for the entire K&A business community. ICDC is a member of the KABA and assists with and participates in business association meetings. ICDC reviews the needs of the KABA and provides assistance as necessary. This collaboration between ICDC and the business association assists ICDC in determining the needs of the entire commercial district and provides important information on public services and capital improvements needed to maintain and improve the overall area.

#### **Accomplishments:**

#### Quarter I

- Number of operational businesses: 103
- Number of microenterprises <5 employees: 55
- Business ownership by race/ethnicity: Asian 25%, Black 10%, Latino 37% White 15% Other 17%
- Vacant commercial properties: No Information provided
- Working on its market profile
- During the months of July and August Council person Lozada, District 7, and Impact hosted. The councilperson shared her vision for 24-shift cleaning for sidewalks and streets in Kensington. The later months were meetings with NKCDC to discuss a partnership for TCB and TCMP.
- Planning for stakeholders meeting in the 3rd quarter of their contract period. They will ensure that merchants are able to attend.
- During the past several weeks the corridor manager has taken patrol walks with its area police. With TCB power washing has taken place and the police have accompanied ICDC to ensure safety and support.
- In late July Impact welcomed a new corridor manager who wasted no time in getting out and becoming acquainted with the business community. These opportunities yielded 25 safe Cam applications, 2 forgivable loan applications, and 20 SIP applications.
- Identified 20 businesses that could use improvements along a 9 block radius. The business owners have anticipated the City providing resources to support them in fixing their business location. ICDC has approached Commerce for support and will report on the next steps.
- ICDC found 20 businesses that do not have outdoor camera surveillance; Impact is willing to cover 25% and Commerce would cover 75%.

- Impact is working with Mr. Yong Chun the owner of J&J restaurant, located at 3268 Kensington. This vendor is in need of new furniture and is looking into a forgivable loan. Yolanda Devilla has occupied and rented a location for 25 years. She is looking at purchasing the site.
- A spreadsheet for both Kensington and Allegheny businesses have been provided
- Reach out to owners of 5 vacant properties: Will provide in the second quarter
- One meeting was held and 2 cases were presented 3401 Rorer for maintenance auto shop on the
   1st level, it was approved 3229 Rorer for a two family home, it was not approved
- The Kensington Avenue Business Association business directory will be available in the third quarter
- Believe they have exciting developments that will share in their 3rd quarter that supports a great deal of their TCMP Contract Scope. They provide a great deal of information concerning TCB and the initiative to keep Kensington Clean. Same Day Pay and Power wash days are highlighted as well as the amount of trash and dump sites cleaned.

#### Quarter 2:

- Completed a survey of business owners and shared the results. Predictably, the responses showed that crime/safety, cleanliness, and the prevalence/extreme concentration of unhoused and transient people on the sidewalks are the primary concerns.
- Staff and vocal individual business owners are in frequent communication with police and elected officials to respond to crisis moments and make sure the few neighborhood-serving businesses that are left are able to continue their operations that are critical to the families that are trying to get by in this difficult area
- Through their work with business owners and in economic development Impact and partners New Kensington CDC created a comprehensive physical and social intervention strategy proposal to seek funding for a large scale clean up and facelift for the Kensington Avenue corridor and adjacent blocks. As part of that, they identified more than 20 storefronts in critical need of improvements and have begun seeking those property owners to prepare for the project.
- Completed an update of their business directory for the remaining businesses in the area, to show neighbors what they can find on the Avenue and to help these businesses sustain until more meaningful interventions to improve the conditions on the corridor.
- Based on a previous one-time funding, Impact was able to complete a power-wash of every façade and sidewalk from the 2900 to the 3400 block of Kensington Avenue, except for a few areas where SEPTA repair work under the El made it impossible.
- Commerce and Impact will finalize the proposal for physical interventions and plan to tie this to the microenterprise and business technical support offered through this contract during Q3.

#### Quarter 3:

- Commercial corridor had seven (7) new businesses open
- Commercial corridor had two (2) businesses close
- Held community meetings where the police department provided support and information.
- Assisted 60 businesses

- Identified ten (10) businesses that need physical improvement
- Working with the ten (10) businesses on opportunities for physical improvement
- Hhad no physical improvements on the commercial corridor
- Identified 20 businesses that would like to receive security improvements
- Currently supporting six (6) businesses to receive security cameras
- 14 businesses on ICDC's commercial corridor have received security cameras
- Had several important meetings, one of which took place in the Impact offices in February with a large number of merchants (37) from the Kensington & Allegheny Corridors, members from KABA, the Councilwoman, representatives from the Department of Commerce, and the Police Officers. The meeting lasted over two hours and covered several issues that importance merchants and landlords. The councilwoman explained the actions that will be taken within the plan to address and eliminate the main problems that impact Kensington. These actions include bills, resolutions, and measures to reduce trash, regulate businesses, close businesses that operate outside the laws, find solutions to the homeless on the Kensington's streets, and eliminate the open sale of drugs from the streets. The merchants said they were waiting for the changes. We have scheduled the next meeting for May 2024.
- Completed the installation of surveillance camera systems in 14 small businesses in partnership with Invision Company.
- Initiated a project to repair 10 more businesses by painting their gates, windows and installing new exterior lights. The goal of this beautification project is to enhance safety and attract more customers to the Kensington Corridor. This initiative is part of the Safety Enhancement Corridor Grant

#### **New Kensington CDC (NKCDC)**

#### **Neighborhood Revitalization**

2771 Ruth St., Suite 1, Philadelphia, PA 19134

Contract #: 2020123

Council Districts 1, 5, 7, Census Tracts 156, 163, 176-181

Greater Service Area: Zip Codes 19125 and 19134, Census Tracts: 143, 158-161, 178-182, and 185-192

Primary Commercial Area: 1200 through 2700 blocks of Frankford Ave.

Supportive Services to: East Girard Ave. (Front to 1-95), Allegheny/Richmond (Tulip to Richmond;

3100 block of Richmond) and Front and Kensington Corridor (Front/Norris to York)

NKCDC creates economic opportunity by assisting businesses, revitalizing neighborhood commercial areas and eliminating blight in targeted neighborhoods. This program compliments the Elm Street Program. Stabilizing and expanding the City's employment base especially low- and moderate-income neighborhoods, NKCDC, a community-based development organization, (CBDO) assists the City of Philadelphia by undertaking Targeted Corridor Revitalization Management activities. In addition to Front and Kensington, the NKCDC area has expanded to include Allegheny and Richmond, Frankford, and East Girard Ave. Each area has specific goals for NKCDC to meet.

NKCDC reaches out to businesses in the target area and conducts a corridor walk through on a regular basis monthly. NKCDC's Corridor Manager visits and connects with all businesses in the target area and ensures that they are aware of the CDC and the Corridor Manager's role. If linguistic or cultural challenges arise, NKCDC can request assistance from the Commerce Department to develop plans to address them. NKCDC shall contact at least 100 businesses. NKCDC shall approach every business methodically when disseminating information and collecting business information. NKCDC shall keep a record of all businesses contacted.

#### **Accomplishments:**

#### Quarter I:

- Number of operational businesses: 1,080
- Number of microenterprises <5 employees: 630
- Business ownership by race/ethnicity: Asian 21 .4%, Black 7.2%, Hispanic 23.2%, Middle Eastern 7.1%, White 37.5%
- Vacant commercial properties: 351
- Market profile: No information provided
- One Richmond Street Business Meetup –NKCDC met with business and real estate owners from the Richmond Street Commercial Corridor at The Lunar Inn. Business owners wanted to discuss NKCDC's services and strategies to enhance commercial activity along the corridor. It was a productive discussion and business owners agreed to continue meeting in-person once per month moving forward.

- Currently working on a comprehensive planning process for Kensington in collaboration with Impact Services. That planning process will include input from both business owners and residents about their priorities for the future of the neighborhood.
- Lists eight (8) meetings with police and Council person Lozada on working on the cleaning pilot program
- Managed 16 referrals for businesses.
- Lists 27 businesses speaking with corridor manager concerning their business needs.
- The NKCDC activity and referral log provides detail of the types of referrals made. These could include physical improvements.
- Working with the following businesses to improve their lighting:
  - 2721 Kensington Ave.
  - 2800 Kensington Ave.
  - 2877 Kensington Ave.
- Managed 16 referrals for businesses
- Maintain a list of commercial properties available for sale or lease: https://nkcdc.org/commercial-arts/property-listings/
- Reach out to owners of 5 vacant properties: NKCDC does not list them for this quarter
- Provide input on zoning issues: NKCDC does not list them for this quarter
- Create a business directory: https://nkcdc.org/business-arts/business-directory/
- Lists transformative development and beautification projects
- Business owners in Kensington continue to face compounding challenges linked to quality of life issues impacting the neighborhood, such as open-air drug trade and migrating homeless encampments. Until these fundamental problems are addressed, these small businesses will continue to suffer. NKCDC Planning project will address the issues in a comprehensive manner as opposed to the piece meal solutions that have been used thus far. Additionally NKCDC is working closely on partnership and working with Port Richmond
- The goal of the NKCDC Kensington Planning Process with Impact Serivces is to produce a comprehensive, community-driven, strengths-based, and trauma-informed plan that can help the neighborhood navigate its way towards sustainable solutions to these conflicts.

#### Quarter 2:

- Continued to provide business support services on a number of commercial corridors in 19134 and 19125. More detailed updates to be backfilled with Q3 submission.
- Continued to partner with Impact Services on the overall Kensington reclamation and revitalization strategy including input based on the business owners they work with, towards the proposal submitted by both organizations for significant funding for a physical facelift and intervention to the public spaces and vacant lots on the Kensington Avenue corridor.

Corridor managers were featured in an episode of a video series produced by PACDC and IndieLife Media highlighting the contributions of commercial corridor managers. The video showcases the many relationships NKCDC's staff have formed in the community and describes the ways that an economic development organization such as NKCDC can support small business owners. The video series was intended to introduce the work of commercial corridor management to a wider audience to help overcome the trust gap that many business owners rightly feel when someone walks in the door offering assistance.

#### Quarter 3:

- 4 new businesses opened on its corridor
- 3 businesses closed on its corridor
- Community meetings with the police were held
- Small business survey was completed
- Corridor manager met with 50 individual businesses
- Identified 19 businesses that need physical improvements
- Working with six (6) businesses on opportunities for physical improvements
- Identified 19 businesses that would like security cameras
- Working with three (3) businesses on receiving security cameras
- At this time no businesses have received cameras for this quarter
- Our team began Q3 focused on completing our 2024 Small Business Survey. We collected 68 responses from business owners across the corridors we serve and compiled information on those business owners' interest in programs like the Storefront Improvement Program, Business Security Camera Program, In Store Forgivable Loan Program, and the PBLN Equity Incentive Grant. That information was uploaded into a working plan that will guide our service delivery over the next six months.
- Sgnificant amount of our time was also dedicated to helping business owners apply for grant opportunities.
- Helped two businesses, Perfezione Event Decor and Nu Bella Nails, complete Merchants Fund applications
- Helped 16 business owners apply for the PA CDFI Network's Historically Disadvantaged Business Assistance grant. A number of those business owners have already informed us that they received grants.
- Multiple development projects moving forward at this time, including construction at 3000 Kensington Ave and Ruth Street Civic House. We will be breaking ground in May on Ruth Street Civic House. NKCDC and our general contractor for the project, Caritas Construction, have been making a concerted effort to solicit and prepare local sub-contractors to participate in that project.
- Earlier this month, we hosted an event at our office to share details about the project with these sub-contractors and connected them directly with Caritas Construction.

- NKCDC also spent much of Q3 organizing programming at two of ourproperties on Frankford Ave, 2211-17 Frankford Ave and the NKCDC Garden Center. We received 20 proposals from local small businesses, artists, and community groups for uses of both spaces back in Q2. In Q3, those proposals passed their our organization's equity rubric and then a community vote was organized to garner feedback on the proposals from residents. Cantina La Martina was selected as an anchor tenant for 2211-17 Frankford Ave and Mural City Cellars was selected for programming on Friday and Saturday nights at the NKCDC Garden Center. Other businesses, artists and groups that submitted proposals will also have the opportunity to host programming at the NKCDC Garden throughout the week, on Thursday nights, and on Sundays.
- Continues to move forward with art & cultural-focused work in Kensington. We want to continue to develop projects that highlight the unique cultural diversity that the neighborhood has to offer.
- Completed murals at Vientiane Bistro, P.S. Supermarket, and Chuckles' Bar & Grill with funding from the Corridor Safety Enhancement Grant we received last year.
- Have two more murals to finish at Martin's Deli and 2721 Kensington Ave., which are on schedule to be completed in May.
- Organizing a print and online newsletter to highlight the many immigrant-owned business along Front & Kensington. The first issue of that newsletter will be published in early June and will feature a story about first generation business owners on the corridor that grew up along Kensington Avenue and inherited their businesses from their parents

## **HACE**

#### Neighborhood Revitalization

167 W. Lehigh Ave., Suite 200, Philadelphia, PA 19140

Contract #: 2020121

Council District 7, Census Tracts 163, 164, 174, 175, 176.01, 176.02, 195

To create economic opportunity by assisting businesses; revitalizing neighborhood commercial areas and eliminating blight in targeted neighborhoods and stabilizing and expanding the City's employment base especially low- and moderate-income neighborhoods, HACE, a community-based development organization (CBDO), will assist the City of Philadelphia by undertaking Targeted Corridor Revitalization Management activities.

HACE shall reach out to businesses in the target area and conduct a corridor walk through on a quarterly basis. HACE's Corridor Manager shall visit and connect with all businesses in the target area and ensure that they are aware of the CDC and the Corridor Manager's role. If linguistic or cultural challenges arise, HACE shall request assistance from the Commerce Department to develop plans to address them. HACE shall contact at least 100 businesses throughout the year. HACE shall approach every business methodically when disseminating information and collecting business information.

# **Accomplishments:**

## Quarter I:

- Number of operational businesses: 275
- Number of microenterprises <5 employees: 266
- Business ownership by race/ethnicity: Asian: 5%, Black: 2%, Latino: 85%, White:8%
- Vacant commercial properties: 73
- Will conduct a new business survey about community engagement and how community engagement builds deeper, stronger and more trusting relationships between public organizations and communities. Community engagement is a powerful tool for businesses because it cultivates customer retention. The bilingual survey consists of eight questions.
- Main Street staff met with Officer Rosa from the 25th District and discussed ways to resolve homelessness issue in our Corridor. Flyers were distributed to businesses in the corridor with resource information on safety and homeless drop-in centers for referral. As a result, we advised business owners to contact local police when they are addressing a situation with the homeless in their property.
- Business district manager visited 61 businesses.
- Working with one business on SIP application.

- Identified locations in need of security improvements and upgrade for at least 15 storefronts' exterior lights and install at least 5 security cameras: No business was registered for the program during this quarter.
- Main Street staff continue to help Sanchez Restaurant's business owner, in obtaining commercial insurance for his business. For this period, they worked on looking at different options for the most affordable quota for Sanchez Restaurant business owner. A business owner was a victim of vandalism. They met with Mr. Ortez and helped him with the legal process on reporting this incident. They are working on applying for an emergency grant through the Merchant Grant Fund to help Mr. Ortez with reimbursement on the expenses. Lastly, they helped Sanchez Restaurant with commercial cleaning services. They contacted a certified contractor in the area that provides these services. In result, they scheduled a visit with Kitchen Hood Cleaning and Sanchez Restaurant so that his business can be in compliance with the Health Department.
- Maintain a list of commercial properties available for sale or lease: submitted as an attachment the list of properties.
- HACE has 73 vacant properties in three commercial corridors representing 21%. They also keep the digital business directory updated through HACE CDC website.
- On August 6th, 2023, HACE held a virtual community zoning to review a zoning application for 3207 N. 6th Street. Applications are for personal vehicle repair and maintenance (installation of tires) and retail sales of tires in an existing structure.
- On September 16, 2023, HACE conducted the El Centro de Oro Night Market. Inspired by vibrant outdoor markets popular in Asia, Night Markets take place in the streets of district Philadelphia neighborhoods where vendors sell a variety of multi-ethnic street foods made with fresh, local ingredients. These lively gathering places also include local live music, and entertainment, showcasing the best of what the city has to offer. During this Community event HACE partnered with the Food Trust and over 10 different truck vendors to participate in this event, Philadelphia's favorite street food festival, celebrating the city's culinary landscape and the amazing restaurants, gourmet food trucks and coolest neighborhoods. HACE also plans to continue to work with PACDC on Save Your Biz Philly (SYBP) Technical Assistance pilot program. During their meeting, they started looking for potential businesses to participate at SYBP.
- Taller Puertorriqueno held the 38th Feria del Barrio event.

#### Quarter 2:

- 5 new businesses opened while 2 businesses closed.
- Completed a survey of business owners and is analyzing the results, to be submitted in Q3.
- Held a community meeting for residents and business owners; also participated in the monthly Police District Advisory Council meetings to represent the interests of the business community.

- Two businesses began the process of pursuing physical improvements, through Storefront Improvement Program with HACE's assistance. At this time both are in process.
- Updated the business directory for sharing around the neighborhood to highlight businesses in the 5th & Lehigh and Front & Allegheny corridors.
- Mural Arts: worked with Mural Arts Project on 3 murals in the heart of 5th Street corridor, intended to celebrate the community's history and also create a more positive atmosphere that will generate more visitation for the businesses and public spaces (no contract funds used towards the mural)
- Partnering with Temple University students and Taller Puertoriqueno to conduct a needs assessment of the 5th Street business district including community assets, retail markets, one-on-one interviews with the businesses, and services provided by HACE.
- Continues to participate with PACDC in the Save Your Biz Philly program, and conducted intake for two additional businesses.
- Tree planting at Front & Allegheny in partnership with TreePhilly, Parks & Rec, and William Penn Foundation and PHL-TCB: crews installed the majority of the trees before the winter began. This project is intended to combat the urban heat island effect of which the Fairhill neighborhood is one of the worst in the city, and to create a more welcoming environment for shoppers and neighbors to assist in revitalizing the Front & Allegheny corridor.

#### Quarter 3

- 3 new businesses opened while 1 closed
- Met with seventeen individual business owners.
- Identified 5 businesses that would benefit from Storefront Improvements.
- Identified 3 businesses that would benefit from Security Camera Improvements.
- Temple University students and Taller Puertorieno are still assessing the North 5th Street businesses. This period Temple Students interviewed business owners and community residents in the corridor to identify needs within the commercial corridor. The preliminary scope of this project consists of documenting businesses vacancies, conducting pedestrian counts, assessing retail markets served, conducting interviews to business owners, and documenting the services provided and organized by HACE Business Center.
- Staff met with Philadelphia Parks and Recreation staff to identify potential new areas to plant new trees in the American Street and Lehigh commercial corridor.
- HACE and the Department of Commerce held monthly meetings to support local business owners by providing resources on technical and financial assistance for small business owners. This event represents a unique opportunity to discover new growth opportunities for your business, connect with other entrepreneurs and create valuable support networks and access key resources and obtain critical insights for the success of your venture.

■ HDBA grant aims to help mitigate the negative economic impacts of COVID-19 on historically disadvantaged small businesses. Eligible businesses must be in the state of Pennsylvania and owned by racial or ethnic minorities. Each business selected for the grant will receive up to \$10,000. During this period, HACE distributed flyers to all businesses in the commercial corridor about the HDBA grant. In addition, 10 businesses were selected for validation of this grant. As of March 2024, 3 businesses were approved for the \$10,000 grant.

### Frankford CDC

### **Neighborhood Revitalization**

4900 Griscom Ave., Philadelphia, PA. 19124

Contract #: 2020119

Council Districts 6, 7, Census Tracts 183-185, 189-190, 292-302, 317-319

To improve the quality of life, employment opportunities and entrepreneurial opportunities for very low, low- and moderate-income individuals and very low, low- and moderate-income neighborhoods and selected Urban Renewal Area neighborhoods, and recognizing the importance of Philadelphia's small business sector in achieving the foregoing, Frankford CDC (FCDC), a neighborhood-based organization, will undertake economic development activities designed to enhance employment opportunities, the majority of which will be available to low- and moderate income residents of the targeted neighborhood.

## **Accomplishments:**

#### Quarter I:

- Number of operational businesses: 197
- Number of microenterprises <5 employees: 83
- Business ownership by race/ethnicity: Asian: 53, Black: 50, White: 16, Latino:15
- Vacant commercial properties: 45
- Stakeholder planning session Frankford Economic Development Steering Committee
- Convenings of business owners (narrative summary): no information this quarter
- Physical improvements: no information
- Did a door-to-door outreach of 4500-4800 blocks of Frankford in September.
- Working with Mariam Produce (4662 Frankford), Donny Montono Insurance (4282 Frankford), and Dollar Bazar (aka Super Value Discount, 4730 Frankford) all for SIP/rStore.
- Provided technical assistance and business advice to Save Your Biz Philly- Mariam Produce, Little Leaders, Taha/Frankford Muslim Association
- Maintain a list of commercial properties available for sale or lease: no information this quarter
- Create a business directory: no information this quarter
- Coordinate CDC-led development projects (narrative update): no information this quarter

### Quarter 2:

- Continued to provide business support services on a high vacancy and economically depressed section of Frankford Avenue in Frankford.
- Continued the completion of their 100% SIP pilot with a few properties near the core of the corridor at Arrott T.C.

- 3 new businesses opened while 1 business closed.
- Frankford CDC held a community meeting with their police district.
- Met with 10 small businesses owners individually.
- Identified 10 businesses that would benefit from physical improvements but 3 received physical improvements
- Identified 8 businesses that would benefit from security improvements but 3 received security improvements
- Held a business association meeting in February with 10 businesses present. Diane Richardson, President of the Frankford Business and Professional Association, is working on recruiting new officers.
- 4668 Frankford Ave has continued to be a problem and activity has seeming picked up as the weather has gotten nicer. Frankford CDC staff talks regularly with Officer Austin and Captain Newsome pertaining to nuisance businesses.
- Continued work on the Targeted Storefront Improvement Program (SIP) 100%, the projects at Donny Montano Insurance, Mariam Produce and Dollar Bazar should be done soon.
- Frankford CDC is continuing to move forward with the Transit Oriented Development project at Frankford Transportation Center. Current plans calls for 25,000 square ft supermarket, a 40,000 square foot health center and 130 units of rental housing. Timeline looks like zoning review in May/ June and City Planning Commission in July. If all goes to plan, on track for spring 2025 demolition. Applied and received the Corridor Enhancement Grant to help activate the area around the project, including informational signage about the upcoming project and a large community engagement event.

## North 5th Street Revitalization Project/Urban Affairs Coalition

### **Neighborhood Revitalization**

6055 N. 5th St., Philadelphia, PA 19120 Contract# 2420070

Council District 9, Census Tracts 274, 275

To create economic opportunity by assisting businesses; revitalizing neighborhood commercial areas and eliminating blight in targeted neighborhoods and stabilizing and expanding the City's employment base especially low- and moderate-income neighborhoods, North 5th Street Project, a community-based development organization (CBDO), will assist the City of Philadelphia by undertaking Targeted Corridor Revitalization Management activities.

N5SRP shall reach out to businesses in the target area and conduct a corridor walk-through on a regular basis monthly. N5SRP's Corridor Manager shall visit and connect with all businesses in the target area and ensure that they are aware of the CDC and the Corridor Manager's role. If linguistic or cultural challenges arise, N5SRP shall employ interpretation (in-person or telephonic) and document translation services. N5SRP may use the City's procured vendors who have agreed to extend the City's rates to eligible organizations. N5SRP shall approach every business methodically when disseminating information and collecting business information. N5SRP shall keep a record of all businesses contacted.

# Accomplishments:

#### Quarter I: The following categories will all be updated in the second quarter

- Number of operational businesses: 687
- Number of microenterprises <5 employees: Microenterprise: 205, Not Micro: 30, Unknown: 452
- Business ownership by race/ethnicity: Asian: 107, Black: 67, Latin: 43, White: 12, Other: 23, Unknown: 431
- Vacant commercial properties: 7
- Convenings of business owners (narrative summary)
- Meetings with police
- Individual meetings between the commercial corridor manager and microenterprise owners (350 minimum; yes/no)
- Identify 10 storefronts that would benefit from physical improvements
- Identify locations in need of security improvements and upgrade at least 10 storefronts' exterior lights and install at least 3 security cameras
- Provide technical assistance and business advice to the owners of at least 25 microenterprises
- Maintain a list of commercial properties available for sale or lease
- Facilitate cooperation between the business community and resident community

## Quarter 2:

- North 5th Street Project continued to provide business support services on the corridor in Olney and at the Broad & Olney corridor. Work at Broad & Olney is progressing with nearly the target number of business owners agreeing to the storefront improvements and cameras; contractor selection is underway and businesses are excited to see some changes.
- On North 5th Street, the organization was able to close on the purchase of a property that gives them a permanent space from which to provide services and create a more in depth presence. Located in a former salon, they are exploring options to use the ground floor space to support the growth of neighborhood entrepreneurs.

- Six (6) new businesses open on its commercial corridors
- Three (3) businesses close on its commercial corridors
- While no community survey or meetings occurred during this quarter Notrh 5th is engaged in a major revitalization of Broad and Olney. Their coordination work on this project has incorporated City and community partners
- Police meetings were held
- 76 individual meetings
- Identified 23 businesses that showed an interest in physical improvements
- Seven (7) businesses working on opportunities for physical improvements
- No businesses received funding for physical improvements
- Identified 12 businesses interested in Business Security Cameras
- Three (3) businesses are currently applying for Business Security Cameras
- No businesses have received business security cameras
- Encountering a great deal of change in its work. In addition to staff turnover and the handling of major corridor revitalization and acting as point group. They are working with well over 390 storefronts. They are managing the change of their financial support and moving into a permanent location for its operations.
- In addition to business development and outreach efforts, we are continuing to develop our community programming. We have had regular interactions with PPD35 we have noticed an increase presence of the beat patrol on the corridor throughout the day, and have been able to increase communication with them, both regarding safety concerns around hot spots and nuisance businesses, as well as partnership development.
- Begun initiation phase of our neighborhood planning project, which consists of existing conditions research. This will help develop a baseline assessment for the neighborhood and community and economic development needs as we begin to involve partners and neighbors in the process.

## The Enterprise Center CDC

#### Micro-Enterprise Assistance

4538 Market St., Philadelphia, PA 19139

Contract #: 2020131

Council District 4, Census Tract 89

The Enterprise Center CDC proposes to assist the City of Philadelphia to launch a series of business support services in the newly launched Business Support Services (BSS) program on targeted neighborhood commercial corridors. These services will be marketed through workshops and partnering CDCs to assess and respond quickly and directly to the needs of merchants currently operating on those targeted commercial corridors.

## **Accomplishments:**

#### Quarter I:

- Number of operational businesses: 221
- Number of microenterprises <5 employees: N/A
- Business ownership by race/ethnicity: Black: 47%, Asian: 32%, Other/N/A: 20%, White: 5%, Latino: 4%
- Vacant commercial properties: 52
- Will host an in-person business resource meeting on October 20th, 2023 at 24 S. 52nd St. TEC-CDC has decided to take a different approach to this meeting by partnering with PACDC, Temple University, and Black Squirrel to launch the "Secure Your Biz Philly" project. The project provides professional services and resources to businesses in need of stabilization support. Some resources will include support to businesses dealing with debt, legal or tax issues; back rent or landlord/tenant issues; and businesses who are unable to access financial capital or achieve other goals due to systemic barriers. "Secure Your Biz Philly" will also help business owners with bookkeeping and inventory advocacy. All services are free and are offered to rebuild communities and revitalize neighborhoods
- In July, TEC-CDC started hosting public safety monthly meetings in conjunction with Councilperson Gauthier's office. The meeting hosts community stakeholders and the primary goal is to have discussions around combatting crime, implementing preventative safety measures, and having solution-based discussions to promote safety on the corridor. With continued civil unrest and shootings that have been occurring lately in the community, it's imperative that stakeholders come together to address these issues. Some of the stakeholders include; the West Philadelphia police departments, The City's Office of Violence Prevention, and SEPTA Police.
- Discussed storefront improvement program with Darlene Jones, the owner of Star Fusion, who has occupied another location at 268 S. 52nd St. She will be opening her third Star Fusion location on 52nd St. Scheduling a secondary in-person meeting to make sure the application is done correctly in October.

- Assisted the owner of Hakim's Bookstore, Yvonne Blake, with her Secure Your Biz Philly application. Also, the TEC-CDC team attended the Pennsylvania Historical Marker unveiling at Hakim's Bookstore. Located at 210 S. 52nd Street.
- Met with Edna Anderson who is the owner of Shear Pandemonium located at 261 S. 52nd street and we discussed the lease she has and some tenant/landlord issues.
- Urban Kids 108 S. 52nd Street Philadelphia, PA 19139 | Big George's 283-85 S. 52nd Street Philadelphia, PA 19139 | Color Beauty 12 S. 52nd Street Philadelphia, PA 19139 | The Shoe Bar 5248 Market Street Philadelphia, PA 19139 | Roselyn's Romper Room 446 S. 52nd Street Philadelphia, PA 19139 | Star Fusion 268 S. 52nd Street Philadelphia, PA 19139 | City Blue 15 N. 52nd Street Philadelphia, PA 19139 | Reyes Appliances 254-256 S. 52nd Street Philadelphia, PA 19139 | Babe 110 S. 52nd Street Philadelphia, PA 19139 | Struttin' Lightly 39 N. 52nd Street, Philadelphia, PA 19139
- Urban Kids, 108 S. 52nd Street Philadelphia, PA 19139 | Babe, 110 S. 52nd Street Philadelphia, PA 1913 | Star Fusion 2.0 268 S 52nd St, Philadelphia, PA 19139 | Big George, 283-85 S 52nd St, Philadelphia, PA 19139 | Shear Pandemonium 261 S 52nd St, Philadelphia, PA 1913 | The 52nd Street corridor has just been designated as a "targeted commercial corridor" through the department of commerce, which will allow business owners on 52nd Street to receive security cameras for free. This will be a great benefit to the businesses on our corridor.
- Finalizing The Legacy Business Program which helps the growth of six selected businesses while highlighting long-time, mainstay businesses on 52nd Street. TEC-CDC worked directly with business owners to capture, preserve, and showcase their legendary stories. The six long-standing businesses who participated in the audio project are almost complete and ready to showcase.
- Assisted a business by the name of "Café Noire" with the camera program at 100% free of cost.
- Sharing the resources provided through the Department of Commerce to support businesses requesting assistance with storefront improvement, business security camera program & instore forgivable loan applications.
- In the process of conducting the annual business survey.
- Business Name and Address Service. | Roslyn's Romper Room (446 S. 52nd Street Philadelphia, PA 19139) Met with Ms. Roslyn and put in the application for the storefront improvement and she is now getting all her documentation together to purchase the building through the Commercial Real Estate Acquisition Loan Fund (CREAL Program). | Slurp'd (135-137 S. 52nd Street Philadelphia PA 19139) Discussed the storefront improvement program and in-store forgivable loan program qualifications with the owner, Mr. Amin. The following week we were able to put both applications in for the Storefront improvement plan and the instore forgivable loan. | Star Fusion (268 S 52nd St, Philadelphia, PA 19139) Meeting with owner, Darlene Jones she has occupied a new building on 52nd St. and we need to discuss the Storefront Improvement Program and other grants and micro-loans that she could apply to for other renovations. | Hakim's Bookstore (210 S. 52nd St

Philadelphia, PA 19139) Filled out the application for "Secure Your Biz Philly". The program will be providing some of the following resources to Hakims Bookstore, legal consultations with attorneys, tax issues & bookkeeping.

- Maintain a list of commercial properties available for sale or lease: There are currently no actively listed properties available for rent or sale in our service area. However, there are some "off market" commercial spaces available for rent where we can leverage relationships with key property owners on a case-by-case basis for possible business attraction and tenant placement.
- Hosted the 52nd Street Block Party on Saturday September 30th and partnered with Black Ice and Toast Café to provide food, water ice, and pretzels to community members. Hosting this event and patronizing corridor businesses was a great way to highlight these businesses to local community members who may not have tried their products previously.
- Successfully works with local business owners through the Commerce Department and "Secure Your Biz Philly" to help provide high-quality resources through Philadelphia based professionals in the language of their choice all at no cost to them.
- Regularly attends community events and is currently conducting the annual business survey for business owners to inform them of what other resources would benefit them. We hope to continue to expand our platforms to engage with potential customers for the business owners and increase foot traffic on the corridor.
- Unique opportunity to host our first 52nd street Block Party. This was an end of the summer event where TEC-CDC provided music, food, drinks, and games for community members of all ages to show appreciation to the community and allow the business owners and families of the neighborhood to come together and enjoy their neighborhood safely. TEC-CDC was able to host this event through a corridor safety grant awarded by the department of commerce, thank you! TEC-CDC hopes to continue collaborating with city agencies and other stakeholders to revitalize the 52nd Street Commercial Corridor in a way that is safe, functional, and effective for all parties

#### Quarter 2:

■ Continued to provide business support services on the 52nd Street corridor. More detailed updates to be backfilled with Q3 submission. TEC-CDC's corridor manager graduated from PACDC's onboarding training certification program but subsequently separated from the organization. The economic development director and NAC coordinator, both of whom have years of experience in the community, are filling in with outreach and referrals until the position is filled.

- Surveys, outreach, planning and research
- One new business opened on TEC CDC's managed corridor(s)
- One business closed on TEC CDC's managed corridor(s)
- Held a community meeting

- TEC CDC held a meeting with your police district
- Direct assistance to microenterprises
- Held individual meetings with businesses on corridors(s). Held (10) individual meetings.
- Identified 53 storefronts that would benefit from physical improvements
- Working with one storefront to pursue physical improvements?
- Working with two (2) storefronts to pursue security improvements.
- Managing the business mix & real estate development
- Other deliverables
- General Narrative
- Was without a corridor manager for the majority of this quarter. Jamar Smith left the role in December, and the CDC hired Donnell Brown in mid-March. Daria Williams has been working with Donnell to bring him up to speed. Work has gone forward, but there's much more we've been working on in quarter 4 to best support our business owners and community. Presently, Donnell is updating the business inventory spreadsheet, we will share the updated spreadsheet when it's completed.
- Looking at alternatives for business support tracking. The organization has been using Salesforce, but it hasn't been successful for our business interaction tracking.

### The Business Center

#### Micro-Enterprise Assistance

7500 Germantown Ave., Philadelphia, PA 19119

Contract #1920198

Citywide

The purpose of the Business Technical Assistance Program (BTAP) is to foster successful establishment, stabilization, and expansion of micro-enterprises by providing useful and timely assistance and training.

TBC provides and completes technical assistance, advice and business support services to at least 25 owners of micro-enterprises and/or persons developing micro-enterprises, which provide goods or services to low-and moderate-income residential neighborhoods. TBC shall maintain and provide a record of all persons and businesses assisted, the type of assistance provided, the location of the business and jobs created as a result of the assistance.

TBC shall provide technical assistance, advice, and business support services to at least thirty-five (35) owners of micro-enterprises and persons developing micro-enterprises who are low and low – moderate income persons.

## **Accomplishments:**

	Q1	Q2	Q3	Q4
TOTALS				
Businesses assisted	190	210	29	
Loans made	N/A	N/A	N/A	
Jobs created	N/A	N/A	N/A	

	Q1	Q2	Q3	Q4
RACE				
Black	185	196	15	
White	5	14	7	
Asian	0	0	2	
Other/Multi	0	0	5	
TOTAL	190	210	29	

INCOME							
Extremely Low	21	15	0				
Low	51	37	4				
Moderate	61	82	15				
Non-Low/Moderate	57	76	10				
TOTAL	190	210	29				

# Urban Affairs Coalition/Philadelphia Development Partnership/Entrepreneur Works

## Micro-Enterprise Assistance

1207 Chestnut St., Philadelphia, PA 19107

Contract #1920289-01

Citywide for limited clientele

Census Tracts 9, 73,86, 109, 113, 201, 252, 339

The Urban Affairs Coalition/Philadelphia Development Partnership/Entrepreneur Works (UAC/PDP/EW) is a nonprofit organization committed to helping all people achieve economic self-sufficiency through entrepreneurship. UAC/PDP/EW will deliver its client-driven training and counseling services using core entrepreneurial and financial programs.

# **Accomplishments:**

	Q1	Q2	Q3	Q4	TOTAL
RACE					
Black	20	28	23		
White	0	0	0		
Asian	0	0	0		
Other/Multi	0	0	0		
TOTAL	20	28	23		

	Q1	Q2	Q3	Q4	TOTAL		
INCOME							
Extremely Low	0	0	0				
Low	2	2	4				
Moderate	11	16	12				
Non-Low/Moderate	7	10	7				
TOTAL	20	28	23				

EW shall provide and complete loans ranging from Five Hundred dollars (\$500.00) to Fifty Thousand dollars (\$50,000.00) to up to five (5) owners of micro-enterprises and/or persons developing micro-enterprises who are low and moderate-income persons.

	Q1	Q2	Q3	Q4	TOTAL
RACE					
Black	2	4	2		8
White	1		1		2
Asian	1				1
Other/Multi	1	1			2
TOTAL	5	5	3		13

## Women's Opportunities Resource Center

## Micro-Enterprise Assistance

2011 Chestnut St., Philadelphia, PA 19103 Contract #1920223-01 Citywide

The Women's Opportunities Resource Center (WORC) is a nonprofit organization committed to helping all achieve economic self-sufficiency through entrepreneurship. WORC delivers its client-driven training and counseling services using core entrepreneurial and financial programs that include financial, management and marketing assistance and meets the needs of nascent start-up and established micro-enterprises. These services will be available citywide and will be specifically targeted at low- to low- moderate-income persons.

# Accomplishments:

Micro Enterprises	Q1	Q2	Q3	Q4	Total			
RACE								
Black	25	32	17					
White		2						
Asian								
Other/Multi	2		13					
Total	27	34	30					
INCOME								
Extremely Low								
Low	26	33	29					
Moderate								
Non-Low/Moderate	1	1	1					
JOBS								
Jobs created	4	6	5					
Jobs retained	7		5					
ASSISTANCE								
Technical Assistance								

WORC shall create or retain four (4) jobs for persons of low to low – moderate income.

RACE	Q1	Q2	Q3	Q4	TOTALS
Black	9	6	3		18
White					
Asian					
Other/Multi	2		7		9
Total	11	6	10		27

INCOME								
Extremely Low								
Low	11	6	10					
Moderate								
Non-Low/Moderate								
Total	11	6	10					
JOBS	JOBS							
Jobs created	4	6	5					
Jobs retained	7		5					
Total	10	6	10					

WORC shall provide and complete loans ranging from five hundred dollars (\$500.00) to twenty-five thousand dollars (\$25,000.00) to at least twenty five (25) owners of micro-enterprises and persons developing micro-enterprises which are low to low-moderate individuals.

RACE	Q1	Q2	Q3	Q4	TOTALS
Black	9	6	3		18
White					
Asian					
Other/Multi	2		7		9
Total	11	6	10		27
INCOME					
Extremely Low					
Low	11	6	10		
Moderate					
Non-Low/Moderate					
Total	11	6	10		

# Welcoming Center for New Pennsylvanians (WCNP) (Technical Assistance)

### Micro-Enterprise Assistance

1617 JFK Blvd., One Penn Center, Philadelphia, PA 19103 Contract #1920288-01 Citywide

The goal of the Welcoming Center's Business Technical Assistance project is to help immigrant entrepreneurs and business owners to establish, stabilize, and expand their micro-enterprises successfully. The WCNP's approach will enable immigrant entrepreneurs to overcome barriers, to link immigrant entrepreneurs to the resources they need and to provide business technical assistance services developed specifically for immigrant entrepreneurs when such services are not already being provided.

WCNP shall provide technical assistance, advice, and business support services to at least forty (40) owners of micro-enterprises and persons developing micro-enterprises who are low and low – moderate income persons.

# **Accomplishments:**

	Q1	Q2	Q3	Q4	Total	
Technical Assistance to Existing Business						
	60	5	34			

	Q1	Q2	Q3	Q4				
RACE	RACE							
Black	1		5					
White	37	1	9					
Asian	22		3					
Other/Multi		11	25					
TOTAL	60	12	42					

	Q1	Q2	Q3	Q4				
INCOME								
Extremely Low	20	9	12					
Low	30	3	11					
Moderate	8		6					
Non-Low/Moderate	2		13					
TOTAL	60	12	42					

# **Community First Fund**

## Micro-Enterprise Assistance

1301 N. 2nd St., Philadelphia, PA 19122 Contract #2120231-03 Citywide

CFF will foster the successful consolidation and expansion of existing micro-enterprises as a viable option for economic growth, by providing micro entrepreneurs with the knowledge and tools for developing their management skills and building credit through workshops and practical applications, establishing peer groups as a way to build assets and credit, and develop leadership, teamwork and networking.

# **Accomplishments:**

Micro Enterprises	Q1	Q2	Q3	Q4	Total		
RACE							
Black							
White							
Asian							
Other/Multi							
Total	39	26	30				
INCOME							
Extremely Low							
Low							
Moderate							
Non-Low/Moderate							
Total	39						
JOBS							
Jobs created							
Jobs retained							
BUSINESSES							
New							
Existing							

## Tacony Community Development Corporation (TCDC)

#### **Neighborhood Revitalization**

4819 Longshore Ave., Philadelphia, PA 19135

Contract #: 2020118

Census Tracts: 319,320-321,323, 325-326, 330 and 381

Target Area: bounded by Torresdale Ave. from Cottman to Robbins Ave..

To improve the quality of life, employment opportunities and entrepreneurial opportunities for low-and moderate-income individuals and low- and moderate-income neighborhoods, and recognizing the importance of Philadelphia's small business sector in achieving the foregoing, Tacony Community Development Corporation (TCDC) will assist the City of Philadelphia in the implementation of its Targeted Corridor Revitalization Management Program which is intended to help revitalize commercial corridors throughout the City. TCDC will undertake the following economic development activities designed to enhance economic opportunities and create a sustainable neighborhood as a clean, safe, attractive and welcoming place that will benefit, low- and moderate-income residents of the targeted neighborhood. These activities include community economic development programs designed to assist businesses.

## **Accomplishments:**

## Quarter I

- Number of operational businesses: 211
- Number of microenterprises <5 employees: 75
- Business ownership by race/ethnicity: Asian: 55, Black: 44, Latino: 34, White: 78
- Vacant commercial properties: 125
- Market profile: http://tinyurl.com/2zzns9w8
- Vsited every business on the corridor to distribute information about our Fall for Tacony events.
- We visited the following businesses with SIP/Camera information:
  - Belle ou Beau
  - Evergreen Supermarket
  - Dream Nails and Spa
  - Kiki Nails, Pink Nails, Diallo Dollar
  - New Station Pizza
  - · New, Pizza Villa
  - Bread Crumbs Bakery
  - Thunder Mug
  - The Block Gives Back.

Three of these businesses agreed to and are in process of submitting SIP applications. Two more agreed to pursue SIP projects soon. Two are starting camera projects. We visited a

brand new business, Las Go Nuts (opening in November) and discussed a camera project with them.

- Print Newsletter (twice each year): http://tinyurl.com/2y5ef922
- In July and August we partnered with the Free Library for the Tacony Explorers summer program. 231 young people attended this free program, with ages ranging from preschoolers through teenagers. Participation in the programs was targeted toward children living in the Tacony Library service area, including the neighborhoods of Tacony, Wissinoming, and Lower Mayfair. The program included a diverse set of participants, with 62% identifying as non-white. Tacony Explorers provided daily programming MondayFriday. The program lasted 9 weeks, running from Tuesday, June 20 to August 18, 2023, and consisted of Reading Skills (at 11:00am), STEM (at 1:00pm), and Crafts & Enrichment (at 3:00pm). Participants enjoyed a wide variety of educational and fun activities, such as playing word games and making catapults, snap circuits and pinwheels. In August we began planning an entire month of activities with the Free Library and the Tacony LAB for our October "Fall for Tacony" series of events. This includes free events for ages ranging from toddlers through adults. The series will culminate with a costume contest and crafts at the Library on October 28th and an old-fashioned Halloween Carnival in the Jack Costello Boxing Club parking lot. This year we instituted a punch card program, where people who participate in six activities win a prize. For a full list of events, see www.FallforTacony.com.
- Individual meetings between the commercial corridor manager and microenterprise owners: See http://tinyurl.com/2zzns9w8
- Identified seven storefronts that would benefit from physical improvements: New Station Pizza In discussion with owner Belle ou Beau SIP pre-application submitted, but incomplete. Helping owner to complete. The Block Gives Back Owner is gathering documents for pre-application. Thunder Mug is in discussion with owner. Evergreen Supermarket helped the owner file SIP. Pre-application is complete, waiting to hear from Commerce Department. Jack Costello Boxing Club Started project in FY 23 completing soon. We helped with the application and project managed the improvements. Crumbs Bakery Started the project in FY 23 completing soon. We helped with the application and project managed the improvement
- Identify locations in need of security improvements and upgrade at least 5 storefronts' exterior lights and install at least 3 security cameras: Evergreen Supermarket installed cameras in FY 2023, and will establish remote access for police in FY 2024. Will improve lighting with storefront improvements. Bread Crumbs Bakery in discussions with owner re: cameras, lighting installed in FY 2023. Tacony Baptist Church Installed cameras to cover problem area adjacent to Commercial Corridor. Thunder Mug in discussions with owner, includes cameras and lighting. Keystone Soundworks Cameras planned for late fall/early winter. Belle ou Beau Lighting planned as part of storefront improvement. The Block Gives Back Lighting planned as part of storefront improvement. Las Go Nuts n discussions re: cameras
- Provide technical assistance and business advice to the owners of at least 10 microenterprises: Niambiance, we referred the owner to PowerUp program after she expressed an interest in growing her business, provided letter of support for application. She begins the classes in January. We also

helped owner obtain an emergency Merchant's Fund grant after business decreased following the I-95 closures. Bread Crumbs Bakery, we helped with In-Store Grant application and provided letter of support. Thunder Mug Café, we reached out to the business owners (who own a coffee shop in another neighborhood) through a connection with PowerUp, prepared information about neighborhood demographics and CDC programs, identified potential spaces for rent, organized tours of available spaces, helped to secure lease, had Commercial Corridor added to sidewalk cafes bill after owner expressed interest in sidewalk seating. Yan's Deli, designed new menu board and logo after the owner expressed the need to increase food sales.

- Maintained a list of commercial properties available for sale or lease: https://www.visittacony.com/opening-a-business/index.php
- Reached out to owners of 5 vacant properties: 6958 Torresdale Avenue Owner is planning to use ground floor for offices, but windows have been papered over for more than a year. Through a board member, we connected with the owner and asked if we could install art in the windows until the time that the office buildout was complete. He declined because he was concerned that art would bring negative activity to the area. 4823 Longshore reached out to owner to display art in empty storefront window. Owner agreed. Details are being worked out.
- Business Owner and Stakeholder meeting with Commerce: Summary: We conducted several meetings with Commerce and individual business owners. These meetings included Karmen Huang (Commerce), Amarynth Ruch (CDC) and Tacony. The meetings included: Evergreen Supermarket discussed safety (such as keeping storefront windows clear), storefront display, application and SIP program. Yan's Deli discussed frequent health code violations and the need to increase prepared food sales. Dream Nails and Spa discussed Security Camera and SIP programs. Bread Crumbs Bakery we met with the business owner to help with their In-Store Grant application. We also helped a new business that will be opening soon: Thunder Mug Café we participated in a zoom call with the business owner and Commerce to support their In-Store Grant application.
- Maintenance of trees, plants and banners: surveyed the condition of our street banners and had all missing banners replaced and all loose banners secured. Surveyed for all trees needing replacement and schedule for later in the fall. We contracted to have all tree pits cleaned and weeded. We continued contracting with Ready, Willing & Able to clean the corridor three times a week
- General narrative: During this quarter we implemented several projects to help the corridor as a whole, including successfully advocating to have the corridor added to the Councilman Driscoll's Sidewalk Cafes bill. We continued our monthly Third Thursday events, which successfully bring pedestrian traffic to the Corridor during evening hours. We also participated in Park(ing) day we partnered with the Tacony LAB to build a pop-up parklet on the Corridor. This one-day event drew about 30 people, most of whom stayed for over an hour each. We continued to partner with the Tacony LAB to table at various neighborhood events in an effort to bring more people to the Corridor. We attended many neighborhood events to help get the word out about the CDC and other neighborhood happenings. We worked closely with our wonderful new Commerce Department Bilingual Business Services Manager, Karmen, to reach business owners that we have not successfully reached in the past.

## Quarter 2:

- The new director is settling in and beginning to form relationships with the businesses on the corridor. The continuity and engagement of Amarynth, the part-time staff, has been very helpful. The director was able to meet with more than 35 businesses one-on-one.
- Identified two businesses that want to move forward on storefront improvements and one that is looking at lighting and cameras.
- Updated its business database and kept up-to-date the public listing of available storefronts for lease or sale. The vacancy rate is fairly low in this area but there is interest in pushing the business corridor to reflect a wider (and changing) set of needs as the neighborhood becomes younger and more diverse.
- The fall is Tacony CDC's prime events time, with the Halloween Festival and Winter Wander events. The CDC staff use this time to reintroduce their services to businesses and help them take advantage of the foot traffic generated by the events to create lasting customer relationships.
- The report related the story of Evergreen Supermarket, a business that the CDC and Commerce/OBS staff worked with over a period of months to secure licenses and permits, develop a business plan, market themselves to the neighborhood, and launch successfully. The business owners decided to sell the business just a few months after opening, due to low foot traffic and perceptions of crime and sex work on the corridor. The CDC felt like they did everything they could to assist and yet the outcome was still that the business did not feel they could be successful. Although Tacony would be considered "moderate income" and not among the city's most depressed areas, this story illustrates the challenges facing small storefront businesses in a tough retail environment.

- January, February, March 2024, we saw 1 new business open on the corridor, Lazzat Halal Food Truck that rents parking space at 6401 Torresdale Avenue.
- Attracting Thunder Mug Cafe to leasing a space at 6940 Torresdale Ave by advising with the property owners and also incentivizing the business to apply to the Truly Tacony grant to increase food offerings.
- Supported Bread Crumbs Bakery at 6944-46 Torresdale with the Truly Tacony grant by purchasing equipment to expand food offerings.
- Identified 2 businesses with their SIP programs, Ramona's Hair (6823 Torresdale Ave), Las Go Nuts (6726 Torresdale Ave)

## African Cultural Alliance of North America (ACANA)

#### **Neighborhood Revitalization**

5530 Chester Ave., Philadelphia, PA 19143

Contract #: 2020116

Council District 3, Census Tracts 65,66, 70, 71.1, 71.2, 73, and 74

Target Area: 5400-5700 blocks of Chester Ave.

The Commerce Department supports the activities of Business Improvement Districts (BIDs) and other organizations that provide community services such as street and sidewalk litter removal, public safety services and other public space maintenance activities so as to improve the quality of life, employment opportunities and entrepreneurial opportunities for very low-, low- and moderate-income individuals and neighborhoods in Philadelphia. The principal goal of this program is to increase the delivery of additional public services to multiple low and moderate-income neighborhoods in order to enable businesses to provide needed goods, services and employment opportunities to residents.

At the foundation of any vital commercial corridor are clean streets, sidewalks and storefronts. Litter deters investment and creates the perception that an area is neglected and unsafe. When quality-of-life issues are not addressed, other economic development initiatives do little to attract businesses and consumers to a given commercial corridor.

# **Accomplishments:**

#### Quarter I:

- Number of operational businesses: 700
- Number of microenterprises <5 employees: No information provided
- Business ownership by race/ethnicity: Asian, Black, Latino, White: No information provided
- Vacant commercial properties: No information provided
- Market profile: No information provided
- Convenings of business owners: participated in convening businesses and community stakeholders to discuss business concerns and to share resources.
- Community Survey: Acana completed a community survey that guides these four objectives: Resource Availability, Public Safety, Outreach, Language
- Stakeholder planning session for each corridor: ACANA participated in a series of virtual conferences with Community leaders, stakeholders' business owners and residents and partners. These conferences provided updates to resident's stakeholders, and small business owners particularly regarding available resources, including online SIP application procedure, safety concerns, commercial cleaning program and the reduction of crimes in the neighborhood.

- Meetings with police: Acana participated in quarterly virtual conferences that included stakeholders one of the topics is the work of the 12th police district. They provide patrol updates and along with Acana promote the camera program.
- Individual meetings between the commercial corridor manager and microenterprise owners (200 minimum: ACANA CDC continued to outreach and assist over 700 small businesses in Southwest Philadelphia with ongoing grants applications, loans applications, PIDC Loan Program, Traditional Banks loan and other Community Development Financial Institutions (CDFI) loan and resources connections.
- Identify 10 storefronts that would benefit from physical improvements: The three (3) business storefronts that are currently undergoing storefront improvement program funded through a joint grant from Philadelphia Housing Authority (PHA) and the City of Philadelphia Department of Commerce are:
  - Evelyn Graves Academy, located at 5501 Chester Avenue
  - AF1-Hair Barding and Clothing and Jewelry, located on 5511 Chester Avenue
  - Serenity Safe Haven, located at 5521 Chester Avenue.
- Identify locations in need of security improvements and upgrade at least 10 storefronts' exterior lights and install at least 5 security cameras: Acana works closely with the 12th district to promote opportunities for security cameras. As part of ACANA Public Safety Project-3-security cameras were installed at the following business location:
  - Evelyn Graves Academy, located at 5501 Chester Avenue
  - AF1-Hair Barding and Clothing and Jewelry, located on 5511 Chester Avenue
  - Serenity Safe Haven, located at 5521 Chester Avenue.
- Provide technical assistance and business advice to the owners of at least 20 microenterprises: Acana helped 20 small-businesses to apply for the Philadelphia Merchant Fund Small Business Stabilization Grant.
- Maintain a list of commercial properties available for sale or lease: Reach out to owners of 5 vacant properties
- Provide input on zoning issues: ACANA had no zoning cases.
- Create a business directory: Acana provides a directory of its businesses.
- Coordinate CDC-led development projects: Africatown Community Meeting: One of our significant outreach efforts was the Africatown Community Meeting, which saw an impressive attendance of over 60 individuals. The meeting brought together business owners, local residents, members of the commerce department, and local elected officials.
- General narrative: Acana has projects that it is working on in collaboration with City Agencies and community partners, the 100% Camera Program, the SIP Store Front Improvement Program, the William Penn kingsessing Green Plan and the PIDC Loan Project. In addition ACANA is planning for a the Phase 1 development project of Africatown, Dokaleh.

# Quarter 2:

- Continued to provide business support services on the Woodland, Chester, Elmwood, and Baltimore Avenue corridors in Southwest Philadelphia. More detailed updates to be backfilled with Q3 submission.
- An exciting update is that in ACANA's January 2024 business database, the vacancy rate on Woodland Avenue is down to just 6% of 280+ storefronts, the lowest we have seen in more than 10 years of tracking, and down from 18% in the years before COVID. ACANA continues to support the entrepreneurial activity of people from various national and ethnic backgrounds on this corridor by connecting them to resources, learning their operations and providing consultative services, and responding to concerns raised by the merchants.

- Commercial corridor had five (5) businesses open and zero (0) stores close
- There were community meetings held but none where there was updates from the district police
- Met with 22 individual businesses
- Able to update their business directory
- Identified 15 businesses interested in having physical improvements
- Working with seven(7) businesses to apply for opportunities for physical improvements
- Helped three (3) businesses successfully receive funds for physical improvements
- Identified seven (7) businesses interested in business security cameras
- Working with three (3) businesses to apply for security cameras
- No business has received business security cameras for this quarter

## **ACHIEVEability (ACHA)**

### **Neighborhood Revitalization**

35 N. 60th Street, Philadelphia, PA 19139

Contract #: 2020117-02

Council District 3, Census Tracts 83.01, 83.02, 84, 95, 96

The primary commercial area is 60th & Market Streets, on 60th from Arch St. to Spruce St. and on

Market Street from 59th St. to 61st St

The Commerce Department supports the activities of Business Improvement Districts (BIDs) and other organizations that provide community services such as street and sidewalk litter removal, public safety services and other public space maintenance activities so as to improve the quality of life, employment opportunities and entrepreneurial opportunities for very low-, low- and moderate-income individuals and neighborhoods in Philadelphia. The principal goal of this program is to increase the delivery of additional public services to multiple low and moderate-income neighborhoods in order to enable businesses to provide needed goods, services and employment opportunities to residents.

At the foundation of any vital commercial corridor are clean streets, sidewalks and storefronts. Litter deters investment and creates the perception that an area is neglected and unsafe. When quality-of-life issues are not addressed, other economic development initiatives do little to attract businesses and consumers to a given commercial corridor.

ACHIEVEability will provide technical assistance and business support services to business owners, connect them to service providers with specific expertise, and support microenterprises who could benefit from City and other grant and financial assistance programs, ACHIEVEability will undertake the following activities:

- A quarterly convening or "town hall" of businesses in the target area, Individual meetings between the commercial corridor manager and microenterprise owners;
- Identify 15 storefronts that would benefit from physical improvements; Identify locations in need of security improvements and upgrade at least 15 storefronts' exterior lights and install at least five security cameras;
- Provide technical assistance and business advice to the owners of at least 15 microenterprise.

#### **Accomplishments:**

## Quarter I

Number of operational businesses: 143

■ Number of microenterprises <5 employees: 139

■ Vacant commercial properties: 62 (30%)

■ Business ownership by race/ethnicity: Asian: 6% , Black: 88%, Latino: 5%, White: 1%

- We are conducting an annual community survey focused on the perceptions of the business corridor. This goal was to have the survey completed by the end of the Summer 2023; however, that timeframe was too ambitious and unable to complete the survey. ACHA has applied for the Neighborhood Planning Grant, and if awarded, will be utilizing the funds to consult with an Urban Planning firm to conduct a community survey.
- Held multiple stakeholder meetings including with Parks & Rec, Urban Tree Connection, Watts Cleaning Solutions, West Philly Real estate, and VestedIn to discuss the ongoing tree planting along 60th street and how to couple with business resources.
- The Director of Economic Development continues to collaborate with Business Owners regarding the revitalization of 60th Street Business Association. The concern across the board is that many of the practices were antiquated and that there needs to be a contingent of young business owners because of their tech skills and different perspectives. Since the Director of Economic Development was managing an illness during the month of August, many deadlines have been pushed back. The goal is to have the Business Association started by the end of December 2023.
- From July through September 2023, ACHA worked one-on-one with 32 local businesses to connect them with funding and resource opportunities to support their business operations and revenue.

#### Quarter 2:

- Continued to provide business support services on a high vacancy and economically depressed section of 60th Street in West Philadelphia. More detailed updates to be backfilled with Q3 submission.
- Tree Philly partnership: The trees were installed along the core section of 60th Street in partnership with Tree Philly, Parks & Rec, and William Penn Foundation and PHL-TCB workers.

- Surveys, outreach, planning and research
- Updated the business tracking database
- (3) new businesses opened and one business closed on ACHIEVEability's managed corridor(s)
- Held a community meeting
- Held a meeting with the police district
- Direct assistance to microenterprises
- Held individual meetings with businesses on thier corridors(s). (22) individual meetings occurred.
- Identified (15) storefronts that would benefit from physical improvements.
- Working with (12) storefronts to pursue physical improvements.
- Identified (2) storefronts that would benefit from security improvements.
- Identified (3) storefronts to pursue security improvements.
- Managing the business mix & real estate development
- Outreach to vacant property owners
- Undertook a development project

- Physical improvements to the business environment
- Undertook maintenance and beautification activities

## **Corridor Manager activity**

- Corridor Manager participated in a large-scale Business Association meeting with Business Association of West Parkside, 60th Street business owners, 52nd Street business owners and The Enterprise Center (TEC) to share information and develop strategies for West Philadelphia's two largest commercial corridors.
- Corridor Manager participated in ACHa's two resource/distribution events to spread knowledge about street trees, banners and the lights that will be installed under the El between 46th and 63rd Streets. The Corridor Manager also shared information about B-TAP providers for business owners and entrepreneurs. Corridor Manager is part of the Haddington Collaborative with Deeply Rooted and other community partners in Haddington and is involved in the development of a community park. The group is working with local councilmembers and other officials to secure a plot for the park.
- Corridor Manager worked collaboratively with Watts Facility Solutions, Curtis Joneses office and the neighbors of Vine Street to have the TCB Contract expanded to include Vine Street between 60th and 63rd Streets. ACHa has signed an agreement with The Community Design Collaborative to work with the 6 businesses along our Corridor to receive the 100% Targeted SIP. Five of the six businesses are legacy businesses, and the Business Owners are very excited for construction to begin. Anticipated start date is May 2024. The Community Design Collaborative is currently identifying the volunteer Architects.
- In January, Carmen Hubbard completed the Corridor Manager's Cohort series through PACDC and received a wealth of information and was able to build relationships with other Corridor Managers across the City. Carmen Hubbard is in regular communication with the 18th and 19th District Community Relations Officers and participates in the Captain's Town Hall meetings. Corridor Manager consults with officers regularly on the Corridor. ACHa received the Neighborhood Planning Grant and Corridor Manager is part of the planning committee to determine the most efficient and meaningful way to utilize the grant funds. Working with the group to revise the Community and Business Surveys as well a possible Business Directory. ACHa may also utilize the funds to conduct a Market Analysis for 2024-2025. Information about meetings with Business Owners is included on the Business Tracking spreadsheet along with vacancies. The Corridor Manager is continuing to comb through the spreadsheet and will update vacancies, for sale properties and other information as needed.
- There was an RCO for 133 S 60th Street, Event Space. The community members were opposed to the project due to concerns about parking, trash, noise and potential nuisance customers. Due to the Business Owner not being on the call, the Development team has agreed to a 2nd community meeting to be held on April 16th. The neighbors of 6109 Market Street voted against the proposed development in which Len Chang wants to convert the first-floor commercial space into a studio apartment. The first request was denied by the ZBA and they are now asking for a 3 year variance. The local business owners emphasized the importance of keeping West Market Street a business

district and how converting properties into residential properties impacts their businesses. The Corridor Manager consulted with Charlene Rawlinson, George Bantel, Eric Laboz and Mr. Mustafa regarding their vacancies and any tenant concerns.

- Corridor Manager continues to work with TreePhilly, Deeply Rooted, Global Thinking Initiatives Inc, Watts and Commerce on our Street Tree Planting project. We are focused on 63rd Street tree planting and Tree Tender training through Overbrook Environmental Education Center.
- Corridor Manager continues to work on the installation of Banners along 60th Street and anticipate that these will be installed by the end of the FY24.

## **Greater Philadelphia Community Alliance (GPCA)**

## **Neighborhood Revitalization**

1529 S 22nd St, Philadelphia, PA 19146

Mission is to have greater community impact and increased organizational stability for our future and to break the cycle of intergenerational poverty by focusing on fortifying children, families, and communities. To have a greater impact on generational poverty by fortifying children, families and communities through an increased organizational stability for the future.

- Surveys, outreach, planning and research
- (3) new businesses opened on GPCA's managed corridor(s)
- (2) businesses closed on GPCA's managed corridor(s
- Held a meeting with police district
- Direct assistance to microenterprises
- Identified (3) new storefronts that would benefit from physical improvements.
- Working with (11) storefronts to pursue physical improvements.
- Identified (4) businesses that would benefit from security improvements.
- Managing the business mix & real estate development
- There were not any significant zoning issues on GPCA's corridor(s)
- Did not undertake any new maintenance or beautification activities
- In the process of hiring a corridor manager and aggressively recruiting to get this position filled.
- The crew chief has been a real asset to the organization in the absence of a corridor manager. We are looking to have this position filled with the most qualified candidate as soon as possible. In the meantime, we have been making sure that the crew, business owners, and the corridor are maintained and that we are fulfilling our cleaning obligation at the highest level

# Lancaster Ave. 21st Century Business Association (LA21)

## Micro-Enterprise Technical Assistance

3500 Lancaster Avenue, Philadelphia, PA 19139

Contract #: 2120234-03

Council District 3, Census Tracts 83.01, 83.02, 84, 95, 96

The primary commercial area is 60th and Market Streets, on 60th from Arch Street to Spruce Street and on Market Street from 59th Street to 61st Street.

The Commerce Department supports the activities of Business Improvement Districts (BIDs) and other organizations that provide community services such as street and sidewalk litter removal, public safety services and other public space maintenance activities so as to improve the quality of life, employment opportunities and entrepreneurial opportunities for very low-, low- and moderate-income individuals and neighborhoods in Philadelphia. The principal goal of this program is to increase the delivery of additional public services to multiple low- and moderate-income neighborhoods in order to enable businesses to provide needed goods, services and employment opportunities to residents.

LA21 CDC shall provide technical assistance, advice, and business support services to at least 45 owners of micro-enterprises and persons developing micro-enterprises who are low- and moderate-income persons. LA21 CDC shall determine and document in each client's file that such persons have income eligibility as provided by the Income Certification Survey Form. Persons determined to be low-and moderate-income may be presumed to qualify as such for up to a three year period.

LA21 CDC shall provide expanded one-on-one assistance to microenterprises affected by the economic conditions resulting from the COVID-19 Pandemic. LA21 CDC will determine and document in each client's file that such a business has been affected by the COVID-19 pandemic.

LA21 shall provide technical assistance, advice, and business support services to at least forty five (45) owners of micro-enterprises and persons developing micro-enterprises who are low- and moderate-income persons.

## **Accomplishments:**

	Q1	Q2	Q3	Q4	Total
RACE					
Black	58				
White	2				
Asian	2				
Other/Multi	5				
TOTAL	67				

	Q1	Q2	Q3	Q4	Total
INCOME					
Extremely Low	62				
Low	5				
Moderate					
Non-Low/Moderate					
TOTAL	67				

- Surveys, outreach, planning, and research
- Held a community meeting
- Held a meeting with police district
- Direct assistance to microenterprises
- Worked with (13) individual businesses
- Identified (2) storefronts that would benefit from physical improvements.
- Worked to pursue physical improvements on (1) of the businesses
- Helped (1) business receive physical improvements
- Identified (1) business that would benefit from security improvements.
- Worked with 1 business to pursue security improvements.
- Managing the business mix & real estate development
- Outreach to (1) vacant property owners
- Sgnificant zoning issue on the corridors
- Focused heavily on TA services
- Security continues to be a challenge on the corridor, especially on the 41st and Lancaster block.

# Germantown United Community Development Corp. (GUCDC)

#### Neighborhood Revitalization

5219 Germantown Ave., Philadelphia, PA. 19144

Contract #: 2020120

Council District 8, Census Tracts 238-239,241-242,244-245,246 and 252

In order to improve the quality of life, employment opportunities and entrepreneurial opportunities for very low, low- and moderate-income individuals and very low, low- and moderate-income neighborhoods, and recognizing the importance of Philadelphia's small business sector in achieving the foregoing, GUCDC will assist the City in the implementation of its Targeted Corridor Management Program which is intended to help revitalize commercial corridors through the City. GUCDC will undertake the following economic development activities designed to enhance economic opportunities and create a sustainable neighborhood as a clean, safe, attractive and welcoming place that will benefit, low- and moderate-income residents of the targeted neighborhood. These activities include neighborhood revitalization programs designed to assist businesses, and community economic development. GUCDC areas shall incorporate the Germantown and Chelten commercial target area of Chelten Ave. between Morris and Baynton Streets, Germantown Ave. between Washington Lane and Berkley Streets, and the Maplewood Mall.

### **Accomplishments:**

#### Quarter I

- Serving 293 operational businesses
- GU's corridor management team has played a supportive role in convening businesses located on Maplewood Mall to support the relaunch of the defunct Friends of Maplewood Mall group. This involved connecting business owners with one another, attending meetings, and facilitating connections with Parks and Recreation to formally become a Friends of group. The new entity is known as the Maplewood Mall Collective. GU continues to participate in the Collective's monthly community meetings, with approximately seven members attending. During these meetings, members engaged in discussions about upcoming events, particularly Oktoberfest, and explored ideas for utilizing the corridor in various ways throughout the year. The current iteration of the group exudes strength and promise. Notably, all of the new businesses on the mall are black-owned.
- Partnered with Rep Kinsey's office and the Business Center for Entrepreneurship to host a For
  Profit Small Business Resources Seminar on July 19 at Treasures Event Space along our corridor.
  The seminar brought together resources from across the city, including The Enterprise Center,
  Department of Commerce, JP Morgan, Chase Bank, and more. Our business development
  manager participated in the panel, providing support as business owners asked questions.
  Approximately 50 business owners from Northwest Philadelphia participated in the event.
- Working with Rep. Kinsey's office and the PPD 14th District to resolve ongoing issues at Crab House Bar & Restaurant (meeting notes submitted to contract monitor).

## Quarter 2:

■ Continued to provide business support services on at the Central Germantown Business District. More detailed updates to be backfilled with Q3 submission.

- Had one (1) new business open and one (1) business close
- Continues to update its business directory monthly
- Held community meetings with district police in participation
- Worked with 23 individual businesses
- Identified eight (8) businesses that were interested in getting support for physical improvements
- Currently working with four (4) businesses to apply for physical improvement opportunities and had one (1) business successfully complete and receive this opportunity
- Identified ten (10) businesses that are interested in security business cameras
- Supporting two (2) businesses in applying for the security business cameras
- At this time there have not been any new business security cameras installed on the GUDC Commercial Corridor.
- Store Closing
  - Hafiz Sisters (59 W Chelten Ave) Hafiz Sisters, a 2,800-square-foot beauty supply store on Chelten Avenue, offered a wide range of supplies, including hair extensions, makeup, and hair care products from popular brands since its opening in 2019. As one of the few black-owned beauty supply shops, they stood out in the industry. However, they faced ongoing challenges with supply chain relationships while trying to provide the best products to keep their shelves stocked, with some wholesalers refusing to sell to them because of threats from area competitors. Upon learning about these issues, GU provided resources and recommendations to help find business solutions. Hafiz Sisters was selected to participate in the Save Your Biz program with SBDC and PACDC, which offered assistance in marketing, inventory management, and navigating sourcing products. Unfortunately, due to internal ownership issues, they decided to close the shop and end their lease. The store announced it would officially close its doors in May 2024.
- Business: Perfectly Flawless @ 5712 Germantown Avenue

  After multiple attempts at robbery this business needed assistance in getting better security doors. GUCDC supported this business in locating funding. It was a long process as it requires bids from contractors and application requirements must be met. Perfectly Flawless was able to secure monies from TMF Emergency Fund.

# **Urban League of Philadelphia**

# Micro-Enterprise Technical Assistance

121 S. Broad St., Philadelphia, PA 19103 Contract #1920234-01 City Wide

ULP shall provide technical assistance, advice, and business support services to at least 20 owners of microenterprises and persons developing micro-enterprises who are low- and low-moderate income persons.

# Accomplishments:

	Q1	Q2	Q3	Q4	Total
NEW BUSINESSES ASSISTED					
EXISTING BUSINESSES ASSISTED					

	Q1	Q2	Q3	Q4	Total
RACE					
Black					
White					
Asian					
Other/Multi					
TOTAL	20				

	Q1	Q2	Q3	Q4	Total
INCOME					
Extremely Low					
Low					
Moderate					
Non-Low/Moderate					
TOTAL					

### J T Goldstein

## **Neighborhood Revitalization**

1800 JFK Blvd, Suite 300 Philadelphia, PA 19103 Contract #1920296 City Wide

JT Goldstein will lead a group of consultants to deliver dedicated financial resources to a diversified group of 24 small businesses within a targeted corridor. The financial resources must result in three primary objectives:

- Improving the operating results of each small business.
- Contribute to the tax and employment base of the City.
- Being in a position to complete and be awarded applications under various Commerce Programs.

Accordingly, J T Goldstein will assist with the evaluation, project management, strategic thought, and implementation of the various strategies to achieve the aforementioned objectives.

## Accomplishments:

#### Quarter I:

Accomplishments will be reported in the next quarter.

### Quarter 2:

■ Accomplishments will be reported in the next quarter.

#### Quarter 3:

■ Accomplishments will be reported in the next quarter.

#### **KMM Tax and Accounting**

#### **Technical Assistance**

700 E Township Line Rd, Havertown, PA 19083 Contract #2120738 City Wide

Kafi Hakim DBA KMM Accounting shall provide and complete technical assistance, advice and business support services to at least 60 owners of micro-enterprises and/or persons developing micro-enterprises who are low to low-moderate income individuals.

#### Accomplishments:

	Q1	Q2	Q3	Q4	Total
EXISTING BUSINESSES ASSISTED					
	31				

	Q1	Q2	Q3	Q4	Total
RACE		,	,		
Black					
White					
Asian					
Other/Multi					
TOTAL					

	Q1	Q2	Q3	Q4	Total
INCOME					
Extremely Low					
Low					
Moderate					
Non-Low/Moderate					
TOTAL					

## **Section 3:**

# Affirmative Action and Equal Employment Opportunities

## **Affirmative Action and Equal Employment Opportunities**

## **Production Programs: Third Quarter Summary Report for Sub-Contractors**

	Philadelphia	Non-Philadelphia	Total
MBE Sub-Contractors	9	5	14
MBE Contracts	15	6	21
Total MBE Dollars	\$3,768,113	\$1,200,624	\$4,968,737
% of Total MBE Dollars	75.84%	24.16%	100%
WBE Sub-Contractors	4	13	17
WBE Contracts	4	15	19
Total WBE Dollars	\$303,060	\$2,050,403	\$2,353,463
% of Total WBE Dollars	12.88%	87.12%	100%
NP Non M/WBE Sub-Contractors	29	82	111
NP Non M/WBE Contracts	43	97	140
Total NP Non M/WBE Dollars	\$1,944,163	\$16,344,667	\$18,288,830
% of Total NP Non M/WBE Dollars	10.63%	89.37%	100%
Total Sub-Contractors	42	76	118
Total Contracts	62	118	180
Total Dollars	\$6,015,336	\$19,595,694	\$25,611,030
% of Total Dollars	23.49%	76.51%	100.00%
Total Dollars M/WBE	\$4,071,173	\$3,251,027	\$7,322,200
% of Total Dollars = M/WBE	15.90%	12.69%	28.59%

## **1st Council District Production Programs**

Project: Janney Aptments, 2843-2861 Janney St., 2842-2860 Weikel St., Philadelphia, PA 19134

#### **General Contractor**

Domus, Inc. Domus, Inc. 364 W. Walnut Lane, Philadelphia, PA 19144

Sub-Contractors	Contract Amount	Certification	Program Description
American Floor Systems, 707 Moore Station Industry Park, Prospect Park, PA 19076	\$30,015	NP-NonMBE/WBE	PRA
Blue Collar Builders, LLC, 1282 Welsh Road, North Wales, PA 19454	\$91,755	NP-NonMBE/WBE	PRA
Blueprint Robotics, 1500 Broening Highway, Baltimore, MD 21224	\$751,722	NP-NonMBE/WBE	PRA
Burns Company, 4300 Rising Sun Ave, Philadelphia, PA 19140	\$9,227	LBE	PRA
Cameron & Associates 8/Hagen, 2207 State Road, Bensalem, PA 19020	\$493,138	NP-WBE	PRA
Chell Construction Company, 1008 Industrial Drive, West Berlin, NJ 08091	\$111,371	WBE	PRA
Choice Coating, 201 Welsford Road, Fairless Hills, PA 19030	\$45,000	NP-NonMBE/WBE	PRA
Chutes International, 33 Industrial Park Drive, Waldorf, MD 20602	\$8,259	NP-NonMBE/WBE	PRA
Culbertson Restoration, 3110 Concord Road, Aston, PA 19014	\$4,500	NP-NonMBE/WBE	PRA
Diamond Tools, 2800 Grays Ferry Ave., Philadelphia, PA 19146	\$4,026	LBE	PRA
Ferguson Enterprises, Inc, 3445 S. Front St., Philadelphia, PA 19148	\$244,318	LBE	PRA
Giles J. Cannon, 600 Pusy Ave., Collingdale, PA 19023	\$5,812	NP-NonMBE/WBE	PRA
Our Community Staffing, Inc., 234 S. 60th St., Ste. 130, Philadelphia, PA 19139	\$11,646	MBE	PRA
Preferred Fire Protection, 4321 Miller Road, Wilmington, DE 19802	\$2,016	NP-NonMBE/WBE	PRA
Raw Power Power Electric, 709 S. 52nd St., Philadelphia, PA 19143	\$131,718	LBE	PRA
South Philly Custom Sheet Metal, 203 Moore St., Philadelphia, PA 19148	\$247,358	LBE	PRA
Spencer Industries, Inc., 80 Red Lion Road, Philadelphia, PA 19115	\$6,336	LBE	PRA
Tague Lumber, Inc., 560 East High St., Philadelphia, PA 19144	\$3,001	LBE	PRA

Sub-Contractors	Contract Amount	Certification	Program Description
Tedco Insulation, 610 E. Cypress St., Kennett Square, PA 19348	\$2,323	NP-NonMBE/WBE	PRA
Tracorp, 601 Lakeside Drive, Southampton, PA 18966	\$45,558	NP-WBE	PRA
Tri Supply & Equipment, 2800 Grays Ferry Ave., Philadelphia, PA 19146	\$24,287	LBE	PRA
Unified Door & Hardware LLC, PO Box 69361, Baltimore, MD 21264	\$37,530	NP-NonMBE/WBE	PRA
West Chester Mechanical Contractors, 20 McDonald Blvd., Suite 3, Aston, PA 19014	\$140,922	NP-NonMBE/WBE	PRA

Project: Old First House, 322-40 Race St., Philadelphia, PA 19106

#### **General Contractor**

Domus, Inc. Domus, Inc. 364 W. Walnut Lane, Philadelphia, PA 19144

Sub-Contractors	Contract Amount	Certification	Program Description
A&R Ironworks, Inc., 21 Nealy Blvd., Trainer, PA 19061	\$244,800	NP-NonMBE/WBE	PRA
Anmar Electrical Contractors, 92 Park Ave., Warminster, PA 18974	\$66,159	NP-WBE	PRA
Brightline Construction Company, 550 State Road, Bensalem, PA 19020	\$383,339	NP-NonMBE/WBE	PRA
Burns Company, 4300 Rising Sun Ave, Philadelphia, PA 19140	\$462	LBE	PRA
Devine Brothers, 600 Clark Ave., King of Prussia, PA 19406	\$23,400	NP-NonMBE/WBE	PRA
Diamond Tools, 2800 Grays Ferry Ave., Philadelphia, PA 19146	\$390	LBE	PRA
Ferguson Enterprises, Inc, 3445 S. Front St., Philadelphia, PA 19148	\$5,953	LBE	PRA
Phoenix Contractors, Inc., 115 West State St., Media, PA 19063	\$52,127	NP-NonMBE/WBE	PRA
Spadaccino Construction Services, 98 Cheese Factory Road, Doylestown, PA 18901	\$89,712	NP-NonMBE/WBE	PRA
Tague Lumber, Inc., 560 East High St., Philadelphia, PA 19144	\$440	LBE	PRA
Towne and Country Roofing & Siding, 4775 Lerch Road, Bensalem, PA 19020	\$1,980	NP-NonMBE/WBE	PRA

## Summary for 1st District (34 detail records) \$3,320,600

## **2nd Council District Production Programs**

Project: Father Augustus Tolton Place, 2604 Island Ave., Philaelphia, PA 19153

#### **General Contractor**

Domus, Inc. Domus, Inc. 364 W. Walnut Lane, Philadelphia, PA 19144

Sub-Contractors	Contract Amount	Certification	Program Description
American Floor Systems, 707 Moore Station Industry Park, Prospect Park, PA 19076	\$42,750	NP-NonMBE/WBE	PRA
American Sitework, LLC, 1702 Industrial Highway, Suite 2, Cinnaminson, NJ 08077	\$100,044	NP-NonMBE/WBE	PRA
Anmar Electrical Contractors, 92 Park Ave., Warminster, PA 18974	\$205,057	NP-WBE	PRA
Burns Company, 4300 Rising Sun Ave, Philadelphia, PA 19140	\$4,201	LBE	PRA
Churchville Mechanical, 1080 Industrial Blvd., Southampton, PA 18966	\$76,967	NP-NonMBE/WBE	PRA
Clearwater Concrete & Masonry, 3305-07 Frankford Ave., Philadelphia, PA 19134	\$36,957	LBE	PRA
Construction Specialties, 2540 Sherman St., Melissa, TX 75013	\$68,799	NP-WBE	PRA
Culbertson Restoration, 3110 Concord Road, Aston, PA 19014	\$16,200	NP-NonMBE/WBE	PRA
Elite Painting, 3208 Sawmill Road, Newtown Square, PA 19073	\$30,600	NP-NonMBE/WBE	PRA
Evans Pest Control Inc, 1207 Locust Streey, Philadelphia, PA 19107	\$8,100	LBE	PRA
Giles J. Cannon, 600 Pusy Ave., Collingdale, PA 19023	\$12,550	NP-NonMBE/WBE	PRA
KJMK Construction, Inc., 3100 Mount Road, Aston, PA 19014	\$252,773	NP-NonMBE/WBE	PRA
Millner Kitchens, 200B Whitehead Road, Suite 108, Hamilton, PA 08619	\$22,924	NP-NonMBE/WBE	PRA
Our Community Staffing, Inc., 234 S. 60th St., Ste. 130, Philadelphia, PA 19139	\$31,774	MBE	PRA
Preferred Fire Protection, 4321 Miller Road, Wilmington, DE 19802	\$5,817	NP-NonMBE/WBE	PRA
R&D Creations, 305 Broad St., Holidaysburg, PA 16648	\$82,781	NP-WBE	PRA
Rabinowitz Glass, 1401 N. American St., Philadelphia, PA 19122	\$21,825	LBE	PRA
South Philly Custom Sheet Metal, 1030 Delsea Drive, Building 1E, Westville, NJ 08093	\$12,353	NP-NonMBE/WBE	PRA

Sub-Contractors	Contract Amount	Certification	Program Description
Tague Lumber, Inc., 560 East High St., Philadelphia, PA 19144	\$621	LBE	PRA
Towne & Country Roofing, 2136 Virginia Ave., Bensalem, PA 19020	\$4,513	NP-NonMBE/WBE	PRA

Project: Mamie Nichols Arlene Thorpe Townhouse II, 1210 South 27th St., Ingram St., Manton St., and Oxford St., Philadelphia, PA 19146

#### **General Contractor**

Domus, Inc. Domus, Inc. 364 W. Walnut Lane, Philadelphia, PA 19144

Sub-Contractors	Contract Amount	Certification	Program Description
A&R Ironworks, Inc., 21 Nealy Blvd., Trainer, PA 19061	\$14,050	NP-NonMBE/WBE	PRA
American Floor Systems, 707 Moore Station Industry Park, Prospect Park, PA 19076	\$36,414	NP-NonMBE/WBE	PRA
American National Insulation, 115 North Gold Drive, Robbinsville, NJ 08691	\$35,550	NP-NonMBE/WBE	PRA
American Sitework, LLC, 1702 Industrial Highway, Suite 2, Cinnaminson, NJ 08077	\$65,534	NP-NonMBE/WBE	PRA
Applewood Enterprises Inc., 331 Maple Ave., Horsham, PA 19044	\$51,390	NP-WBE	PRA
Black Cat Fasteners, 7928 State Road, Philadelphia, PA 19136	\$651	LBE	PRA
Burns Company, 4300 Rising Sun Ave, Philadelphia, PA 19140	\$10,700	LBE	PRA
Cameron & Associates 8/Hagen, 2207 State Road, Bensalem, PA 19020	\$169,991	NP-MBE	PRA
Cornerstone Tile, LLC, 124 Walter Drive, Media, PA 19063	\$15,488	NP-NonMBE/WBE	PRA
Diamond Tools, 2800 Grays Ferry Ave., Philadelphia, PA 19146	\$1,051	LBE	PRA
Elite Fire Protection, 4020 West Chester Pike, Newtown Square, PA 19073	\$63,000	NP-NonMBE/WBE	PRA
Ferguson Enterprises, Inc, 3445 S. Front St., Philadelphia, PA 19148	\$27,974	LBE	PRA
Foss & Company, 1244 Sherwood Drive, Vineland, NJ 08361	\$4,698	NP-NonMBE/WBE	PRA
Freedom Glass & Metal, 4 White Horse Pike, Clementon, NJ 08021	\$4,149	NP-WBE	PRA
Kitchen & Bath Wholesalers, 1801 N. American St., Philadelphia, PA 19122	\$66,396	LBE	PRA

Sub-Contractors	Contract Amount	Certification	Program Description
Markell Construction, 6246 N. Woodstock St., Philadelphia, PA 19138	\$171,883	MBE	PRA
Our Community Staffing, Inc., 234 S. 60th St., Ste. 130, Philadelphia, PA 19139	\$31,810	MBE	PRA
Phoenix Contractors, Inc., 115 West State St., Media, PA 19063	\$404,514	NP-NonMBE/WBE	PRA
R&D Creations, 305 Broad St., Holidaysburg, PA 16648	\$164,454	NP-WBE	PRA
Response Electric, 2055 Quaker Point Drive, Quakertown, PA 18951	\$173,700	NP-NonMBE/WBE	PRA
Specialty Woodworking, 4608 Cypress Ave., Featerville Trevose, PA 19053	\$45,585	NP-NonMBE/WBE	PRA
Tague Lumber, Inc., 560 East High St., Philadelphia, PA 19144	\$9,017	LBE	PRA
Tandem Associates, Inc., 4548 Richmond St., Philadelphia, PA 19137	\$184,500	LBE	PRA
Total Comfort Solutions Inc., 7 Britain Drive, New Britain, PA 18901	\$135,525	NP-NonMBE/WBE	PRA
Towne and Country Roofing & Siding, 4775 Lerch Road, Bensalem, PA 19020	\$120,050	NP-NonMBE/WBE	PRA
Tri Supply & Equipment, 2800 Grays Ferry Ave., Philadelphia, PA 19146	\$446	LBE	PRA
Unified Door and Hardware, 1650 Suckle Highway, Pennsauken Township, NJ 08110	\$50,436	NP-NonMBE/WBE	PRA
V-63 Corporation, 1126 Griffith Place, Philadelphia, PA 19111	\$232,956	MBE	PRA

## Summary for 2nd District (48 detail records) \$3,329,518

## **5th Council District Production Programs**

Project: Harlan Sharswoord Preservaton, 2200-40, 2201-51, 2122-52 Sharswood St., 2200-54 Stewart St., 2135-39, 2229-41, 2223 W. Master St., 2201-47, 2236-48, 2226-30 Harlan St., 1400-08, 1412-22 N. 22nd St., 1412-22 N. 23rd St. ("Sharswood Properties"); and 1400 N. 21st Street, Philadelphia, PA 19132

#### **General Contractor**

Prestige Building Company LLC (d/b/a Michaels Construction), 871 Blooming Grove Turnpike, Vails Gate, NY 12584

Sub-Contractors	Contract Amount	Certification	Program Description
3D Remodeling LLC, 101 E. Laurel Ave., Cheltenham, PA 19012	\$62,152	MBE	PRA
A-One-Electric, LLC, 4387 W. Swamp Road #289, Doylestown, PA 18902	\$128,925	NP-NonMBE/WBE	PRA
APT Heating (sub to EJR), PO Box 1151, Lansdale, PA 19446	\$10,000	NP-NonMBE/WBE	PRA
EJR Properties LLC (sub to 3D Demolition and Remodeling), 210 Fox Hollow Drive, Langhorne, PA 19047	\$29,518	NP-NonMBE/WBE	PRA
EJR Properties, 19 Penn Trail, Newtown, PA 18940	\$64,300	NP-NonMBE/WBE	PRA
Jaroslaw Butkiewicz, 215 Farleigh Court, Langhorne, PA 19047	\$11,010	NP-NonMBE/WBE	PRA
KNLV (sub to EJR), 9662 Hillspach St., Philadelphia, PA 19115	\$9,400	LBE	PRA
Meco, 684 Dunksferry Road, Bensalem, PA 19020	\$64,339	NP-NonMBE/WBE	PRA
Mega Contractor Corporation, 201 Yardley Road, Delran, 8075	\$64,246	NP-MBE	PRA
National Construction Rentals, 6401 Passyunk Ave., Philadelphia, PA 19153	\$10,572	LBE	PRA
Oneida Fire Protection Inc., 421 N. 7th St., Philadelphia, PA 19123	\$57,600	MBE	PRA
Quality One Roofing (sub of EJR), 200 Continental Drive, Newark, DE 19713	\$30,127	NP-NonMBE/WBE	PRA
RJC Northeast LLC, 1312 Freedom Rider Trail, Glen Mills, PA 19143	\$118,192	NP-NonMBE/WBE	PRA
TJ Falvo Mechanical Inc., 17 Mount Vernon Ave., Northfield, NJ 08225	\$50,400	NP-NonMBE/WBE	PRA
Willscot/Mobile Mini, 4601 Pearce St., Philadelphia, PA 19137	\$2,687	LBE	PRA
Zavkidin Shariipov, 420 Cortelyou Road, 2, Brookly, NY 11218	\$24,800	NP-NonMBE/WBE	PRA

Project: Sharswood Phase 111, 2406 Nassau St. 2253 Ingersoll St. (Scattered Site), Philadelphia, PA 19132

#### **General Contractor**

Domus, Inc., 346 W. Walnut Lane, Philadelphia, PA 19144

Sub-Contractors	Contract Amount	Certification	Program Description
Burns Company, 4300 Rising Sun Ave, Philadelphia, PA 19140	\$2,190	LBE	PRA
AJM Electricc Inc., 2333 Concord Road, Chester Township, PA 19013	\$127,350	NP-NonMBE/WBE	PRA
American Sitework, LLC, 1702 Industrial Highway, Suite 2, Cinnaminson, NJ 08077	\$529,826	NP-NonMBE/WBE	PRA
Anmar Electrical Contractors, 92 Park Ave., Warminster, PA 18974	\$299,796	NP-WBE	PRA
BBJ Mechanical, 217 Whitestone Drive, Kennett Square, PA 19348	\$256,500	NP-NonMBE/WBE	PRA
Cameron & Associates 8/Hagen, 2207 State Road, Bensalem, PA 19020	\$672,435	NP-MBE	PRA
Commercial Air Construction, 326 Brandywine Drive, Marlton, NJ 08053	\$66,420	NP-NonMBE/WBE	PRA
Construction Services LLC, 110 Linda Lane, Media, PA 19063	\$373,500	NP-NonMBE/WBE	PRA
Ferguson Enterprises, Inc, 3445 S. Front St., Philadelphia, PA 19148	\$126	LBE	PRA
Fire Tech Automatic Sprinkler, Inc., 121 Blackwood Barnboro Road, Sewell, NJ 08080	\$6,936	NP-NonMBE/WBE	PRA
H&W Mechanical Services, LLC, 132 Cedar Grove Road, Mullica Hill, NJ 08062	\$112,230	NP-NonMBE/WBE	PRA
Markell Construction, 6246 N. Woodstock St., Philadelphia, PA 19138	\$291,141	MBE	PRA
Our Community Staffing, Inc., 234 S. 60th St., Ste. 130, Philadelphia, PA 19139	\$49,711	MBE	PRA
Palomino Roofing, 3700 Haverford Ave., Philadelphia, PA 19104	\$15,300	LBE	PRA
R & N Extension, LLC, 3617 Genesee Drive, Philadelphia, PA 19153	\$60,052	LBE	PRA
Tague Lumber, Inc., 560 East High St., Philadelphia, PA 19144	\$7,095	LBE	PRA
USA Environmental Services, Inc., 8436 Enterprise Ave., Philadelphia, PA 19153	\$84,607	LBE	PRA

#### Summary for 5th District (33 detail records) \$3,693,483

## **7th Council District Production Programs**

Project: NewCourtland Apartments at St. Bartholomew, Phase 2, 5364 Jackson St., Philadelphia, PA 19124

**General Contractor** 

McDonald Building Co., 910 East Main St., Suite 101, Norristown, PA 19401

Sub-Contractors	Contract Amount	Certification	Program  Description
Chesco Coring & Cutting Inc., 2047 Charlestown Road, Malvern, PA 19355	\$9,750	NP-NonMBE/WBE	PRA
Dale Construction, 70 Limekiln Pike, Glenside, PA 19038	\$154,496	NP-NonMBE/WBE	PRA
Hispanic Venture, 750 California Ave., Absecon, PA 08201	\$14,337	NP-NonMBE/WBE	PRA
HK Panels, 1500 Industry Road, Suite G, Hatfield, PA 19440	\$149,587	NP-WBE	PRA
HWE Mechanical, LLC, 3751 Island Ave., Philadelphia, PA 19153	\$118,500	MBE	PRA
Labov Plumbing & Heating Supply, Inc., 5000 Umbria St., Philadelphia, PA 19128-4351	\$17,315	WBE	PRA
Liberty Flooring, 411 Powhattan St., Essington, PA 19029	\$248,060	NP-MBE	PRA
Nesmith & Company, 2440 Tasker Ave., Philadelphia, PA 19145	\$135,339	MBE	PRA
Oneida Fire Protection Inc., 421 N. 7th St., Philadelphia, PA 19123	\$19,000	MBE	PRA
Queen Appliance, 600 S. Henderson Rd, King of Prussia, PA 19406	\$58,817	NP-WBE	PRA
Robert Ganter Contractors, 595 East Pumping Station Road, Quakertown, PA 18951	\$5,442	NP-WBE	PRA
Rosati Mechanical., 1101 Pembroke Ave., Lansdowne, PA 19050	\$82,685	NP-NonMBE/WBE	PRA
Rue Electric, Inc., 4935 National St., Philadelphia, PA 19135	\$297,375	LBE	PRA
Sealing Concepts, 221 Route 168, Blackwood, NJ 08012	\$9,576	NP-NonMBE/WBE	PRA
The Gillespie Group, 5 Chris Court, Suite G, Dayton, NJ 08810	\$38,405	NP-NonMBE/WBE	PRA
Universal Supply Company, 582 South Egg Habor Road, Hammonton, NJ 08037	\$705	NP-NonMBE/WBE	PRA
Boyertown Planing Mill, Inc., 200 S. Franklin St., Boyertown, PA 19512	\$64,676	NP-WBE	PRA
G.E. Frisco Co, Inc., 2 Crain Highway, Upper Marlboro, MD 20774	\$21,571	NP-MBE	PRA

Project: Mill Redevelopment, 118-60 E. Indiana Ave., Philadelphia, PA

#### **General Contractor**

#### Clemens Construction Company, Inc., 1435 Walnut St., Philadelphia, PA 19102

Sub-Contractors	Contract Amount	Certification	Program Description
Builders First Source, P.O. Box 419521, Boston, MA 02241	\$21,928	NP-NonMBE/WBE	PRA

#### Summary for 7th District (24 detail records) \$\$1,467,564

## **8th Council District Production Programs**

Project: Allegheny West Plaza, 2221-2231 West Venango St., Philadelphia, PA 19140

**General Contractor** 

Daniel J. Keating Company, 134 N. Narberth Ave., Narberth, PA 19072

Sub-Contractors	Contract Amount	Certification	Program Description
Adams Glass, Inc., 2408 State Road, Croyden, PA 19021	\$230,368	NP-NonMBE/WBE	PRA
All Walls & Ceilings, Inc, 3564 Winding Way, Newtown Square, PA 19073	\$258,000	NP-NonMBE/WBE	PRA
Athena Contracting, Inc., 2825 South Warnock St., Philadelphia, PA 19148	\$155,474	WBE	PRA
Automatic Door Enterprises, P.O. Box 561, Lansdale, PA 19446	\$4,670	NP-NonMBE/WBE	PRA
Belfi Bros. & Company, 4310-18 Josephine St., Philadelphia, PA 19124	\$11,387	LBE	PRA
BrandSafway Services, LLC, 10 Industrial Highway, MS24, Lester, PA 19029	\$20,844	NP-NonMBE/WBE	PRA
Crescent Iron Works, 4901 Grays Ferry Ave., Philadelphia, PA 19143	\$265,752	LBE	PRA
D&D Family Construction, 935 Kenmore Road, Philadelphia, PA 19151	\$10,150	MBE	PRA
DeGol Flooring, 851 Plank Road, Duncansville, PA 16635	\$24,100	NP-NonMBE/WBE	PRA
DuMor Painting, Inc., 210 Crossings Blvd. #173, Elverson, PA 19520	\$12,300	NP-NonMBE/WBE	PRA
DWD Mech. Contractors, 1005 Kedron Ave., Morton, PA 19070	\$105,520	NP-NonMBE/WBE	PRA
Fastsigns Lancaster, 70 Snyder Hollow Road, New Providence, PA 17560	\$31,073	NP-NonMBE/WBE	PRA
Fire Tech Automatic Sprinkler, Inc., 121 Blackwood Barnboro Road, Sewell, NJ 08080	\$225,996	NP-NonMBE/WBE	PRA
GC Zarnas & Co., Inc., 850 Jennings St., Bethlehem, PA 18017	\$35,400	NP-NonMBE/WBE	PRA
Gentile Concrete, 668 Woodbourne Road, Langhorne, PA 19047	\$13,400	NP-NonMBE/WBE	PRA
Grayboyes Commercial Windows, 171A Rittenhouse Circle, Bristol, PA 19007	\$17,936	NP-NonMBE/WBE	PRA
GSky Plant Systems, Inc., 25 Seabreeze Ave., Delray Beach, FL 33483	\$21,375	NP-NonMBE/WBE	PRA
HWE Mechanical, LLC, 3751 Island Ave., Philadelphia, PA 19153	\$1,265,638	MBE	PRA

Sub-Contractors	Contract Amount	Certification	Program Description
Independence Interior Products, 834 Margo Lane, Penn Valley, PA 19072	\$20,250	NP-NonMBE/WBE	PRA
Jeffrey M. Long Electric, LLC, 1013 East Asshland Ave., Folcroft, PA 190032	\$1,310,985	NP-NonMBE/WBE	PRA
KJMK Construction, Inc., 3100 Mount Road, Aston, PA 19014	\$3,283,972	NP-NonMBE/WBE	PRA
LCN Partners, Inc., 102 Erickson Ave., Essington, PA 19029	\$1,188,020	NP-NonMBE/WBE	PRA
M. Schnoll & Sons, 3151 Weikel St., Philadelphia, PA 19134	\$10,900	LBE	PRA
March Inc., 1170 Grandview Terrace, Radnor, PA 19087	\$53,272	NP-NonMBE/WBE	PRA
Meco Constructors, Inc., 160 Titus Ave., Warrington, PA 18976	\$1,064,372	NP-NonMBE/WBE	PRA
Michael J. Kiska Construction, 424 West Laurel Ave., Cheltenham, PA 19012	\$466,795	NP-NonMBE/WBE	PRA
Molly Construction Co., Inc, 160 Titus Ave., Warrington, PA 18976	\$272,988	NP-NonMBE/WBE	PRA
NGS Films and Graphics, 140 Mountain Brook Drive, Canton, GA 30115	\$8,757	NP-NonMBE/WBE	PRA
Nico Landscaping, 9947 Global Road, Philadelphia, PA 19115	\$18,900	WBE	PRA
Oliver Sprinkler, 501 Feheley Drive, King of Prissia, PA 19406	\$9,960	NP-NonMBE/WBE	PRA
Paul C. Voltz, Jr., 608 Forest Hill Ave., Philadelphia, PA 19116	\$8,580	LBE	PRA
P-III, LLC, DBA P3 Plumbing and Mechanical, 5219 Germantown Ave., Philadelphia, PA 19144	\$1,278,813	MBE	PRA
Quality Flooring Workroom, Inc., 225 Lincoln Highway, Fairless Hills, PA 19030	\$24,321	NP-MBE	PRA
R&D Creations, 305 Broad St., Holidaysburg, PA 16648	\$290,600	NP-WBE	PRA
Roma Concrete, Inc., 3225 S. 76th St., Philadelphia, PA 19153	\$25,809	LBE	PRA
Schindler Elevator, 840 N. Lenola Road, Moorestown, NJ 08057	\$257,398	NP-NonMBE/WBE	PRA
Sealing Concepts, 221 Route 168, Blackwood, NJ 08012	\$75,460	NP-NonMBE/WBE	PRA
Shaffer DeSouza Brown, Inc., 17 Mifflin Ave., Havertown, PA 19083	\$3,375	NP-NonMBE/WBE	PRA
Tedco Insulation, 610 E. Cypress St., Kennett Square, PA 19348	\$212,447	NP-NonMBE/WBE	PRA
Towne & Country Roofing, 2136 Virginia Ave., Bensalem, PA 19020	\$1,049,000	NP-NonMBE/WBE	PRA

Project: Rites of Passage II, 5603-05 Germantown Ave. Philadelphia, PA

#### **General Contractor**

#### Clemens Construction Company, Inc., 1435 Walnut St., Philadelphia, PA 19102

Sub-Contractors	Contract Amount	Certification	Program Description
Contrast Metal, 301 S. Keim St., Pottstown, PA 19464	\$1,722	NP-NonMBE/WBE	PRA
Di Nardo Electric, Heating & Air Conditioning LLC, 2516 Chadwick St., Philadelphia, PA 19145	\$55,133	LBE	PRA
Grosso Concrete LLC, 4 Michelle Court, Hulmeville, PA 19047	\$52,150	NP-NonMBE/WBE	PRA
HSC Construction Inc, 9300 James St., Philadelphia, PA 19114	\$27,000	LBE	PRA
Ricco Construction Corporation, 1749 Delsea Drive, Depford, NJ 08096	\$19,260	NP-NonMBE/WBE	PRA
RSB Mechanicals Inc, 2501 Wharton St., Philadelphia, PA 19146	\$244	LBE	PRA

Summary for 8th District (46 detail records) \$13,799,865

Total Production Programs (180 detail records) \$25,611,030

## Affirmative Action and Equal Employment Opportunities

## **Preservation Programs:**

**Third Quarter Summary Report for Sub-Contractors** 

Tillia Quarter Sullilla	y Keport Io	1 3ub-Contrac	1013
	Philadelphia	Non-Philadelphia	Total
MBE Sub-Contractors	6	0	6
MBE Contracts	11	0	11
Total MBE Dollars	\$137,200	\$0	\$137,200
% of Total MBE Dollars	100.00%	0.00%	100%
WBE Sub-Contractors	4	1	5
WBE Contracts	31	1	32
Total WBE Dollars	\$461,159	\$2,602	\$463,761
% of Total WBE Dollars	99.44%	0.56%	100%
NP Non M/WBE Sub-Contractors	35	27	62
NP Non M/WBE Contracts	84	35	119
Total NP Non M/WBE Dollars	\$761,448	\$310,855	\$1,072,303
% of Total NP Non M/WBE Dollars	71.01%	28.99%	100%
Total Sub-Contractors	45	28	73
Total Contracts	126	36	162
Total Dollars	\$1,359,807	\$232,618	\$1,673,264
% of Total Dollars	81.27%	13.90%	100.00%
Total Dollars M/WBE	\$598,359	\$2,602	\$600,961
% of Total Dollars = M/WBE	35.76%	0.16%	35.92%

## **Citywide Preservation Programs by Certification**

## **Minority Business Enterprise (MBE)**

Sub-Contractors	Contract Amount	Program	General Contractor
	\$409	BSRP	Pendino, 2037-43 Washington Ave., Philadelphia, PA 19146
Construction Mall,	\$2,192	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
1501 Washington Ave., Philadelphia, PA	\$3,350	BSRP	Virelli Roofing, 2207 S. Colorado St., Philadelphia, PA 19145
	\$712	BSRP	AME Mechanical, 6123 Washington Ave., Philadephia, PA 19143
D&L Wholesale Supply,	\$5,200	BSRP	Jack Edmondson, Inc, 3212 Amber St., Philadelphia, PA 19134
2241 Germantown Ave., Philadelphia, PA 19130	\$87	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
Decision Distribution, 4548 Market St Suite 215, Philadelphia, PA 19139	\$57,377	BSRP	Murawski & Sons, 3658 Jasper St., Philadelphia, PA 19134
Holder, Inc., 5619 N. Lawernce St.,	\$5,630	BSRP	Lec-Tron Electric, 7332 Meadowlark Place, Philadelphia, PA 19153
Philadelphia, PA 19120	\$58,450	BSRP	ADE Electric, 1983 72nd Ave., Philadelphia, PA 19138
Quality Air HVAC, 6641 Upland St., Philadelphia, PA 19142	\$3,659	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
Supra Office Supplies, 5070 Parkside Ave., Philadelphia, PA 19131	\$134	BSRP	Quality Air HVAC, 6641 Upland St., Philadelphia, PA 19142

Summary for MBE (11 detail records) \$137,200

## Women Business Enterprise (NP-MBE)

Sub-Contractors	Contract Amount	Program	General Contractor
	\$1,563	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Road, Philadelphia, PA 19141
	\$20,991	BSRP	Burke Plumbing & Heating, Inc., 2808 E. Pacific St., Philadelphia, PA 19134
	\$18,975	BSRP	Buzz Duzz Plumb. Heat & Air, 4721 Van Kirk St., Philadelphia, PA 19135
	\$4,464	BSRP	Ed Hughes, 2240 Cedar St., Philadelphia, PA 19125
Labov Plumbing & Heating Supply, Inc.,	\$790	BSRP	Grade A Plumbing, Inc., 1716 Costner Drive, Warrington, PA 18976
	\$299	BSRP	Guaranteed Plumbing, 900 Cottman Ave., Philadelphia, PA 19111
	\$11,722	BSRP	In A Flash Plumbing, 9236 Keystone St., Philadelphia, PA 19114
5000 Umbria St., Philadelphia, PA 19128	\$405	BSRP	Jack Edmondson, Inc, 3212 Amber St., Philadelphia, PA 19134
	\$960	BSRP	McGillian & Donnelly, 3818 Sharp St., Philadelphia, PA 19127
	\$30,273	BSRP	Mr. D's Plumbing, 6005 Rising Sun Ave., Philadelphia, PA 19111
	\$8,204	BSRP	Murawski & Sons, 3658 Jasper St., Philadelphia, PA 19134
	\$10,376	BSRP	Oval Heating, 7138 Valley Ave., Philadelphia, PA 19128
	\$9,213	BSRP	Paragon, 8310 High School Road, Elkins Park, PA 19028
	\$1,256	BSRP	Quality Air HVAC, 6641 Upland St., Philadelphia, PA 19142
	\$2,109	BSRP	Tri-State Building, 104 Wingohocking St., Philadelphia, PA 19140

## Women Business Enterprise (NP-MBE)

Sub-Contractors	Contract Amount	Program	General Contractor
	\$5,461	BSRP	Barrington Renovation & Repair, 5215 Sylvester St., Philadelphia, PA 19124
Philadelphia Building.Material,	\$134	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
810 S. 53rd St., Philadelphia, PA 19143	\$7,500	BSRP	RNV, 6060 Webster St., Philadelphia, PA 19143
	\$3,457	BSRP	W & W Contractors, Inc., 1713 S. 56th St., Philadelphia, PA 19143
	\$5,452	BSRP	Hamp Young, 920 Jackson St., Sharon Hill, PA 19079
Robinson Construction, 1415 South 2nd St., Philadelphia, PA 19143	\$45,735	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$50,775	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
	\$6,022	BSRP	Barrington Renovation & Repair, 5215 Sylvester St., Philadelphia, PA 19124
	\$38,457	BSRP	DMS General Contracting, Inc., 3322- 26 Tilton St., Philadelphia, PA 19134
	\$56,110	BSRP	Dooley Brothers Roofing Company, 2091 65th Ave., Philadelphia, PA 19138
Stelwagon Roofing Supply,	\$42,513	BSRP	Fonseca Contractors, Inc., 118 E Church Rd, Elkins Park, PA 19027
10096 Sandmeyer Lane, Philadelphia, PA 19116	\$20,537	BSRP	Liberty Roofing, 7800 Rockwell Ave., Philadelphia, PA 19111
	\$585	BSRP	North American Roofers, 3644 Old York Road, Philadelphia, PA 19140
	\$42,000	BSRP	S&L Roofing, 5701 Lebanon Ave., Philadelphia, PA 19131
	\$10,021	BSRP	Union Roofing, 12260 Townsend Road, Philadelphia, PA 19154
	\$4,800	BSRP	Virelli Roofing, 2207 S. Colorado St., Philadelphia, PA 19145

## Summary for WBE (31 detail records) \$461,159

## Nonprofit Women Business Enterprise (NP-MBE)

Sub-Contractors	Contract Amount	Program	General Contractor
Shade Enviromental LLC, 623 Cutler Ave., Maple Shade, NJ 08052	\$2,602	BSRP	Westchester Environmental, LLC, 1248 Wrights Lane, West Chester, PA 19382

#### Summary for NP-WBE (1 detail records) \$2,602

Sub-Contractors	Contract Amount	Program	General Contractor		
3 PEAT, 529 N 56th St., Philadelphia, PA 19131	\$4,900	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Rd., Philadelphia, PA 19141		
ABC Supply, 1850 E. Sedgley Ave.,	\$14,094	BSRP	DMS General Contracting, Inc., 3322 Tilton St., Philadelphia, PA 19134		
Philadelphia, PA, 19124	\$1,374	BSRP	North American Roofers, 3644 Old York Road, Philadelphia, PA 19140		
	\$698	BSRP	Paragon, 8310 High School Road, Elkins Park, PA 19028		
Able Plumbing Supply,	\$129	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131		
6815 Germantown Ave., Philadelphia, PA 19119	\$202	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137		
	\$495	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Rd, Philadelphia, PA 19141		
Allied Building Supply, 4643 Lancaster Ave.,	\$25,000	BSRP	S&L Roofing, 5701 Lebanon Ave., Philadelphia, PA 19131		
Philadelphia, PA 19146	\$23,282	BSRP	Virelli Roofing, 2207 S. Colorado St., Philadelphia, PA 19145		
Anderson Drains, 7360 Garman St., Philadelphia, PA 19153	\$1,900	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057		
	\$5,400	BSRP	Jack Edmondson, Inc, 3212 Amber St., Philadelphia, PA 19134		
ARI, Inc, 4700 B Wissahickon Ave., Philadelphia, PA 19144	\$4,038	BSRP	Oval Heating, 7138 Valley Ave., Philadelphia, PA 19128		
Timadelpina, FA 13144	\$32,000	BSRP	Whiting Services, 1690 Thayer Road, Blue Bell, PA 19422		
Barrco Plumbing, 528 N 63rd St., Philadelphia, PA 19151	\$23	BSRP	Buzz Duzz Plumb. Heat & Air, 4721 Van Kirk St., Philadelphia, PA 19135		
Beacon Building Products,	\$19,115	BSRP	North American Roofers, 3644 Old York Road, Philadelphia, PA 19140		
2430 E. Tioga St., Philadelphia, PA 19134	\$14,764	BSRP	Fonseca Contractors, Inc., 118 E Church Rd, Elkins Park, PA 19027		
	\$75,000	BSRP	Morris Roofing, 920 Turner Ave., Drexel Hill, PA 19026		
Betz Plumbing & Heating Supplies, 2826 Frankford Ave., Philadelphia, PA 19134	\$13,015	BSRP	Buzz Duzz Plumb. Heat & Air, 4721 Van Kirk St., Philadelphia, PA 19135		
Billows Electrical Supply,	\$6,950	BSRP	Tyree Strickland Electric, LLC, 205 W. Colonial St., Philadelphia, PA 19126		
8716-A Frankford Ave., Philadelphia, PA 19136	\$49,500	BSRP	Bull Electric Services, Inc., 2105 74th Ave., Philadelphia, PA 19138		

Sub-Contractors	Contract Amount	Program	General Contractor
Billows Electrical Supply,	\$7,360	BSRP	CGW Electric, 2213 W. Tioga St., Philadelphia, PA 19140
8716-A Frankford Ave., Philadelphia, PA 19136	\$7,612	BSRP	Donovan/Holder, 5619 N. Lawrence St., Philadelphia, PA 19120
C&R Building Supplies, 1322 Washington Ave., Philadelphia, PA 19146	\$3,452	BSRP	Pendino, 2037-43 Washington Ave., Philadelphia, PA 19146
D & H Building Supply, Inc, 1025 Callowhill St., Philadelphia, PA 19123	\$60	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
D & S Concrete, 4260 Macalester St., Philadelphia, PA 19124	\$975	BSRP	Barrington Renovation & Repair, 5215 Sylvester St., Philadelphia, P A 19124
Darryl Fitts Plumbing, 369 Clivenden St., Philadelphia, PA 19119	\$1,600	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Rd, Philadelphia, PA 19141
DNSS Contractors, LLC, 935 N. 43rd St., Philadelphia, PA 19104	\$5,000	BSRP	Vernon Mechanical, 125 Valley View Rd, Tunkhannock, PA 18657
	\$5,000	BSRP	Jack Edmondson, Inc, 3212 Amber St., Philadelphia, PA 19134
F.W. Webb Supply, 4450 Rising Sun Ave., Philadelphia, PA 19140	\$8,460	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
Timadelpina, IA 19140	\$542	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
Ferguson, PO Box 417592, Boston, MA 02241	\$40	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Rd, Philadelphia, PA 19141
Ferguson Enterprise, Inc., 1821 Washington Ave., Philadelphia, PA 19146	\$4,847	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
Grove Supply, 2520 Synder Ave., Philadelphia, PA 19145	\$5,198	BSRP	Guaranteed Plumbing, 900 Cottman Ave., Philadelphia, PA 19111
	\$1,815	BSRP	Pendino, 2037-43 Washington Ave., Philadelphia, PA 19146
Home Depot,	\$12,427	BSRP	Brewerytown Construction, 3000 Master St., Philadelphia, PA 19121
1651 S. Columbus Boulevard, Philadelphia, PA 19148	\$878	BSRP	Grade A Plumbing, Inc., 1716 Costner Drive, Warrington, PA 18976
	\$2,341	BSRP	W & W Contractors, Inc., 1713 S. 56th St., Philadelphia, PA 19143

Sub-Contractors	Contract Amount	Program	General Contractor
	\$13,900	BSRP	Reid's Electrical Contracting & Controls, Inc., 1818 Bethlehem Pike, #201, Flourtown, PA 19031
Home Depot, 2539 Castor Ave., Philadelphia, PA	\$4,276	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
	\$15,295	BSRP	Alibey Construction, 325 Chestnut St. Suite - 800 #2682, Philadelphia, PA 19106
	\$8,699	BSRP	Buzz Duzz Plumb. Heat & Air, 4721 Van Kirk St., Philadelphia, PA 19135
	\$7,860	BSRP	Barrington Renovation & Repair, 5215 Sylvester St., Philadelphia, PA 19124
Home Depot, 4640 Roosevelt Blvd., Philadelphia, PA	\$32,000	BSRP	Daniel's Contracting of Philadelphia, LLC, 307 Brae Bourne Road, Huntingdon Valley, PA 19006
ISLAND CONCRETE, 47726 N. Marvine St., Philadelphia, PA 19141	\$2,400	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Road, Philadelphia, PA 19141
King Tu, Inc., 4817 Woodland Ave., Philadelphia, PA 19145	\$8,003	BSRP	Alibey Construction, 325 Chestnut St. Suite - 800 #2682, Philadelphia, PA 19106
Lowes, 1500 N. 50th St., Philadelphia, PA 19131	\$7,119	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
	\$30,000	BSRP	Daniel's Contracting of Philadelphia, LLC, 307 Brae Bourne Road, Huntingdon Valley, PA 19006
Lowes, 3800 Aramingo Ave.,	\$5,608	BSRP	Alibey Construction, 325 Chestnut St. Suite - 800 #2682, Philadelphia, PA 19106
Philadelphia, PA 19137	\$529	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
	\$195	BSRP	Buzz Duzz Plumb. Heat & Air, 4721 Van Kirk St., Philadelphia, PA 19135
Lowes Home Improvement,	\$533	BSRP	Pendino, 2037-43 Washington Ave., Philadelphia, PA 19146
2108 S. Christopher Columbus Blvd., Philadelphia, PA 19148	\$4,551	BSRP	Brewerytown Construction, 3000 Master St., Philadelphia, PA 19121

	Contract		
Sub-Contractors	Amount	Program	General Contractor
	\$1,450	BSRP	Buzz Duzz Plumb. Heat & Air, 4721 Van Kirk St., Philadelphia, PA 19135
N&N Supply Co, 5911 Ditman St., Philadelphia, PA 19135	\$3,387	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
	\$15,021	BSRP	In A Flash Plumbing, 9236 Keystone St., Philadelphia, PA 19114
Philadelphia, PA 19135	\$270	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
	\$2,540	BSRP	Paragon, 8310 High School Road, Elkins Park, PA 19028
	\$2,390	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
Quality Supply, 3939 Whitaker Ave., Philadelphia, PA 19124	\$366	BSRP	DMS General Contracting, Inc., 3322- 26 Tilton St., Philadelphia, PA 19134
	\$17,504	BSRP	Vernon Mechanical, 125 Valley View Rd, Tunkhannock, PA 18657
	\$1,653	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
R.E. Michel Company,	\$7,100	BSRP	Jack Edmondson, 2319 Gaul St., Philadelphia, PA 19125
333 East Hunting Park Ave., Philadelphia, PA 19124	\$9,131	BSRP	AME Mechanical, 6123 Washington Ave., Philadephia, PA 19143
	\$28,890	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
	\$4,901	BSRP	Luxury Heating & Cooling Inc., 560 People Plaza, #284, Newark, DE 19702
Rapid Excuvating, 11045 Bustleton Ave., Philadelphia, PA 19116	\$4,000	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Road, Philadelphia, PA 19141
Richard Burns, 4300 Rising Sun Ave., Philadelphia, PA 19140	\$4,916	BSRP	Fonseca Contractors, Inc., 118 E Church Rd, Elkins Park, PA 19027
Rising Sun Supply, 4450 Rising Sun Ave, Philadelphia, PA 19140	\$17,245	BSRP	Paragon, 8310 High School Road, Elkins Park, PA 19028
	\$10,397	BSRP	Vernon Mechanical, 125 Valley View Road, Tunkhannock, PA 18657
Robs Metal Removal, 5530 Willows Ave., Philadelphia, PA 19143	\$1,400	BSRP	Paragon, 8310 High School Road, Elkins Park, PA 19028

Sub-Contractors	Contract Amount	Program	General Contractor
SETH JUNK, P.O Box 45699, Philadelpha, PA 19149	\$750	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Road, Philadelphia, PA 19141
Sid Harvey's, 4244 Macalester St., Philadelphia, PA	\$2,528	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
STC Auto Care Center, 2201 N. 6th St., Philadelphia, PA 19133	\$3,351	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
Tommy D's Home Improvement, 2600 E. Tioga St., Philadelphia, PA 19134	\$4,847	BSRP	Barrington Renovation & Repair, 5215 Sylvester St., Philadelphia, PA 19124
Tommy's HVAC Services, 213 East Walnut Park Drive, Philadelphia, PA 19120	\$3,740	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
	\$1,135	BSRP	Jack Edmondson, Inc, 3212 Amber St., Philadelphia, PA 19134
	\$3,044	BSRP	In A Flash Plumbing, 9236 Keystone St., Philadelphia, PA 19114
Weinstein Supply, 4612 Lancaster Ave.,	\$868	BSRP	Guaranteed Plumbing, 900 Cottman Ave., Philadelphia, PA 19111
Philadelphia, PA 19131	\$21,168	BSRP	Martin Bean Renovation, 6066 Vine St., Philadelphia, PA 19139
	\$584	BSRP	Best Choice, 2521 Orthodox St., Philadelphia, PA 19137
	\$5,176	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
William Betz Jr., Inc., 2826 Frankford Ave., Philadelphia,	\$67,000	BSRP	Jack Edmondson, Inc, 3212 Amber St., Philadelphia, PA 19134
PA 19134	\$10,727	BSRP	In A Flash Plumbing, 9236 Keystone St., Philadelphia, PA 19114
Woodland Building Supply, 4701 Woodland Ave., Philadelphia, PA 19143	\$3,515	BSRP	Barrington Renovation & Repair, 5215 Sylvester St., Philadelphia, PA 19124

## Summary for LBE (84 detail records) \$761,448

## Nonprofit-Non Minority or Women Business Enterprise (NP-Non MBE/WBE)

Sub-Contractors	Contract Amount	Program	General Contractor
Associate Refrigeration, 1625 Hylton Rd, Pennsauken, NJ 08110	\$133	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057	\$5,620	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
CNC Enterprises, 101 Kentile Road, South Plainfield, NJ 07080	\$2,692	BSRP	Pendino, 2037-43 Washington Ave., Philadelphia, PA 19146
Colonial Electric Supply Co., Inc., 201 W. Church Road, Kinf of Prussia, PA 1744.35	\$11,800	BSRP	Reid's Electrical Contracting & Controls, Inc., 1818 Bethlehem Pike, #201, Flourtown, PA 19031
Copperfield Chimney, 600 Sanders St., Scranton, PA 18505	\$3,388	BSRP	AME Mechanical, 6123 Washington Ave., Philadephia, PA 19143
Denney Electric Supply, 61 Butler Ave, Ambler, PA 19002	\$11,552	BSRP	Donovan/Holder, 5619 N. Lawrence St., Philadelphia, PA 19120
Economy Plumb/Heating, PO BOX 417592, Boston, MA 2241	\$211	BSRP	Buzz Duzz Plumb. Heat & Air, 4721 Van Kirk St., Philadelphia, PA 19135
F.W. Webb Supply, 2939 Dutton Mill Road, Ashton, PA 19014	\$9,693	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
Goodman Distributors, 114 Henderson Drive, Sharon Hill, PA 19079	\$44,397	BSRP	Martin Bean Renovation, 6066 Vine St., Philadelphia, PA 19139
Grove Supply, Cranston, RI 02920	\$679	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Road, Philadelphia, PA 19141
	\$6,800	BSRP	Vernon Mechanical, 125 Valley View Road, Tunkhannock, PA 18657
H & L Chimneys, LLC, 42 Pebble Drive, Horsham, PA 19044	\$14,750	BSRP	DMC, 2030 Hartel St., Levittown, PA 19057
Tioisnam, 17(15044	\$14,700	BSRP	Clements Bros., Inc., 2030 Hartel St., Levittown, PA 19057
Hajoca, PO Box 536414, Pittbugh, PA 15253	\$299	BSRP	Buzz Duzz Plumb. Heat & Air, 4721 Van Kirk St., Philadelphia, PA 19135
Hajoca Corporation, 2001 Joshua Road, Lafayette Hill, PA 19444	\$5,193	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Road, Philadelphia, PA 19141
Home Depot, 7690 Washington Lane,	\$408	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Road, Philadelphia, PA 19141
Wyncote, PA 19095	\$480	BSRP	CPR Plumbing, 1338 Allison St., Philadelphia, PA 19131
Home Depot, 2455 Paces Ferry Rd., Atlanta, GA 30339	\$2,081	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Road, Philadelphia, PA 19141
Home Depot, 138 Sunset Blvd, New Castle, DE 19720	\$13,090	BSRP	CGW Electric, 2213 W. Tioga St., Philadelphia, PA 19140

## Nonprofit-Non Minority or Women Business Enterprise (NP-Non MBE/WBE)

Sub-Contractors	Contract Amount	Program	General Contractor
Hugh Boothe Carpentry, 804 Fern St., Yeadon, PA 19050	\$17,919	BSRP	Hamp Young, 920 Jackson St., Sharon Hill, PA 19079
J&G HVAC, LLC, 6217 Madison Court, Bensalem, PA 19020	\$33,000	BSRP	Paragon, 8310 High School Road, Elkins Park, PA 19028
Johnsontown Supply, 1801 Garden Ave, Cherry Hill, NJ 08003	\$243	BSRP	Buzz Duzz Plumb. Heat & Air, 4721 Van Kirk St., Philadelphia, PA 19135
Lowes, 116 W. Township Line Road, Havertown, PA 19083	\$4,542	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Road, Philadelphia, PA 19141
Oval Heating, 35 Lewis St., Feasterville, PA 19053	\$6,886	BSRP	Energy Coordinating Agency, 1924 Arch St., Philadelphia, PA 19123
Peirce Phelps Inc., 516 E. Township Line Road, Blue Bell, PA 19422	\$28,993	BSRP	Oval Heating, 7138 Valley Ave., Philadelphia, PA 19128
Penn Mechanical Supply, 350 E. Main St., Mountville, PA 17554	\$7,462	BSRP	Mr. D's Plumbing, 6005 Rising Sun Ave., Philadelphia, PA 19111
Pierce Mechanical, 1711 Coxendale Rd, Chester, VA 23836	\$2,617	BSRP	Luxury Heating & Cooling Inc., 560 People Plaza, #284, Newark, DE 19702
Southwest Vinyl, 6250 Baltimore Pike,	\$1,898	BSRP	W & W Contractors, Inc., 1713 S. 56th St., Philadelphia, PA 19143
Yeadon, PA 19050	\$6,515	BSRP	Barrington Renovation & Repair, 5215 Sylvester St., Philadelphia, PA 19124
Sunrise Comfort Solutions, 833 Lincoln Ave Unit 2 W, Chester, PA 19380	\$16,388	BSRP	Oval Heating, 7138 Valley Ave., Philadelphia, PA 19128
Supplyhouse.com, 7 Sante Fe Way,	\$2,009	BSRP	AME Mechanical, 6123 Washington Ave., Philadephia, PA 19143
Cranbury, NJ 08512	\$11,702	BSRP	Buzz Duzz Plumb. Heat & Air, 4721 Van Kirk St., Philadelphia, PA 19135
U.S. SUPPLY, 51-59 Greenfield Ave., Ardmore, PA 19003	\$2,115	BSRP	A Positive Response Plumb. LLC, 1804 Ashurt Road, Philadelphia, PA 19141
Universal Supply Co, 6250 Baltimore Ave., Yeadon, PA 19050	\$20,100	BSRP	Virelli Roofing, 2207 S. Colorado St., Philadelphia, PA 19145
Venus Supply, 377 Ridge Pike, Suite B, Collegeville, PA 19426	\$500	BSRP	Brewerytown Construction, 3000 Master St., Philadelphia, PA 19121

Summary for NP-Non MBE/WBE (35 detail records) \$310,855

**Total Preservation Programs (162 detail records) \$1,673,264** 

## **Section 4:**

# Quarterly Expenditures and Unliquidated Obligations

## **Quarterly Expenditures and Unliquidated Opportunities**

Combined, CDBG, HOME, HOPWA, HTF-RF, HTF-GF, Section 8 Loan, FAF, Philadelphia Land Care, ERA2 and Other Gov't (in thousands)

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production				
A. Affordable Homeownership Housing	\$0	\$0	\$1,940	\$1,571
B. Affordable Rental Housing	\$1,082	\$2,450	\$40,152	\$7,544
B. Affordable Rental Preservation	\$0	\$150	\$31,896	\$4,615
Total Affordable Housing Production	\$1,082	\$2,600	\$73,988	\$13,730
Housing Preservation				
A. Housing Counseling	(\$602)	\$2,032	\$4,023	\$4,164
B. Emergency Repair, Preservation & Weatherization				
1. Emergency Repair Hotline - Tier I	\$87	\$254	\$3,878	\$1,107
3. Weatherization & BSRP-Tier 2	\$0	\$4,599	\$21,252	\$1,463
8. Energy Coordinating Agency	\$120	\$133	\$456	\$538
Subtotal Emergency Repair, Preservation & Weatherization	\$207	\$4,986	\$25,586	\$3,108
Home Equity Financing & Rehabilitation Assistance				
Homeownership Rehabilitation Program	\$0	\$0	\$0	\$14
Subtotal Home Equity Financing & Rehabilitation Assistance	\$0	\$0	\$0	\$14
Total Housing Preservation	(\$395)	\$7,018	\$29,609	\$7,286
Tenant and Homeownership Asistance				
Shallow Rent	\$1,363	\$3,363	\$8,101	\$2,800
Emergency Rental Assistance	\$0	\$0	\$30,000	\$0
Tenant and Homeownership Asistance	\$1,363	\$3,363	\$38,101	\$2,800
Homeless and Special Needs Housing	\$2,275	\$5,519	\$22,024	\$16,451
Employment and Training	\$12	\$3,319	\$22,024	\$300
Employment and training	\$12	\$72	<b>30</b>	\$300
Acquisition, Site Preparation and Community Improvements				
A. Acquisition/Condemnation	\$3,028	\$3,028	\$0	\$1,000
B. Management of Vacant Land	\$1,510	\$2,839	\$6,578	\$506
C. Site and Community Improvements	\$0	\$0	\$358	\$53
Total Acquisition, Site Preparation & Community Improvements	\$4,538	\$5,867	\$6,936	\$1,559
Coronavirus (COVID_19)	\$1,328	\$3,913	\$2,421	\$4,024
Community Economic Development	\$330	\$661	\$5,934	\$12,378
Community Planning and Capacity Building	\$381	\$401	\$355	\$5,471
Emergency Rental Assistance Program (ERA2)	\$0	\$0	\$623	\$656
Section 108 Loan Principal & Interest Repayment	\$0	\$0	\$0	\$1,181

Combined, CDBG, HOME, HOPWA, HTF-RF, HTF-GF, Section 8 Loan, FAF, Philadelphia Land Care, ERA2 and Other Gov't (in thousands)

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Annual Operating Costs				
A. Program Delivery				
1. DHCD	\$0	\$0	\$0	\$778
2. PHDC	(\$302)	\$797	\$16,601	\$17,391
3. PRA	\$0	\$0	\$0	\$1,206
4. Commerce	\$1,264	\$1,734	\$53	\$2,353
7. City Planning	\$392	\$560	\$0	(\$96)
9. L&I	\$306	\$447	\$0	\$412
Subtotal Program Delivery	\$1,660	\$3,538	\$16,654	\$22,044
B. General Administration				
1. DHCD	\$4,106	\$4,968	\$183	\$4,519
2. DPD	(\$562)	\$6	\$0	\$3,643
3. PHDC	\$742	\$2,187	\$773	\$5,501
6. Law	\$125	\$185	\$0	\$157
7. City Planning	\$0	\$0	\$0	\$761
Subtotal General Administration	\$4,411	\$7,346	\$956	\$14,581
Total Annual Operating Costs	\$6,071	\$10,884	\$17,610	\$36,625
Reserve Appropriations	\$0	\$0	\$0	\$1,172
Prior Year - Reprogrammed	\$0	\$0	\$0	\$66
Grand Total Program Activities	\$16,985	\$40,298	\$197,601	\$103,699

#### **CDBG Funding**

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production				
B. Affordable Rental Housing	0	185,292	1,592,894	0
C. Affordable Rental Preservation	82,079	82,079	0	0
Total Affordable Housing Production	82,079	267,371	1,592,894	0
Housing Preservation			<u>'</u>	
A. Housing Counseling	592,537	1,639,472	2,622,784	1,662,823
B. Emergency Repair, Preservation & Weatherization				
3. Weatherization & BSRP-Tier 2	11,011,479	15,587,547	8,523,155	559,000
8. Energy Coordinating Agency	262,107	395,459	193,579	522,000
Subtotal Emergency Repair, Preservation & Weatherization	11,273,586	15,983,006	8,716,734	1,081,000
Total Housing Preservation	11,866,123	17,622,478	11,339,518	2,743,823
Homeless and Special-Needs Housing	44,052	73,678	53,299	19,048
Employment and Training	0	71,536	300,000	0
Acquisition, Site Preparation and Community Improvements				
B. Management of Vacant Land	0	171,856	793,675	60,457
C. Site and Community Improvements	0	0	375,187	0
Total Acquisition, Site Preparation & Community Improvements	0	171,856	1,168,862	60,457
Coronavirus (COVID-19)	623,290	4,467,105	3,493,336	2,132,424
Community Economic Development	1,091,448	1,752,542	7,407,588	9,852,010
Community Planning and Capacity Building	13,253	33,547	54,747	1,968,335
Section 108 Loan Principal & Interest Repayment	\$0	\$0	\$0	\$1,181,100
Annual Operating Costs				
A. Program Delivery				
1. DHCD	0	0	0	524,000
2. PHDC	2,615,633	3,099,993	3,063,508	5,774,277
3. PRA	0	0	0	1,133,067
5. Commerce	502,157	2,235,688	52,977	1,851,316
7. City Planning	135,780	695,741	0	(231,741)
8. L&I	467,649	914,403	0	(55,403)
Subtotal Program Delivery	3,721,219	6,945,825	3,116,485	8,995,516
B. General Administration			,	
1. DHCD	287,796	3,618,118	126,351	659,360
2. PHDC	(113,403)	1,170,401	2,648,979	206,644
3. PRA	0	0	462	0
4. Commerce	0	0	2	0
5. Law	93,534	278,886	0	63,114
6. City Planning	0	0	0	510,000
Subtotal General Administration	267,927	5,067,405	2,775,794	1,439,118
Total Annual Operating Costs	3,989,146	12,013,230	5,892,279	10,434,634
Reserve Appropriations	0	0	0	1,328,116
Prior Year - Reprogrammed	0	0	0	66,238
Grand Total Program Activities	17,709,391	36,473,343	31,302,523	29,786,185

#### **HOME Funding**

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production	'	'	'	
A. Affordable Homeownership Housing	\$0	\$0	\$0	\$0
B. Affordable Rental Housing	\$2,248,026	\$4,502,536	\$20,132,762	\$7,129,886
C. Affordable Rental Preservation	\$0	\$0	\$8,294,000	\$0
Total Affordable Housing Production	\$2,248,026	\$4,502,536	\$28,426,762	\$7,129,886
Homeless and Special Needs Housing	\$733,630	\$1,310,123	\$9,344,526	\$4,788,102
Annual Operating Costs				
B. General Administration				
1. DHCD	\$0	\$0	\$0	\$610,668
2. PHDC	\$144,796	\$1,045,415	\$1,097,850	\$417,722
Total Annual Operating Costs	\$144,796	\$1,045,415	\$1,097,850	\$1,028,390
Grand Total Program Activities	\$3,126,452	\$6,858,074	\$38,869,138	\$12,946,378

#### **HOPWA Funding**

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Homeless and Special Needs Housing	\$1,598,879	\$4,834,554	\$7,853,722	\$3,560,938
Coronavirus (COVID-19)	\$0	\$69,404	\$75,860	\$119,647
Annual Operating Costs				
B. General Administration				
1. DHCD	\$0	\$0	\$0	\$805,952
Total Annual Operating Costs	\$0	\$0	\$0	\$805,952
Grand Total Program Activities	\$1,598,879	\$4,903,958	\$7,929,582	\$4,486,537

## **Section 108 Loan Funding**

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production	<u>'</u>			
A. Affordable Homeownership Housing	\$0	\$0	\$0	\$0
B. Affordable Rental Housing	\$0	\$0	\$0	\$805,481
Total Affordable Housing Production	\$0	\$0	\$0	\$805,481
Housing Preservation				
Emergency Repair, Preservation & Weatherization				
B. Weatherization & Basic Systems Repair Program	\$0	\$0	\$0	\$2,776,607
C. Home Equity Financing & Rehabilitation Assistance				
1. Homeownership Rehabilitation Program	\$0	\$0	\$0	\$165,971
Total Housing Preservation	\$0	\$0	\$0	\$2,942,578
	·			
Annual Operating Costs				
B. General Administration				
1. DHCD	\$0	\$0	\$0	\$0
Total Annual Operating Costs	\$0	\$0	\$0	\$0
Grand Total Program Activities	\$0	\$0	\$0	\$3,748,059

## **HTF Funding**

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production	·			
A. Affordable Homeownership Housing	\$0	\$0	\$1,939,698	\$0
B. Affordable Rental Housing	\$2,369,898	\$309,485	\$6,083,971	\$2,659,605
C. Affordable Rental Preservation	\$117,921	\$267,921	\$8,142,265	\$45,168
Total Affordable Housing Production	\$2,487,819	\$577,406	\$16,165,934	\$2,704,773
Housing Preservation	·			
A, Housing Counseling	\$933,237	\$1,671,955	\$2,175,982	\$302,135
Shallow Rent	\$0	\$2,000,000	\$7,708,000	\$0
Subtotal Housing Counseling	\$933,237	\$3,671,955	\$9,883,982	\$302,135
B. Emergency Repair, Preservation & Weatherization	•			-
1. Emergency Repair Hotline - Tier II	\$460,063	\$705,557	\$3,427,062	\$1,106,765
3. Weatherization & Basic Systems Repair Program	\$1,119,276	\$581,662	\$1,158,181	\$49
Subtotal Emergency Repair, Preservation & Weatherization	\$1,579,339	\$1,287,219	\$4,585,243	\$1,106,814
Total Housing Preservation	\$2,512,576	\$4,959,174	\$14,469,225	\$1,408,949
Homeless and Special Needs Housing	\$2,771,654	\$3,931,827	\$1,494,942	\$1,193,349
Community Planning & Capcity Building	\$0	\$0	\$20,033	\$87,852
Annual Operating Costs				
A. Program Delivery				
1. DHCD	\$0	\$0	\$0	\$0
2. PHDC	\$1,217,558	\$1,437,397	\$0	\$510,385
B. General Administration				
1. DHCD	\$377,800	\$377,800	\$0	\$1,422,200
Total Annual Operating Costs	\$1,595,358	\$1,815,197	\$0	\$1,932,585
Grand Total Program Activities	\$9,367,407	\$11,283,604	\$32,150,134	\$7,327,508

## **HTF Funding-General Fund**

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production and Preservation				
Affordable Rental Housing	\$100,000	\$102,086	\$12,131,000	\$0
Affordable Rental Preservation Housing	\$0	\$0	\$17,260,002	\$1,476,045
Total Affordable Housing Production and Preservation	\$100,000	\$102,086	\$29,391,002	\$1,476,045
Tenant and Homeowner Assistance				
A. Housing Counseling, Financial Literacy/Tangled Title	\$593,368	\$1,956,689	\$4,650,133	\$579,606
B. Shallow Rent Pilot Program	\$0	\$0	\$30,000,000	\$0
C. Emergency Renral Assistance	\$0	\$0	\$0	\$0
Total Tenant and Homeowner Assistance	\$593,368	\$1,956,689	\$34,650,133	\$579,606
Homeless and Special Needs Housing	\$83,665	\$163,413	\$130,063	\$213,136
Community Planning and Capacity Building	\$261,735	\$642,564	\$2,023,184	\$1,640,000
Annual Operating Costs: General Administration				
1. DHCD	-\$1,338,533	\$299,626	\$44,267	\$2,977,346
2. DPD	\$2,006,592	\$2,012,271	\$0	\$192,288
3. PHDC	\$0	\$2,562	\$88,430	\$1,695,116
Total Annual Operating Costs	\$668,059	\$2,314,459	\$132,697	\$4,864,750
Grand Total Program Activities	\$1,706,827	\$5,179,211	\$66,327,079	\$8,773,537

## **Federal Adjustment Factor**

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Housing Preservation				
B. Emergency Repair, Preservation & Weatherization				
3. Weatherization & Basic Systems Repair Program Tier 2 BSRP District 8 (11B Bond Funds)	\$0	\$0	\$0	\$100
Total Housing Preservation	\$0	\$0	\$0	\$100
Grand Total Program Activities	\$0	\$0	\$0	\$100

## Philadelphia LandCare Program

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Bal- ance
Acquisition. Site Preparation & Community Improvements				
Management of Vacant Land	\$33,791	\$39,938	\$236,110	\$95,127
Total Acquisition. Site Preparation & Community Improvements	\$33,791	\$39,938	\$236,110	\$95,127
Grand Total Program Activities	\$33,791	\$39,938	\$236,110	\$95,127

## **Emergency Rental Assistance Program (ERA2)**

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Emergency Rental Assistance Program (ERA2)				
Emergency Rental Assistance Program (ERA2)	\$8,344,123	\$8,344,123	\$622,711	\$655,750
Total Emergency Rental Assistance Program (ERA2)	\$8,344,123	\$8,344,123	\$622,711	\$655,750
Grand Total Emergency Rental Assistance Program (ERA2)	\$8,344,123	\$8,344,123	\$622,711	\$655,750

## **Other Funding**

	Reporting Period Expenditures	Cumulative Expenditures	Encumbrance Balance	Remaining Balance
Affordable Housing Production				
B. Affordable Rental Housing	\$0	\$0	\$101,709	\$1,828,222
Total Affordable Housing Production	\$0	\$0	\$101,709	\$1,828,222
Housing Preservation				
A. Housing Counseling	\$21,090	\$252,400	\$346,381	\$27,513
Total Housing Preservation	\$21,090	\$252,400	\$346,381	\$27,513
Acquisition, Site Preparation and Community Improvements				
A. Acquisition/Condemnation	\$0	\$3,027,906	\$0	\$0
B. Management of Vacant Land	\$200,715	\$2,828,055	\$5,697,633	\$1
C. Site and Community Improvements	\$0	\$0	\$0	\$6,162
Total Acquisition, Site Preparation & Community Improvements	\$200,715	\$5,855,961	\$5,697,633	\$6,163
Community Economic Development	\$0	\$0	\$50,000	\$0
Community Planning and Capacity Building	\$0	\$0	\$12,182	\$77,879
Choice Neighborhoods Grant Support				
A. Philadelphia Housing Authority	\$0	\$0	\$0	\$3
Total Choice Neighborhoods Grant Support	\$0	\$0	\$0	\$3
Annual Operating Costs				
A. Program Delivery				
1.DHCD	\$0	\$0	\$0	\$0
2. PHDC	\$3,843,462	\$3,843,462	\$12,656,538	\$53,691
3. PRA	\$0	\$0	\$0	\$72,811
B. General Administration				
1.DHCD	\$0	\$0	\$0	\$91,003
Total Annual Operating Costs	\$3,843,462	\$3,843,462	\$12,656,538	\$217,505
Grand Total Program Activities	\$4,065,267	\$9,951,823	\$18,864,443	\$2,157,285