## OFFICE OF ECONOMIC OPPORTUNITY ANNUAL REPORT <br> FISCAL YEAR 2021

Promoting Economic Opportunity for Minority-, Woman-, and Disabled-Owned Businesses

$\square$

Commerce
CITYOF PHILADELPHIA


## THE OEO MISSION

The Office of Economic Opportunity (OEO) promotes the economic development of businesses beneficially owned and controlled by minority, women, and disabled persons through its registration program, contract review, monitoring activities, and ongoing interaction with City departments, quasi-public agencies, and the local marketplace.

OEO is established by and operates under Executive Order 01-21, the City's Antidiscrimination Policy that governs the Minority Business Enterprise (MBE), Women Business Enterprise (WBE), and Disabled Business Enterprise (DSBE) Program. OEO also implements 17-1600 of The Philadelphia Code, the City's "Economic Opportunity Plan" Ordinance.

"We must all be part of the redesign of how we do business to correct history or face continued unrest and social fragility." -Michael Pearson, Michael K. Pearson Consulting


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## MESSAGE FROM MAYOR KENNEY

Dear Philadelphians,
We are pleased to release the Office of Economic Opportunity's Fiscal Year 2021 Annual Report. Although this year brought many challenges, the City came together to support residents and businesses in need while also understanding, on a deeper level, the need for equitable practices within government and more equitable economic opportunities for all Philadelphians. The 2021 Fiscal Year (July 1, 2020 through June 30, 2021) began less than four months after the stay-at-home order went into effect due to the COVID-19 pandemic. The scourge of COVID-19 has resulted in the deaths of millions of people worldwide-including more than 5,000 Philadelphians-and impacted our global economy
 like no other event in recent world history.

The City of Philadelphia took immediate steps to safeguard the health and well-being of our residents by setting up temporary hospital sites and quarantine centers, purchasing personal protective equipment (PPE), coordinating testing sites for COVID-19, and distributing over 23 million meals to support residents since the pandemic first hit. Diversity and inclusion in the purchase of these services remained strong despite emergent needs; Minority Business Enterprises (MBEs) and Women Business Enterprises (WBEs) participated in the management and operation contracts for these emergency quarantine centers and temporary shelters for the city's most vulnerable residents.

To keep small and diverse businesses afloat during long periods of closure, the City's Commerce Department, in partnership with PIDC and other economic development partners, provided financial relief through strategic programs targeted to various hard-hit business sectors.

With the implementation of COVID-19 safety guidelines, OEO pivoted to a virtual platform for its monthly Doing Business with the City workshops, and the 2020 Minority Enterprise Development Week continued over a series of Zoom presentations and virtual workshops for business owners.

This Annual Report documents the participation efforts of over 50 City departments and Quasi-City Agency partners and covers their for-profit contracting. We are dedicated to supporting minority-, women-, and disabled-owned businesses recover and thrive in Philadelphia. Our Administration-with the support of the Office of Economic Opportunity and in collaboration with all committed stakeholders including administrators, policy makers, and professional organizationsremains committed to helping all Philadelphian confront the challenges grounded in economic and racial inequities that have been exacerbated by the pandemic.

Sincerely,


Jim Kinney,
Mayor
City of Philadelphia

## WHO WE ARE

The City of Philadelphia's municipal government employs more than 28,000 people and spends billions of dollars each year on goods and services across all City departments. The City's goal is to spend at least 35 percent of those dollars in the for-profit business sector with minority, women, and disabled-owned business enterprises (M/W/DSBEs).

The Office of Economic Opportunity (OEO), located within the City's Department of Commerce, plays a lead role in ensuring the City meets its goals for equity and inclusion of M/W/DSBEs in City contracting opportunities.

## OEO CARRIES THIS OUT BY

- Registering minority, women, and disabled owned businesses for inclusion in the OEO Registry of Certified Firms
- Reviewing City Bids and RFPs for potential M/W/DSBE contracting opportunities
- Evaluating Bids and Proposals for responsiveness to OEO requirements, including Commercial Usefulness
- Monitoring awarded City contracts for compliance, including assuring payment is made to committed M/W/DSBEs
- Providing Oversight guidance on large contracts and projects
- Creating alliances within the City government, stakeholders, and other organizations
- Problem solving, advocating, and supporting diverse businesses across the region including the private sector


## OUR PARTNERS INCLUDE

- City of Philadelphia Departments
- Quasi-public agencies (e.g., PIDC, PHDC, PRA)
- Private sector participants (e.g., Universities and Hospitals)
- Non-profit organizations
- Third-party certification agencies
- Majority prime contractors
- Local developers




## Executive Summary

In FY 2021, the City of Philadelphia, together with its Quasi-City partners spent \$1,457,011,640 with for-profit businesses. This includes $\$ 684,645,882$ spent within the major City of Philadelphia contracting areas of Personal \& Professional Services (PPS), Public Works (PW), Miscellaneous Purchase Orders (MPO), Small Order Purchases (SOP), and Services, Supplies \& Equipment (SSE). The City's partners, Philadelphia Industrial Development Corporation, Philadelphia Housing Development Corporation, and Philadelphia Redevelopment Authority spent $\$ 772,365,758$ in contracting throughout the fiscal year. The City also contracted an additional $\$ 103,814,623$ in Federally Funded contracts but these dollars are addressed separately as OEO has no goalsetting authority over these contracts.

In comparison to FY 2020, the City spent $\$ 217$ million less in FY 2021, no doubt due to the COVID-19 pandemic's effect on the City's economy. Of \$684,645,882 in for-profit City contracting, $\$ 222,282,559$ went to M/W/DSBE businesses. That $\$ 222$ million represents 32.5 percent of all City for-profit spend, a more than two percentage point increase from FY20's achievement of 30.1 percent.

Figure 1: FY 2020 vs. FY 2021 M/WBE Utilization in City Contracts


M/WBE Spending by Ethnicity or Gender for All City Contracts
$\left.\begin{array}{lllll}16 \% & 9 \% & 5 \% & 3 \% & <1 \% \\ \text { African American } & \text { White Women } & \text { Asian } & \text { Hispanic } & \text { Other } \\ & & & \\ \text { Distribution of M/WBE Spending for All City Contracts by M/WBE Sub-Category }\end{array}\right]$

## EXECUTIVE SUMMARY

It is important to see how the $\$ 222$ million in M/W/DSBE participation spend was distributed across contracting categories. M/W/DSBEs received:

- $\quad 35.7$ percent of PPS contracts ( $\$ 163.4$ million out of $\$ 457.4$ million spent)
- 32.1 percent of PW contracts ( $\$ 46.5$ million out of $\$ 144.8$ million spent)
- $\quad 15.1$ percent of SSE contracts ( $\$ 11.5$ million out of $\$ 76.1$ million spent)

The largest amount of the spend categories is PPS: in FY 2021 total PPS contracting was $\$ 457,400,698$ with $\$ 163,351,063$ in M/W/DSBE contracting dollars which equates to 35.71 percent. The next largest dollar amount of total contracting was PW with $\$ 144,832,883$, of which 32.13 percent or $\$ 46,528,608$ in contracting went to M/W/DSBEs.

Figure 2: FY 2021 M/W/DSBE Utilization in City Contracts by Contract Type


Spending with M/W/DSBEs
\$163.4M
(PPS)
\$46.5M
(PW)
\$11.5M
(SSE)

## EXECUTIVE SUMMARY

Quasi-City partnering agencies are responsible for programs that benefit Philadelphians. These include PHDC's Basics Systems Repair program and Weatherization Adaptive Program, and green stormwater work PIDC oversees that improves the local environment and water quality. From these partners M/W/DSBEs received:

- 31.2 percent of PIDC contracts ( $\$ 20.4$ million out of $\$ 65.4$ million spent)
- 32.8 percent of PHDC contracts ( $\$ 12.1$ million out of $\$ 36.8$ million spent)
- 5.5 percent of PRA contracts ( $\$ 37.1$ million out of $\$ 670.1$ million spent)

Figure 3: FY 2021 City-Only Utilization of M/W/DSBE


Figure 4: FY 2021 City + Quasi City-Agencies Utilization of M/W/DSBE


## OEO OUTREACH AND FISCAL 2021 HIGHLIGHTS

## 2020 Minority Enterprise Development (MED) Week

The 2020 theme for this all-virtual MED Week was "Preparing for the Next Normal." Workshops included panel discussions and presentations on E-Commerce, Digital Branding, Global Markets, and Post Covid-19 Pandemic Business Strategies. OEO partnered with the City's Diverse Business Chambers, Philadelphia City Council, Quasi-City Agencies, and other diverse business allies to educate and celebrate the success of M/W/DSBEs throughout our region. Pictured below are the MED Week 2020 Chamber Awardees.


## OEO OUTREACH AND FISCAL 2021 HIGHLIGHTS

## Doing Business with the City

This monthly presentation hosted by OEO went virtual in FY 2021, allowing OEO to reach an even larger audience of MBEs and WBEs interested in learning how to do business with the City and its contracting partners. These presentations not only provide instruction and guidance for navigating the City's procurement processes but also support a platform for the exploration of new business opportunities. FY2021 keynote presentations included representatives from Rivers Casino, Philadelphia International Airport and Philadelphia Gas Works.

## Economic Opportunity Review Committee Meetings

The Economic Opportunity Review Committee (EORC) established by City Council pursuant to 17-1607 of the Philadelphia Code, continued its quarterly meetings over a virtual platform and were televised on local access television. These meetings review the implementation, effectiveness and enforcement of Chapter 17-1600, the Economic Opportunity Plan ordinance. In FY 2021, the EORC reviewed ongoing development projects at the Navy Yard, Philadelphia Public Services Building and the Live! Casino and Hotel, all of which were subject to Economic Opportunity Plans with robust goals for the participation of MBEs and WBEs, as well as the employment of a diverse building trades workforce.


## OEO OUTREACH AND FISCAL 2021 HIGHLIGHTS

## Mentor Protege Program

In FY 2021, OEO launched a long-requested mentor-protégé program. Partnering with The Enterprise Center, the pilot Mentor Protégé Program (MPP) matches large construction management companies and general contractors (CM/GC) (the "Mentors") with small diverse M/W/DSBE companies (the "Protégés"), so that the M/W/DSBE companies can learn about the internal processes of the larger CM/GC companies to better prepare them for opportunities in the future. The pilot program includes education relating to pre-qualification applications, building better back-office support and bid requirements that Mentors use to select subcontractors to work with them on their projects. The program will give Mentors an opportunity to teach, build and partner with smaller M/W/DSBE companies so that each Mentor obtains a more robust list of potential subcontractors to work with on various projects.

Mentors and Protégés will meet regularly and also check in quarterly with the City's Program representative to make sure that all participants are effectuating the purposes of the MPP.

|  | First Cohort of MPP Participants: Mentors and Protégés |
| :--- | :--- |
| L.F. Driscoll | Daniel J. Keating |
| Cameron \& Associates 8 | C\&H Landscapes |
| PA Fly Construction | Torrado Construction |
| Bethel Construction | Milligan \& Associates |
| Arline Construction |  |
| Oneida Fire Protection | Gillbane Construction |
| Skanska USA Builders | DeWitt HVAC |
| Morgan Construction | Intech Construction |
| Target Construction | WebCo Construction |
| Smith Flooring |  |
| Turner Construction |  |
| Iron Lady |  |
| Arc Construction |  |



## OEO OUTREACH AND FISCAL 2021 HIGHLIGHTS

## Registry Report

The OEO Registry is truly the lifeline of the Office of Economic Opportunity; the databank that houses all the businesses that participate on City of Philadelphia contracting. The Registry plays an essential part in every aspect of the City contracting process, from setting project goals to outreach for upcoming opportunities and eventually tracking participation.

Businesses from across the city and country make up the almost 2,700 businesses listed in the registry. Fortyfour percent of the businesses listed in the registry are from Pennsylvania, about half of which are from Philadelphia.

The directory is about 59 percent female and about 60 percent non-white (including 36 percent African American, 13 percent Asian American, and 10 percent Hispanic).

The OEO Directory Composition

59\%
Female

36\%
African American

13\%
Asian American

10\%
Hispanic


## FY 2021 M/W/DSBE PERFORMANCE RESULTS

The following summary of M/W/DSBE contract participation for FY 2021 comes from contract commitments rather than payments, and they reflect dollars committed to primes and subs at the time the contract is conformed. Change orders and amendments are captured in subsequent years when the changes are made to the contracts.

Contract award commitments provide an indication of the amount that will be paid to M/W/DSBE firms. However, actual payment data is the best measure of the City's success in being inclusive. OEO is diligently working with all City departments-particularly the Procurement Department-to establish a system that accurately captures payments made to M/W/DSBE firms. The City's Contract Compliance Reporting System, B2GNow, is the monitoring tool used by the City and OEO uses it to ensure proper maintenance of the City's contracts.

In FY 2021, the total City-only contract awards amounted to $\$ 685$ million, which is over $\$ 200$ million less than FY 2020. Of the total value of contracts awarded in FY 2021, $\$ 222$ million or 32.5 percent, went to M/W/DSBE firms as shown below. PW utilization increased by over 6 percentage points from 25.9 percent in FY 2020 to 32.1 percent in FY 2021, while PPS and SSE utilization decreased in percentage terms during the same time period.

Figure X: FY 2021 City-Only M/W/DSBE Utilization by Contract Type

| CONTRACT CATEGORY | TOTAL | TOTAL | TOTAL |
| :--- | ---: | ---: | ---: |
| Public Works (PW) | DOLLARS | M/W/DSBE DOLLARS | M/W/DSBE \% |
| Service, Supply, \& Equipment (SSE) | $\$ 144,832,883$ | $\$ 46,528,608$ | $32.1 \%$ |
| Personal \& Professional Services (PPS) | $\$ 23,367,257$ | $\$ 4,149,473$ | $17.8 \%$ |
| Miscellaneous Purchase Orders (MPO) | $\$ 457,400,698$ | $\$ 163,351,063$ | $35.7 \%$ |
| Small Order Purchases (SOP) | $\$ 1,896,662$ | $\$ 211,603$ | $11.2 \%$ |
| City-wide SSE | $\$ 4,380,435$ | $\$ 667,324$ | $15.2 \%$ |
| Total Contract Payments | $\$ 52,767,949$ | $\$ 7,374,489$ | $14.0 \%$ |
|  | $\$ 684,645,882$ | $\$ 222,282,559$ | $32.5 \%$ |

Figure X: FY 2020 City-Only M/W/DSBE Utilization by Contract Type

| CONTRACT CATEGORY | TOTAL | TOTAL | TOTAL |
| :--- | ---: | ---: | ---: |
| Public Works (PW) | DOLLARS | M/W/DSBE DOLLARS | M/W/DSBE $\%$ |
| Service, Supply, \& Equipment (SSE) | $\$ 295,393,817$ | $\$ 76,648,300$ | $25.9 \%$ |
| Personal \& Professional Services (PPS) | $\$ 46,305,116$ | $\$ 8,432,997$ | $18.2 \%$ |
| Miscellaneous Purchase Orders (MPO) | $\$ 492,286,243$ | $\$ 179,402,225$ | $36.4 \%$ |
| Small Order Purchases (SOP) | $\$ 3,950,128$ | $\$ 591,555$ | $15.0 \%$ |
| City-wide SSE | $\$ 7,261,172$ | $\$ 1,562,521$ | $21.5 \%$ |
| Total Contract Payments | $\$ 56,582,399$ | $\$ 4,661,447$ | $8.2 \%$ |

## FY 2021 M/W/DSBE PERFORMANCE RESULTS

In FY 2021, the top four City departments by spend represented a collective $\$ 388.4$ million in spending, of which $\$ 129.9$ million (34.4 percent) went to M/W/DSBEs. The Water Department had the highest spend across all City departments, at $\$ 166.6$ million, of which $\$ 63.8$ million ( 38.3 percent) went to M/W/DSBEs.

| Department | Contract Total | MBE $\$$ | WBE $\$$ | M/W/DSBE $\%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Aviation | $\$ 70,316,220$ | $\$ 14,222,871$ | $\$ 8,275,436$ | $32.0 \%$ |
| Prisons | $\$ 87,765,299$ | $\$ 24,263,289$ | $\$ 4,350,190$ | $32.6 \%$ |
| OIT | $\$ 63,716,991$ | $\$ 11,992,945$ | $\$ 2,974,734$ | $23.5 \%$ |
| Water | $\$ 166,606,784$ | $\$ 38,233,607$ | $\$ 25,556,050$ | $38.3 \%$ |
| Total | $\$ 388,405,294$ | $\$ 88,712,712$ | $\$ 41,156,411$ | $33.4 \%$ |

Figure 7: FY 2021 M/W/DSBE Performance Results by Top Four City Departments

Aviation


## Prisons



## Office of Information and Technology



Water


## FY 2021 M/W/DSBE PERFORMANCE RESULTS

## Top 10 Performance

The table below depicts the top ten primes based on dollars awarded.

| Top 10 Prime Vendors/Contractors - Dollars Awarded |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Business Name | Total Contract Award | MBE <br> Participation Dollars | MBE Participation \% | WBE Participation Dollars | WBE Participation \% |
| 1 | Corizon | \$47,767,275 | \$8,325,871 | 17.4\% | \$2,972,092 | 6.2\% |
| 2 | U.S. Facilities, Inc. | \$30,584,916 | \$30,584,916 | 100.0\% | \$0 | 0.0\% |
| 3 | Fast Enterprises, LIc | \$28,600,021 | \$1,716,001 | 6.0\% | \$1,144,001 | 4.0\% |
| 4 | Elliot Lewis | \$27,895,169 | \$4,927,990 | 17.7\% | \$92 | 0.0\% |
| 5 | A.P. Construction, Inc | \$22,026,535 | \$1,709,826 | 7.8\% | \$910,668 | 4.1\% |
| 6 | Jones Lang Lasalle Americas, Inc. | \$17,083,915 | \$7,340,337 | 43.0\% | \$192,604 | 1.1\% |
| 7 | Philips Brothers Electrical Contractors, Inc. | \$12,778,478 | \$1,805,811 | 14.1\% | \$1,274,550 | 10.0\% |
| 8 | Jpc Group, Inc. | \$11,434,155 | \$759,930 | 6.6\% | \$479,750 | 4.2\% |
| 9 | James J. Anderson | \$10,785,609 | \$686,160 | 6.4\% | \$51,461 | 0.5\% |
| 10 | Petrongolo Contractors Inc. | \$10,427,390 | \$380,000 | 3.6\% | \$1,050,000 | 10.1\% |



## FY 2021 M/W/DSBE PERFORMANCE RESULTS

## Top 10 Performance

The tables below depict the top ten MBE and WBE firms based on cumulative prime and subcontracting participation across all contracting categories.

## Top 10 Minority Business Enterprise (MBE) Firms - Dollars Awarded

| 品 |  | Total Contract Dollars |
| :--- | :--- | ---: |
| (Prime and Sub) |  |  |

Top 10 Women Business Enterprise (MBE) Firms - Dollars Awarded

Business Classification
Total Contract Dollars (Prime and Sub)
\$2,929,017.00
Clinical Solutions, LLC
White Female
$\begin{array}{ll}\text { White Female } & \$ 1,540,000.00 \\ \text { White Female } & \$ 1,500,000.00\end{array}$
White Female \$1,144,000.84
White Female \$1,125,000.00
White Female \$1,050,000.00
White Female \$890,000.00
White Female $\quad \$ 834,500.00$
White Female \$777,533.00
White Female
\$750,000.00

## FY 2021 M/W/DSBE PERFORMANCE RESULTS

| Department/Office |
| :--- |
| Aviation Department |
| Behavioral Health/Intellectual Disability |
| Services |
| City Commissioners |
| City Council |
| City Representative's |
| City Treasurer |
| Commerce |
| Controller |
| District Attorney |
| Finance |
| Fire |
| Fleet Management |
| Health \& Human Services |
| Homeless Services |
| Human Resources |
| Human Services |
| Licenses \& Inspections |
| Labor |
| Law Department |
| Library |
| Mayor's Office |
| Managing Director's Office |
| Mayor's Office of Community Schools |
| Chief Administrative Office |
| Mayor's Office of Community Services |
| Mayor's Office of Sustainability |
| Office Inspector General |
| Office of Innovation Technology |
| Parks \& Recreation |
| Pension |
| Personnel Management |
| Planning and Development |
| Police |
| Prisons |
| Procurement |
| Property Assess |
| Pub Property |
| Records |
| Register of Wills |
| Revenue |
| Sheriff |
| Sinking Fund Commission |
| Streets |
| Water |
| Water-Stormwater |


| Total Available Contract Dollars | $\begin{array}{r} \text { M/W/DSBE } \\ \text { Total } \\ \text { Participation } \end{array}$ | M/W/DSBE Performance \% | M/W/DSBE Goal |
| :---: | :---: | :---: | :---: |
| \$70,316,220 | \$22,498,307 | 32.0\% | 32\% |
| \$22,935,027 | \$1,503,109 | 6.6\% | 13\% |
| \$0 | \$0 | N/A | 30\% |
| \$1,736,000 | \$1,318,000 | 75.9\% | N/A |
| \$0 | \$0 | N/A | N/A |
| \$6,649,654 | \$4,030,605 | 60.6\% | 30\% |
| \$362,640 | \$212,640 | 58.6\% | 40\% |
| \$329,238 | \$57,000 | 17.3\% | N/A |
| \$434,000 | \$100,000 | 23.0\% | N/A |
| \$19,560,198 | \$6,079,643 | 29.5\% | 35\% |
| \$5,762,758 | \$597,714 | 10.4\% | 16\% |
| \$10,636,574 | \$0 | 0.0\% | 5\% |
| \$19,886,611 | \$6,526,770 | 32.8\% | 32\% |
| \$20,868,625 | \$16,517,389 | 79.1\% | 35\% |
| \$0 | \$0 | N/A | 10\% |
| \$26,386,712 | \$11,479,472 | 43.5\% | 33\% |
| \$10,020,390 | \$2,520,556 | 25.2\% | 35\% |
| \$0 | \$0 | N/A | N/A |
| \$4,030,707 | \$2,638,440 | 65.5\% | 37\% |
| \$1,904,713 | \$254,622 | 13.4\% | 25\% |
| \$415,000 | \$200,000 | 48.2\% | 35\% |
| \$7,734,180 | \$4,447,126 | 57.5\% | 20\% |
| \$247,000 | \$0 | 0.0\% | N/A |
| \$2,668,456 | \$813,065 | 30.5\% | 25\% |
| \$68,660 | \$30,896 | 45.0\% | 50\% |
| \$290,000 | \$93,000 | 32.1\% | 20\% |
| \$71,500 | \$0 | 0.0\% | N/A |
| \$63,716,991 | \$14,967,679 | 23.5\% | 25\% |
| \$2,640,359 | \$901,844 | 34.2\% | 25\% |
| \$624,900 | \$50,000 | 8.0\% | N/A |
| \$1,702,493 | \$55,000 | 3.2\% | N/A |
| \$501,500 | \$82,500 | 16.5\% | 35\% |
| \$1,887,404 | \$224,671 | 11.9\% | 10\% |
| \$87,765,299 | \$28,613,480 | 32.6\% | 35\% |
| \$400,000 | \$0 | 0.0\% | 15\% |
| \$0 | \$0 | N/A | 50\% |
| \$29,991,363 | \$10,173,541 | 33.9\% | 50\% |
| \$932,919 | \$315,000 | 33.8\% | 22\% |
| \$0 | \$0 | N/A | N/A |
| \$6,674,075 | \$3,057,085 | 44.2\% | 46\% |
| \$0 | \$0 | N/A | N/A |
| \$25,700 | \$0 | 0.0\% | N/A |
| \$30,701,995 | \$10,949,306 | 35.7\% | 35\% |
| \$166,606,784 | \$63,789,657 | 38.3\% | 33\% |
| \$224,308 | \$0 | 0.0\% | N/A |

## INVOLVEMENT LEADS TO RESULTS: ECONOMIC OPPORTUNITY PLANS

An Economic Opportunity Plan (EOP) is an agreement between the City and a prime contractor or project owner. The EOP agreement establishes goal ranges for meaningful participation of M/W/DSBEs on capital and construction projects throughout City government. An EOP is required for City-owned projects with a budget greater than $\$ 100,000$. In the private and non-profit sectors, projects may need an EOP if they require public funds or an action by City Council. In 2015, OEO was tasked with reporting workforce diversity on City projects, and as of 2017, the Labor Standards Unit has provided oversight and enforcement of workforce diversity on projects that require action by City Council.

As of October 2021, OEO was monitoring EOP projects totaling $\$ 2.76$ billion in contract amounts. Of this aggregate amount, M/WBE utilization was 32.1 percent, or $\$ 884$ million. The $\$ 884$ million of M/W/DSBE utilization includes $\$ 434.0$ million, or 15.7 percent, received by MBE firms and $\$ 450.5$ million, or 16.3 percent, received by WBE firms.

| Total Active Economic Opportunity Plans (EOPs) and M/W/DSBE Participation |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | MBE |  | WBE |  | M/WBE |  |  |  |
| Category | $\begin{array}{r} \text { MBE } \\ \text { Paid (\$) } \end{array}$ | MBE Participation (\%) | WBE <br> Paid <br> (\$) | WBE Participation <br> (\%) | M/WBE <br> Paid <br> (\$M) | M/WBE Participation <br> (\%) | Majority Paid (\$M) | Total Paid (\$M) |
| Aviation | \$4.1 | 10.1\% | \$3.3 | 8.1\% | \$7.4 | 18.2\% | \$33.3 | \$40.7 |
| Public Property | \$1.4 | 1.9\% | \$3.0 | 4.1\% | \$4.4 | 6.0\% | \$69.7 | \$74.1 |
| Streets | \$0.9 | 1.7\% | \$1.0 | 1.8\% | \$1.9 | 3.5\% | \$51.5 | \$53.4 |
| Water | \$62.8 | 16.6\% | \$40.7 | 10.7\% | \$103.5 | 27.3\% | \$275.2 | \$378.7 |
| TOTAL CITY | \$69.2 | 12.7\% | \$48.0 | 8.8\% | \$117.2 | 21.4\% | \$429.7 | \$546.9 |
| Private/Nonprofit | \$364.8 | 16.5\% | \$402.5 | 18.2\% | \$767.3 | 34.7\% | \$1,443.7 | \$2,211.0 |
| TOTAL EOPS | \$434.0 | 15.7\% | \$450.5 | 16.3\% | \$884.5 | 32.1\% | \$1,873.4 | \$2,757.8 |



## OEO REGISTRY DETAIL

## Registry Report

The OEO Registry is truly the lifeline of the Office of Economic Opportunity, the databank that houses all the businesses that participate on City of Philadelphia contracting. The Registry plays an essential part in every aspect of the City contracting process, from setting project goals to outreach for upcoming opportunities and eventually tracking participation.

Businesses from across the city and country make up the almost 2,700 businesses listed in the registry. Fortyfour percent of the businesses listed in the registry are from Pennsylvania, about half of which are from Philadelphia.

The directory is about 59 percent female and about 60 percent non-white (including 36 percent African American, 13 percent Asian American, and 10 percent Hispanic).

Figure 8: OEO Registry by Location


Figure 9: Count of Diverse Businesses


## KEY BENEFITS AND FEATURES OF THE OEO REGISTRY

- Notification of outreach events
- Free business advertisement 365 days a year 24/7
- 50+ city departments, public and nonprofit industries have access to business/vendor profile
- Solicitation of quotes for Miscellaneous Purchases and Small Order Purchases by 50+ city departments
- Workshops, training, seminars, technical assistance, and funding are some of the resources available to support businesses


## OEO REGISTRY DETAIL

|  | Business Count Broken down by Race/Ethnicity and Gender |  |  |
| :--- | :--- | ---: | ---: |
| Race/Ethnicity | Gender | Number of Firms | Percentage |
| African American | Female | 316 | $11.8 \%$ |
| Asian American | Male | 652 | $24.3 \%$ |
| Caucasian | Female | 113 | $4.2 \%$ |
|  | Male | 244 | $9.1 \%$ |
| Hispanic American | Female | 1053 | $39.2 \%$ |
|  | Male | 16 | $0.6 \%$ |
| Native American | Female | 80 | $3.0 \%$ |
|  | Male | 174 | $6.5 \%$ |
| Pacific Islander | Female | 11 | $0.4 \%$ |
| Total | Male | 14 | $0.5 \%$ |



## APPENDIX



Figure 1 - Summary With Few or No

|  | TOTAL AMOUNT | MBE AMOUNT | $\begin{gathered} \text { MBE } \\ \% \\ \hline \end{gathered}$ | WBE AMOUNT | WBE <br> \% | TOTAL <br> PARTICIPATION | TOTAL <br> \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 144,832,883 | 29,589,988 |  | 16,938,620 |  | 46,528,608 |  |
| PUBLIC WORKS (PW) |  |  | 20.43\% |  | 11.70\% |  | 32.13\% |
| SERVICE, SUPPLY \& EQUIPMENT (SSE) | 23,367,257 | 2,268,201 | 9.71\% | 1,881,272 | 8.05\% | 4,149,473 | 17.76\% |
|  | 457,400,698 | 123,842,000 |  | 39,509,063 |  | 163,351,063 |  |
| PERSONAL \& PROFESSIONAL SERVICES (PPS) |  |  | 27.08\% |  | 8.64\% |  | 35.71\% |
|  | 1,896,662 | 165,722 |  | 45,881 |  | 211,603 |  |
| MISCELLANEOUS PURCHASE ORDERS (MPO) |  |  | 8.74\% |  | 2.42\% |  | 11.16\% |
|  | 4,380,435 | 449,115 |  | 218,209 |  | 667,323 |  |
| SMALL ORDER PURCHASES (SOP) |  |  | 10.25\% |  | 4.98\% |  | 15.23\% |
| SUB TOTAL | 631,877,933 | 156,315,025 | 24.74\% | 58,593,045 | 9.27\% | 214,908,070 | 34.01\% |
| CITY WIDE (SSE) | 52,767,949 | 3,898,151 |  | 3,476,338 |  | 7,374,489 |  |
|  |  |  | 7.39\% |  | 6.59\% |  | 13.98\% |
| LESS FEW OR NO/SOLE SOURCE | - | - | - | - | - | - | - |
| NET CITYWIDE | 52,767,949 | 3,898,151 | 7.39\% | 3,476,338 | 6.59\% | 7,374,489 | 13.98\% |
|  | 684,645,882 | 160,213,176 |  | 62,069,383 |  | 222,282,559 |  |
| CITY TOTAL |  |  | 23.40\% |  | 9.07\% |  | 32.47\% |
| QUASI-GOVERNMENT AGENCIES | - | - | - | - | - | - | - |
|  | 65,427,978 | 11,970,220 |  | 8,301,430 |  | 20,420,578 |  |
| PHIL INDUS DEVTCORPORATION (PIDC) |  |  | 18.30\% |  | 12.69\% |  | 31.21\% |
|  | 36,836,000 | 10,057,465 |  | 2,038,499 |  | 12,095,964 |  |
| PHIL HOUSING DEVT CORP (PHDC) |  |  | 27.30\% |  | 5.53\% |  | 32.84\% |
|  | 670,101,780 | 28,066,965 |  | 9,078,926 |  | 37,145,891 |  |
| PHIL REDEVELOPMENT AUTHORITY (PRDA) | 772,365,758 | 50,094,650 | 4.19\% | 19,418,855 | 1.35\% | 69,662,433 | 5.54\% |
| SUB TOTAL |  |  | 6.49\% |  | 2.51\% |  | 9.02\% |
| CITY \& QUASI TOTAL | 1,457,011,640 | 210,307,826 | 14.43\% | 81,488,238 | 5.59\% | 291,944,992 | 20.04\% |
| FEDERALLY/STATE FUNDED | 103,814,623 | 11,707,115 | 11.28\% | 8,416,966 | 8.11\% | 20,124,081 | 19.38\% |
| PUBLIC WORKS (PW) SUB TOTAL | 103,814,623 | 11,707,115 | 11.28\% | 8,416,966 | 8.11\% | 20,124,081 | 19.38\% |
| GRAND TOTAL | 1,560,826,263 | 222,014,942 |  | 89,905,204 |  | 312,069,074 |  |

Figure 2 - Ethnic Breakdown

|  | FY19 | FY20 |  |  | FY21 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| African American | $\$ 115,937,648$ | $17.32 \%$ | $\$ 103,436,818$ | $12.24 \%$ | $\$ 103,303,040$ | $16.35 \%$ |
| Asian | $\$ 26,234,132$ | $3.92 \%$ | $\$ 37,410,053$ | $4.43 \%$ | $\$ 32,077,079$ | $5.08 \%$ |
| Hispanic | $\$ 22,154,899$ | $3.31 \%$ | $\$ 32,461,808$ | $3.84 \%$ | $\$ 19,362,248$ | $3.06 \%$ |
| Pacific Islander <br> \& Native |  |  |  |  |  |  |
| American | $\$ 1,674,172$ | $0.25 \%$ | $\$ 3,081,004$ | $0.36 \%$ | $\$ 1,572,658$ | $0.25 \%$ |
| White Female | $\$ 88,441,793$ | $13.21 \%$ | $\$ 90,948,501$ | $10.76 \%$ | $\$ 58,544,960$ | $9.27 \%$ |
|  |  |  |  |  |  |  |
| M/W/DSBE Total | $\$ 254,442,644$ | $38.02 \%$ | $\$ 267,338,184$ | $31.63 \%$ | $\$ 214,859,985$ | $34.00 \%$ |
| City Total | $\$ 669,294,200$ |  | $\$ 845,196,475$ |  | $\$ 631,877,933$ |  |

Ethnicity and Gender

| Ethnicity | $\$$ | Percentage of <br> Summary <br> Total | Percentage of Total <br> Participation |
| :---: | :---: | :---: | :---: |
| Af American Male | $\$ 86,987,617$ | $13.77 \%$ | - |
| Af American Female | $\$ 16,315,423$ | $2.58 \%$ | - |
| Subtotal | $\$ 103,303,040$ | $16.35 \%$ | $48.07 \%$ |
| Asian Male | $\$ 26,516,569$ | $4.20 \%$ | - |
| Asian Female | $\$ 5,560,510$ | $0.88 \%$ | - |
| Subtotal | $\$ 32,077,079$ | $5.08 \%$ | $14.93 \%$ |
| Hispanic Male | $\$ 13,122,611$ | $2.08 \%$ | - |
| Hispanic Female | $\$ 6,239,637$ | $0.99 \%$ | - |
| Subtotal | $\$ 19,362,248$ | $3.06 \%$ | $9.01 \%$ |
| Pacific Islander Male | $\$ 1,552,252$ | $0.25 \%$ | - |
| Pacific Islander Female | $\$ 0$ | $0.00 \%$ | - |
| Subtotal | $\$ 1,552,252$ | $0.25 \%$ | $0.72 \%$ |
| Native American Male | $\$ 17,000$ | $0.00 \%$ | - |
| Native American Female | $\$ 3,406$ | $0.00 \%$ | - |
| Subtotal | $\$ 20,406$ | $0.01 \%$ | $0.01 \%$ |
| White Female | $\$ 58,544,960$ | $27.24 \%$ | $27.24 \%$ |
| Chart Total | $\$ 214,859,985$ | - | $100.00 \%$ |
| Discrepancy | $\$ 48,085$ | - | - |
| Total Listed Participation | $\$ 214,908,070$ | $52.09 \%$ | - |
| Summary Total | $\$ 631,877,933$ | - |  |

Figure 3 - PHDC
Q1

| PHDC Project | Contract Amount | MBE | WBE | Total MBE/WBE <br> Cumulative | \% of Contracts Awarded <br> to MBE/WBE Firms |
| :--- | :---: | :---: | :---: | ---: | ---: |
| Basic Systems Repair <br> Program | $\$ 6,705,000.00$ | $\$ 1,257,558.00$ | $\$ 257,539.00$ | $\$ 1,515,097.00$ | $22.60 \%$ |
| Weatherization <br> Adaptive Program | $\$ 300,000.00$ | $\$ 1,145.00$ | $\$ 0.00$ | $\$ 1,145.00$ | $0.38 \%$ |
| Adaptive Modifications <br> Program | $\$ 225,000.00$ | $\$ 4,904.00$ | $\$ 0.00$ | $\$ 4,904.00$ | $2.18 \%$ |
| Total PHDC Projects | $\$ 7,230,000.00$ | $\$ 1,263,607.00$ | $\$ 257,539.00$ | $\$ 1,521,146.00$ | $\mathbf{2 1 . 0 4 \%}$ |


| PHDC Project | Contract Amount | MBE | WBE | Total MBE/WBE <br> Cumulative | \% of Contracts Awarded <br> to MBE/WBE Firms |
| :--- | :---: | :---: | :---: | ---: | ---: |
| Basic Systems Repair <br> Program | $\$ 9,250,000.00$ | $\$ 2,958,365.00$ | $\$ 601,083.00$ | $\$ 3,559,448.00$ | $38.48 \%$ |
| Weatherization <br> Adaptive Program | $\$ 575,000.00$ | $\$ 316,299.00$ | $\$ 2,634.00$ | $\$ 318,933.00$ | $55.47 \%$ |
| Adaptive Modifications <br> Program | $\$ 1,400,000.00$ | $\$ 5,092.00$ | $\$ 547.00$ | $\$ 5,639.00$ | $0.40 \%$ |
| Total PHDC Projects | $\$ 11,225,000.00$ | $\$ 3,279,756.00$ | $\$ 604,264.00$ | $\$ 3,884,020.00$ |  |

Q3

| PHDC Project | Contract Amount | MBE | WBE | Total MBE/WBE <br> Cumulative | \% of Contracts Awarded <br> to MBE/WBE Firms |
| :--- | ---: | :--- | :--- | ---: | ---: |
| Basic Systems Repair <br> Program | $\$ 6,690,000.00$ | $\$ 2,212,081.00$ | $\$ 511,274.00$ | $\$ 2,723,355.00$ | $40.71 \%$ |
| Weatherization <br> Adaptive Program | $\$ 600,000.00$ | $\$ 341,376.00$ | $\$ 14,731.00$ | $\$ 356,107.00$ | $59.35 \%$ |


| Adaptive Modifications <br> Program | $\$ 900,000.00$ | $\$ 5,719.00$ | $\$ 230.00$ | $\$ 5,949.00$ | $0.66 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
| Total PHDC Projects | $\$ 8,190,000.00$ | $\$ 2,559,176.00$ | $\$ 526,235.00$ | $\$ 3,085,411.00$ | $\mathbf{3 7 . 6 7 \%}$ |


| PHDC Project | Q4 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Contract Amount | MBE | WBE | Total MBE/WBE Cumulative | \% of Contracts Awarded to MBE/WBE Firms |
| Basic Systems Repair Program | \$9,191,000.00 | \$2,937,126.00 | \$645,292.00 | \$3,582,418.00 | 38.98\% |
| Weatherization Adaptive Program | \$300,000.00 | \$17,658.00 | \$3,123.00 | \$20,781.00 | 6.93\% |
| Adaptive Modifications Program | \$700,000.00 | \$142.00 | \$2,046.00 | \$2,188.00 | 0.31\% |
| Total PHDC Projects | \$10,191,000.00 | \$2,954,926.00 | \$650,461.00 | \$3,605,387.00 | 35.38\% |
|  |  | FY21 |  |  |  |
| PHDC Project | Contract Amount | MBE | WBE | Total MBE/WBE Cumulative | \% of Contracts Awarded to MBE/WBE Firms |
| Basic Systems Repair Program | \$31,836,000.00 | \$9,365,130.00 | \$2,015,188.00 | \$11,380,318.00 | 35.75\% |
| Weatherization Adaptive Program | \$1,775,000.00 | \$676,478.00 | \$20,488.00 | \$696,966.00 | 39.27\% |
| Adaptive Modifications Program | \$3,225,000.00 | \$15,857.00 | \$2,823.00 | \$18,680.00 | 0.58\% |
| Total PHDC Projects | \$36,836,000.00 | \$10,057,465.00 | \$2,038,499.00 | \$12,095,964.00 | 32.84\% |




Figure 5 - RDA

## Q1

| RDA Projects | Contract Amount | MBE | WBE | Total MBE/WBE Cumulative | \% of Contracts Awarded to MBE/WBE Firms |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| RDA * | $\$ 174,555,050$ | $\$ 4,160,120$ | $\$ 1,079,849$ | $\$ 5,239,969$ | $3.00 \%$ |
| Total RDA Projects | $\$ 174,555,050$ | $\$ 4,160,120$ | $\$ 1,079,849$ | $\$ 5,239,969$ | $3.00 \%$ |


| PRA Projects | Contract Amount | MBE | WBE | Total MBE/WBE Cumulative | \% of Contracts Awarded to MBE/WBE Firms |
| :--- | :--- | :---: | :---: | :---: | :---: |
| RDA * | $\$ 152,483,487.00$ | $\$ 6,485,560.00$ | $\$ 1,519,986.00$ | $\$ 8,005,546.00$ | $5.25 \%$ |
| Total RDA Projects | $\$ 152,483,487.00$ | $\$ 6,485,560.00$ | $\$ 1,519,986.00$ | $\$ 8,005,546.00$ | $5.25 \%$ |


| PRA Projects | Contract Amount | MBE | WBE | Total MBE/WBE Cumulative | \% of Contracts Awarded to MBE/WBE Firms |
| :--- | :---: | :---: | :---: | :---: | :---: |
| RDA * | $\$ 164,070,437.00$ | $\$ 8,979,418.00$ | $\$ 2,583,288.00$ | $\$ 11,562,706.00$ | $7.05 \%$ |
| Total RDA Projects | $\$ 164,070,437.00$ | $\$ 8,979,418.00$ | $\$ 2,583,288.00$ | $\$ 11,562,706.00$ | $7.05 \%$ |

## Q4

| PRA Projects | Contract Amount | MBE | WBE | Total MBE/WBE Cumulative | \% of Contracts Awarded to MBE/WBE Firms |
| :--- | :--- | :---: | :---: | :---: | ---: |
| RDA * | $\$ 178,992,806.00$ | $\$ 8,441,867.00$ | $\$ 3,895,803.00$ | $\$ 12,337,670.00$ | $6.89 \%$ |
| Total RDA Projects | $\$ 178,992,806.00$ | $\$ 8,441,867.00$ | $\$ 3,895,803.00$ | $\$ 12,337,670.00$ | $6.89 \%$ |

PRA Projects Contract Amount MBE WBE Total MBE/WBE Cumulative \% of Contracts Awarded to MBE/WBE Firms

| RDA * | $\$ 670,101,780.00$ | $\$ 28,066,965.00$ | $\$ 9,078,926.00$ | $\$ 37,145,891.00$ | $5.54 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total RDA Projects | $\$ 670,101,780.00$ | $\$ 28,066,965.00$ | $\$ 9,078,926.00$ | $\$ 37,145,891.00$ | $5.54 \%$ |

Figure 6 - PIDC



CONTRACTS WHERE MBE/WBE/DSBE CONTROLLED BY OTHERS


Figure 7 - Department/Office (Total Available Contract Dollars)

Figure 8 - FY 21 \& FY 20 M/W/DSBE Participation Comparison


| SERVICE, SUPPLY \& EQUIPMENT (SSE) | 23,367,257 | 2,268,201 | 9.71\% | 1,881,272 | 8.05\% | 4,149,473 | 17.76\% | -2.97\% | 2.52\% | -0.45\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PERSONAL \& PROFESSIONAL SERVICES (PPS) | 457,400,698 | 123,842,000 | 27.08\% | 39,509,063 | 8.64\% | 163,351,063 | 35.71\% | 2.43\% | -3.15\% | -0.73\% |
| MISCELLANEOUS PURCHASE ORDERS (MPO) | 1,896,662 | 165,722 | 8.74\% | 45,881 | 2.42\% | 211,603 | 11.16\% | 3.79\% | -7.60\% | -3.82\% |
| SMALL ORDER PURCHASES (SOP) | 4,380,435 | 449,115 | 10.25\% | 218,209 | 4.98\% | 667,323 | 15.23\% | -5.22\% | -1.07\% | -6.29\% |
| SUB TOTAL | 631,877,933 | 156,315,025 | 24.74\% | 58,593,045 | 9.27\% | 214,908,070 | 34.01\% | 3.90\% | -1.44\% | 2.46\% |
| NET CITYWIDE | 52,767,949 | 3,898,151 | 7.39\% | 3,476,338 | 6.59\% | 7,374,489 | 13.98\% | 5.11\% | 0.63\% | 5.74\% |
| CITY TOTAL | 684,645,882 | 160,213,176 | 23.40\% | 62,069,383 | 9.07\% | 222,282,559 | 32.47\% | 3.73\% | -1.34\% | 2.39\% |
| QUASI-GOVERNMENT AGENCIES |  |  |  |  |  |  |  |  |  |  |
| PHIL INDUS DEVTCORPORATION (PIDC) | 65,427,978 | 11,970,220 | 18.30\% | 8,301,430 | 12.69\% | 20,420,578 | 31.21\% | 6.70\% | 5.71\% | 12.63\% |
| PHIL HOUSING DEVT CORP (PHDC) | 36,836,000 | 10,057,465 | 27.30\% | 2,038,499 | 5.53\% | 12,095,964 | 32.84\% | 4.10\% | -5.11\% | -1.00\% |
| PHIL REDEVELOPMENT AUTHORITY (PRDA) | 670,101,780 | 28,066,965 | 4.19\% | 9,078,926 | 1.35\% | 37,145,891 | 5.54\% | 1.87\% | -0.11\% | 1.76\% |
| CITY \& QUASI TOTAL | 1,457,011,640 | 210,307,826 | 14.43\% | 81,488,238 | 5.59\% | 291,944,992 | 20.04\% | $\begin{aligned} & 9.91 \% \\ & 0.00 \% \end{aligned}$ | 3.12\% | 13.04\% |
| FEDERALLY/STATE FUNDED | 103,814,623 | 11,707,115 | 11.28\% | 8,416,966 | 8.11\% | 20,124,081 | 19.38\% | \#VALUE! | \#VALUE! | \#Value! |
| PUBLIC WORKS (PW) SUB TOTAL | 103,814,623 | 11,707,115 | 11.28\% | 8,416,966 | 8.11\% | 20,124,081 | 19.38\% | \#VALUE! | \#VALUE! | \#VALUE! |
| GRAND TOTAL | 1,560,826,263 | 222,014,942 | 14.22\% | 89,905,204 | 5.76\% | 312,069,074 | 19.99\% | 0.85\% | -1.35\% | -0.49\% |

$\left.\begin{array}{lccccccccc}\text { City-Only } & \text { TOTAL } & \text { MBE } & \text { MBE } & \text { Fiscal Year 2020 } \\ \text { WBE } \\ \text { AMOUNT }\end{array}\right)$

| SMALL ORDER PURCHASES (SOP) |  | 7,261,172 | 1,123,213 | 15.47\% | 439,309 | 6.05\% | 1,562,521 | 21.52\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SUB TOTAL | 845,196,475 | 176,125,208 | 20.84\% | 90,512,390 | 10.71\% | 266,637,598 | 31.55\% |
| NET CITYWIDE |  | 56,582,399 | 1,288,161 | 2.28\% | 3,373,286 | 5.96\% | 4,661,447 | 8.24\% |
|  | CITY TOTAL | 901,778,874 | 177,413,369 | 19.67\% | 93,885,676 | 10.41\% | 271,299,045 | 30.08\% |
| QUASI-GOVERNMENT AGENCIES |  |  |  |  |  |  |  |  |
| PHIL INDUS DEVTCORPORATION (PIDC) |  | 20,184,614 | 2,340,879 | 11.60\% | 8,301,430 | 6.98\% | 20,420,578 | 18.58\% |
| PHIL HOUSING DEVT CORP (PHDC) |  | 58,746,150 | 13,631,907 | 23.20\% | 2,038,499 | 10.64\% | 12,095,964 | 33.84\% |
| PHIL REDEVELOPMENT AUTHORITY (PRDA) |  | 563,278,151 | 13,072,412 | 2.32\% | 9,078,926 | 1.46\% | 37,145,891 | 3.78\% |
|  | CITY \& QUASI TOTAL | 642,208,915 | 29,045,198 | 4.52\% | 15,878,773 | 2.47\% | 44,923,971 | 7.00\% |
| FEDERALLY/STATE FUNDED |  | - | - | - | - | - | - | - |
| PUBLIC WORKS (PW) | SUB TOTAL | - | - | - | - | - | - | - |
|  | GRAND TOTAL | 1,543,987,789 | 206,458,567 | 13.37\% | 109,764,449 | 7.11\% | 316,223,016 | 20.48\% |

Figure 9 - Public Works









| WATER DEPARTMENT |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | MBE RACE | MBE \$ | MBE \% | WBE | WBE RACE | WBE \$ | WBE \% |
| 216476 |  |  | \$10,480,227 |  |  | \$1,572,500 | 15.00\% | Turtle \& Hughes Inc. | White Female | \$1,050,000 | 10.02\% |
|  | DCS Backup Filter | BROTHERS |  |  |  |  |  |  |  |  |  |
|  | Control System | ELECTRICAL |  |  |  |  |  |  |  |  |  |
|  | Addition at Baxter | CONTRACTORS, |  | Manna | Hispanic |  |  |  |  |  |  |
|  |  |  |  | Supply, Inc. | Female |  |  |  |  |  |  |
|  | Replacement of |  |  |  |  |  |  |  |  |  |  |
|  | 48 Inch Valve in |  |  |  |  |  |  |  |  |  |  |
|  | South Valve |  |  |  |  |  |  |  |  |  |  |
|  | Chamber at Oak |  |  | Management | Af American |  |  | Labe Sales, |  |  |  |
| 216477 | Lane Reservoir | JPC Group, Inc. |  | ,LLC | Male | \$98,090 | 17.00\% | Inc. | White Female | \$69,240 | 12.00\% |
| TOTAL PW |  |  | \$88,540,918 |  |  | \$15,925,957 | 17.99\% |  |  | \$11,377,292 | 12.85\% |
| LESS FEW OR |  |  |  |  |  |  |  |  |  |  |  |
| No/SOLE |  |  |  |  |  |  |  |  |  |  |  |
| SOURCE |  |  | \$13,339,484 |  |  |  |  |  |  |  |  |
| ADJUSTED PW |  |  | \$75,201,434 |  |  | \$15,925,957 | 21.18\% |  |  | \$11,377,292 | 15.13\% |








Figure 11 - Personal and Professional Services (PPS)


| department of aviation |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONTRACT <br> \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | MBE RACE | MBE \$ | MBE \% | WBE | WBE RACE | WBE \$ | WBE \% |
|  |  |  |  | Arora Engineers, Inc | Asian Male | \$150,000 | 15.00\% | Envision Consultants, LTD. | White Female | \$150,000 | 15.00\% |
|  | General | Campbell-Hill |  |  |  |  |  |  |  |  |  |
|  | Consultant | Aviation Group, |  | Portfolio | Af American |  |  |  | White |  |  |
| 2120001 | Services | LLC | \$400,000 | Associates, Inc. | Female | \$60,000 | 15.00\% | Malish Design | Female | \$20,000 | 5.00\% |
| $\begin{aligned} & 2020353-1 \\ & 02 \end{aligned}$ | General Consultant | Parkway Garage |  | Alpha Office | Af American |  |  | G2J, LLC d/b/a | White |  |  |
|  | Services | Inc. | \$4,226,389 | Supplies, Inc. | Male | \$54,000 | 1.28\% | Proshred Security | Female | \$60,000 | 1.42\% |
|  |  |  |  | PARAGON |  |  |  |  |  |  |  |
|  |  |  |  | UNIFORMS | Asian Female Af American | \$135,811 | 3.21\% |  |  |  |  |
|  |  |  |  | Janitorial Services | Female | \$186,240 | 4.41\% |  |  |  |  |
| $\begin{aligned} & 2020325- \\ & 01 \end{aligned}$ | Architect and | HDR Engineering |  | KS Engineers, |  |  |  | hunt | White |  |  |
|  | Engineer Svas | Inc. | \$2,000,000 | P.C. | Asian Male | \$240,000 | 12.00\% | ENGINEERING CO | Female | \$140,000 | 7.00\% |
|  |  |  |  | Arora Engineers, <br> Inc | Asian Male | \$160,000 | 8.00\% | Connico | White <br> Female | \$10,000 | 0.50\% |
|  |  |  |  | Sci-Tek | Af American | \$160,000 | 8.00\% | Incorporated |  | \$10,000 | 0.50\% |
|  |  |  |  | Consultants, Inc. | Male | \$50,000 | 2.50\% |  |  |  |  |
|  | General |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 1920334- \\ & 02 \end{aligned}$ | Consultant | T. H. Easter |  | ${ }^{\text {T. H. Easter }}$ | Af American |  |  |  |  |  |  |
|  | Services | Consulting LLC | \$11,700 | Consulting LLC | Female | \$11,700 | 100.00\% |  |  |  |  |
| $\begin{aligned} & 1920229- \\ & 02 \end{aligned}$ | Consultant | c\&S Engineers, |  | Jacobsen Daniels | Af American |  |  | Synerg | White |  |  |
|  | Services |  | \$128,000 | Associates LLC | Male | \$2,000 | 1.56\% | Consultants, Inc. | Female | \$2,000 | 1.56\% |
|  |  |  |  |  | Af American |  |  | KB Enviornmental | White |  |  |
|  |  |  |  | CH Planning, Ltd | Female | \$14,000 | 10.94\% | Sciences, Inc. | Female | \$6,000 | 4.69\% |
|  |  |  |  |  |  |  |  | Harris miller Miller \& Hanson, | White |  |  |
|  |  |  |  |  |  |  |  |  | Female | \$2,000 | 1.56\% |
| $\begin{aligned} & 1920228- \\ & 02 \\ & 1920217- \end{aligned}$ | General |  |  | Lion Advisors for |  |  |  |  |  |  |  |
|  | Consultant | Vanasse Hangen |  | Community and | Hispanic |  |  | Synergy | White |  |  |
|  | Services | Brustlin (VHB) | \$100,000 | Environment | Female | \$15,000 | 15.00\% | Consultants, Inc. | Female | \$30,000 | 30.00\% |
|  | Architect and | Arora Engineers, |  | Arora Engineers, |  |  |  | Envision | White |  |  |
|  | Engineer Svas | Inc | \$1,000,000 | Inc PARADIGM | Asian Male | \$940,000 | 94.00\% | Consultants, LTD. | Female | \$40,000 | 4.00\% |
|  |  |  |  | ARCHITECTURE, |  |  |  |  |  |  |  |
| $\begin{aligned} & 1920203- \\ & 02 \end{aligned}$ |  | HDR Engineering |  | LLC. ${ }_{\text {Arora and }}$ | Asian Female | \$20,000 | 2.00\% |  |  |  |  |
|  | Engineer Sucs | $\begin{aligned} & \text { HDR } \\ & \text { Inc. } \end{aligned}$ | \$250,000 | Arora and Associates, P.C. | Asian Male | \$95,000 | 38.00\% |  |  |  |  |
|  |  |  |  | Associates, P.C. RDM |  |  |  |  |  |  |  |
|  |  |  |  | International, Inc. | Asian Male | \$155,000 | 62.00\% |  |  |  |  |
|  |  | Munroe Design |  |  |  |  |  | Munroe Design |  |  |  |
|  | General | Group, Inc. T/A |  |  |  |  |  | Group, Inc. T/A |  |  |  |
| $1820385-$03 | Consultant Services | Munroe Creative Partners | \$65,000 |  |  |  |  | Munroe Creative Partners | White | \$65,000 | 100.00\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 1820381- \\ & 03 \end{aligned}$ | General |  |  |  |  |  |  |  |  |  |  |
|  | Consultant | Maskar Design |  |  |  |  |  | Maskar Design | White |  |  |
|  | Services |  | \$50,000 |  |  |  |  |  | Female | \$50,000 | 100.00\% |
|  | General |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 1820374- \\ & 03 \end{aligned}$ | Consultant | Octo Design |  |  |  |  |  | Octo Design | White |  |  |
|  | Services | Group Inc. | \$50,000 |  |  |  |  | Group Inc. | Female | \$50,000 | 100.00\% |
| $\begin{aligned} & 1820327- \\ & 05 \end{aligned}$ | Computer and |  |  | LARRY C MCCRAE | Af American |  |  |  |  |  |  |
|  | Information Svcs | Elliott Lewis Corp. | \$7,266,203 |  | Male | \$1,070,373 | 14.73\% |  |  |  |  |
|  |  |  |  | FutureNET, Inc. | Male | \$1,300,964 | 17.90\% |  |  |  |  |
|  | General |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 1820323- \\ & 03 \end{aligned}$ | Consultant | Parkway |  | PARAGON | Af American |  |  |  |  |  |  |
|  | Services | Corporation | \$1,832,539 | UNIFORMS | Female | \$21,685 | 1.18\% |  |  |  |  |
|  |  |  |  | P \& W Starr | Af American |  |  |  |  |  |  |
|  |  |  |  | Janitorial Services Alpha Office | Female ${ }_{\text {Af American }}$ | \$12,000 | 0.65\% |  |  |  |  |
|  |  |  |  | Supplies, Inc. | Male | \$27,000 | 1.47\% |  |  |  |  |
|  | General | Community |  | Community |  |  |  |  |  |  |  |
| 1820277. | Consultant | Marketing |  | Marketing | Af American |  |  |  |  |  |  |
| 03 | Services | Concepts, Inc. | \$35,000 | Concepts, Inc. Batta | Female | \$35,000 | 100.00\% |  |  |  |  |
| 1820203- | Architect and | Weston Solutions, |  | Environmental |  |  |  | Construction |  |  |  |
| 03 | Engineer Svcs | Inc | \$200,000 | Associates, Inc. | Asian Male | \$14,000 | 7.00\% | Services, Inc. | Female | \$17,000 | 8.50\% |


| department of aviation |  |  |  |  |  |  |  |  |  |  |  |
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| \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | MBE RACE | MBE \$ | MBE \% | WBE | WBE RACE | WBE \$ | WBE \% |
|  |  |  |  | Mid-Atlantic | Native |  |  |  |  |  |  |
|  |  |  |  | Environmental | American |  |  | Patricia ann | White |  |  |
|  |  |  |  | Laboratories, Inc, | Male | \$17,000 | 8.50\% | QUIGLEY | Female | \$16,000 | 8.00\% |
|  |  | Jacobson, LLC |  |  |  |  |  | Jacobson, LLC |  |  |  |
|  | General | d/b/a Jacobson |  |  |  |  |  | d/b/a Jacobson |  |  |  |
| 1820180- | Consultant | Strategic |  |  |  |  |  | Strategic | White |  |  |
| 04 | Services | Communications | \$60,000 |  |  |  |  | Communications | Female | \$60,000 | 100.00\% |
|  |  | Jacobson, LLC |  |  |  |  |  | Jacobson, LLC |  |  |  |
|  | General | d/b/a Jacobson |  |  |  |  |  | d/b/a Jacobson |  |  |  |
| $\begin{aligned} & 1820180- \\ & 03 \\ & 1820177- \\ & 05 \end{aligned}$ | Consultant | Strategic |  |  |  |  |  | Strategic | White |  |  |
|  | Services | Communications | \$241,164 |  |  |  |  | Communications | Female | \$241,164 | 100.00\% |
|  | Architect and | AECOM Technical |  |  | Af American |  |  | PATRICIA ANN | White |  |  |
|  | Engineer Svcs | Services, Inc. | \$100,000 | CH Planning, Ltd | Female | \$8,000 | 8.00\% | QUIGLEY | Female | \$6,000 | 6.00\% |
|  |  |  |  | WESTCHESTER |  |  |  | Hill |  |  |  |
|  |  |  |  | ENVIRONMENTAL, LLC | Asian Male | \$4,000 | 4.00\% | Environmental Group, Inc. | White <br> Female | \$4,000 | 4.00\% |
|  |  |  |  | GTS Consultants, | Hispanic |  |  | HAMPTON- | White |  |  |
|  |  |  |  | Inc. | Male | \$1,000 | 1.00\% | clarke inc | Female | \$9,000 | 9.00\% |
|  | General |  |  |  |  |  |  |  |  |  |  |
| 1720588- | Consultant | Borski Associates, |  |  |  |  |  |  |  |  |  |
|  | Services General |  | \$20,000 |  |  |  |  |  |  |  |  |
|  | Consultant | Squire Patton |  | Mercator | Af American |  |  |  |  |  |  |
| 2120532 | Services | Boggs (US) LLP | \$120,000 | Advisors, LLC | Male | \$12,000 | 10.00\% |  |  |  |  |
|  |  | Milhouse |  | Milhouse |  |  |  |  |  |  |  |
|  | Architect and | Engineering \& Construction, Inc | \$500,000 | Engineering \& Construction, Inc. | Af American | \$370,000 | 74.00\% | Faith Group, LLC | White Female | \$30,000 | 6.00\% |
| 2120512 | Engineer Svcs | Construction, inc. | \$500,000 | Construction, lnc . Batta |  | \$370,000 | 74.00\% | Faith Group, LLC |  | \$30,000 | 6.00\% |
|  |  |  |  | Environmental |  |  |  | The Lighting | White |  |  |
|  |  |  |  | Associates, Inc. | Asian Male | \$10,000 | 2.00\% | Practice Inc. | Female | \$10,000 | 2.00\% |
|  |  |  |  |  |  |  |  | ENGINEERING co | Female | \$25,000 | 5.00\% |
|  |  |  |  |  |  |  |  | MONDRE | White |  |  |
|  |  |  |  |  |  |  |  | ENERGY INC | Female | \$30,000 | 6.00\% |
|  |  |  |  |  |  |  |  | Sowinski Sullivan | White |  |  |
|  | General | Telos Identity |  |  |  |  |  | Architects, PC | Female | \$25,000 | 5.00\% |
|  | Consultant | Management |  |  |  |  |  |  |  |  |  |
| 2120496 | Services | Solutions LLC | \$175,000 |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 2120316- \\ & 01 \end{aligned}$ | Architect and |  |  | David Mason \& | Af American |  |  | DK Consultants, | White |  |  |
|  | Engineer Svcs | WSP USA Inc. | \$600,000 | Associates, Inc. |  | \$40,000 | 6.67\% |  | Female | \$100,000 | 16.67\% |
|  |  |  |  |  |  |  |  | Envision |  |  |  |
|  | General | Campbell-Hill |  |  |  |  |  | Consultants, LTD. | Female | \$100,000 | 16.67\% |
| $\begin{aligned} & 2120001- \\ & 01 \end{aligned}$ | Consultant | Aviation Group, |  | Portfolio | Af American |  |  |  | White |  |  |
|  | Services | LLC Johnson, | \$150,000 | Associates, Inc. | Female | \$22,500 | 15.00\% | Malish Design | Female | \$7,500 | 5.00\% |
| $\begin{aligned} & 2020482- \\ & 01 \\ & 2020387- \\ & 01 \end{aligned}$ | Architect and | Mirmiran \& |  |  | Af American |  |  | JBC ASSOCIATES | White |  |  |
|  | Engineer Svas | Thompson | \$250,000 | Kelly/Maiello, Inc. |  | \$170,000 | 68.00\% | INC | Female | \$50,000 | 20.00\% |
|  | Architect and | Converse Winkler |  | Mark Urick | Af American |  |  | Converse Winkler | White |  |  |
|  | Engineer Svas | Architecture | \$750,000 | Engineers, Inc. KS Engineers, | Male | \$40,000 | 5.33\% | Architecture HUNT | Female White | \$595,000 | 79.33\% |
|  |  |  |  |  | Asian Male | \$10,000 | 1.33\% | Engineering co | Female | \$40,000 | 5.33\% |
|  |  |  |  |  | Hispanic |  |  | Apple Designs, | White |  |  |
|  |  |  |  | CSA Central, Inc. | Male | \$5,000 | 0.67\% | Inc. ARCHITECTURAL | Female | \$10,000 | 1.33\% |
|  |  |  |  | Batta |  |  |  | LIGHTING |  |  |  |
|  |  |  |  | Environmental |  |  |  | DESIGN, LLC | White |  |  |
|  |  |  |  | Associates, Inc. | Asian Male | \$20,000 | 2.67\% | a/k/a ALD, LLC | Female | \$30,000 | 4.00\% |
| $\begin{aligned} & 1820476- \\ & 03 \\ & 1820432- \\ & 03 \end{aligned}$ | General Consultant |  |  | Luminous | Af American |  |  |  |  |  |  |
|  | Services | The DT Firm | \$150,000 | Strategies LLC | Male | \$22,500 | 15.00\% |  |  |  |  |
|  | Computer and |  |  |  |  |  |  |  | White |  |  |
|  | Information Svcs General | Faith Group, LLC | \$665,000 |  |  |  |  | Faith Group, LLC | Female | \$665,000 | 100.00\% |
| $\begin{aligned} & 1820085- \\ & 05 \\ & 2120317- \\ & 01 \end{aligned}$ | Consultant | Global Resource |  |  |  |  |  |  |  |  |  |
|  | Services | Management, Inc. | \$19,000 |  |  |  |  |  |  |  |  |
|  | Architect and | AECOM Technical |  | McKnight | Af American |  |  |  |  |  |  |
|  | Engineer Svcs | Services, Inc. | \$500,000 | International Arora Engineers, | Male | \$8,442 | 1.69\% |  |  |  |  |
|  |  |  |  | Inc | Asian Male | \$112,044 | 22.41\% |  |  |  |  |
|  |  |  |  | Airport Design | Af American |  |  |  |  |  |  |
|  |  |  |  | Consultants, Inc. |  | \$29,514 |  |  |  |  |  |





| CITY TREASURER'S OFFICE |  |  |  |  |  |  |  |  |  |  |  |
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| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | MBE RACE | MBE \$ | MBE \% | WBE | WBE | WBE \$ | $\begin{aligned} & \text { WBE } \\ & \% \end{aligned}$ |
|  |  | Eckert Seamans |  |  |  |  |  | Eckert Seamans |  |  |  |
|  |  | Cherin \& Mellott |  |  |  |  |  | Cherin \& Mellott | White |  |  |
| 1920426 | Legal Services | LLC | \$1,875 |  |  |  |  | LLC | Female | \$1,875 | 1.00\% |
|  |  | Greenbert |  |  |  |  |  |  |  |  |  |
| 1720655 | Legal Services | Traurig, LLP | \$200,000 |  |  |  |  |  |  |  |  |
| 1920401 | Legal Services | Traurig, LLP | \$143,683 |  |  |  |  |  |  |  |  |
|  |  | Hardwick Law |  | Hardwick Law | Af |  |  |  |  |  |  |
| 1920412 | Legal Services | Firm, LLC | \$73,000 | Firm, LLC | Male | \$73,000 | 100.00\% |  |  |  |  |
|  |  | Hawkins |  |  |  |  |  |  |  |  |  |
| 1920422 | Legal Services | Delafield \& Wood LLP |  |  |  |  |  |  |  |  |  |
| 1920402 | Legal Services | Kutak Rock LLP |  |  |  |  |  |  |  |  |  |
| 1720651 | Legal Services | Saul Equing, LLP | \$0 |  |  |  |  |  |  |  |  |
| 1920399 | Legal Services | Saul Equing, LLP | \$116,029 |  |  |  |  |  |  |  |  |
|  |  |  |  | Squire Patton | Af |  |  |  |  |  |  |
|  |  | Squire Patton |  | Boggs (US) | American |  |  |  |  |  |  |
| 1920405 | Legal Services | Boggs (US) LLP | \$0 | LLP | Female <br> Af | \$0 | 0.00\% |  |  |  |  |
|  |  |  |  | Turner Law, | American |  |  |  |  |  |  |
| 1720656 | Legal Services | Turner Law, PC | \$20,000 |  |  | \$20,000 | 100.00\% |  |  |  |  |
|  |  |  |  | Turner Law, | American |  |  |  |  |  |  |
| 1920425 | Legal Services Remarketing- | Turner Law, PC Macquarie | \$30,000 |  |  | \$30,000 | 100.00\% |  |  |  |  |
|  | Dealer- | Investment |  |  |  |  |  |  |  |  |  |
| 1920292 | Placement | Management |  |  |  |  |  |  |  |  |  |
|  | ${ }_{\text {Swap }}$ Aguvisory | Advisors <br> Swap Financial |  |  |  |  |  | Sycamore | White |  |  |
| 2120460 | Services | Group | \$45,600 |  |  |  |  | Advisors, LLC | Female | \$4,560 | 0.10\% |
| TOTAL PPS |  |  | \$6,649,651 |  |  | \$2,398,397 | 36.07\% |  |  | \$1,632,205 | 0.25\% |
| LESS FEW OR NO/SOLE |  |  |  |  |  |  |  |  |  |  |  |
| SOURCE |  |  |  |  |  |  |  |  |  |  |  |
| ADJUSTED PPS |  |  | \$6,649,651 |  |  | \$2,398,397 | 36.07\% |  |  | \$1,632,205 | 0.25\% |





| health department |  |  |  |  |  |  |  |  |  |  |  |
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| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | MBE RACE | MBE \$ | MBE \% | WBE | WBE RACE | WBE \$ | WBE\% |
|  |  |  |  |  |  |  |  | Associates, Inc. |  |  |  |
| 1920133-12 |  | Bandujo |  | Bandujo |  |  |  |  |  |  |  |
|  | Health | Advertising + |  | Advertising + | Hispanic |  |  |  |  |  |  |
|  | Department | Design | \$1,500 | Design | Male | \$1,500 | 100.00\% |  |  |  |  |
|  |  | Bandujo |  | Bandujo |  |  |  |  |  |  |  |
| 1920133-11 | Health | Advertising + |  | Advertising + | Hispanic |  |  |  |  |  |  |
|  | Department | Design | \$772,877 | Design | Male | \$772,877 | 100.00\% |  |  |  |  |
|  |  | Bandujo |  | Bandujo |  |  |  |  |  |  |  |
|  | Health | Advertising + |  | Advertising + | Hispanic |  |  |  |  |  |  |
| 1920133-10 | Department | Design <br> David A. Lopez | \$17,985 | Design | Male | \$17,985 | 100.00\% |  |  |  |  |
|  | Accounting and | and Company, |  | David A Lopez | Hispanic |  |  |  |  |  |  |
| 1820566-03 | Auditing Svcs | LLC | \$11,749 | and Company LLC | Male | \$11,749 | 100.00\% |  |  |  |  |
| 1920006-02 | Accounting and | Mark W. Rovinski, | \$64,625 |  |  |  |  |  |  |  |  |
|  | Auditing Svcs Computer and | CPA, LLC eClinicalWorks | \$64,625 | eClinicalWorks |  |  |  |  |  |  |  |
| 2020609 | Information Svcs | LLC | \$1,092,640 |  | Asian Male | \$1,092,640 | 100.00\% |  |  |  |  |
|  | Computer and | eClinicalWorks |  | eClinicalWorks |  |  |  |  |  |  |  |
| 2020609-01 | Information Svcs | LLC | \$1,296,460 | LLC | Asian Male | \$1,296,460 | 100.00\% |  |  |  |  |
|  | Computer and | Online Solutions, | \$81,000 |  |  |  |  |  |  |  |  |
| 1920459-02 | Computer and | InterOperability |  |  |  |  |  |  |  |  |  |
| 1820350-04 | Information Svcs | Bidco, Inc. | \$40,000 |  |  |  |  |  |  |  |  |
|  | Computer and | Orchard Software |  |  |  |  |  |  |  |  |  |
| 1720039-05 | Information Svcs | Corporation <br> Conduent Public | \$88,481 |  |  |  |  |  |  |  |  |
|  | Computer and | Health Solutions, |  |  |  |  |  |  |  |  |  |
| 1620507-04 | Information Svcs | Inc, <br> Sage Pursuits, Inc. dba Envision | \$145,000 |  |  |  |  |  |  |  |  |
|  | Computer and | Technology |  |  |  |  |  |  |  |  |  |
| 1720803-04 | Information Svcs Computer and | Partners, Inc NDC Health | \$375,000 |  |  |  |  |  |  |  |  |
| 2020519 | Information Svcs | Corporation | \$18,375 |  |  |  |  |  |  |  |  |
|  | Computer and | NDC Health |  |  |  |  |  |  |  |  |  |
| 2020519-01 | Information Svcs | Corporation | \$30,000 |  |  |  |  |  |  |  |  |
|  |  | Smart |  | Smart |  |  |  |  |  |  |  |
|  |  | Information Management |  | Information Management |  |  |  |  |  |  |  |
| 1720749-04 | Information Svcs Health | Systems Inc. | \$34,400 | Systems Inc. | Asian Female | \$34,400 | 100.00\% |  |  |  |  |
| 2120630 | Department | PeopleShare Concord | \$850,000 |  |  |  |  |  |  |  |  |
|  | Health | Engineering |  |  |  |  |  |  |  |  |  |
| 2120505 | Department Health | Group | \$35,000 |  |  |  |  |  |  |  |  |
| 2120441 | Department | Strategy Arts | \$68,407 |  |  |  |  |  |  |  |  |
|  | Health | Maskar Design |  |  |  |  |  | Maskar | White |  |  |
| 2020437-02 | Department | Inc Bandujo | \$8,930 | Bandujo |  |  |  | Design Inc | Female | \$8,930 | 1.00\% |
|  | Health | Advertising + |  | Advertising + | Hispanic |  |  |  |  |  |  |
| 1920133-13 | Department | Design | \$32,001 | Design | Male | \$32,001 | 100.00\% |  |  |  |  |
|  | Health | Healthcare |  |  |  |  |  |  |  |  |  |
| 1920670-02 | Department | Resources | \$500,000 |  |  |  |  |  |  |  |  |
|  |  | General |  |  |  |  |  |  |  |  |  |
| 1920670-01 | ${ }_{\text {Health }}^{\text {Department }}$ | Healthcare Resources | \$500,000 |  |  |  |  |  |  |  |  |
|  | Health | The Fund For The |  |  |  |  |  |  |  |  |  |
| 2120671 | Department Health | Waterworks | \$47,000 |  |  |  |  |  |  |  |  |
| 2120630-01 | Department Computer and | PeopleShare | \$900,000 |  |  |  |  |  |  |  |  |
| 2120514 | Information Svcs Health | Dimagi, Inc. | \$212,000 |  |  |  |  |  |  |  |  |
| 2120441-02 | Department Health | Strategy Arts | \$38,758 |  |  |  |  |  |  |  |  |
| 2120441-01 | Department | Strategy Arts | \$22,500 |  |  |  |  |  |  |  |  |
|  | Health | Maskar Design |  |  |  |  |  | Maskar | White |  |  |
| 2020437-04 | Department Health | Inc <br> Maskar Design | \$10,000 |  |  |  |  | Design Inc Maskar | Female White | \$10,000 | 1.00\% |
| 2020437-03 | Department | Inc | \$700 |  |  |  |  | Design Inc | Female | \$700 | 1.00\% |







| LAW DEPARTMENT |  |  |  |  |  |  |  |  |  |  |  |
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| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | MBE RACE | MBE \$ | MBE \% | WBE | WBE RACE | WBE \$ | WBE \% |
| TOTAL PPS |  |  | \$4,015, |  |  | \$1,389,190 | 34.59\% |  |  | \$1,249,250 | 0.31\% |
| LESS FEW OR NO/SOLE |  |  |  |  |  |  |  |  |  |  |  |
| SOURCE |  |  |  |  |  |  |  |  |  |  |  |
| ADJUSTED PPS |  |  | \$4,015 |  |  | \$1,389,190 | 34.59\% |  |  | \$1,249,250 | 0.31\% |


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| CONTRACT\# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | mbe race | MBE \$ | MBE \% | WBE | Wbe race | WBE \$ | WBE \% |
|  |  | VERIZON |  |  |  |  |  |  |  |  |  |
|  |  | BUSINESS |  |  |  |  |  |  |  |  |  |
|  | Computer and | NETWORK |  |  |  |  |  |  |  |  |  |
| 1820043-03 | Information Svcs | SERVICES INC | \$860,938 |  |  |  |  |  |  |  |  |
|  | General |  |  |  |  |  |  |  |  |  |  |
|  | Consultant | Copy Systems, |  |  |  |  |  |  |  |  |  |
| 1920369-02 | Services | Inc. | \$96,000 |  |  |  |  |  |  |  |  |
| TOTAL PPS |  |  | \$956,938 |  |  | \$0 | 0.00\% |  |  | \$0 | 0.00\% |
| LESS FEW OR |  |  |  |  |  |  |  |  |  |  |  |
| NO/SOLE |  |  |  |  |  |  |  |  |  |  |  |
| SOURCE |  |  | \$860,938 |  |  |  |  |  |  |  |  |
| ADJUSTED PPS |  |  | \$96,000 |  |  | \$0 | 0.00\% |  |  | \$0 | 0.00\% |


| CONTRACT \# | DESCRIPTION | Vendor name | AMOUNT | MBE | mbe race | MBE \$ | MBE \% | WBE | Wbe race | WBE \$ | WBE \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General | WESTCHESTER |  | WESTCHESTER |  |  |  |  |  |  |  |
|  | Consultant | ENVIRONMENTAL, |  | ENVIRONMENTAL, |  |  |  |  |  |  |  |
| 2020141-01 | Services | LLC | \$80,000 | LLC | Asian Male | \$80,000 | 100.00\% |  |  |  |  |
|  | General | Batta |  | Batta |  |  |  |  |  |  |  |
| 2020140-01 | Consultant Services | Environmental Associates, Inc. | \$80,000 | Environmental Associates, Inc. | Asian Male | \$80,000 | 100.00\% |  |  |  |  |
| 2020140-01 | General |  | \$80,000 |  | Asian Male | \$80,00 | 100.0\% |  |  |  |  |
|  | Consultant | Synertech |  |  |  |  |  |  |  |  |  |
| 2020139-01 | Services | Incorporated | \$80,000 |  |  |  |  |  |  |  |  |
|  | General | USA |  | Bell |  |  |  |  |  |  |  |
|  | Consultant | Environmental |  | Environmental, | Af American |  |  |  |  |  |  |
| 2020138-01 | Services | Management | \$80,000 | LLC | Male | \$7,155 | 8.94\% |  |  |  |  |
|  | General | Bell |  | Bell |  |  |  |  |  |  |  |
|  | Consultant | Environmental, |  | Environmental, | Af American |  |  |  |  |  |  |
| 2020137-01 | Services General | LLC | \$80,000 |  | Male | \$80,000 | 100.00\% |  |  |  |  |
|  | Consultant | Building \& Fire |  |  |  |  |  |  |  |  |  |
| 1920575-01 | Services | Code Academy | \$50,000 |  |  |  |  |  |  |  |  |
|  | ${ }_{\text {General }}$ Consultant |  |  |  |  |  |  |  |  |  |  |
| 2120759-01 | Consultant Services | Meira Consulting | \$75,000 |  |  |  |  |  |  |  |  |
| TOTALPPS |  |  | \$525,000 |  |  | \$247,155 | 47.08\% |  |  | \$0 | 0.00\% |
| LESS FEW OR NO/SOLE |  |  |  |  |  |  |  |  |  |  |  |
| SOURCE |  |  |  |  |  |  |  |  |  |  |  |
| ADJUSTED PPS |  |  | \$525,000 |  |  | \$247,155 | 47.08\% |  |  | \$0 | 0.00\% |


| CONTRACT \# | MANAGING DIRECTOR'S OFFICE |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | DESCRIPTION | VENDOR Name | AMOUNT | MBE | MBE RACE | MBE \$ | MBE \% | WBE | $\begin{aligned} & \text { WBE } \\ & \text { RACE } \end{aligned}$ | WBE \$ | WBE \% |
| 2020411-01 | Architect and Engineer Svcs | Sabir, Richardson, \& | \$500,000 | Sabir, Richardson, \&Weisberg Engineer.\& Architecture, PLLC |  |  |  |  |  | \$0 | 0.00\% |
|  |  | Weisberg Engineer. |  |  | Af American |  |  | Salt Design | White |  |  |
|  |  | \& Architecture, PLLC |  |  | Female | \$0 | 0.00\% | Studio, LLC | Female |  |  |
|  |  |  |  | lan Smith Design | Af American |  |  | Duffield | White |  |  |
|  |  |  |  | Group | Male | \$0 | 0.00\% | Associates, Inc. | Female |  |  |






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| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | MBE RACE | MBE \$ | MBE \% | WBE | WBE RACE | WBE \$ | WBE\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Tactile |  |  |  |  |  |  |  |
|  | Computer and |  |  | Design | Af American |  |  | Maskar Design | White |  |  |
| 2120214 |  | Azavea, Inc | \$900,000 | Group, LLC | Male | \$33,528 | 3.73\% |  | Female | \$73,000 | 0.08\% |
|  |  |  |  |  | Hispanic |  |  |  |  |  |  |
|  |  |  |  | Cons | Male | \$33,900 | 3.77\% |  |  |  |  |
|  |  |  |  | Quinn David |  |  |  |  |  |  |  |
|  | Computer and | Fast Enterprises, |  | \& Associates, | Af American |  |  |  | White |  |  |
| 2120034 | Information Svcs | LLC | \$28,600,021 | LLC | Male | \$1,716,001 | 6.00\% | Momentum, Inc. | Female | \$1,144,001 | 0.04\% |
| 2020376-01 | Information Svcs | Solutions Inc. | \$153,755 |  |  |  |  |  |  |  |  |
|  | Computer and | AskReply, Inc. |  |  |  |  |  |  |  |  |  |
| 2020190-01 | Information Svcs Computer and | dba B2Gnow | \$135,575 |  |  |  |  |  |  |  |  |
| 2020173-01 | Information Svcs | Yoh Services, LLC | \$586,000 |  |  |  |  |  |  |  |  |
|  | Computer and | Fairfax Imaging, |  |  |  |  |  |  |  |  |  |
| 2020035-02 | Information Svcs | Inc. | \$183,330 |  |  |  |  |  |  |  |  |
|  | Computer and | ELXSI d/b/a |  |  |  |  |  |  |  |  |  |
| 1920239-02 | Information Svcs | CUES | \$100,000 |  |  |  |  |  |  |  |  |
|  |  | Cellco |  | UTC |  |  |  |  |  |  |  |
|  | Computer and | Partnership d/b/a |  | Associates, |  |  |  |  |  |  |  |
| 1920056-02 | Information Svcs | Verizon Wireless | \$3,000,000 | $\begin{aligned} & \text { Inc } \\ & \text { TKK } \end{aligned}$ | Asian Male | \$0 | 0.00\% |  |  |  |  |
|  |  |  |  | Electronics, | Hispanic |  |  |  |  |  |  |
|  |  |  |  | LLC | Male | \$250,000 | 8.33\% |  |  |  |  |
|  |  | Information |  |  |  |  |  |  |  |  |  |
|  | Computer and | Services Partner, |  | Pace Data | Af American |  |  |  |  |  |  |
| 1820406-03 | Information Svcs |  | \$305,000 | Sytems, Inc. Connexus | Male | \$0 | 0.00\% |  |  |  |  |
|  |  |  |  | Technology, | Af American |  |  |  |  |  |  |
|  |  |  |  |  | Male | \$21,350 | 7.00\% |  |  |  |  |
|  |  | Information |  |  |  |  |  |  |  |  |  |
|  | Computer and | Services Partner, | \$359,169 | Pace Data | Af American |  |  |  |  |  |  |
| 1820384-04 | Information Svcs | Inc. Data-Core | \$359,169 | Sytems, Inc. |  | \$2,290 | 0.64\% |  |  |  |  |
| 1820313-05 | Information Svcs | Systems, Inc. | \$85,000 |  |  |  |  |  |  |  |  |
|  | Computer and | Spider Networks |  |  |  |  |  |  |  |  |  |
| 1820219-03 | Information Svcs | Inc | \$226,000 | Parsetek, Inc. | Asian Female | \$203,400 | 90.00\% |  |  |  |  |
|  | Computer and | Tyler |  |  | Af American |  |  |  |  |  |  |
| 1720727-03 | Information Svcs | Technologies | \$260,000 | Enterprises | Male | \$28,600 | 11.00\% |  |  |  |  |
| 1620405-05 | Computer and | Systems, Inc. | \$107,688 |  |  |  |  |  |  |  |  |
|  | Computer and |  |  |  |  |  |  |  |  |  |  |
| 1620155-10 | Information Svcs | Unitary | \$117,462 |  |  |  |  |  |  |  |  |
|  |  |  |  | M FR |  |  |  |  |  |  |  |
|  |  | MFR |  | Consultants | Af American |  |  |  |  |  |  |
|  |  | Consultants Inc. Keystone | \$52,796 |  | Female | \$52,796 | 100.00\% |  |  |  |  |
|  |  | Computer |  |  |  |  |  |  |  |  |  |
|  |  | Associates, Inc. | \$209,918 |  |  |  |  |  |  |  |  |
|  |  | Smart |  | Smart |  |  |  |  |  |  |  |
|  |  | Information Management |  | Information Management |  |  |  |  |  |  |  |
|  |  | Systems Inc. | \$48,435 | Systems Inc. | Asian Female | \$48,435 | 100.00\% |  |  |  |  |
|  |  | RADgov, Inc. | \$69,850 | RADgov, Inc. | Asian Female | \$69,850 | 100.00\% |  |  |  |  |
|  |  | GlobalPoint Inc. | \$949,679 | Inc. | Asian Female | \$949,679 | 100.00\% |  |  |  |  |
|  |  |  |  | Powersolv, |  |  |  |  |  |  |  |
|  |  | Powersolv, Inc | \$31,860 | $\stackrel{\text { Inc }}{\text { EBA }}$ | Asian Female | \$31,860 | 100.00\% |  |  |  |  |
|  |  | EBA Engineering, |  | Engineering, |  |  |  |  |  |  |  |
|  |  | Inc. | \$20,000 |  | Asian Male | \$20,000 | 100.00\% |  |  |  |  |
| 1520549-08 | Computer and Information Svcs | Cogsdale Corporation | \$38,590 |  |  |  |  |  |  |  |  |
|  | Computer and | Revenue |  |  |  |  |  |  |  |  |  |
| 1520467-10 | Information Svcs | Solutions, Inc. | \$277,079 |  |  |  |  |  |  |  |  |
|  | Computer and | Revenue |  |  |  |  |  |  |  |  |  |
| 1520467-11 | Information Svcs | Solutions, Inc. | \$92,889 |  |  |  |  |  |  |  |  |
|  | Computer and |  |  |  |  |  |  |  |  |  |  |
| 1420298-10 | Information Svcs | AssetWorks Inc Information | \$219,717 |  |  |  |  |  |  |  |  |
|  | Computer and | Services Partner, |  | Pace Data | Af American |  |  |  | White |  |  |
| 2120527 | Information Svcs | Inc. | \$802,236 | Sytems, Inc. | Male | \$93,120 | 11.61\% | Wendy Miller | Female | \$118,080 | 0.15\% |

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| CONTRACT\# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | MBE RACE | MBE \$ | MBE \% | WBE | WBE RACE | WBE \$ | WBE \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Computer and | Revenue |  |  |  |  |  |  |  |  |  |
| 2120367 | Information Svcs | Solutions, Inc. | \$950,000 |  |  |  |  |  |  |  |  |
|  |  |  |  | Chiru |  |  |  |  |  |  |  |
|  | Computer and |  |  | Consulting |  |  |  |  |  |  |  |
| 2120319 | Information Svcs | Tallan, Inc | \$670,280 | LLC | Asian Female | \$67,000 | 10.00\% |  |  |  |  |
| 2020465-01 | Information Svcs | LockWorks LLC | \$160,000 |  |  |  |  |  |  |  |  |
|  |  | Johnson, |  |  |  |  |  |  |  |  |  |
|  | Computer and | Mirmiran \& |  |  |  |  |  |  |  |  |  |
| 2020435-01 | Information Svcs | Thompson | \$65,052 |  |  |  |  |  |  |  |  |
|  |  | Pictometry |  |  |  |  |  |  |  |  |  |
|  | Computer and | International |  |  |  |  |  |  |  |  |  |
| 2020422-01 | Information Svcs | Corp. | \$9,500 |  |  |  |  |  |  |  |  |
|  |  | Information |  |  |  |  |  |  |  |  |  |
|  |  | Consulting |  |  |  |  |  |  |  |  |  |
|  | Computer and | Delaware Valley, |  |  |  |  |  | Courtyard | White |  |  |
| 2020421-01 | Information Svcs Computer and |  | \$604,000 |  |  |  |  | Consulting, LLC | Female | \$160,543 | 0.27\% |
| 2020420-01 | Information Svcs | Ecosave, Inc | \$35,327 |  |  |  |  |  |  |  |  |
|  | Computer and |  |  |  |  |  |  |  |  |  |  |
| 1920572-02 | Information Svcs | Consulting | \$520,000 |  |  |  |  |  |  |  |  |
|  | Computer and | Data-Core |  |  |  |  |  |  |  |  |  |
| 1920558-02 | Information Svcs Computer and | Systems, Inc. | \$185,000 |  |  |  |  |  |  |  |  |
| 1920550-02 | Information Svcs | Novatti, Inc. | \$919,450 |  |  |  |  |  |  |  |  |
|  | Computer and |  |  |  |  |  |  |  |  |  |  |
| 1920483-02 | Information Svcs | Novatti, Inc. | \$405,000 |  |  |  |  |  |  |  |  |
|  | Computer and | Michael Anthony |  |  |  |  |  |  |  |  |  |
| 1920394-02 | Information Svcs | Associates, Inc. | \$200,000 |  |  |  |  |  |  |  |  |
|  |  |  |  | Onyx Spectrum |  |  |  |  |  |  |  |
|  | Computer and |  |  | Technology, | Af American |  |  |  |  |  |  |
| 1920389-02 | Information Svcs | EMA Inc. | \$100,000 | Inc. |  | \$5,000 | 5.00\% |  |  |  |  |
| 1820541-03 | Computer and | Acclaim Systems | \$47,760 | Acclaim ${ }_{\text {Systems }}$ | Asian Male | \$47,760 | 100.00\% |  |  |  |  |
|  | Computer and | Data-Core |  |  |  |  |  |  |  |  |  |
| 1620405-06 | Information Svcs | Systems, Inc. | \$53,844 |  |  |  |  |  |  |  |  |
| 1620341-05 | Computer and | Facility Integration, LLC | \$113,368 |  |  |  |  |  |  |  |  |
|  | Computer and | Cogsdale |  |  |  |  |  |  |  |  |  |
| 1520549-09 | Information Svcs | Corporation | \$38,590 |  |  |  |  |  |  |  |  |
|  | Computer and | Revenue |  |  |  |  |  |  |  |  |  |
| 1520467-12 | Information Svcs | Solutions, Inc. | \$92,889 |  |  |  |  |  |  |  |  |
| 1320681-07 | Computer and | Computronix | \$1,508,389 |  |  |  |  |  |  |  |  |
|  | Information Svcs Computer and | (U.S.A.). Inc. | \$1,508,389 |  |  |  |  |  |  |  |  |
| 2020291 | Information Svcs | Augmentation) | \$497,541 |  |  |  |  |  |  |  |  |
|  |  | Artech, LLC | \$100,000 |  |  |  |  |  |  |  |  |
|  |  | CNC Consulting, |  |  |  |  |  |  |  |  |  |
|  |  | Inc. | \$100,000 |  |  |  |  |  |  |  |  |
|  |  | EBA |  | EBA <br> Engineering |  |  |  |  |  |  |  |
|  |  | Engineering, Inc. | \$639,000 | $\begin{aligned} & \text { Inc. } \\ & M F F R \end{aligned}$ | Asian Male | \$639,000 | 100.00\% |  |  |  |  |
|  |  | MFR |  | Consultants | Af American |  |  |  |  |  |  |
|  |  | Consultants <br> Judge Technical <br> Services, Inc | $\$ 377,024$ $\$ 32,000$ |  | Female | \$377,024 | 100.00\% |  |  |  |  |
|  |  | Modis | \$850,368 |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | White |  |  |
|  |  | Momentum OHM Systems, | \$572,188 |  |  |  |  | Momentum, Inc. | Female | \$572,188 | 1.00\% |
|  |  | Inc. | \$99,383 | Systems, Inc. Powersolv, | Asian Male | \$99,383 | 100.00\% |  |  |  |  |
|  |  | Powersolv, Inc. | \$103,680 | Inc | Asian Female | \$103,680 | 100.00\% |  |  |  |  |
|  |  | RADgov, Inc. | \$260,000 | RADgov, Inc. <br> SHI | Asian Female | \$260,000 | 100.00\% |  |  |  |  |
|  |  | SHI | \$175,000 | International Corp | Asian Female | \$175,000 | 100.00\% |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |

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| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | mbe race | MBE \$ | MBE \% | WBE | WBE RACE | WBE \$ | WBE \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Smart |  |  |  |  |  |  |  |
|  |  | Smart |  | Information |  |  |  |  |  |  |  |
|  |  | Systems | \$1,058,013 | Systems | Asian Female | \$1,058,013 | 100.00\% |  |  |  |  |
|  |  | Solustaff | \$1,519,252 |  |  |  |  |  |  |  |  |
|  |  | Tri-Force |  | Tri-Force |  |  |  |  |  |  |  |
|  |  | Consulting Windows | \$3,566,551 | Consulting | Asian Male | \$3,566,551 | 100.00\% |  |  |  |  |
|  |  | Management |  |  |  |  |  |  |  |  |  |
|  |  | Experts | \$50,000 |  |  |  |  |  |  |  |  |
|  | Computer and | West Publishing |  |  |  |  |  |  |  |  |  |
| 1320659-05 | Information Svcs | Corporation | \$587,664 |  |  |  |  |  |  |  |  |
|  |  | Unitary (Planning |  |  |  |  |  |  |  |  |  |
| 1820387-03 | Computer and | and Solutions | \$466,717 |  |  |  |  |  |  |  |  |
|  |  | Deloitte |  |  |  |  |  |  |  |  |  |
|  |  | Consulting | \$244,495 |  |  |  |  |  |  |  |  |
|  |  | Gartner, Inc. | \$1,895,000 |  |  |  |  | Momentum, Inc. | Female | \$745,810 | 0.39\% |
|  |  |  |  | Acclaim |  |  |  |  |  |  |  |
|  |  | Plante Moran Koryak | \$804,620 | Systems Inc. | Asian Male | \$160,924 | 20.00\% |  |  |  |  |
|  |  | Consulting | \$280,800 | Consulting | Asian Male | \$280,800 | 100.00\% |  |  |  |  |
|  |  | ISG Public |  |  |  |  |  |  |  |  |  |
|  |  | Sector | \$148,120 |  |  |  |  |  |  |  |  |
|  |  |  | \$160,248 |  |  |  |  |  | White |  |  |
|  | Computer and | Momentum, inc. | \$100,248 | Incapsulate, |  |  |  | Momentu, me. |  | ,2 | 1.00\% |
| 2120469 | Information Svcs | Incapsulate, LLC | \$200,000 | LLC | Asian Female | \$200,000 | 100.00\% |  |  |  |  |
|  | Computer and |  |  |  |  |  |  |  |  |  |  |
| 2120319-01 | Information Svcs | Tallan, Inc | \$250,000 |  |  |  |  |  |  |  |  |
|  | Computer and | Crown Castle |  |  |  |  |  | Comstar Supply, | White |  |  |
| 2020602-01 | Information Svcs | Fiber, LLC | \$4,822,088 |  |  |  |  | Inc. | Female | \$864 | 0.00\% |
|  |  | SunGard |  |  |  |  |  |  |  |  |  |
|  | Computer and | Availability |  |  |  |  |  |  |  |  |  |
| 2020490-01 | Information Svcs | Services LP | \$45,908 |  |  |  |  |  |  |  |  |
|  | Computer and | Unitary - IT Staff |  |  |  |  |  |  |  |  |  |
| 2020291-01 | Information Svcs | Aug | \$10,734,319 |  |  |  |  |  |  |  |  |
|  |  | Powersolv, Inc | \$19,000 | Powersolv, Inc | Asian Female | \$0 | 0.00\% |  |  |  |  |
|  |  | Powersolv, inc | \$19,000 | ${ }_{\text {Tri-Force }}$ | Asian Female | \$0 | 0.00\% |  |  |  |  |
|  |  | Tri-Force Consulting, Inc. | \$3,294,015 | Consulting, Inc. | Assian Male | \$0 | 0.00\% |  |  |  |  |
|  |  |  |  |  |  |  |  |  | White |  |  |
|  |  | Solustaff | \$339,250 |  |  |  |  | Q.E.D., Inc. | Female | \$0 | 0.00\% |
|  |  | Smart Information |  | Smart Information |  |  |  |  |  |  |  |
|  |  | Management |  | Management |  |  |  |  |  |  |  |
|  |  | Systems Inc. | \$279,792 | Systems Inc. EBA | Asian Female | \$0 | 0.00\% |  |  |  |  |
|  |  | EBA Engineering, |  | Engineering, |  |  |  |  |  |  |  |
|  |  | Inc. | \$65,000 | Inc. <br> MFR | Asian Male | \$0 | 0.00\% |  |  |  |  |
|  |  | MFR |  | Consultants | Af American |  |  |  |  |  |  |
|  |  | Consultants Inc. | \$90,000 | Inc. | Female | \$0 | 0.00\% |  |  |  |  |
|  |  | Momentum, Inc. | \$33,500 |  |  |  |  | Momentum, Inc. | White Female | \$0 | 0.00\% |
|  |  | OHM Systems, |  | OHM |  |  |  |  |  |  |  |
|  |  |  | \$18,940 | Systems, Inc. | Asian Male | \$0 | 0.00\% |  |  |  |  |
|  |  | Transformacon, Inc. | \$1,184 |  |  |  |  | Transformacon, Inc. | White Female | \$0 | 0.00\% |
|  |  | Modis | \$125,000 |  |  |  |  |  |  |  |  |
|  | Computer and | Fairfax Imaging, |  |  |  |  |  |  |  |  |  |
| 2020035-03 | Information Svcs | Inc. | \$230,218 |  |  |  |  |  |  |  |  |
| 1920552-02 | Computer and | Upland Software Inc. | \$110,000 |  |  |  |  |  |  |  |  |
|  | Computer and | Vesta Solutions, |  |  |  |  |  |  |  |  |  |
| 1820437-03 | Information Svcs | Inc. | \$1,963,238 |  |  |  |  |  |  |  |  |
|  | Computer and |  |  |  |  |  |  |  |  |  |  |
| 1720800-04 | Information Svcs Computer and | Gartner Inc. Mission Critica | \$299,800 |  |  |  |  |  |  |  |  |
| 1720645-05 | Information Svcs | Partners, LLC | \$0 |  |  |  |  |  |  |  |  |

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| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | MBE RACE | MBE \$ | MBE \% | WBE | WBE <br> RACE | WBE \$ | WBE \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Computer and | MetaSource |  |  |  |  |  |  |  |  |  |
| 1720439-05 | Information Svcs | Holdings, LLC | \$0 |  |  |  |  |  |  |  |  |
|  |  |  |  | EBA |  |  |  |  |  |  |  |
| 1720267-03 | Computer and Information Svcs | POWER <br> Engineers, Inc. | \$0 | Engineering, Inc. | Asian Male | \$0 | 0.00\% |  |  |  |  |
|  |  |  |  |  |  |  |  | Contemporary |  |  |  |
|  |  |  |  | BT |  |  |  | Software |  |  |  |
|  | Computer and | Periscope |  | Consulting, | Af American |  |  | Concepts of New | White |  |  |
| 1620343-05 | Information Svcs | Holdings, Inc | \$347,000 | $\begin{aligned} & \text { LLC } \\ & \text { TreCom } \end{aligned}$ | Male | \$0 | 0.00\% | Jersey, Inc. <br> E\&EIT | Female | \$0 | 0.00\% |
|  | Computer and | Unisys |  | Systems | Af American |  |  | Consulting | White |  |  |
| 1620161-05 | Information Svcs | Corporation | \$63,811 | Group, Inc. | Male | \$0 | 0.00\% | Services, Inc. | Female | \$0 | 0.00\% |
|  | Computer and | Cogsdale |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | \$82,608,366 |  |  | \$10,594,945 | 12.83\% |  |  | \$2,974,734 | 0.04\% |
| LESS FEW OR |  |  |  |  |  |  |  |  |  |  |  |
| SOURCE |  |  | \$21,065,012 |  |  |  |  |  |  |  |  |
| ADJUSTED PPS |  |  | \$61,543,354 |  |  | \$10,594,945 | 17.22\% |  |  | \$2,974,734 | 0.05\% |



| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | mbe race | MBE \$ | MBE \% | WBE | WBE RACE | WBE \$ | WBE \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General |  |  |  |  |  |  |  |  |  |  |
|  | Consultant |  |  |  |  |  |  | Jurisolutions, |  |  |  |
| 1920330-02 | Services General | Jurisolutions, Inc. | \$50,000 |  |  |  |  |  | White Female | \$50,000 | 1.00\% |
|  | Consultant | MK Election |  |  |  |  |  |  |  |  |  |
| 2120116 | Services | Services, LLC | \$88,000 |  |  |  |  |  |  |  |  |
|  | General |  |  |  |  |  |  |  |  |  |  |
| 2020133-01 | Consultant | Pension Benefit | \$12,500 |  |  |  |  |  |  |  |  |
| 2020133-01 | Accounting and |  |  |  |  |  |  |  |  |  |  |
| 2020023-01 | Auditing Svcs Accounting and | Cheiron, Inc. CliftonLarsonAllen | \$350,000 |  |  |  |  |  |  |  |  |
| 1720323-04 | Auditing Svcs | LLP | \$92,500 |  |  |  |  |  |  |  |  |
| TOTAL PPS |  |  | \$593,000 |  |  | \$0 | 0.00\% |  |  | \$50,000 | 0.08\% |
| LESS FEW OR NO/SOLE |  |  |  |  |  |  |  |  |  |  |  |
| SOURCE |  |  |  |  |  |  |  |  |  |  |  |
| ADJUSTED PPS |  |  | \$593,000 |  |  | \$0 | 0.00\% |  |  | \$50,000 | 0.08\% |

## office of Personnel management

| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | mbe race | MBE \$ | MBE \% | WBE | Wbe race | WBE \$ | WBE \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | General |  |  | Benefits Plus |  |  |  |  |  |  |  |
|  | Consultant |  |  | Consulting | Hispanic |  |  |  |  |  |  |
| 1820396-04 | Services | Aon Consulting | \$265,000 | Group Inc. | Female | \$3,000 | 1.13\% |  |  |  |  |
| 2020175-01 | Employee Fringe | ActiveHealth | \$450,000 | A Esteban \& Co. Inc. | Hispanic | \$2,000 | 0.44\% |  |  |  |  |
|  | Employee Fringe | ComPsych |  |  |  |  |  |  |  |  |  |
| 1820404-03 | Benefits | Corporation | \$33,480 |  |  |  |  |  |  |  |  |
|  | General |  |  |  |  |  |  |  |  |  |  |
|  | Consultant |  |  |  |  |  |  |  |  |  |  |
| 1820397-04 | Services | Caremark, LLC | \$650,000 |  |  |  |  |  |  |  |  |
|  | General Consultant |  |  | Benefits Plus |  |  |  |  |  |  |  |
| 1820396-05 | Consultant | Aon Consulting | \$250,000 | Consulting | Hispanic | \$50,000 | 20.00\% |  |  |  |  |
| TOTAL PPS |  |  | \$1,648,480 |  |  | \$55,000 | 3.34\% |  |  | \$0 | 0.00\% |
| LESS FEW OR NO/SOLE |  |  | \$1,648,480 |  |  |  |  |  |  |  |  |
| SOURCE |  |  |  |  |  |  |  |  |  |  |  |
| ADJUSTED PPS |  |  | \$1,648,480 |  |  | \$55,000 | 3.34\% |  |  | \$0 | 0.00\% |

DEPARTMENT OF PLANNING AND DEVELOPMENT

| CONTRACT\# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | mbe race | MBE \$ | MBE \% | WBE | Wbe race | WBE \$ | WBE \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Architect and | Michael Baker |  |  |  |  |  |  |  |  |  |
| 1920597-02 | Engineer Svas | International, Inc. | \$370,000 |  |  |  |  |  |  |  |  |
| 1920077-02 | Housing and Economic Dev | Tiger Productions | \$72,500 |  |  |  |  | ${ }_{\text {Triger }}^{\text {Productions }}$ | White Female | \$72,500 | 1.00\% |
|  | Housing and |  |  |  |  |  |  | Tiger |  |  |  |
| 1920077-03 | Economic Dev | Tiger Productions | \$10,000 |  |  |  |  | Productions | White Female | \$10,00 | 1.00\% |
| TOTAL PPS |  |  | \$452,500 |  |  | \$0 | 0.00\% |  |  | \$82,500 | 0.18\% |
| LESS FEW OR No/SOLE |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| ADJUSTED PPS |  |  | \$452,500 |  |  | \$0 | 0.00\% |  |  | \$82,500 | 0.18\% |


| Police department |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | MBE RACE | MBE \$ | MBE \% | WBE | WBE RACE | WBE \$ | WBE \% |
| 1920237-02 | Computer and | Motorola |  |  |  |  |  |  |  |  |  |
|  | Information Svcs General | Solutions, Inc. | \$120,121 |  |  |  |  |  |  |  |  |
| 1920121-02 | Consultant |  |  |  |  |  |  |  |  |  |  |
|  | Services | Drugscan, Inc. | \$200,000 |  |  |  |  |  |  |  |  |
|  | General |  |  |  |  |  |  |  |  |  |  |
| 2020066-01 | Consultant Services | $\xrightarrow[\text { Omega }]{\text { Laboratories }}$ | \$40,000 |  |  |  |  |  |  |  |  |
|  |  |  |  | Prestige |  |  |  |  |  |  |  |
|  | Computer and |  |  | Concepts, | Af American |  |  |  |  |  |  |
| 1820606-03 | Information Svcs General | Emelle Me, LLC | \$75,000 | LLC | Female | \$3,750 | 5.00\% |  |  |  |  |
|  | Consultant | Bode Cellmark |  |  |  |  |  |  |  |  |  |
| 1820393-03 | Services | Forensics, Inc. | \$800,000 |  |  |  |  |  |  |  |  |
|  | General |  |  |  |  |  |  |  |  |  |  |
|  | Consultant | Harvey G. |  |  |  |  |  |  |  |  |  |
| 1720734-04 | Services | Doppelt, PhD | \$10,000 |  |  |  |  |  |  |  |  |
|  | General Consultant | Brook Crichlow,PhD |  |  |  |  |  |  |  |  |  |
| 1720743-03 | Services |  | \$40,000 |  |  |  |  |  |  |  |  |
|  | General |  |  |  |  |  |  |  |  |  |  |
| 1820606-02 | Consultant | Quakertown CVP, LLC | \$23,000 |  |  |  |  |  |  |  |  |
|  | Services General |  |  |  |  |  |  |  |  |  |  |
|  | Consultant | James J. Hall |  |  |  |  |  |  |  |  |  |
| 1920559-01 | Services | Horseshoeing | \$35,000 |  |  |  |  |  |  |  |  |


| POLICE DEPARTMENT |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONTRACT \# | DESCRIPTION | Vendor name | AMOUNT | MBE | mbe race | mbe \$ | MBE \% | WBE | Wbe race | WBE \$ | WBE\% |
|  | General | Keystone |  |  |  |  |  |  |  |  |  |
|  | Consultant | Intelligence |  |  |  |  |  |  |  |  |  |
| 1920565-01 | Services | Network, Inc. | \$130,000 |  |  |  |  |  |  |  |  |
|  | Consultant | Aspite Auto |  | Norton Tow | Af American |  |  | Aspite Auto |  |  |  |
| 1620372-03 | Services | Auction | \$0 | Squad Inc. | Male | \$0 | 0.00\% | Auction | White Female | \$71,500 | 0.00\% |
|  | General |  |  |  |  |  |  | Phoenix |  |  |  |
|  | Consultant | Daves Delaware |  |  |  |  |  | Energy/T/A |  |  |  |
| 1620367-03 | Services | Valley Towing, Inc | \$0 |  |  |  |  | Cardinal USA | White Female | \$4,618 | 0.00\% |
|  | General |  |  |  |  |  |  | Phoenix |  |  |  |
|  | Consultant | Freddie's Auto |  |  |  |  |  | Energy/T/A |  |  |  |
| 1620386-03 | Services | Parts, Inc | \$0 |  |  |  |  | Cardinal USA | White Female | \$13,105 | 0.00\% |
|  | General | Jamison's |  |  |  |  |  | Phoenix |  |  |  |
|  | Consultant | Philadelphia |  |  |  |  |  | Energy/T/A |  |  |  |
| 1620406-03 | Services | Towing | \$0 |  |  |  |  | Cardinal USA | White Female | \$8,483 | 0.00\% |
|  | General |  |  |  |  |  |  | Phoenix |  |  |  |
|  | Consultant | Jim's Auto |  |  |  |  |  | Energy/T/A |  |  |  |
| 1620368-03 | Services | Recycling, Inc Joseph F Parente | \$0 |  |  |  |  | Cardinal USA | White Female | \$1,461 | 0.00\% |
|  | General | dba Morton |  |  |  |  |  | Phoenix |  |  |  |
|  | Consultant | Towing \& |  |  |  |  |  | Energy/T/A |  |  |  |
| 1620366-03 | Services | Recovery | \$0 |  |  |  |  | Cardinal USA | White Female | \$5,846 | 0.00\% |
|  | General |  |  |  |  |  |  | ${ }^{\text {Phoenix }}$ Enersy/T/A |  |  |  |
|  | Consultant Services | Orthodox Auto Co, Inc | \$0 | Greendog Recycling Inc, | Asian Male | \$0 | 0.00\% | Energy/T/A | White Female | \$27,124 | 0.00\% |
| 1620371-03 | General | Philadelphia |  |  | Asian Mat |  |  | Phoenix |  |  |  |
|  | Consultant | Towing \& |  |  |  |  |  | Energy/T/A |  |  |  |
| 1620365-03 | Services | Transport | \$0 |  |  |  |  | Cardinal USA | White Female | \$10,232 | 0.00\% |
|  | General |  |  |  |  |  |  |  |  |  |  |
|  | Consultant | Steffa Metals Co, |  |  |  |  |  | Energy/T/A |  |  |  |
| 1620370-03 | Services |  | \$0 |  |  |  |  | Cardinal USA | White Female | \$911 | 0.00\% |
|  | General Consultant | National Institute on Race and |  |  |  |  |  |  |  |  |  |
| 2020648-01 | Services | Equity | \$620,400 |  |  |  |  |  |  |  |  |
|  |  | ANSI-ASQ |  |  |  |  |  |  |  |  |  |
|  | General | National |  |  |  |  |  |  |  |  |  |
|  | Consultant | Accreditation |  |  |  |  |  |  |  |  |  |
| 2020590 | Services | Board, LLC | \$80,000 |  |  |  |  |  |  |  |  |
|  | General |  |  |  |  |  |  | Phoenix |  |  |  |
|  | Consultant | Above All Salvage |  |  |  |  |  | Energy/T/A |  |  |  |
| 2120389 | Services | Inc. | \$0 |  |  |  |  | Cardinal USA | White Female | \$4,727 | 0.00\% |
|  | General |  |  |  |  |  |  | Phoenix |  |  |  |
|  | Consultant | Steffa Metals Co, |  |  |  |  |  | Energy/T/A |  |  |  |
| 2120344 | Services | Inc S.P.P.T. Inct/a | \$0 |  |  |  |  | Cardinal USA | White Female | \$0 | 0.00\% |
|  | General | Jamison's |  |  | Native |  |  |  |  |  |  |
|  | Consultant | Philadelphia |  | Naughton | American |  |  |  |  |  |  |
| 2120343 | Services | Towing | \$0 | Energy Group | Female | \$3,406 | 0.00\% |  |  |  |  |
|  | General |  |  |  |  |  |  | Phoenix |  |  |  |
|  | Consultant | K \& A Auto |  |  |  |  |  | Energy/T/A |  |  |  |
| 2120342 | Services | Salvage | \$0 |  |  |  |  | Cardinal USA | White Female | \$1,357 | 0.00\% |
|  | General |  |  |  |  |  |  | Phoenix |  |  |  |
|  | Consultant | Jim's Auto |  |  |  |  |  | Energy/T/A |  |  |  |
| 2120341 | Services General | Recycling, Inc | \$0 |  |  |  |  | Cardinal USA Phoenix | White Female | \$0 | 0.00\% |
|  | Consultant | Orthodox Auto Co, |  |  |  |  |  | Energy/T/A |  |  |  |
| 2120340 | Services |  | \$0 |  |  |  |  | Cardinal USA | White Female | \$15,213 | 0.00\% |
|  | General Consultant | Daves Delaware |  | Love Energy, | Af American |  |  |  |  |  |  |
| 2120339 | Services | Valley Towing, Inc | \$0 | LLC | Male | \$1,620 | 0.00\% |  |  |  |  |
|  |  | Joseph F Parente |  |  |  |  |  |  |  |  |  |
|  | General | dba Morton |  |  |  |  |  | Phoenix |  |  |  |
|  | Consultant | Towing \& |  |  |  |  |  | Energy/T/A |  |  |  |
| 2120338 | Services General | Recovery | \$0 |  |  |  |  | Cardinal USA | White Female | \$2,114 | 0.00\% |
|  | Consultant |  |  |  |  |  |  |  |  |  |  |
| 2120337 | Services | ASPITE INC | \$0 |  |  |  |  | ASPITE INC | White Female | \$23,000 | 0.00\% |
|  | General | Philadelphia |  |  |  |  |  | Phoenix |  |  |  |
|  | Consultant | Towing \& |  |  |  |  |  | Energy/T/A |  |  |  |
| 2120336 | Services | Transport | \$0 |  |  |  |  | Cardinal USA | White Female | \$3,231 | 0.00\% |
|  | General Consultant | Freddie's Auto |  |  |  |  |  |  |  |  |  |
| 2120335 | Services | Parts Inc | \$0 |  |  |  |  | Cardinal USA | White Female | \$4,616 | 0.00\% |




| DEPARTMENT OF RECORDS |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | mbe race | mbe \$ | MBE \% | WBE | WBE RaCE | WBE \$ | WBE \% |
|  | General |  |  | LRW |  |  |  |  |  |  |  |
|  | Consultant | LRW Solutions |  | Solutions | Af American |  |  |  |  |  |  |
| 2120118 | Services | Group, Inc. | \$75,000 | Group, Inc. | Male | \$75,000 | 100.00\% |  |  |  |  |
|  | General |  |  |  |  |  |  |  |  |  |  |
|  | Consultant |  |  |  |  |  |  |  |  |  |  |
| 2020203-01 | Services | Azavea, Inc | \$36,000 |  |  |  |  |  |  |  |  |
|  |  |  |  | Connexus |  |  |  |  |  |  |  |
| 2120000 | Computer and Information Svcs | Tyler <br> Technologies | \$750,000 | Technology, LLC | Af American Male | \$240,000 | 32.00\% |  |  |  |  |
| TOTAL PPS |  |  | \$861,000 |  |  | \$315,000 | 36.59\% |  |  | \$0 | 0.00\% |



| department of streets |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONTRACT \# | DESCRIPTION | VENDOR NAME | amount | MBE | MBE RACE | MBE \$ | MBE \% | WBE | WBE RACE | WBE \$ | WBE \% |
| 2020382-01 | Streets FHWA | WSP USA Inc. | \$ $\$ 1,500,000$ | American Engineers Group, LLC |  |  |  | Sowinski |  |  |  |
|  |  |  |  |  | Asian Male | \$0 | 0.00\% | Sullivan <br> Architects, PC | White Female | \$0 | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Drive Engineering Corp | Hispanic |  |  | Consulting, |  |  |  |
|  |  |  |  |  |  | \$0 | 0.00\% | Inc. HUNT | White Female | \$0 | 0.00\% |
|  |  |  |  |  | Af American |  |  | ENGINEERING |  |  |  |
|  |  |  |  | ALROWS, LLC Advanced Infrastructure Design, Inc. | ${ }_{\text {Female }}$ | \$0 | 0.00\% | CO | White Female | \$0 | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Asian Female | \$0 | 0.00\% |  |  |  |  |
|  |  |  |  |  |  |  |  | MARINESOLUTIONS, | White Female | \$0 | 0.00\% |
|  |  |  |  | Malick \& Scherer, P.C. | Asian Male | \$0 | $0.00 \%$ |  |  |  |  |
|  |  |  |  |  |  |  |  | Ground |  |  |  |
|  |  |  |  | Drive Engineering | Hispanic |  |  | Reconsidered, |  |  |  |
|  |  |  |  | Corp | Male | \$0 | 0.00\% | Inc Cedarville | White Female | \$0 | 0.00\% |
|  |  |  |  | American Engineers Group, LLC |  |  |  | Engineering |  |  |  |
|  |  |  |  |  | Asian Male | \$0 | 0.00\% | Group, LLC | White Female | \$0 | 0.00\% |
|  |  |  |  |  | Asian |  |  | Lotus | Whe foma |  |  |
|  |  |  |  |  |  |  |  | Environmental |  |  |  |
|  |  |  |  |  |  |  |  | Consulting, LLC | White Female | \$0 | 0.00\% |
|  |  |  | \$500,000 | Rodriguez Consulting, LLC | Hispanic Male | \$75,000 | 15.00\% | Reconsidered, |  | \$30,000 | 0.00\% |
| 2020074-01 | Architect and Engineer Svcs | Urban Engineers, Inc. |  |  |  |  |  |  | White Female |  |  |
|  |  |  |  |  |  |  |  | ${ }_{\text {Fitzzerald \& }}$ |  |  |  |
|  |  |  |  |  |  |  |  | Halliday, Inc. KMJ | White Female | \$50,000 | 0.00\% |
| 2120013 | Architect and | Dawood |  | Dawood | Asian Male | \$1,350,000 | 90.00\% | $\begin{aligned} & \text { Con } \\ & \text { Inc. } \end{aligned}$ |  | \$150,000 | 0.10\% |
|  | Engineer Svcs | Engineering, Inc. | \$1,500,000 | Engineering, Inc. |  |  |  |  | White Female |  |  |
|  | General Consultant |  |  |  |  |  |  |  |  |  |  |
| 1720454-04 |  |  |  |  |  |  |  |  |  |  |  |
|  | Services General | Compliance ${ }_{\text {Mid Atantic Solid }}$ | \$75,000 |  |  |  |  |  |  |  |  |
|  | General | ${ }_{\text {Mid }}^{\text {Mid Atantic Solid }}$ |  | Niche Waste | Af American |  |  |  |  |  |  |
| 1720315-04 | Services | Consultants, LLC | \$100,000 | Reduction \& | ${ }_{\text {Male }}{ }^{\text {Af American }}$ | \$24,000 | 24.00\% |  |  |  |  |
|  |  |  |  |  | Af AmericanMale |  |  |  |  |  |  |
|  |  |  |  | NWAN Consulting group, Inc. |  | \$0 | 0.00\% |  |  |  |  |
|  |  |  |  | M F R Consultants | Af American |  |  |  |  |  |  |
|  |  |  |  |  | Female | \$5,000 | 5.00\% |  |  |  |  |
|  | General |  |  | Community Marketing Concepts, | Af American |  |  | National |  |  |  |
| 1720290-04 | Consultant |  | \$200,000 |  |  | \$30,000 |  | Reprographics,Inc. |  | \$13,800 | 0.07\% |
|  | Services | LevLane Advertising, Inc. |  |  | Female Af American |  | 15.00\% |  | White Female |  |  |
|  |  |  |  | scoops | Female | \$0 | 0.00\% |  |  |  |  |
|  |  |  |  |  |  |  |  | Lotus |  |  |  |
|  |  |  |  |  |  |  |  | Environmental |  |  |  |
| 1520490-06 | Streets FHWA | Modjeski and Masters, Inc. | \$564,792 | ENGINEERING I | Asian Male | \$0 | 0.00\% | Consulting, | White Female | \$0 | 0.00\% |
| 1520490-06 | Streets FHWA |  |  |  |  |  | 0.00\% | Converse | White Female |  |  |
|  |  |  |  | Malick \& Scherer, P.C. |  | \$0 | 0.00\% | Winkler |  | \$0 | 0.00\% |
|  |  |  |  |  | Asian Male |  |  | Architecture KMJ | White Female |  |  |
|  |  |  |  |  |  |  |  | Consulting, |  |  |  |
|  |  |  |  | Geo-Explorers, Inc. | Asian Male | \$0 | 0.00\% | Inc. | White Female | \$0 | 0.00\% |
|  |  |  |  | Andropogon | Hispanic |  |  | Arrow Land |  |  |  |
|  |  |  |  | Associates, Ltd. | Male | \$0 | 0.00\% | Solution, LLC NTM | White Female | \$0 | 0.00\% |
| 2020528-01 | Architect and Engineer Svcs | Michael Baker International, Inc. | \$1,500,000 | American Engineers Group, LLC | Asian Male | \$150,000 | 10.00\% | Engineering,Inc. | White Female | \$45,000 | 0.00\% |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | Lotus |  |  |  |
|  |  |  |  | Shaheed A. Smith | Af American |  |  | Environmental |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Geospatial, LLC | Male | \$105,000 | 7.00\% | $\begin{aligned} & \text { LLC } \\ & \text { KMJ } \end{aligned}$ | White Female | \$15,000 | 0.00\% |
|  |  |  |  | SJH Engineering, PC | Asian Male |  |  | Consulting, |  |  | 0.00\% |
|  |  |  |  |  |  | \$75,000 | 5.00\% | Inc. <br> Ground <br> Reconsidered, <br> Inc | White Female <br> White Female | \$105,000 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  | \$15,000 | 0.00\% |



| WATER DEPARTMENT |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONTRACT \# | DESCRIPTION | vendor name | AMOUNT | MBE | mbe race | mbe \$ | MBE \% | WBE | Wbe race | WBE \$ | WBE \% |
| 2120302 | Accounting and Auditing Sycs | James <br> O'Shaughnessy | \$34,000 |  |  |  |  |  |  |  |  |
|  |  |  |  | D'Huy |  |  |  | Envision |  |  |  |
| 2120269 | Architect and | Brown and |  | Engineering, | Pacific |  |  | Consultants, |  |  |  |
|  | Engineer Svas | Caldwell | \$3,000,000 | Inc. | Islander Male Hispanic | \$127,200 | 4.24\% | LTD. | White Female | \$71,700 | 0.02\% |
|  |  |  |  | CSA Central, | Hispanic |  |  |  |  |  |  |
|  |  |  |  | Inc. | Male | \$248,100 | 8.27\% |  |  |  |  |
|  |  |  |  | Kelly/Maiello, | Af America Male | \$353,700 | 11.79\% |  |  |  |  |
| 2120180 | General |  |  |  |  |  |  |  |  |  |  |
|  | Consultant | GreenTreks |  |  | Hispanic |  |  |  |  |  |  |
|  | Services | Network, Inc. | \$65,000 | Maria Erades | Female | \$22,750 | 35.00\% | Valerie Keller | White Female | \$8,450 | 0.13\% |
|  | General |  |  |  |  |  |  |  |  |  |  |
| 2120163 | Consultant | Louis Cook |  |  |  |  |  |  |  |  |  |
|  | Services | Design | \$95,000 |  |  |  |  |  |  |  |  |
|  | General |  |  | Sci-Tek |  |  |  |  |  |  |  |
| 2120120 | Consultant |  |  | Consultants, | Af American |  |  | TFE Resources, |  |  |  |
|  | Services Architect and | CSL Services,Inc. AECOM Technical | \$175,000 | Inc. | Male | \$21,000 | 12.00\% | Ltd. ANDRIS | White Female | \$17,500 | 0.00\% |
| 2120083 | Engineer Svos | Services, Inc. | \$300,000 |  |  |  |  | Consulting | White Female | \$90,000 | 0.30\% |
|  | Architect and | EASTERN |  | EASTERN |  |  |  |  |  |  |  |
| 2120041 | Engineer Svcs | ENGINEERING | \$286,000 | ENGINEERING | Asian Male | \$286,000 | 100.00\% |  |  |  |  |
|  | General Consultant | Vieux \& |  |  |  |  |  |  |  |  |  |
| 2120040 | Services | Associates, Inc. | \$75,000 |  |  |  |  |  |  |  |  |
|  | General | Johnson, | \$7,000 | Sci-Tek |  |  |  |  |  |  |  |
|  | Consultant | Mirmiran \& |  | Consultants, | Af American |  |  | NTM |  |  |  |
| 2120033 | Services | Thompson | \$500,000 |  | Male | \$40,000 | 8.00\% | Engineering, Inc. | White Female | \$40,000 | 0.00\% |
|  |  |  |  |  |  |  |  | Cedarville |  |  |  |
|  |  |  |  |  |  |  |  | Engineering |  |  |  |
|  |  | Keystone |  | ADCON |  |  |  | Group, LLC | White Female | \$40,000 | 0.00\% |
|  | Architect and | Engineering |  | consultants | Af American |  |  | Converse Winkler |  |  |  |
| 2120012 | Engineer Svis | Group, Inc. | \$425,000 |  | Male | \$0 | 0.00\% | Architecture | White Female | \$0 | 0.00\% |
|  |  |  |  | TRANS- |  |  |  | HUNT |  |  |  |
|  |  |  |  | PACIFIC ENGINEERING | Pacific <br> Islander Male | \$0 | 0.00\% | ENGINEERING <br> co | White Female | \$0 | 0.00\% |
|  | General |  |  |  |  |  |  | Blake \& Barancik |  |  |  |
|  | Consultant | Blake \& Barancik |  |  |  |  |  | Design Group |  |  |  |
| 2020419-01 | Services | Design Group Inc. | \$40,000 |  |  |  |  | Inc. | White Female | \$40,000 | 1.00\% |
|  | General |  |  |  |  |  |  |  |  |  |  |
| 2020393-01 | Consultant Services |  | \$165,000 |  |  |  |  |  |  |  |  |
|  | General | Whitman, |  | trans- |  |  |  |  |  |  |  |
|  | Consultant | Requardt and |  | PACIFIC | Pacific |  |  | ED3 Consultants, |  |  |  |
| 2020329-01 | Services | Associates, LLP | \$282,500 | ENGINEERING G \& C | Islander Male | \$16,950 | 6.00\% | Inc. HUNT | White Female | \$16,950 | 0.02\% |
|  |  |  |  | Environmental | Af American |  |  | ENGINEERING |  |  |  |
|  |  |  |  |  | Female | \$5,650 | 2.00\% |  | White Female | \$19,775 | 0.03\% |
|  |  |  |  |  <br> Associates, |  |  |  |  |  |  |  |
|  |  |  |  | Inc. | Asian Male | \$19,775 | 7.00\% |  |  |  |  |
|  | General |  |  |  |  |  |  |  |  |  |  |
|  | Consultant |  |  |  |  |  |  |  |  |  |  |
| 2020311-01 | Services General | Sandy Sorlien | \$34,000 |  |  |  |  | Sandy Sorlien | White Female | \$34,000 | 1.00\% |
|  | Consultant | D. Kerry Layoock, |  |  |  |  |  |  |  |  |  |
| 2020310-01 | Services | LLC | \$34,000 |  |  |  |  |  |  |  |  |
|  | General |  |  |  |  |  |  |  |  |  |  |
|  | Consultant | Karen Friedman |  |  |  |  |  | Karen Friedman |  |  |  |
| 2020309-01 | Services General | Enterprises Pure | \$60,000 |  |  |  |  | Enterprises | White Female | \$60,000 | 1.00\% |
|  | Consultant | Technologies US |  |  |  |  |  |  |  |  |  |
| 2020296-01 | Services |  | \$635,000 |  |  |  |  |  |  |  |  |
|  |  | Keystone |  | ADCON |  |  |  |  |  |  |  |
|  | Architect and | Engineering |  | CONSULTANTS | Af American |  |  | Converse Winkler |  |  |  |
| 2020257-01 | Engineer Svcs | Group, Inc. | \$750,000 | INC <br> Rodriguez | Male | \$37,500 | 5.00\% | Architecture | White Female | \$7,500 | 0.00\% |
|  |  |  |  | Roariguez Consulting, | Hispanic |  |  | Duffield |  |  |  |
|  |  |  |  | LLC | Male | \$37,500 | 5.00\% | Associates, LLC | White Female | \$7,500 | 0.00\% |
|  |  |  |  | trans- |  |  |  | HUNT |  |  |  |
|  |  |  |  | PACIFIC | Pacific |  |  | ENGINEERING |  |  |  |
|  |  |  |  | ENGINEERING | Islander Male | \$37,500 |  |  | White Female | \$60,000 | 0.00\% |




| WATER DEPARTMENT |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | mbe race | MBE \$ | MBE \% | WBE | Wbe race | WBE \$ | WBE \% |
| 2020032-01 | Architect and Engineer Svcs | cher |  |  |  |  |  | Hydro-Marine |  |  |  |
|  |  |  |  |  |  |  |  | Construction Company, Inc. | White Female | \$25,000 | 0.17\% |
|  |  |  |  |  |  |  |  | HUNT |  |  |  |
|  |  |  |  |  |  |  |  | co | White Female | \$25,000 | 0.17\% |
|  |  |  |  |  |  |  |  | Envision |  |  |  |
|  |  |  |  |  |  |  |  | Consultants, |  |  |  |
|  |  |  |  |  |  |  |  | LTD. <br> Converse Winkler | White Female | \$12,500 | 0.08\% |
|  |  |  |  |  |  |  |  | Architecture | White Female | \$12,500 | 0.08\% |
|  |  |  |  |  |  |  |  | Chemtech |  |  |  |
|  |  |  |  |  |  |  |  | Consulting Group, Inc. |  |  |  |
|  |  |  |  |  |  |  |  | Group, Inc. J\&M | White Female | \$12,500 | 0.08\% |
|  |  |  |  |  |  |  |  | Preservation |  |  |  |
|  |  |  |  | Sci-Tek <br> Consultants, <br> Inc. <br> Arora <br> Engineers, Inc |  |  |  | Studio, LLC | White Female | \$12,500 | 0.08\% |
|  |  |  |  |  | Af American |  |  | HUNT |  |  |  |
|  |  |  |  |  | Male | \$30,000 | 3.00\% | CO | White Female | \$100,000 | 0.00\% |
|  |  |  |  |  |  |  |  | Duffield |  |  |  |
|  |  |  |  |  | Asian Male | \$120,000 | 12.00\% | Associates, LLC | White Female | \$20,000 | 0.00\% |
|  |  |  |  |  |  |  |  | HUNT |  |  |  |
| 2020026-02 | Architect andEngineer Svcs | Brown andCaldwell | \$2,000,000 | R2T, Inc. | Af American |  |  | EnGIneering |  |  |  |
|  |  |  |  |  | Female | \$360,000 | 18.00\% |  | White Female | \$200,000 | 10.53\% |
|  |  |  |  |  |  |  |  | Duffield |  |  |  |
|  |  |  |  |  |  |  |  | Associates, LLC | White Female | \$20,000 | 1.05\% |
|  |  | Johnson, |  | Shan \& |  |  |  |  |  |  |  |
|  | Architect and Engineer Svcs | Mirmiran \& | \$1,250,000 | Associates, |  |  |  | TFE Resources, |  |  |  |
| 2020025-02 |  | Thompson |  | ${ }_{\text {lnc. }}^{\text {Sci }}$ Sek | Asian Male | \$62,500 | 5.00\% | Ltd. | White Female | \$25,000 | 0.00\% |
|  |  |  |  |  |  |  |  | HUNT ENGINERING |  |  |  |
|  |  |  |  | Consultants, Inc. | Af American | \$62,500 | 5.00\% | ENGINEERING CO | White Female | \$62,500 | 0.00\% |
|  |  |  |  |  |  |  |  | Envision |  |  |  |
|  |  |  |  | KS Engineers, |  |  |  | Consultants, |  |  |  |
|  |  |  |  | P.C. | Asian Male | \$25,000 | 2.00\% | LTD. | White Female | \$62,500 | 0.00\% |
|  |  |  |  | CSA Central, |  |  |  |  |  |  |  |
|  |  |  |  |  | Male | \$62,500 | 5.00\% |  |  |  |  |
|  |  |  |  | TRANS- |  |  |  | Nasco |  |  |  |
| 2020024-01 | Architect and Engineer Svcs | Greeley \& Hansen | \$1,750,000 | PACIIIC ENGINEERING | Pacific Islander Male | \$52,500 | 3.00\% | Construction | White Female | 0 | 0.00\% |
|  |  |  |  | Rodriguez | Islander Male | \$52,500 |  | Services | White Female | \$35,000 | 0.00\% |
|  |  |  |  | Consulting, | Hispanic |  |  | EnGINEERING |  |  |  |
|  |  |  |  | LLC | Male | \$17,500 | 1.00\% | co | White Female | \$87,500 | 0.00\% |
|  |  |  |  | Kelly/Maiello, | Af American |  |  | Duffield |  |  |  |
|  |  |  |  | Inc. D'Huy | Male | \$17,500 | 1.00\% | Associates, Inc. | White Female | \$35,000 | 0.00\% |
|  |  |  |  | Engineering, | Pacific |  |  | Converse Winkler |  |  |  |
|  |  |  |  | Inc. Batta | Islander Male | \$17,500 | 1.00\% | Architecture | White Female | \$87,500 | 0.00\% |
|  |  |  |  | Environmental |  |  |  |  |  |  |  |
|  |  |  |  | Associates, |  |  |  |  |  |  |  |
|  |  |  |  |  | Asian Male | \$17,500 | 1.00\% |  |  |  |  |
|  |  |  |  | Arora and Associates, |  |  |  |  |  |  |  |
|  |  |  |  | P.C. | Asian Male | \$17,500 | 1.00\% |  |  |  |  |
|  |  |  |  | Arora |  |  |  |  |  |  |  |
|  |  |  |  | Engineers, Inc ADCON | Asian Male | \$87,500 | 5.00\% |  |  |  |  |
|  |  |  |  | consultants | Af American |  |  |  |  |  |  |
|  |  |  |  | INC | Male | \$17,500 | 1.00\% |  |  |  |  |
|  |  |  |  | Rodriguez |  |  |  | hunt |  |  |  |
|  | Architect andEngineer Svcs | AKRF, Inc. | \$300,000 | Consulting, | Hispanic |  |  | ENGINEERING |  |  | 0.00\% |
| 2020020-01 |  |  |  | LLC KS Engineers, | Male | \$12,000 | 4.00\% | co | White Female | \$6,000 |  |
|  |  |  |  | P.C. | Asian Male | \$9,000 | 3.00\% |  |  |  |  |
|  |  |  |  | Dawood |  |  |  |  |  |  |  |
|  |  |  |  | Engineering, Inc. | Asian Male | \$24,000 | 8.00\% |  |  |  |  |
|  |  |  |  | Chiru | Asian Male | \$24,000 | 8.00\% |  |  |  |  |
|  |  |  |  | Consulting LLC Sci-Tek | Asian Female | \$24,000 | 8.00\% |  |  |  |  |
|  | Architect and | Maser Consulting, |  | Consultants, | Af American |  |  |  |  |  |  |
| 2020019-02 | Engineer Svcs | P.A. | \$1,800,000 | Inc. | Male | \$18,000 | 1.00\% | Skelly \& Loy | White Female | \$18,000 | 0.00\% |








## Figure 12 - Small Order Purchases (SOP)









| DEPARTMENT OF LICENSES \& INSPECTIONS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONTRACT \# | DESCRIPTION | VENDOR NAME Tiles In Style LLC | AMOUNT | DEPARTMEN MBE | F LICENSES MBE RACE | MBE \$ |  | MBE \% |  | WBE | WBE RACE | WBE \$ |  | WBE\% |
|  | Small Order |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Poxx21110832 | Purchases | Supplies | \$1,070 |  |  |  |  |  |  |  |  |  |  |  |
|  | Small Order |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Poxx21107602 | Purchases | 1 Stop Electronics | \$2,380 |  |  |  |  |  |  |  |  |  |  |  |
| POXX21102814 | Small Order |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Purchases Small Order | Ana Sourcing | \$1,421 |  |  |  |  |  |  |  |  |  |  |  |
| P0XX21110097 | Purchases | Bandy | \$2,983 |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Bryhem Stewart - |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Small Order | Broad Installation |  |  |  |  |  |  |  |  |  |  |  |  |
| POXX21109600 | Purchases | Group | \$19,050 |  |  |  |  |  |  |  |  |  |  |  |
| Poxx21103478 | Small Order Purchases | Frogg's Fog | \$8,125 |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Af American |  |  |  |  |  |  |  |  |  |
| POXX21102408 | Confirming Order | Giddens | \$299 | Giddens | Male |  | \$299 |  | 1.00\% |  |  |  |  |  |
| POXX21104707 | Confirming Order Small Order | Kronos | \$6,552 |  |  |  |  |  |  |  |  |  |  |  |
| Poxx21102022 | Purchases | T Frank McCalls | \$660 |  |  |  |  |  |  | McCalls | White Female |  | \$660 | 1.00\% |
|  | Small Order |  |  |  |  |  |  |  |  | T Frank |  |  |  |  |
| POXX21104032 | Purchases | T Frank McCalls | \$567 |  |  |  |  |  |  | McCalls | White Female |  | \$567 | 1.00\% |
|  | Small Order | Ted Weiss - 853 |  |  |  |  |  |  |  |  |  |  |  |  |
| POXX21109385 | Purchases | Corp | \$2,497 |  |  |  |  |  |  |  |  |  |  |  |
| POXX21104721 | Confirming Order | Support | \$4,280 |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  | South Jers |  |  |  |  |
|  | Small Order | South Jersey |  |  |  |  |  |  |  |  |  |  |  |  |
| PoxX21117685 | Purchases | Paper Products American Forest | \$1,364 |  |  |  |  |  |  | Products | White Female |  | \$1,364 | 1.00\% |
|  | Small Order | Products LLC dba |  |  |  |  |  |  |  |  |  |  |  |  |
| POXX21117960 | Purchases | Tunoy Lumber | \$74,870 |  |  |  |  |  |  |  |  |  |  |  |
|  | Small Order |  |  |  |  |  |  |  |  |  |  |  |  |  |
| POXX21117778 | Purchases | Bandy | \$3,585 |  |  |  |  |  |  |  |  |  |  |  |
|  | Small Order |  |  |  |  |  |  |  |  | T Frank |  |  |  |  |
| POXX21117959 | Purchases | T Frank McCalls | \$464 |  |  |  |  |  |  | McCalls | White Female |  | \$464 | 1.00\% |
|  | Small Order | Uniforms |  |  |  |  |  |  |  |  |  |  |  |  |
| POXX21119953 | Purchases | Manufacturing | \$10,986 |  |  |  |  |  |  |  |  |  |  |  |
| Total Sop |  |  | \$141,154 |  |  |  | \$299 |  | 0.00\% |  |  |  | \$3,055 | 0.02\% |
| ADJUSTED SOP |  |  | \$141,154 |  |  |  | \$299 |  | 0.00\% |  |  |  | \$3,055 | 0.02\% |
|  |  |  |  | MANAGING DIRECTOR'S OFFICE |  |  |  |  |  |  |  |  |  |  |
| CONTRACT \# | DESCRIPTION | VEndor name | AMOUNT | MBE | MBE RACE | MBE \$ |  | MBE \% |  | WBE | Wbe race | WBE \$ |  | WBE \% |
| 2120596 | PS Small Order | Corona Partners |  |  | Af American |  |  |  |  |  |  |  |  |  |
|  | Purchase |  | \$75,000 | сmts | Male |  | \$25,000 |  | 0.33\% |  |  |  |  |  |
|  | PS Micro | Public Agenda, |  |  |  |  |  |  |  |  |  |  |  |  |
| 2120508 | Purchase | Inc | \$15,000 |  |  |  |  |  |  |  |  |  |  |  |
|  | PS Micro | ProLiteracy |  |  |  |  |  |  |  |  |  |  |  |  |
| 2120471 | Purchase | Worldwide | \$33,810 |  |  |  |  |  |  |  |  |  |  |  |
|  | Digital Cameras \& | Avenues |  |  |  |  |  |  |  |  |  |  |  |  |
| 217127 | Projector | International Inc. | \$2,970 |  |  |  |  |  |  |  |  |  |  |  |
| 217128 | Projector | Visual Sound, Inc. | \$1,131 |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL SOP <br> ADJUSTED SOP |  |  | \$127,911 |  |  |  | \$28,000 |  | 0.22\% |  |  |  | \$0 | 0.00\% |
|  |  |  | \$127,911 |  |  |  | \$28,000 |  | 0.22\% |  |  |  | \$0 | 0.00\% |
|  |  |  |  | OFFICE OF THE CHIEF ADMINISTRATIVE OFFICER |  |  |  |  |  |  |  |  |  |  |
| CONTRACT \# | DESCRIPTION | VENDOR NAME | AMOUNT | MBE | mbe race | MBE \$ |  | MBE \% |  | WBE | WBe race | WBE \$ |  | WBE \% |
| 2120654 | PS Micro |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Purchase | Stephanie Kim | \$10,000 |  |  |  |  |  |  |  |  |  |  |  |
|  | PS Micro | Margaret M. |  |  |  |  |  |  |  |  |  |  |  |  |
| 2120616 | Purchase | Fenerty, Esq. LLC | \$10,000 |  |  |  |  |  |  |  |  |  |  |  |
|  | PS Small Order | Civic Initiatives, |  |  | Af American |  |  |  |  |  |  |  |  |  |
| 2120730 | Purchase | LLC | \$67,060 | Chris Arlene | Male |  | \$10,059 |  | 0.15\% |  |  |  |  |  |
| TOTAL SOP |  |  | \$87,060 |  |  |  | \$10,059 |  | 0.12\% |  |  |  | \$0 | 0.00\% |
| ADJUSTED SOP |  |  | \$87,060 |  |  |  | \$10,059 |  | 0.12\% |  |  |  | \$0 | 0.00\% |


| OFFICE OF INNOVATION \& TECHNOLOGY |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contact\# | MAINT/SUPPORT- | VENDOR Name |  | MBE |  | MBE $\$$ | MBE\% | WBE | WBE RACE | WBE \$ | WBE \% |
|  | COMPUTR | FISCHER |  |  |  |  |  |  |  |  |  |
| POXX21100939 | harDware/Soft | international |  |  |  |  |  |  |  |  |  |
|  | 0266 <br> COMMERCIAL | SYSTEMS CORP. | \$5,975 |  |  |  |  |  |  |  |  |
|  | OFF-SHELF COMP | inductive |  |  |  |  |  |  |  |  |  |
| Poxx21101081 | SOFTWARE 0216 | aUtomation llc | \$3,479 |  |  |  |  |  |  |  |  |
|  | MAINT/SUPPORT- |  |  |  |  |  |  |  |  |  |  |
|  | Comple | CONTROL |  |  |  |  |  |  |  |  |  |
| POXX21101533 | 0266 | module inc. | \$17,638 |  |  |  |  |  |  |  |  |
|  | MAINT/SUPPORT- COMPUTR |  |  |  |  |  |  |  |  |  |  |
|  | HARDWARE/SOFT | XEROX |  |  |  |  |  |  |  |  |  |
| Poxx21101569 | 0266 | Corporation | \$955 |  |  |  |  |  |  |  |  |
|  | REPAIR AND |  |  |  |  |  |  |  |  |  |  |
|  | MAINTENANCE | ZASIO |  |  |  |  |  |  |  |  |  |
|  | CHARGES | ENTERPRISES |  |  |  |  |  |  |  |  |  |
| Poxx21101684 | 0260 COMMERCIAL | incorporated | \$12,360 |  |  |  |  |  |  |  |  |
|  | OFF-SHELF COMP | KIITERS NORTH |  |  |  |  |  |  |  |  |  |
| POXX21101690 | SOFTWARE 0216 | AMERICA INC | \$27,490 |  |  |  |  |  |  |  |  |
|  | MAINT/SUPPORTCOMPUTR |  |  |  |  |  |  |  |  |  |  |
|  | HARDWARE/SOFT | TECHNOLOGIES |  |  |  |  |  |  |  |  |  |
| PoxX21103155 | 0266 | INC | \$29,183 |  |  |  |  |  |  |  |  |
|  | MAINT/SUPPORT- | ROUTESMART |  |  |  |  |  |  |  |  |  |
| PoxX21103257 | 0266 | INC | \$15,505 |  |  |  |  |  |  |  |  |
|  | COMMERCIAL |  |  |  |  |  |  |  |  |  |  |
|  | OFF-SHELF COMP | THE |  |  |  |  |  |  |  |  |  |
| Poxx21103345 | SOFTWARE 0216 | MATHWORKS INC | \$14,040 |  |  |  |  |  |  |  |  |
|  | MAINT/SUPPORTCOMPUTR |  |  |  |  |  |  |  |  |  |  |
|  | hardware/soft | mackinney |  |  |  |  |  |  |  |  |  |
| Poxx21103397 | 0266 | SYSTEMS INC | \$10,300 |  |  |  |  |  |  |  |  |
|  | COMMERCIAL |  |  |  |  |  |  |  |  |  |  |
|  | OFF-SHELF COMP | LINKO | \$29,760 |  |  |  |  |  |  |  |  |
| Poxx21103931 | MAINT/SUPPORT- |  |  |  |  |  |  |  |  |  |  |
|  | COMPUTR |  |  |  |  |  |  |  |  |  |  |
|  | HARDWARE/SOFT | COMPUWARE |  |  |  |  |  |  |  |  |  |
| POXX21104263 | 0266 | CORPORATION | \$2,448 |  |  |  |  |  |  |  |  |
|  | MAINT/SUPPORTCOMPUTR |  |  |  |  |  |  |  |  |  |  |
|  | hardware/soft | XEROX |  |  |  |  |  |  |  |  |  |
| POXX21105062 | 0266 | Corporation | \$955 |  |  |  |  |  |  |  |  |
|  | MAINT/SUPPORTCOMPUTR |  |  |  |  |  |  |  |  |  |  |
|  | HARDWARE/SOFT | CAST SOFTWARE, |  |  |  |  |  |  |  |  |  |
| POXX21105437 | 0266 | inc. | \$2,215 |  |  |  |  |  |  |  |  |
|  | COMMERCIAL |  |  |  |  |  |  |  |  |  |  |
| P0XX21105306 | OFF-SHELF COMP SOFTWARE 0216 | TECHNOLOGY inc | \$3,500 |  |  |  |  |  |  |  |  |
|  | MAINT/SUPPORT- |  |  |  |  |  |  |  |  |  |  |
|  | COMPUTR | COMPUWARE |  |  |  |  |  |  |  |  |  |
| Poxx21105432 | 0266 | Corporation | \$2,858 |  |  |  |  |  |  |  |  |
|  | MAINT/SUPPORT- |  |  |  |  |  |  |  |  |  |  |
|  | HARDWARE/SOFT | arc document |  |  |  |  |  |  |  |  |  |
| PoxX21106841 | 0266 | SOLUTIONS LLC | \$3,000 |  |  |  |  |  |  |  |  |
|  | MAINT/SUPPORTCOMPUTR |  |  |  |  |  |  |  |  |  |  |
|  | harDware/soft | XEROX |  |  |  |  |  |  |  |  |  |
| POXX21107141 | 0266 | CORPORATION | \$2,798 |  |  |  |  |  |  |  |  |
|  | COMPUTER <br>  |  |  |  |  |  |  |  |  |  |  |
|  | PERIPHERALS | DITto COPY |  |  |  |  |  |  |  |  |  |
| P0Xx21107230 | 0427 | SYSTEMS INC | \$3,146 |  |  |  |  |  |  |  |  |









Figure 17 - Services, Supplies, and Equipment (SSE)







| CONTRACT \# | description | vendorname |  |  | ER DEPARTME |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 215824 | Emergency | Society Hill Restoration | \$220,000 | 3 D |  |  | 15.00\% | Bradley Temporaries | Wberace |  | 0.15\% |
|  | Cleaning and |  |  | Demolition |  | \$33,000 |  |  | White Female | \$33,000 |  |
|  | Restoration |  |  | and | Af American |  |  |  |  |  |  |
|  | Program |  |  | Remodeling | Male |  |  |  |  |  |  |
|  |  |  |  | BAS Cleaning |  |  |  |  |  |  |  |
|  |  |  |  | Construction |  |  |  |  |  |  |  |
|  |  |  |  | Company, | Af American | \$33,000 | 15.00\% |  |  |  |  |
|  |  |  |  | LLC | Male |  |  |  |  |  |  |
| 215825 |  |  | \$220,000 | West Chester <br> Environment <br> al LLC | Asian Male | \$33,000 |  | Graham \& Sons | White Female | \$22,000 | 0.10\% |
|  |  |  | 15.00\% |  |  |  | Restoration dba Servpro of South Philadelphia |  |  |  |  |
|  | Cleaning and |  |  |  |  |  |  |  |  |  |  |
|  | Restoration Program | Servpro of Upper Bucks |  |  |  |  |  |  |  |  |  |
|  | Water, Sewer, |  |  |  |  |  |  |  |  |  |  |
|  | and Basement Protection | burke plumbing \& |  |  |  |  |  |  |  |  |  |
| 217211 | Plumbing Repairs | heating inc |  |  |  |  |  | \$300,000 |  |  |  |
| TOTAL SSE |  |  | \$10,701,696 |  |  | \$905,936 | 8.47\% |  |  | \$1,241,800 | 0.12\% |
| LESS FEW OR |  |  |  |  |  |  |  |  |  |  |  |
| No/SOLE |  |  |  |  |  |  |  |  |  |  |  |
| SOURCE |  |  | \$3,500,000 |  |  |  |  |  |  |  |  |
| ADJUSTED SSE |  |  | \$7,201,696 |  |  | \$905,936 | 12.58\% |  |  | \$1,241,800 | 0.17\% |


| MBPO \# | epartment Name | escription | Vendor Name | Blanket Dollar Limit | MBE |  | WBE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 193626 | Citywide | Snow Clearance and Removal Philadelphia International Airport \& Northeast Philadelphia Airport | PREMIER CONCRETE, INC. | \$277,320 |  |  |  |
| 193625 | Citywide | Snow Clearance and Removal Philadelphia International Airport \& Northeast Philadelphia Airport | BUCKLEY \& COMPANY INC | \$4,368,480 |  |  |  |
| 204837 | Procurement Department | Tires and Tubes | MICHAEL GABOR \& ASSOCIATES LLC | \$101,175 |  |  | \$101,175 |
| 204838 | Procurement Department | Tires and Tubes | Service Tire Truck Centers | \$34,633 |  |  |  |
| 215258 | Citywide | Instrument Repair Services | Charles w romano co | \$112,171 |  |  |  |
| 209674 | Citywide | Boiler Service and Inspection | general asphalt paving co. of philadelphia | \$1,058,492 |  |  |  |
| 215308 | Citywide | Athletic Equipment, Supplies and Accessories and Board Games | ss Worldwide Inc | \$16,470 |  |  |  |
| 215278 | Citywide | Automotive Paints and Related Supplies | Colours Inc | \$73,891 |  |  |  |
| 215307 | Citywide | Athletic Equipment, Supplies and Accessories and Board Games | BSN SPORTS \& US GAMES | \$110,997 |  |  |  |
| 215585 | Citywide | Recycling Bins | ORBIS CORPORATION | \$362,200 |  |  |  |
| 215487 | Citywide | Lumber | American Forest Products LLC dba Tulnoy Lumber | \$364,685 |  |  |  |
| 215614 | Citywide | Service Pins and Badges | J Brandt Recognition, Ltd | \$34,003 |  |  |  |
| 215590 | Citywide | Snow Removal Services | JPC Group, Inc. | \$2,097,600 |  |  |  |
| 215589 | Citywide | Snow Removal Services | PETRONGOLO CONTRACTORS InC | \$1,888,200 |  |  |  |
| 215591 | Citywide | Snow Removal Services | James J. Anderson Construction Co., Inc. | \$5,597,352 |  |  |  |
| 215592 | Citywide | Snow Removal Services | A.P. Construction, Inc | \$1,794,060 |  |  |  |
| 215717 | Citywide | Power Hand Tools and Accessories | independent hardware inc | \$83,198 |  |  |  |
| 205506 | Streets Department | Split Base for C-Post | IMAGE COMPONENTS INC | \$176,106 |  |  |  |
| 215613 | Citywide | Service Pins and Badges | Metis Inc | \$34,002 |  |  |  |
| 215655 | Citywide | Personal Protection Equipment Program | WB Mason | \$34,001 |  |  |  |
| 215653 | Citywide | Personal Protection Equipment Program | T FRANK MCCALLS Inc | \$34,001 |  |  | \$34,001 |
| 215657 | Citywide | Personal Protection Equipment Program | Vercity Protect Inc | \$34,001 |  | \$34,001 |  |
| 215660 | Citywide | Personal Protection Equipment Program | EHS Global LLC | \$34,001 |  |  | \$34,001 |
| 215658 | Citywide | Personal Protection Equipment Program | Lotus Connect LLC | \$34,001 |  |  | \$34,001 |
| 215656 | Citywide | Personal Protection Equipment Program | THE HOME DEPOT PRO | \$34,001 |  |  |  |
| 215654 | Citywide | Personal Protection Equipment Program | americhem international | \$34,001 |  |  |  |
| 215611 | Citywide | Service Pins and Badges | berben insignia co | \$76,639 |  |  |  |
| 215794 | Citywide | Safety Shoes | Lehigh valley safety supply co., Inc. | \$119,553 |  |  |  |
| 215405 | Citywide | Inspection and Repair Services of Truck and Wheel Load Scales | Brian A Finn, Scale Co | \$34,090 |  |  |  |
| 215716 | Citywide | Power Hand Tools and Accessories | D Lelectronics inc | \$140,072 |  |  |  |
| 215659 | Citywide | Personal Protection Equipment Program | Odell Suggs Accounts Receivables, LLC DBA OSAR,LLC | \$34,001 |  | \$34,001 |  |
| 206012 | Citywide | Lubricants, Oils (Recycled and Virgin) and Greases | Petrochoice LLC | \$1,137,688 |  |  |  |
| 206013 | Citywide | Lubricants, Oils (Recycled and Virgin) and Greases | Jack Rich, Inc. | \$1,203,902 |  |  |  |
| 206104 | Citywide | ELECTRICAL REPAIR PARTS FOR IN HOUSE USE | CHARLES W ROMANO CO | \$408,750 |  |  |  |
| 215916 | Citywide | Purchase of Pharmaceutical Management, Supplies and Service | Dixon Shane LLC DBA R\&S Northeast LLC | \$4,280,000 |  |  |  |


| MBPO \# | Department Name | Description | Vendor Name | Blanket Dollar Limit | MBE | WBE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 216028 | Citywide | After Market Automotive Collision Replacement Parts | Keystone Automotive | \$47,250 |  |  |
| 216052 | Citywide | Electronic Components | A C RADIO SUPPLYINC | \$34,200 |  |  |
| 216084 | Citywide | Bond Line Printing | ARC Document Solutions LLC | \$46,440 |  |  |
| 216184 | Citywide | Recycling Bins <br> Hardware Maintenance and Software Support for Photo Manager | Rehrig Pacific Company | \$189,950 |  |  |
| 216195 | Citywide | Capture/Retrieve Workstations | DataWorks Plus LLC | \$241,874 |  |  |
| 216201 | Citywide | Conversion of Documents to Microfilm | COURT RECORD \& DATA MANAGEMENT | \$39,550 |  |  |
| 216228 | Citywide | Long Distance Telephone Services | Windstream Services, LLC | \$0 |  |  |
| 216228 | Citywide | Long Distance Telephone Services | Broadview | \$0 |  |  |
| 216260 | Citywide | Safety Shoes | Saf-Gard Safety Shoe Co. | \$119,553 |  |  |
| 216276 | Citywide | Fire Hoses, Couplings, and Fittings | MUNICIPAL EMERGENCY SERVICES INC | \$158,619 |  |  |
| 216315 | Citywide | Maintenance and Repair of Microscope Systems Refurbishing, Retrofitting, Installation and Replacement and Replacement | I. Miller Precision Optical | \$61,020 |  |  |
| 216316 | Citywide | Parts for Safety Vehicles <br> Reformulated Gasoline with 10\% Ethanol and Bio Diesel Fuel (ULSD+5\% from | Havis, Inc | \$189,448 |  |  |
| 216398 | Citywide | Soy) | Mansfield Oil Company | \$9,430,031 |  |  |
| 216447 | Citywide | Anti-Freeze and Heat Transfer Fluid | Petrochoice LLC | \$216,341 |  |  |
| 216473 | Citywide | Automotive Tools | I D S C HoLDINGS LLC dba Snap-on Industrial | \$60,174 |  |  |
| 216480 | Citywide | Oil \& Gas Burner/Boiler Maintenance | Elliott-Lewis Corporation | \$814,509 |  |  |
| 216543 | Citywide | Latex and Female Condoms | Total Access Group, Inc. | \$165,692 |  |  |
| 216544 | Citywide | Latex and Female Condoms | Global Protection Corp | \$80,794 |  |  |
| 216565 | Citywide | Couplings for Pipe Repair | Smith blair inc | \$145,630 |  |  |
| 216568 | Citywide | Air Conditioning Maintenance and Repair | PT Mechanical Group, LLC | \$90,240 |  |  |
| 216647 | Citywide | Microfiche Reader/ Printer Maintenance Service and Supplies | Micrographic Computer Services, Inc. | \$34,002 |  |  |
| 216648 | Health Department | Transit Van Trucking | Wilbur Technical Services, LLC | \$1,500 |  |  |
| 216654 | Citywide | Lamps and Ballasts | COLONAL ELECTRIC SUPPLY CO INC | \$146,130 |  |  |
| 216655 | Citywide | Lamps and Ballasts | BILLOWS ELECTRIC SUPPLY CO INC | \$34,001 |  |  |
| 216656 | Citywide | Lamps and Ballasts | WESCO Distribution | \$34,003 |  |  |
| 216678 | Citywide | Electrical Supplies; Distribution and Service Equipment, and Industrial Controls | Manna Supply | \$34,001 | \$34,001 |  |
| 216748 | Procurement Department | Maintenance, Service and Repair of Boats \& Outboard Engines | NEWPORT MARINE INC | \$34,045 |  |  |
| 216758 | Citywide | Electrical Supplies-Street Lighting | NORTH STAR ELECTRICAL SUPPLY CO | \$3,239,159 |  | \$3,239,159 |
| 216759 | Citywide | Electrical Supplies-Street Lighting | American Power LLC | \$3,688,472 | \$3,688,472 |  |
| 216790 | Citywide | Purchase of Electric Motors | WILLIER ELECTRIC MOTOR CO INC | \$68,583 |  |  |
| 216842 | Citywide | Air Filter for HVAC Equipment | Advanced Air Service Group | \$104,269 |  |  |
| 216843 | Citywide | Air Filter for HVAC Equipment | Seherinde LLC | \$229,518 |  |  |
| 216855 | Citywide | Maintenance and Repair of Automatic Temperature Controls | DEVINE BROTHERS, INC. | \$490,536 |  |  |
| 216862 | Citywide | Work Clothes | Uniform Gear Inc | \$34,000 |  | \$34,000 |
| 216863 | Citywide | Bituminous Materials | t d P S MATERIALS | \$163,380 |  |  |
| 216864 | Citywide | Bituminous Materials | Crafco, Inc. | \$34,000 |  |  |
| 216865 | Citywide | Bituminous Materials | American Asphalt Company, Inc., | \$34,000 |  |  |
| 216902 | Citywide | Medical Supplies | Federated Healthcare Supply, Inc. | \$2,888,982 |  |  |
| 216905 | Citywide | Engine Repair and Overhaul/Transmission Rebuild and Exchange | MARDINLY INDUSTRIAL POWER | \$900,345 |  |  |
| 216906 | Citywide | Engine Repair and Overhaul/Transmission Rebuild and Exchange | del-val international trucks, inc. | \$82,260 |  |  |
| 216907 | Citywide | Engine Repair and Overhaul/Transmission Rebuild and Exchange | Hunter Keystone Peterbilt Ip dba Hunter Truck Sales and Service | \$178,038 |  |  |
| 216908 | Citywide | Engine Repair and Overhaul/Transmission Rebuild and Exchange | Delaware Valley Truck Service Inc | \$367,925 |  |  |
| 216909 | Citywide | Engine Repair and Overhaul/Transmission Rebuild and Exchange | Penn Power Group | \$804,939 |  |  |


| MBPO \# | Department Name | Description | Vendor Name | Blanket Dollar Limit | MBE | WBE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 216913 | Citywide | Welding and Soldering Materials and Supplies | MAXON SUPPLIES LLC DBA NEW JERSEY SAFETY EQUIPMENT | \$70,301 | \$70,301 |  |
| 216962 | Citywide | Repair, Maintenance, Rehabilitation and Replacement of Air Compressors | CHARLES W ROMANO CO | \$279,470 |  |  |
| 217003 | Citywide | Turf Management for the Philadelphia Water Department | townscapes inc | \$36,975 |  |  |
| 217004 | Citywide | Turf Management for the Philadelphia Water Department | M \& M Lawn Care East Inc. | \$54,000 |  |  |
| 217005 | Citywide | Turf Management for the Philadelphia Water Department | Jimmy's Tree \& Landscape Contractors, LLC | \$73,324 |  |  |
| 217006 | Citywide | Turf Management for the Philadelphia Water Department | Omar's Property Maintenance LLC | \$37,375 | \$37,375 |  |
| $\underline{217468}$ | Citywide | Refrigerants And Refrigerant Substitutes | ASPEN REFRIGERANTS InC | \$201,366 |  |  |
|  |  |  |  | Total | MBE | WBE |
|  |  |  |  | \$52,767,949 | \$3,898,151 | \$3,476,338 |
|  |  |  |  |  | 7.39\% | 6.59\% |

## 1.SECTION HEADING TITLE

### 1.1. SECTION SUBHEADING TITLE

## Third Level Subheading

## Fourth Level Subheading

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footnote. ${ }^{1}$

Figure Citation Title

## 2.APPENDIX

## About Econsult Solutions, Inc.

This report was produced by Econsult Solutions, Inc. ("ESI"). ESI is a Philadelphia-based economic consulting firm that provides businesses and public policy makers with economic consulting services in urban economics, real estate economics, transportation, public infrastructure, development, public policy and finance, community and neighborhood development, planning, as well as expert witness services for litigation support. Its principals are nationally recognized experts in urban development, real estate, government and public policy, planning, transportation, non-profit management, business strategy and administration, as well as litigation and commercial damages. Staff members have outstanding professional and academic credentials, including active positions at the university level, wide experience at the highest levels of the public policy process and extensive consulting experience.

Philadelphia

