

**Street Furniture Program RFI:  
Answers to Questions Submitted**

Question #1  
Section 4.4

**Q:**

Re: Question 4.4, can the City clarify the difference in the types of relationships specified in this question? Specifically, in the City's view, what are the distinctions, between a contractor, Public Private Partnership, concession, and permitted business? In our experience, these terms are used synonymously across different types of public procurements or at the very least are overlapping terms (e.g. a "contractor" could also be a business "permitted" in a specific industry).

**A:**

For the purposes of this RFI those terms are separate but with some overlap. To be clear:

-“Contractor” means a person who performs a service for the City in exchange for payment.

-“Concession” means a person who performs the services the City requires and in lieu of payment from the City, the person pays a fee for the right to make money using City property. Under this model, the concessionaire projects that the money generated from using City property to exceed the fee paid to the City.

-“Public-private partnership” is some hybrid of the above models, or a more limited contractor model, in which the City performs some of the services it expects the person to perform.

-“Permitted business” is a business operating in the city by virtue of having secured the proper permits