| Table 1: Wage Tax by Industry- June |  |  |  |  | City of Philadelphia Revenue Department |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NAICS Sector / Industry Group | Jun 2014 | Jun 2013 | Jun 2012 | Jun 2011 | 12-Month Growth Rate (Jun - Jun) |  |  | 3-Yr Annualized (June 14-11) | Difference <br> (June 14-13) |
|  |  |  |  |  | 2014 | 2013 | 2012 |  |  |
| Construction | 3,760,115 | 3,586,377 | 3,212,585 | 2,656,877 | 4.8\% | 11.6\% | 20.9\% | 12.3\% | 173,737 |
| Manufacturing (includes headquarter offices \& factories) | 7,804,224 | 7,556,641 | 8,229,318 | 7,627,853 | 3.3\% | -8.2\% | 7.9\% | 0.8\% | 247,582 |
| Chemicals, Petroleum Refining | 1,385,268 | 1,362,747 | 1,417,175 | 1,341,077 | 1.7\% | -3.8\% | 5.7\% | 1.1\% | 22,521 |
| Pharmaceuticals | 1,555,544 | 1,306,262 | 2,240,533 | 1,564,810 | 19.1\% | -41.7\% | 43.2\% | -0.2\% | 249,282 |
| Transportation Equipment | 738,120 | 874,908 | 763,405 | 871,390 | -15.6\% | 14.6\% | -12.4\% | -5.4\% | $(136,787)$ |
| Food \& Beverage Products | 1,087,845 | 1,054,235 | 1,022,753 | 1,153,033 | 3.2\% | 3.1\% | -11.3\% | -1.9\% | 33,610 |
| Machinery, Electronic, and Other Electric Equipment | 660,592 | 605,589 | 620,474 | 573,635 | 9.1\% | -2.4\% | 8.2\% | 4.8\% | 55,003 |
| Metal Manufacturing | 653,672 | 618,261 | 602,886 | 644,467 | 5.7\% | 2.6\% | -6.5\% | 0.5\% | 35,411 |
| Miscellaneous Manufacturing | 1,723,182 | 1,734,639 | 1,562,092 | 1,479,442 | -0.7\% | 11.0\% | 5.6\% | 5.2\% | $(11,457)$ |
| Public Utilities | 939,660 | 1,030,053 | 863,817 | 939,829 | -8.8\% | 19.2\% | -8.1\% | 0.0\% | $(90,393)$ |
| Transportation and Warehousing | 4,139,295 | 3,928,256 | 3,433,962 | 4,039,249 | 5.4\% | 14.4\% | -15.0\% | 0.8\% | 211,039 |
| Telecommunication | 2,089,404 | 2,217,466 | 2,900,490 | 2,277,784 | -5.8\% | -23.5\% | 27.3\% | -2.8\% | $(128,062)$ |
| Publishing, Broadcasting, and Other Information | 1,684,338 | 1,790,500 | 1,794,467 | 1,466,145 | -5.9\% | -0.2\% | 22.4\% | 4.7\% | $(106,162)$ |
| Wholesale Trade | 2,924,287 | 2,857,156 | 2,487,391 | 2,340,367 | 2.3\% | 14.9\% | 6.3\% | 7.7\% | 67,131 |
| Retail Trade | 5,959,954 | 5,942,660 | 5,125,561 | 4,941,965 | 0.3\% | 15.9\% | 3.7\% | 6.4\% | 17,294 |
| Banking \& Credit Unions | 2,407,654 | 2,532,610 | 2,499,614 | 2,280,418 | -4.9\% | 1.3\% | 9.6\% | 1.8\% | $(124,956)$ |
| Securities / Financial Investments | $(274,944)$ | 2,486,912 | 2,179,669 | 3,536,069 | -111.1\% | 14.1\% | -38.4\% | -142.7\% | $(2,761,856)$ |
| Insurance | 3,837,752 | 3,596,875 | 3,379,066 | 3,700,986 | 6.7\% | 6.4\% | -8.7\% | 1.2\% | 240,877 |
| Real Estate, Rental and Leasing | 1,903,348 | 1,820,171 | 1,570,779 | 1,502,454 | 4.6\% | 15.9\% | 4.5\% | 8.2\% | 83,177 |
| Health and Social Services | 25,779,844 | 25,659,267 | 24,621,902 | 23,831,368 | 0.5\% | 4.2\% | 3.3\% | 2.7\% | 120,577 |
| Hospitals | 14,023,466 | 14,100,038 | 13,905,304 | 13,323,113 | -0.5\% | 1.4\% | 4.4\% | 1.7\% | $(76,573)$ |
| Doctors, Dentists, and Other Health Practitioners | 2,984,055 | 3,019,236 | 2,773,544 | 2,659,176 | -1.2\% | 8.9\% | 4.3\% | 3.9\% | $(35,180)$ |
| Outpatient Care Centers and Other Health Services | 3,579,021 | 3,467,469 | 3,085,405 | 3,157,479 | 3.2\% | 12.4\% | -2.3\% | 4.3\% | 111,552 |
| Nursing \& Personal Care Facilities | 2,853,206 | 2,849,261 | 2,525,979 | 2,477,956 | 0.1\% | 12.8\% | 1.9\% | 4.8\% | 3,945 |
| Social Services | 2,340,096 | 2,223,264 | 2,331,670 | 2,213,644 | 5.3\% | -4.6\% | 5.3\% | 1.9\% | 116,833 |
| Education | 12,677,023 | 12,196,460 | 11,189,172 | 10,741,006 | 3.9\% | 9.0\% | 4.2\% | 5.7\% | 480,562 |
| College and Universities | 9,563,517 | 9,132,770 | 8,704,214 | 8,374,122 | 4.7\% | 4.9\% | 3.9\% | 4.5\% | 430,747 |
| Elementary, Secondary Schools (except public schools) | 2,144,294 | 2,090,016 | 1,665,450 | 1,658,280 | 2.6\% | 25.5\% | 0.4\% | 8.9\% | 54,279 |
| Other Educational Services | 969,212 | 973,675 | 819,508 | 708,605 | -0.5\% | 18.8\% | 15.7\% | 11.0\% | $(4,463)$ |
| Professional Services | 12,110,111 | 11,634,273 | 11,028,420 | 10,443,690 | 4.1\% | 5.5\% | 5.6\% | 5.1\% | 475,837 |
| Legal Services | 4,126,101 | 4,364,324 | 4,241,862 | 4,474,949 | -5.5\% | 2.9\% | -5.2\% | -2.7\% | $(238,224)$ |
| Management Consulting | 2,342,956 | 2,191,101 | 2,049,278 | 1,649,533 | 6.9\% | 6.9\% | 24.2\% | 12.4\% | 151,855 |
| Engineering \& Architectural Services | 1,439,373 | 1,357,837 | 1,418,733 | 1,200,381 | 6.0\% | -4.3\% | 18.2\% | 6.2\% | 81,537 |
| Computer | 1,169,394 | 1,081,820 | 1,010,715 | 851,764 | 8.1\% | 7.0\% | 18.7\% | 11.1\% | 87,575 |
| Accounting, Auditing, Bookkeeping | 1,252,854 | 1,074,147 | 1,009,235 | 1,032,337 | 16.6\% | 6.4\% | -2.2\% | 6.7\% | 178,707 |
| Advertising and Other Professional Services | 1,779,431 | 1,565,045 | 1,298,598 | 1,234,727 | 13.7\% | 20.5\% | 5.2\% | 13.0\% | 214,387 |
| Hotels | 937,998 | 941,489 | 907,762 | 808,582 | -0.4\% | 3.7\% | 12.3\% | 5.1\% | $(3,491)$ |
| Restaurants | 2,996,628 | 3,082,697 | 2,819,820 | 2,813,603 | -2.8\% | 9.3\% | 0.2\% | 2.1\% | $(86,069)$ |
| Sport Teams | 1,433,041 | 1,102,226 | 1,444,327 | 1,328,194 | 30.0\% | -23.7\% | 8.7\% | 2.6\% | 330,815 |
| Arts, Entertainment, and Other Recreation | 855,249 | 753,926 | 716,135 | 669,027 | 13.4\% | 5.3\% | 7.0\% | 8.5\% | 101,323 |
| Other Sectors | 8,536,849 | 8,369,537 | 7,714,274 | 6,590,290 | 2.0\% | 8.5\% | 17.1\% | 9.0\% | 167,312 |
| Membership Organizations | 2,530,780 | 2,603,946 | 2,373,881 | 2,251,936 | -2.8\% | 9.7\% | 5.4\% | 4.0\% | $(73,165)$ |
| Employment/Outsourcing Agencies | 1,902,104 | 1,800,650 | 1,705,511 | 1,041,784 | 5.6\% | 5.6\% | 63.7\% | 22.2\% | 101,454 |
| Security and Investigation Services | 584,214 | 577,405 | 534,080 | 555,454 | 1.2\% | 8.1\% | -3.8\% | 1.7\% | 6,809 |
| Services to Buildings | 896,512 | 848,905 | 774,716 | 783,923 | 5.6\% | 9.6\% | -1.2\% | 4.6\% | 47,607 |
| Miscellaneous Sectors | 2,623,239 | 2,538,632 | 2,326,085 | 1,957,193 | 3.3\% | 9.1\% | 18.8\% | 10.3\% | 84,607 |
| Government | 20,884,230 | 21,865,635 | 21,893,166 | 20,369,267 | -4.5\% | -0.1\% | 7.5\% | 0.8\% | $(981,405)$ |
| State Government (PA) | 1,158,449 | 1,150,835 | 894,117 | 936,127 | 0.7\% | 28.7\% | -4.5\% | 7.4\% | 7,615 |
| City, School District, Local Quasi Govt. | 8,503,972 | 8,861,842 | 8,803,675 | 11,738,597 | -4.0\% | 0.7\% | -25.0\% | -10.2\% | $(357,871)$ |
| Federal Government (includes US Post Office) | 11,064,450 | 11,685,178 | 12,024,986 | 7,472,242 | -5.3\% | -2.8\% | 60.9\% | 14.0\% | $(620,727)$ |
| Other Governments | 157,358 | 167,781 | 170,388 | 222,301 | -6.2\% | -1.5\% | -23.4\% | -10.9\% | $(10,422)$ |
| Unclassified Accounts | 168,935 | 88,308 | 86,199 | 78,487 | 91.3\% | 2.4\% | 9.8\% | 29.1\% | 80,627 |
| Total from Taxpayer Database (TIPS) | \$123,554,994 | \$125,039,497 | \$120,097,895 | \$114,983,509 | -1.2\% | 4.1\% | 4.4\% | 2.4\% | (\$1,484,503) |
| Total from City's Accounting System (FAMIS) | \$123,616,673 | \$124,279,658 | \$119,500,481 | \$114,458,274 | -0.5\% | 4.0\% | 4.4\% | 2.6\% | $(\$ 662,985)$ | (In Millions of Dollars)



Source: TIPS

| NAICS Sector / Industry Group | FYTD 2014 | FYTD 2013 | FYTD 2012 | FYTD 2011 | FYTD Growth Rate (Jul - Jun) |  |  | 3-Yr Annualized (FYTD 11-14) | Difference (FYTD 14-13) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2014 | 2013 | 2012 |  |  |
| Construction | 48,377,193 | 45,990,103 | 41,557,109 | 41,942,700 | 5.2\% | 10.7\% | -0.9\% | 4.9\% | 2,387,091 |
| Manufacturing (includes headquarter offices \& factories) | 106,573,625 | 104,345,091 | 99,370,293 | 101,726,895 | 2.1\% | 5.0\% | -2.3\% | 1.6\% | 2,228,534 |
| Chemicals, Petroleum Refining | 19,335,093 | 20,167,655 | 16,100,055 | 19,094,969 | -4.1\% | 25.3\% | -15.7\% | 0.4\% | $(832,562)$ |
| Pharmaceuticals | 21,834,943 | 21,063,031 | 21,228,096 | 20,227,606 | 3.7\% | -0.8\% | 4.9\% | 2.6\% | 771,913 |
| Transportation Equipment | 10,099,818 | 9,894,840 | 9,432,027 | 9,951,290 | 2.1\% | 4.9\% | -5.2\% | 0.5\% | 204,978 |
| Food \& Beverage Products | 14,324,233 | 13,831,831 | 13,978,911 | 13,957,286 | 3.6\% | -1.1\% | 0.2\% | 0.9\% | 492,402 |
| Machinery, Electronic, and Other Electric Equipment | 8,881,457 | 8,574,008 | 8,470,390 | 8,303,797 | 3.6\% | 1.2\% | 2.0\% | 2.3\% | 307,449 |
| Metal Manufacturing | 8,459,211 | 8,294,806 | 8,255,033 | 8,195,428 | 2.0\% | 0.5\% | 0.7\% | 1.1\% | 164,405 |
| Miscellaneous Manufacturing | 23,638,869 | 22,518,921 | 21,905,782 | 21,996,519 | 5.0\% | 2.8\% | -0.4\% | 2.4\% | 1,119,949 |
| Public Utilities | 12,877,989 | 12,615,805 | 12,132,527 | 11,312,749 | 2.1\% | 4.0\% | 7.2\% | 4.4\% | 262,184 |
| Transportation and Warehousing | 53,555,395 | 51,090,132 | 47,864,465 | 46,514,945 | 4.8\% | 6.7\% | 2.9\% | 4.8\% | 2,465,262 |
| Telecommunication | 37,111,324 | 34,867,730 | 31,890,612 | 34,707,755 | 6.4\% | 9.3\% | -8.1\% | 2.3\% | 2,243,595 |
| Publishing, Broadcasting, and Other Information | 23,590,167 | 21,899,280 | 23,023,996 | 21,092,963 | 7.7\% | -4.9\% | 9.2\% | 3.8\% | 1,690,886 |
| Wholesale Trade | 38,923,846 | 37,718,200 | 35,720,383 | 33,879,462 | 3.2\% | 5.6\% | 5.4\% | 4.7\% | 1,205,646 |
| Retail Trade | 77,229,000 | 76,049,523 | 69,919,835 | 67,763,537 | 1.6\% | 8.8\% | 3.2\% | 4.5\% | 1,179,478 |
| Banking \& Credit Unions | 35,618,270 | 35,311,459 | 34,235,120 | 32,922,641 | 0.9\% | 3.1\% | 4.0\% | 2.7\% | 306,811 |
| Securities / Financial Investments | 43,391,767 | 44,678,468 | 40,866,283 | 39,562,769 | -2.9\% | 9.3\% | 3.3\% | 3.1\% | $(1,286,702)$ |
| Insurance | 56,366,816 | 54,067,565 | 53,811,085 | 53,940,457 | 4.3\% | 0.5\% | -0.2\% | 1.5\% | 2,299,250 |
| Real Estate, Rental and Leasing | 25,748,220 | 25,420,795 | 23,392,720 | 21,705,480 | 1.3\% | 8.7\% | 7.8\% | 5.9\% | 327,425 |
| Health and Social Services | 331,422,625 | 317,090,178 | 307,299,729 | 300,809,999 | 4.5\% | 3.2\% | 2.2\% | 3.3\% | 14,332,446 |
| Hospitals | 178,698,799 | 171,125,568 | 166,682,012 | 160,378,999 | 4.4\% | 2.7\% | 3.9\% | 3.7\% | 7,573,231 |
| Doctors, Dentists, and Other Health Practitioners | 41,403,786 | 41,354,018 | 40,836,342 | 40,803,216 | 0.1\% | 1.3\% | 0.1\% | 0.5\% | 49,767 |
| Outpatient Care Centers and Other Health Services | 49,900,894 | 44,298,643 | 40,061,030 | 39,637,386 | 12.6\% | 10.6\% | 1.1\% | 8.0\% | 5,602,251 |
| Nursing \& Personal Care Facilities | 33,368,217 | 32,637,360 | 31,605,785 | 30,962,521 | 2.2\% | 3.3\% | 2.1\% | 2.5\% | 730,856 |
| Social Services | 28,050,929 | 27,674,589 | 28,114,560 | 29,027,878 | 1.4\% | -1.6\% | -3.1\% | -1.1\% | 376,341 |
| Education | 152,380,008 | 145,621,774 | 139,303,923 | 132,620,818 | 4.6\% | 4.5\% | 5.0\% | 4.7\% | 6,758,234 |
| College and Universities | 117,200,975 | 112,390,558 | 108,152,191 | 103,614,588 | 4.3\% | 3.9\% | 4.4\% | 4.2\% | 4,810,417 |
| Elementary, Secondary Schools (except public schools) | 23,866,321 | 22,178,031 | 20,784,741 | 19,438,489 | 7.6\% | 6.7\% | 6.9\% | 7.1\% | 1,688,290 |
| Other Educational Services | 11,312,712 | 11,053,185 | 10,366,990 | 9,567,741 | 2.3\% | 6.6\% | 8.4\% | 5.7\% | 259,527 |
| Professional Services | 176,651,279 | 172,448,767 | 162,535,760 | 153,457,424 | 2.4\% | 6.1\% | 5.9\% | 4.8\% | 4,202,513 |
| Legal Services | 66,652,127 | 67,146,936 | 65,676,070 | 64,681,220 | -0.7\% | 2.2\% | 1.5\% | 1.0\% | $(494,810)$ |
| Management Consulting | 35,083,533 | 34,072,523 | 31,856,043 | 28,733,435 | 3.0\% | 7.0\% | 10.9\% | 6.9\% | 1,011,010 |
| Engineering \& Architectural Services | 18,620,597 | 18,432,888 | 17,480,843 | 17,096,050 | 1.0\% | 5.4\% | 2.3\% | 2.9\% | 187,709 |
| Computer | 15,335,928 | 14,629,983 | 13,045,930 | 11,648,405 | 4.8\% | 12.1\% | 12.0\% | 9.6\% | 705,945 |
| Accounting, Auditing, Bookkeeping | 17,225,989 | 16,250,175 | 14,896,986 | 13,329,176 | 6.0\% | 9.1\% | 11.8\% | 8.9\% | 975,814 |
| Advertising and Other Professional Services | 23,733,105 | 21,916,262 | 19,579,888 | 17,969,136 | 8.3\% | 11.9\% | 9.0\% | 9.7\% | 1,816,844 |
| Hotels | 10,739,683 | 11,086,258 | 9,507,893 | 9,056,569 | -3.1\% | 16.6\% | 5.0\% | 5.8\% | $(346,575)$ |
| Restaurants | 42,134,574 | 40,582,429 | 36,105,922 | 36,053,980 | 3.8\% | 12.4\% | 0.1\% | 5.3\% | 1,552,145 |
| Sport Teams | 17,362,758 | 15,709,697 | 16,983,696 | 15,894,302 | 10.5\% | -7.5\% | 6.9\% | 3.0\% | 1,653,062 |
| Arts, Entertainment, and Other Recreation | 10,244,042 | 9,562,714 | 9,784,579 | 9,338,808 | 7.1\% | -2.3\% | 4.8\% | 3.1\% | 681,328 |
| Other Sectors | 112,098,160 | 108,083,174 | 101,973,500 | 96,986,766 | 3.7\% | 6.0\% | 5.1\% | 4.9\% | 4,014,986 |
| Membership Organizations | 32,644,636 | 31,523,425 | 30,799,292 | 29,944,669 | 3.6\% | 2.4\% | 2.9\% | 2.9\% | 1,121,211 |
| Employment/Outsourcing Agencies | 24,285,176 | 23,369,155 | 21,472,731 | 19,583,563 | 3.9\% | 8.8\% | 9.6\% | 7.4\% | 916,021 |
| Security and Investigation Services | 7,713,339 | 7,798,840 | 7,306,727 | 7,054,248 | -1.1\% | 6.7\% | 3.6\% | 3.0\% | $(85,501)$ |
| Services to Buildings | 11,274,021 | 11,169,424 | 10,451,073 | 10,612,139 | 0.9\% | 6.9\% | -1.5\% | 2.0\% | 104,597 |
| Miscellaneous Sectors | 36,180,989 | 34,222,330 | 31,943,676 | 29,792,147 | 5.7\% | 7.1\% | 7.2\% | 6.7\% | 1,958,659 |
| Government | 206,910,624 | 207,734,583 | 209,856,101 | 221,382,218 | -0.4\% | -1.0\% | -5.2\% | -2.2\% | $(823,959)$ |
| State Government (PA) | 11,757,185 | 11,828,584 | 11,708,688 | 14,125,908 | -0.6\% | 1.0\% | -17.1\% | -5.9\% | $(71,398)$ |
| City, School District, Local Quasi Govt. | 114,353,374 | 114,570,076 | 116,037,611 | 123,461,136 | -0.2\% | -1.3\% | -6.0\% | -2.5\% | $(216,702)$ |
| Federal Government (includes US Post Office) | 78,780,213 | 79,171,325 | 79,907,124 | 81,493,512 | -0.5\% | -0.9\% | -1.9\% | -1.1\% | $(391,113)$ |
| Other Governments | 2,019,852 | 2,164,598 | 2,202,678 | 2,301,662 | -6.7\% | -1.7\% | -4.3\% | -4.3\% | $(144,745)$ |
| Unclassified Accounts | 3,384,967 | 2,408,558 | 2,349,615 | 2,299,221 | 40.5\% | 2.5\% | 2.2\% | 13.8\% | 976,409 |
| Total from Taxpayer Database (TIPS) | \$1,622,692,332 | \$1,574,382,283 | \$1,509,485,149 | \$1,484,972,458 | 3.1\% | 4.3\% | 1.7\% | 3.0\% | \$48,310,049 |
| Total from City's Accounting System (FAMIS) | \$1,622,212,688 | \$1,572,777,572 | \$1,508,779,872 | \$1,483,474,405 | 3.1\% | 4.2\% | 1.7\% | 3.0\% | \$49,435,116 |


| NAICS Sector / Industry Group | CYTD 2014 | CYTD 2013 | CYTD 2012 | CYTD 2011 | CYTD Growth Rate (Jan - Jun) |  |  | 3-Yr Annualized (CYTD 11-14) | Difference (CYTD 14-13) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2014 | 2013 | 2012 |  |  |
| Construction | 23,970,287 | 23,299,768 | 20,717,124 | 20,388,470 | 2.9\% | 12.5\% | 1.6\% | 5.5\% | 670,520 |
| Manufacturing (includes headquarter offices \& factories) | 57,398,660 | 53,431,228 | 53,559,684 | 53,799,293 | 7.4\% | -0.2\% | -0.4\% | 2.2\% | 3,967,432 |
| Chemicals, Petroleum Refining | 10,923,366 | 10,642,736 | 8,914,938 | 10,884,581 | 2.6\% | 19.4\% | -18.1\% | 0.1\% | 280,630 |
| Pharmaceuticals | 13,394,451 | 10,651,136 | 12,916,286 | 11,265,734 | 25.8\% | -17.5\% | 14.7\% | 5.9\% | 2,743,316 |
| Transportation Equipment | 5,098,851 | 5,142,822 | 4,723,444 | 4,946,418 | -0.9\% | 8.9\% | -4.5\% | 1.0\% | $(43,972)$ |
| Food \& Beverage Products | 7,236,425 | 6,831,969 | 7,129,628 | 7,000,174 | 5.9\% | -4.2\% | 1.8\% | 1.1\% | 404,456 |
| Machinery, Electronic, and Other Electric Equipment | 4,493,900 | 4,246,327 | 4,476,257 | 4,342,736 | 5.8\% | -5.1\% | 3.1\% | 1.1\% | 247,573 |
| Metal Manufacturing | 4,376,310 | 4,213,110 | 4,289,549 | 4,273,444 | 3.9\% | -1.8\% | 0.4\% | 0.8\% | 163,200 |
| Miscellaneous Manufacturing | 11,875,357 | 11,703,127 | 11,109,582 | 11,086,205 | 1.5\% | 5.3\% | 0.2\% | 2.3\% | 172,230 |
| Public Utilities | 7,285,251 | 7,223,350 | 6,376,082 | 6,340,204 | 0.9\% | 13.3\% | 0.6\% | 4.7\% | 61,901 |
| Transportation and Warehousing | 27,807,263 | 26,916,186 | 24,424,020 | 24,029,222 | 3.3\% | 10.2\% | 1.6\% | 5.0\% | 891,077 |
| Telecommunication | 23,541,296 | 20,994,336 | 19,474,789 | 19,446,736 | 12.1\% | 7.8\% | 0.1\% | 6.6\% | 2,546,960 |
| Publishing, Broadcasting, and Other Information | 12,301,850 | 11,675,981 | 12,971,501 | 10,514,547 | 5.4\% | -10.0\% | 23.4\% | 5.4\% | 625,869 |
| Wholesale Trade | 20,500,897 | 19,341,531 | 18,691,060 | 17,807,330 | 6.0\% | 3.5\% | 5.0\% | 4.8\% | 1,159,365 |
| Retail Trade | 39,304,725 | 39,268,624 | 36,400,810 | 34,672,052 | 0.1\% | 7.9\% | 5.0\% | 4.3\% | 36,100 |
| Banking \& Credit Unions | 19,829,497 | 19,493,406 | 19,030,511 | 17,795,419 | 1.7\% | 2.4\% | 6.9\% | 3.7\% | 336,091 |
| Securities / Financial Investments | 25,564,430 | 28,143,424 | 24,696,081 | 23,981,634 | -9.2\% | 14.0\% | 3.0\% | 2.2\% | $(2,578,994)$ |
| Insurance | 32,520,180 | 31,109,463 | 30,844,723 | 29,639,371 | 4.5\% | 0.9\% | 4.1\% | 3.1\% | 1,410,717 |
| Real Estate, Rental and Leasing | 14,032,930 | 13,338,816 | 12,384,489 | 11,600,182 | 5.2\% | 7.7\% | 6.8\% | 6.6\% | 694,114 |
| Health and Social Services | 167,535,367 | 157,852,062 | 153,912,085 | 151,094,857 | 6.1\% | 2.6\% | 1.9\% | 3.5\% | 9,683,305 |
| Hospitals | 89,634,328 | 84,526,354 | 82,534,939 | 79,362,429 | 6.0\% | 2.4\% | 4.0\% | 4.1\% | 5,107,975 |
| Doctors, Dentists, and Other Health Practitioners | 20,955,400 | 20,686,080 | 20,830,917 | 21,410,176 | 1.3\% | -0.7\% | -2.7\% | -0.7\% | 269,320 |
| Outpatient Care Centers and Other Health Services | 25,982,099 | 22,822,623 | 20,484,687 | 20,278,990 | 13.8\% | 11.4\% | 1.0\% | 8.6\% | 3,159,477 |
| Nursing \& Personal Care Facilities | 16,750,604 | 16,352,437 | 15,794,676 | 15,558,944 | 2.4\% | 3.5\% | 1.5\% | 2.5\% | 398,167 |
| Social Services | 14,212,935 | 13,464,569 | 14,266,866 | 14,484,317 | 5.6\% | -5.6\% | -1.5\% | -0.6\% | 748,367 |
| Education | 71,328,910 | 67,002,296 | 64,602,133 | 60,362,418 | 6.5\% | 3.7\% | 7.0\% | 5.7\% | 4,326,614 |
| College and Universities | 53,248,538 | 50,065,765 | 48,466,064 | 45,019,742 | 6.4\% | 3.3\% | 7.7\% | 5.8\% | 3,182,773 |
| Elementary, Secondary Schools (except public schools) | 12,354,171 | 11,293,535 | 10,700,926 | 10,371,792 | 9.4\% | 5.5\% | 3.2\% | 6.0\% | 1,060,636 |
| Other Educational Services | 5,726,202 | 5,642,997 | 5,435,142 | 4,970,884 | 1.5\% | 3.8\% | 9.3\% | 4.8\% | 83,205 |
| Professional Services | 93,405,544 | 90,709,771 | 87,321,461 | 83,619,708 | 3.0\% | 3.9\% | 4.4\% | 3.8\% | 2,695,772 |
| Legal Services | 36,797,738 | 36,743,785 | 36,993,388 | 36,782,860 | 0.1\% | -0.7\% | 0.6\% | 0.0\% | 53,953 |
| Management Consulting | 18,019,534 | 17,447,252 | 16,763,941 | 15,618,289 | 3.3\% | 4.1\% | 7.3\% | 4.9\% | 572,281 |
| Engineering \& Architectural Services | 9,366,242 | 9,207,963 | 8,757,966 | 8,727,844 | 1.7\% | 5.1\% | 0.3\% | 2.4\% | 158,279 |
| Computer | 7,959,966 | 7,753,896 | 6,894,272 | 6,040,290 | 2.7\% | 12.5\% | 14.1\% | 9.6\% | 206,071 |
| Accounting, Auditing, Bookkeeping | 8,718,216 | 8,138,235 | 7,505,978 | 6,825,650 | 7.1\% | 8.4\% | 10.0\% | 8.5\% | 579,981 |
| Advertising and Other Professional Services | 12,543,847 | 11,418,640 | 10,405,916 | 9,624,775 | 9.9\% | 9.7\% | 8.1\% | 9.2\% | 1,125,207 |
| Hotels | 5,386,644 | 5,460,804 | 4,885,017 | 4,485,246 | -1.4\% | 11.8\% | 8.9\% | 6.3\% | $(74,160)$ |
| Restaurants | 21,092,872 | 20,540,701 | 17,516,758 | 17,998,168 | 2.7\% | 17.3\% | -2.7\% | 5.4\% | 552,171 |
| Sport Teams | 8,072,200 | 7,355,476 | 8,109,769 | 7,394,765 | 9.7\% | -9.3\% | 9.7\% | 3.0\% | 716,724 |
| Arts, Entertainment, and Other Recreation | 5,324,553 | 4,739,824 | 4,948,098 | 4,693,618 | 12.3\% | -4.2\% | 5.4\% | 4.3\% | 584,729 |
| Other Sectors | 56,284,410 | 55,246,395 | 51,996,766 | 49,829,970 | 1.9\% | 6.2\% | 4.3\% | 4.1\% | 1,038,016 |
| Membership Organizations | 16,348,250 | 15,777,132 | 15,573,263 | 14,877,878 | 3.6\% | 1.3\% | 4.7\% | 3.2\% | 571,118 |
| Employment/Outsourcing Agencies | 12,041,781 | 11,767,498 | 11,090,467 | 10,340,715 | 2.3\% | 6.1\% | 7.3\% | 5.2\% | 274,283 |
| Security and Investigation Services | 3,766,335 | 3,916,009 | 3,660,268 | 3,463,785 | -3.8\% | 7.0\% | 5.7\% | 2.8\% | $(149,674)$ |
| Services to Buildings | 5,660,791 | 5,542,443 | 5,154,609 | 5,406,306 | 2.1\% | 7.5\% | -4.7\% | 1.5\% | 118,348 |
| Miscellaneous Sectors | 18,467,254 | 18,243,313 | 16,518,159 | 15,741,286 | 1.2\% | 10.4\% | 4.9\% | 5.5\% | 223,941 |
| Government | 111,300,073 | 106,474,281 | 101,683,269 | 109,683,985 | 4.5\% | 4.7\% | -7.3\% | 0.5\% | 4,825,792 |
| State Government (PA) | 5,922,189 | 5,835,489 | 5,836,396 | 8,151,830 | 1.5\% | 0.0\% | -28.4\% | -10.1\% | 86,700 |
| City, School District, Local Quasi Govt. | 57,799,926 | 57,469,230 | 56,999,364 | 61,971,141 | 0.6\% | 0.8\% | -8.0\% | -2.3\% | 330,695 |
| Federal Government (includes US Post Office) | 46,610,569 | 42,116,475 | 37,750,918 | 38,357,047 | 10.7\% | 11.6\% | -1.6\% | 6.7\% | 4,494,093 |
| Other Governments | 967,390 | 1,053,086 | 1,096,592 | 1,203,967 | -8.1\% | -4.0\% | -8.9\% | -7.0\% | $(85,696)$ |
| Unclassified Accounts | 1,853,875 | 1,217,960 | 1,147,644 | 1,124,692 | 52.2\% | 6.1\% | 2.0\% | 18.1\% | 635,915 |
| Total from Taxpayer Database (TIPS) | \$845,641,715 | \$810,835,684 | \$775,693,875 | \$760,301,888 | 4.3\% | 4.5\% | 2.0\% | 3.6\% | \$34,806,031 |
| Total from City's Accounting System (FAMIS) | \$845,640,003 | \$809,651,045 | \$774,568,961 | \$758,912,554 | 4.4\% | 4.5\% | 2.1\% | 3.7\% | \$35,988,958 |


| NAICS Sector / Industry Group | Apr - Jun 14 |  |  | Apr - Jun 13 |  | Apr - Jun 12 | Apr - Jun 11 |  | Growth Rate |  | Qtr 12 | 3-Yr Annualized Rate Qtr 10-13 | $\begin{array}{r} \text { Difference } \\ \text { Qtr } 14 \text { - Qtr } 13 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Qtr 14 | Qtr 13 |  |  |  |  |
| Construction |  | 12,145,288 |  | 11,602,139 |  | 10,163,276 |  | 9,346,228 | 4.7\% | 14.2\% | 8.7\% | 9.1\% |  | 543,149 |
| Manufacturing (includes headquarter offices \& factories) |  | 26,556,076 |  | 24,868,884 |  | 25,430,769 |  | 24,075,604 | 6.8\% | -2.2\% | 5.6\% | 3.3\% |  | 1,687,192 |
| Chemicals, Petroleum Refining |  | 4,880,515 |  | 4,175,230 |  | 4,085,434 |  | 4,348,463 | 16.9\% | 2.2\% | -6.0\% | 3.9\% |  | 705,285 |
| Pharmaceuticals |  | 5,449,358 |  | 4,679,978 |  | 5,654,634 |  | 4,564,853 | 16.4\% | -17.2\% | 23.9\% | 6.1\% |  | 769,379 |
| Transportation Equipment |  | 2,572,190 |  | 2,658,476 |  | 2,403,992 |  | 2,364,702 | -3.2\% | 10.6\% | 1.7\% | 2.8\% |  | $(86,286)$ |
| Food \& Beverage Products |  | 3,507,626 |  | 3,306,837 |  | 3,624,838 |  | 3,287,473 | 6.1\% | -8.8\% | 10.3\% | 2.2\% |  | 200,790 |
| Machinery, Electronic, and Other Electric Equipment |  | 2,221,490 |  | 2,056,311 |  | 2,142,459 |  | 2,016,607 | 8.0\% | -4.0\% | 6.2\% | 3.3\% |  | 165,180 |
| Metal Manufacturing |  | 2,221,863 |  | 2,122,121 |  | 2,122,434 |  | 2,112,917 | 4.7\% | 0.0\% | 0.5\% | 1.7\% |  | 99,741 |
| Miscellaneous Manufacturing |  | 5,703,033 |  | 5,869,931 |  | 5,396,978 |  | 5,380,588 | -2.8\% | 8.8\% | 0.3\% | 2.0\% |  | $(166,897)$ |
| Public Utilities |  | 3,267,887 |  | 3,165,719 |  | 2,900,351 |  | 2,658,316 | 3.2\% | 9.1\% | 9.1\% | 7.1\% |  | 102,168 |
| Transportation and Warehousing |  | 13,170,430 |  | 12,684,719 |  | 11,661,587 |  | 11,533,736 | 3.8\% | 8.8\% | 1.1\% | 4.5\% |  | 485,711 |
| Telecommunication |  | 11,332,274 |  | 10,271,372 |  | 9,534,962 |  | 8,400,674 | 10.3\% | 7.7\% | 13.5\% | 10.5\% |  | 1,060,902 |
| Publishing, Broadcasting, and Other Information |  | 5,916,028 |  | 5,752,277 |  | 6,079,707 |  | 4,904,385 | 2.8\% | -5.4\% | 24.0\% | 6.5\% |  | 163,751 |
| Wholesale Trade |  | 10,299,203 |  | 9,583,560 |  | 8,982,020 |  | 8,356,951 | 7.5\% | 6.7\% | 7.5\% | 7.2\% |  | 715,643 |
| Retail Trade |  | 19,673,619 |  | 19,811,554 |  | 18,331,886 |  | 16,963,898 | -0.7\% | 8.1\% | 8.1\% | 5.1\% |  | $(137,936)$ |
| Banking \& Credit Unions |  | 8,942,020 |  | 8,998,678 |  | 8,687,249 |  | 8,152,612 | -0.6\% | 3.6\% | 6.6\% | 3.1\% |  | $(56,658)$ |
| Securities / Financial Investments |  | 9,005,570 |  | 12,343,093 |  | 10,543,984 |  | 10,085,580 | -27.0\% | 17.1\% | 4.5\% | -3.7\% |  | $(3,337,523)$ |
| Insurance |  | 13,580,768 |  | 12,579,761 |  | 12,246,461 |  | 11,995,522 | 8.0\% | 2.7\% | 2.1\% | 4.2\% |  | 1,001,006 |
| Real Estate, Rental and Leasing |  | 6,798,753 |  | 6,373,794 |  | 5,879,945 |  | 5,366,663 | 6.7\% | 8.4\% | 9.6\% | 8.2\% |  | 424,959 |
| Health and Social Services |  | 82,072,507 |  | 78,972,583 |  | 76,339,632 |  | 72,466,543 | 3.9\% | 3.4\% | 5.3\% | 4.2\% |  | 3,099,923 |
| Hospitals |  | 44,122,279 |  | 41,753,286 |  | 41,339,500 |  | 38,743,406 | 5.7\% | 1.0\% | 6.7\% | 4.4\% |  | 2,368,993 |
| Doctors, Dentists, and Other Health Practitioners |  | 9,819,884 |  | 10,031,623 |  | 9,546,489 |  | 9,256,090 | -2.1\% | 5.1\% | 3.1\% | 2.0\% |  | $(211,738)$ |
| Outpatient Care Centers and Other Health Services |  | 12,605,608 |  | 12,068,460 |  | 10,208,594 |  | 9,738,680 | 4.5\% | 18.2\% | 4.8\% | 9.0\% |  | 537,149 |
| Nursing \& Personal Care Facilities |  | 8,387,566 |  | 8,243,861 |  | 7,986,293 |  | 7,698,329 | 1.7\% | 3.2\% | 3.7\% | 2.9\% |  | 143,705 |
| Social Services |  | 7,137,170 |  | 6,875,355 |  | 7,258,756 |  | 7,030,038 | 3.8\% | -5.3\% | 3.3\% | 0.5\% |  | 261,815 |
| Education |  | 37,989,705 |  | 36,693,689 |  | 36,853,142 |  | 32,682,336 | 3.5\% | -0.4\% | 12.8\% | 5.1\% |  | 1,296,016 |
| College and Universities |  | 28,838,710 |  | 27,714,773 |  | 28,494,847 |  | 25,222,119 | 4.1\% | -2.7\% | 13.0\% | 4.6\% |  | 1,123,937 |
| Elementary, Secondary Schools (except public schools) |  | 6,262,710 |  | 6,043,703 |  | 5,511,940 |  | 5,030,276 | 3.6\% | 9.6\% | 9.6\% | 7.6\% |  | 219,006 |
| Other Educational Services |  | 2,888,285 |  | 2,935,213 |  | 2,846,355 |  | 2,429,941 | -1.6\% | 3.1\% | 17.1\% | 5.9\% |  | $(46,928)$ |
| Professional Services |  | 40,888,301 |  | 39,508,913 |  | 37,768,818 |  | 34,615,499 | 3.5\% | 4.6\% | 9.1\% | 5.7\% |  | 1,379,388 |
| Legal Services |  | 13,943,826 |  | 14,224,350 |  | 14,024,746 |  | 13,329,046 | -2.0\% | 1.4\% | 5.2\% | 1.5\% |  | $(280,524)$ |
| Management Consulting |  | 8,085,206 |  | 7,575,538 |  | 7,312,503 |  | 6,511,371 | 6.7\% | 3.6\% | 12.3\% | 7.5\% |  | 509,668 |
| Engineering \& Architectural Services |  | 4,480,750 |  | 4,454,067 |  | 4,324,064 |  | 3,954,452 | 0.6\% | 3.0\% | 9.3\% | 4.3\% |  | 26,683 |
| Computer |  | 3,818,215 |  | 3,739,340 |  | 3,476,990 |  | 2,896,591 | 2.1\% | 7.5\% | 20.0\% | 9.6\% |  | 78,875 |
| Accounting, Auditing, Bookkeeping |  | 4,422,819 |  | 3,944,438 |  | 3,659,938 |  | 3,397,936 | 12.1\% | 7.8\% | 7.7\% | 9.2\% |  | 478,382 |
| Advertising and Other Professional Services |  | 6,137,486 |  | 5,571,181 |  | 4,970,576 |  | 4,526,103 | 10.2\% | 12.1\% | 9.8\% | 10.7\% |  | 566,304 |
| Hotels |  | 2,752,362 |  | 2,838,223 |  | 2,592,257 |  | 2,256,097 | -3.0\% | 9.5\% | 14.9\% | 6.9\% |  | $(85,860)$ |
| Restaurants |  | 10,396,640 |  | 10,562,467 |  | 10,009,339 |  | 9,097,579 | -1.6\% | 5.5\% | 10.0\% | 4.5\% |  | $(165,826)$ |
| Sport Teams |  | 4,370,807 |  | 4,522,965 |  | 5,053,727 |  | 4,007,179 | -3.4\% | -10.5\% | 26.1\% | 2.9\% |  | $(152,158)$ |
| Arts, Entertainment, and Other Recreation |  | 2,599,312 |  | 2,381,700 |  | 2,592,022 |  | 2,282,629 | 9.1\% | -8.1\% | 13.6\% | 4.4\% |  | 217,613 |
| Other Sectors |  | 27,937,331 |  | 27,982,753 |  | 26,213,735 |  | 23,893,133 | -0.2\% | 6.7\% | 9.7\% | 5.4\% |  | $(45,422)$ |
| Membership Organizations |  | 8,268,432 |  | 8,128,068 |  | 7,809,560 |  | 7,345,846 | 1.7\% | 4.1\% | 6.3\% | 4.0\% |  | 140,363 |
| Employment/Outsourcing Agencies |  | 6,016,380 |  | 5,904,141 |  | 5,526,201 |  | 4,855,322 | 1.9\% | 6.8\% | 13.8\% | 7.4\% |  | 112,239 |
| Security and Investigation Services |  | 1,786,895 |  | 1,895,183 |  | 1,880,238 |  | 1,732,672 | -5.7\% | 0.8\% | 8.5\% | 1.0\% |  | $(108,288)$ |
| Services to Buildings |  | 2,799,624 |  | 2,762,372 |  | 2,765,520 |  | 2,584,248 | 1.3\% | -0.1\% | 7.0\% | 2.7\% |  | 37,252 |
| Miscellaneous Sectors |  | 9,066,000 |  | 9,292,989 |  | 8,232,215 |  | 7,375,046 | -2.4\% | 12.9\% | 11.6\% | 7.1\% |  | $(226,989)$ |
| Government |  | 59,726,667 |  | 59,703,935 |  | 59,395,912 |  | 53,858,471 | 0.0\% | 0.5\% | 10.3\% | 3.5\% |  | 22,731 |
| State Government (PA) |  | 3,004,424 |  | 3,136,375 |  | 2,866,079 |  | 3,026,613 | -4.2\% | 9.4\% | -5.3\% | -0.2\% |  | $(131,952)$ |
| City, School District, Local Quasi Govt. |  | 29,737,803 |  | 29,020,481 |  | 28,545,238 |  | 30,082,574 | 2.5\% | 1.7\% | -5.1\% | -0.4\% |  | 717,322 |
| Federal Government (includes US Post Office) |  | 26,498,246 |  | 26,999,558 |  | 27,424,916 |  | 20,177,847 | -1.9\% | -1.6\% | 35.9\% | 9.5\% |  | $(501,312)$ |
| Other Governments |  | 486,194 |  | 547,521 |  | 559,678 |  | 571,438 | -11.2\% | -2.2\% | -2.1\% | -5.2\% |  | $(61,327)$ |
| Unclassified Accounts |  | 961,399 |  | 619,473 |  | 583,062 |  | 511,366 | 55.2\% | 6.2\% | 14.0\% | 23.4\% |  | 341,926 |
| Total from Taxpayer Database (TIPS) | \$ | 410,382,946 | \$ | 401,822,250 | \$ | 387,843,843 | \$ | 357,511,000 | 2.1\% | 3.6\% | 8.5\% | 4.7\% | \$ | 8,560,695 |
| Total from City's Accounting System (FAMIS) | \$ | 410,263,410 | \$ | 400,702,697 | \$ | 386,500,372 | \$ | 356,464,752 | 2.4\% | 3.7\% | 8.4\% | 4.8\% | \$ | 9,560,713 |

