| NAICS Sector / Industry Group | Nov 2015 | Nov 2014 | Nov 2013 | Nov 2012 | 12-Month Growth Rate (Nov - Nov) |  |  | 3-Yr Annualized (November 15-12) | Difference <br> (November 15-14) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2015 | 2014 | 2013 |  |  |
| Construction | 5,999,063 | 4,903,088 | 4,115,771 | 4,528,940 | 22.4\% | 19.1\% | -9.1\% | 9.8\% | 1,095,976 |
| Manufacturing (includes headquarter offices \& factories) | 9,442,461 | 8,183,740 | 7,673,313 | 8,937,264 | 15.4\% | 6.7\% | -14.1\% | 1.8\% | 1,258,722 |
| Chemicals, Petroleum Refining | 1,563,394 | 1,577,725 | 1,470,567 | 1,528,944 | -0.9\% | 7.3\% | -3.8\% | 0.7\% | $(14,330)$ |
| Pharmaceuticals | 1,851,161 | 1,329,223 | 1,310,859 | 1,737,755 | 39.3\% | 1.4\% | -24.6\% | 2.1\% | 521,939 |
| Transportation Equipment | 869,811 | 830,116 | 806,707 | 890,958 | 4.8\% | 2.9\% | -9.5\% | -0.8\% | 39,695 |
| Food \& Beverage Products | 1,375,125 | 1,144,828 | 1,097,861 | 1,300,528 | 20.1\% | 4.3\% | -15.6\% | 1.9\% | 230,297 |
| Machinery, Electronic, and Other Electric Equipment | 854,939 | 792,113 | 675,305 | 802,059 | 7.9\% | 17.3\% | -15.8\% | 2.2\% | 62,826 |
| Metal Manufacturing | 693,795 | 701,399 | 619,755 | 699,329 | -1.1\% | 13.2\% | -11.4\% | -0.3\% | $(7,605)$ |
| Miscellaneous Manufacturing | 2,234,236 | 1,808,336 | 1,692,260 | 1,977,692 | 23.6\% | 6.9\% | -14.4\% | 4.1\% | 425,900 |
| Public Utilities | 1,026,367 | 967,306 | 925,800 | 1,070,439 | 6.1\% | 4.5\% | -13.5\% | -1.4\% | 59,061 |
| Transportation and Warehousing | 4,940,022 | 4,331,916 | 3,804,072 | 4,182,869 | 14.0\% | 13.9\% | -9.1\% | 5.7\% | 608,106 |
| Telecommunication | 3,167,212 | 2,421,804 | 2,235,979 | 2,378,140 | 30.8\% | 8.3\% | -6.0\% | 10.0\% | 745,409 |
| Publishing, Broadcasting, and Other Information | 2,403,834 | 1,787,274 | 1,757,476 | 895,621 | 34.5\% | 1.7\% | 96.2\% | 39.0\% | 616,560 |
| Wholesale Trade | 4,395,139 | 3,096,181 | 2,772,553 | 3,347,572 | 42.0\% | 11.7\% | -17.2\% | 9.5\% | 1,298,958 |
| Retail Trade | 8,019,288 | 6,664,223 | 5,786,793 | 6,919,489 | 20.3\% | 15.2\% | -16.4\% | 5.0\% | 1,355,065 |
| Banking \& Credit Unions | 2,909,806 | 2,493,936 | 2,486,930 | 2,700,960 | 16.7\% | 0.3\% | -7.9\% | 2.5\% | 415,870 |
| Securities / Financial Investments | 2,979,579 | 2,704,075 | 2,532,144 | 2,613,239 | 10.2\% | 6.8\% | -3.1\% | 4.5\% | 275,504 |
| Insurance | 4,505,907 | 3,692,764 | 3,856,592 | 4,513,396 | 22.0\% | -4.2\% | -14.6\% | -0.1\% | 813,144 |
| Real Estate, Rental and Leasing | 2,476,276 | 1,830,917 | 1,653,332 | 1,917,752 | 35.2\% | 10.7\% | -13.8\% | 8.9\% | 645,358 |
| Health and Social Services | 32,325,220 | 29,748,487 | 27,471,377 | 30,048,688 | 8.7\% | 8.3\% | -8.6\% | 2.5\% | 2,576,734 |
| Hospitals | 15,966,488 | 15,786,191 | 15,337,800 | 16,788,192 | 1.1\% | 2.9\% | -8.6\% | -1.7\% | 180,296 |
| Doctors, Dentists, and Other Health Practitioners | 4,643,255 | 3,614,734 | 3,159,112 | 4,125,920 | 28.5\% | 14.4\% | -23.4\% | 4.0\% | 1,028,522 |
| Outpatient Care Centers and Other Health Services | 5,222,387 | 4,841,053 | 4,394,852 | 3,849,579 | 7.9\% | 10.2\% | 14.2\% | 10.7\% | 381,334 |
| Nursing \& Personal Care Facilities | 3,290,202 | 2,951,697 | 2,605,355 | 2,703,168 | 11.5\% | 13.3\% | -3.6\% | 6.8\% | 338,505 |
| Social Services | 3,202,888 | 2,554,811 | 1,974,258 | 2,581,830 | 25.4\% | 29.4\% | -23.5\% | 7.4\% | 648,077 |
| Education | 15,648,244 | 14,687,378 | 13,592,723 | 13,322,932 | 6.5\% | 8.1\% | 2.0\% | 5.5\% | 960,866 |
| College and Universities | 12,099,704 | 11,518,234 | 10,771,548 | 10,287,362 | 5.0\% | 6.9\% | 4.7\% | 5.6\% | 581,470 |
| Elementary, Secondary Schools (except public schools) | 2,378,558 | 2,194,570 | 1,873,942 | 2,000,428 | 8.4\% | 17.1\% | -6.3\% | 5.9\% | 183,987 |
| Other Educational Services | 1,169,982 | 974,574 | 947,234 | 1,035,142 | 20.1\% | 2.9\% | -8.5\% | 4.2\% | 195,408 |
| Professional Services | 19,089,017 | 13,476,621 | 12,952,562 | 15,380,380 | 41.6\% | 4.0\% | -15.8\% | 7.5\% | 5,612,395 |
| Legal Services | 5,707,958 | 4,734,995 | 4,545,190 | 5,563,349 | 20.5\% | 4.2\% | -18.3\% | 0.9\% | 972,963 |
| Management Consulting | 4,493,719 | 2,595,457 | 2,864,237 | 3,100,008 | 73.1\% | -9.4\% | -7.6\% | 13.2\% | 1,898,262 |
| Engineering \& Architectural Services | 2,107,489 | 1,634,813 | 1,453,658 | 1,739,501 | 28.9\% | 12.5\% | -16.4\% | 6.6\% | 472,676 |
| Computer | 1,792,837 | 1,166,783 | 1,186,284 | 1,478,431 | 53.7\% | -1.6\% | -19.8\% | 6.6\% | 626,053 |
| Accounting, Auditing, Bookkeeping | 1,870,780 | 1,491,087 | 1,306,518 | 1,283,192 | 25.5\% | 14.1\% | 1.8\% | 13.4\% | 379,694 |
| Advertising and Other Professional Services | 3,116,234 | 1,853,486 | 1,596,675 | 2,215,899 | 68.1\% | 16.1\% | -27.9\% | 12.0\% | 1,262,747 |
| Hotels | 996,792 | 1,012,410 | 855,991 | 1,047,399 | -1.5\% | 18.3\% | -18.3\% | -1.6\% | $(15,617)$ |
| Restaurants | 5,133,121 | 3,642,706 | 3,546,043 | 4,256,215 | 40.9\% | 2.7\% | -16.7\% | 6.4\% | 1,490,415 |
| Sport Teams | 1,744,223 | 1,504,172 | 1,539,680 | 1,514,231 | 16.0\% | -2.3\% | 1.7\% | 4.8\% | 240,051 |
| Arts, Entertainment, and Other Recreation | 1,320,060 | 992,426 | 905,506 | 1,027,776 | 33.0\% | 9.6\% | -11.9\% | 8.7\% | 327,634 |
| Other Sectors | 12,971,982 | 9,717,272 | 8,735,831 | 10,129,047 | 33.5\% | 11.2\% | -13.8\% | 8.6\% | 3,254,710 |
| Membership Organizations | 3,397,295 | 2,825,911 | 2,513,891 | 2,926,482 | 20.2\% | 12.4\% | -14.1\% | 5.1\% | 571,384 |
| Employment/Outsourcing Agencies | 2,919,211 | 2,249,952 | 2,047,482 | 2,429,520 | 29.7\% | 9.9\% | -15.7\% | 6.3\% | 669,259 |
| Security and Investigation Services | 717,003 | 665,440 | 530,881 | 762,164 | 7.7\% | 25.3\% | -30.3\% | -2.0\% | 51,562 |
| Services to Buildings | 1,147,773 | 957,448 | 869,965 | 1,041,199 | 19.9\% | 10.1\% | -16.4\% | 3.3\% | 190,325 |
| Miscellaneous Sectors | 4,790,700 | 3,018,521 | 2,773,612 | 2,969,682 | 58.7\% | 8.8\% | -6.6\% | 17.3\% | 1,772,179 |
| Government | 16,020,535 | 13,567,141 | 15,546,022 | 16,425,681 | 18.1\% | -12.7\% | -5.4\% | -0.8\% | 2,453,394 |
| State Government (PA) | 1,145,453 | 1,153,433 | 919,730 | 906,206 | -0.7\% | 25.4\% | 1.5\% | 8.1\% | $(7,980)$ |
| City, School District, Local Quasi Govt. | 10,885,171 | 8,597,928 | 10,342,442 | 10,941,834 | 26.6\% | -16.9\% | -5.5\% | -0.2\% | 2,287,243 |
| Federal Government (includes US Post Office) | 3,752,502 | 3,675,833 | 4,133,179 | 4,389,062 | 2.1\% | -11.1\% | -5.8\% | -5.1\% | 76,669 |
| Other Governments | 237,408 | 139,947 | 150,671 | 188,579 | 69.6\% | -7.1\% | -20.1\% | 8.0\% | 97,461 |
| Unclassified Accounts | 573,201 | 202,278 | 184,266 | 352,362 | 183.4\% | 9.8\% | -47.7\% | 17.6\% | 370,923 |
| Total from Taxpayer Database (TIPS) | \$158,087,349 | \$131,628,114 | \$124,930,757 | \$137,510,391 | 20.1\% | 5.4\% | -9.1\% | 4.8\% | \$26,459,236 |
| Total from City's Accounting System (FAMIS) | \$157,542,553 | \$131,636,433 | \$124,616,961 | \$137,320,660 | 19.7\% | 5.6\% | -9.3\% | 4.7\% | \$25,906,120 | (In Millions of Dollars)



| NAICS Sector / Industry Group | FYTD 2016 | FYTD 2015 | FYTD 2014 | FYTD 2013 | FYTD Growth Rate (Jul - Nov) |  |  | 3-Yr Annualized <br> (FYTD 13-16) | Difference <br> (FYTD 16-15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2016 | 2015 | 2014 |  |  |
| Construction | 27,124,298 | 23,866,887 | 21,022,912 | 19,229,159 | 13.6\% | 13.5\% | 9.3\% | 12.2\% | 3,257,412 |
| Manufacturing (includes headquarter offices \& factories) | 43,310,633 | 43,225,145 | 41,115,418 | 42,805,955 | 0.2\% | 5.1\% | -3.9\% | 0.4\% | 85,488 |
| Chemicals, Petroleum Refining | 7,468,081 | 7,577,151 | 7,225,178 | 8,157,360 | -1.4\% | 4.9\% | -11.4\% | -2.9\% | $(109,071)$ |
| Pharmaceuticals | 8,043,063 | 8,558,136 | 7,513,523 | 8,787,094 | -6.0\% | 13.9\% | -14.5\% | -2.9\% | $(515,073)$ |
| Transportation Equipment | 4,444,580 | 4,479,310 | 4,227,993 | 3,980,432 | -0.8\% | 5.9\% | 6.2\% | 3.7\% | $(34,730)$ |
| Food \& Beverage Products | 6,405,339 | 5,997,431 | 5,865,690 | 5,897,134 | 6.8\% | 2.2\% | -0.5\% | 2.8\% | 407,909 |
| Machinery, Electronic, and Other Electric Equipment | 3,926,247 | 3,906,618 | 3,856,225 | 3,600,677 | 0.5\% | 1.3\% | 7.1\% | 2.9\% | 19,630 |
| Metal Manufacturing | 3,320,268 | 3,220,171 | 3,166,989 | 3,389,118 | 3.1\% | 1.7\% | -6.6\% | -0.7\% | 100,097 |
| Miscellaneous Manufacturing | 9,703,054 | 9,486,328 | 9,259,819 | 8,994,140 | 2.3\% | 2.4\% | 3.0\% | 2.6\% | 216,726 |
| Public Utilities | 4,880,588 | 4,853,727 | 4,730,360 | 4,453,726 | 0.6\% | 2.6\% | 6.2\% | 3.1\% | 26,861 |
| Transportation and Warehousing | 24,289,600 | 23,012,470 | 21,624,065 | 20,029,375 | 5.5\% | 6.4\% | 8.0\% | 6.6\% | 1,277,131 |
| Telecommunication | 14,549,165 | 12,630,619 | 11,508,007 | 11,868,438 | 15.2\% | 9.8\% | -3.0\% | 7.0\% | 1,918,546 |
| Publishing, Broadcasting, and Other Information | 9,870,899 | 9,389,622 | 9,532,882 | 8,290,662 | 5.1\% | -1.5\% | 15.0\% | 6.0\% | 481,277 |
| Wholesale Trade | 17,188,374 | 16,203,660 | 15,360,733 | 14,875,778 | 6.1\% | 5.5\% | 3.3\% | 4.9\% | 984,714 |
| Retail Trade | 34,972,174 | 34,366,201 | 31,968,629 | 30,919,942 | 1.8\% | 7.5\% | 3.4\% | 4.2\% | 605,973 |
| Banking \& Credit Unions | 13,655,471 | 12,873,547 | 13,326,871 | 13,290,108 | 6.1\% | -3.4\% | 0.3\% | 0.9\% | 781,924 |
| Securities / Financial Investments | 16,059,001 | 14,495,736 | 14,446,470 | 13,861,795 | 10.8\% | 0.3\% | 4.2\% | 5.0\% | 1,563,264 |
| Insurance | 24,488,625 | 23,051,253 | 21,017,012 | 20,104,315 | 6.2\% | 9.7\% | 4.5\% | 6.8\% | 1,437,372 |
| Real Estate, Rental and Leasing | 10,536,088 | 10,090,828 | 9,186,534 | 9,256,087 | 4.4\% | 9.8\% | -0.8\% | 4.4\% | 445,260 |
| Health and Social Services | 150,445,535 | 143,596,872 | 138,458,199 | 133,154,629 | 4.8\% | 3.7\% | 4.0\% | 4.2\% | 6,848,663 |
| Hospitals | 80,424,811 | 76,632,601 | 75,696,344 | 72,543,074 | 4.9\% | 1.2\% | 4.3\% | 3.5\% | 3,792,210 |
| Doctors, Dentists, and Other Health Practitioners | 18,687,316 | 18,029,450 | 17,548,252 | 17,565,025 | 3.6\% | 2.7\% | -0.1\% | 2.1\% | 657,866 |
| Outpatient Care Centers and Other Health Services | 22,474,260 | 21,639,324 | 20,396,368 | 17,789,439 | 3.9\% | 6.1\% | 14.7\% | 8.1\% | 834,936 |
| Nursing \& Personal Care Facilities | 15,132,080 | 14,625,639 | 13,914,775 | 13,435,851 | 3.5\% | 5.1\% | 3.6\% | 4.0\% | 506,441 |
| Social Services | 13,727,067 | 12,669,858 | 10,902,460 | 11,821,240 | 8.3\% | 16.2\% | -7.8\% | 5.1\% | 1,057,209 |
| Education | 73,637,638 | 70,616,943 | 64,945,004 | 62,310,846 | 4.3\% | 8.7\% | 4.2\% | 5.7\% | 3,020,695 |
| College and Universities | 57,885,816 | 55,438,229 | 50,765,867 | 48,848,257 | 4.4\% | 9.2\% | 3.9\% | 5.8\% | 2,447,587 |
| Elementary, Secondary Schools (except public schools) | 10,686,207 | 10,432,036 | 9,507,017 | 8,951,047 | 2.4\% | 9.7\% | 6.2\% | 6.1\% | 254,170 |
| Other Educational Services | 5,065,615 | 4,746,678 | 4,672,120 | 4,511,542 | 6.7\% | 1.6\% | 3.6\% | 3.9\% | 318,937 |
| Professional Services | 78,972,966 | 72,831,416 | 70,023,390 | 67,153,361 | 8.4\% | 4.0\% | 4.3\% | 5.6\% | 6,141,550 |
| Legal Services | 25,346,788 | 24,777,298 | 25,032,170 | 24,346,393 | 2.3\% | -1.0\% | 2.8\% | 1.4\% | 569,490 |
| Management Consulting | 16,963,633 | 14,992,746 | 14,421,687 | 13,948,383 | 13.1\% | 4.0\% | 3.4\% | 6.7\% | 1,970,887 |
| Engineering \& Architectural Services | 8,758,273 | 8,014,455 | 7,595,206 | 7,485,988 | 9.3\% | 5.5\% | 1.5\% | 5.4\% | 743,818 |
| Computer | 7,062,513 | 6,497,967 | 6,242,494 | 5,715,230 | 8.7\% | 4.1\% | 9.2\% | 7.3\% | 564,547 |
| Accounting, Auditing, Bookkeeping | 9,190,643 | 8,218,898 | 7,170,499 | 6,833,096 | 11.8\% | 14.6\% | 4.9\% | 10.4\% | 971,746 |
| Advertising and Other Professional Services | 11,651,116 | 10,330,053 | 9,561,335 | 8,824,272 | 12.8\% | 8.0\% | 8.4\% | 9.7\% | 1,321,063 |
| Hotels | 4,405,526 | 4,844,205 | 4,456,580 | 4,686,261 | -9.1\% | 8.7\% | -4.9\% | -2.0\% | $(438,680)$ |
| Restaurants | 20,821,440 | 18,884,341 | 17,838,026 | 16,868,188 | 10.3\% | 5.9\% | 5.7\% | 7.3\% | 1,937,099 |
| Sport Teams | 8,303,772 | 8,128,599 | 7,906,970 | 6,993,104 | 2.2\% | 2.8\% | 13.1\% | 5.9\% | 175,173 |
| Arts, Entertainment, and Other Recreation | 5,561,346 | 5,231,298 | 4,899,918 | 4,753,299 | 6.3\% | 6.8\% | 3.1\% | 5.4\% | 330,048 |
| Other Sectors | 53,596,512 | 50,055,398 | 46,778,134 | 44,347,704 | 7.1\% | 7.0\% | 5.5\% | 6.5\% | 3,541,114 |
| Membership Organizations | 15,009,562 | 14,349,800 | 13,517,371 | 13,092,582 | 4.6\% | 6.2\% | 3.2\% | 4.7\% | 659,761 |
| Employment/Outsourcing Agencies | 12,126,790 | 11,004,641 | 10,278,569 | 9,726,405 | 10.2\% | 7.1\% | 5.7\% | 7.6\% | 1,122,149 |
| Security and Investigation Services | 3,492,489 | 3,419,696 | 3,256,136 | 3,274,928 | 2.1\% | 5.0\% | -0.6\% | 2.2\% | 72,793 |
| Services to Buildings | 4,986,827 | 5,021,511 | 4,761,671 | 4,671,725 | -0.7\% | 5.5\% | 1.9\% | 2.2\% | $(34,684)$ |
| Miscellaneous Sectors | 17,980,844 | 16,259,750 | 14,964,386 | 13,582,064 | 10.6\% | 8.7\% | 10.2\% | 9.8\% | 1,721,095 |
| Government | 85,564,752 | 84,080,400 | 82,045,899 | 83,824,313 | 1.8\% | 2.5\% | -2.1\% | 0.7\% | 1,484,353 |
| State Government (PA) | 5,074,821 | 5,020,048 | 4,726,767 | 4,874,120 | 1.1\% | 6.2\% | -3.0\% | 1.4\% | 54,773 |
| City, School District, Local Quasi Govt. | 50,071,314 | 48,772,385 | 47,966,183 | 48,144,602 | 2.7\% | 1.7\% | -0.4\% | 1.3\% | 1,298,929 |
| Federal Government (includes US Post Office) | 29,439,767 | 29,441,951 | 28,488,540 | 29,879,294 | 0.0\% | 3.3\% | -4.7\% | -0.5\% | $(2,184)$ |
| Other Governments | 978,851 | 846,016 | 864,410 | 926,297 | 15.7\% | -2.1\% | -6.7\% | 1.9\% | 132,835 |
| Unclassified Accounts | 1,666,783 | 1,173,631 | 1,059,882 | 1,095,436 | 42.0\% | 10.7\% | -3.2\% | 15.0\% | 493,153 |
| Total from Taxpayer Database (TIPS) | \$723,901,187 | \$687,502,799 | \$653,251,894 | \$634,172,481 | 5.3\% | 5.2\% | 3.0\% | 4.5\% | \$36,398,388 |
| Total from City's Accounting System (FAMIS) | \$722,592,645 | \$687,356,364 | \$652,764,146 | \$633,779,801 | 5.1\% | 5.3\% | 3.0\% | 4.5\% | \$35,236,281 |


| NAICS Sector / Industry Group | CYTD 2015 | CYTD 2014 | CYTD 2013 | CYTD 2012 | CYTD Growth Rate (Jan - Nov) |  |  | 3-Yr Annualized (January 15-12) | Difference <br> (January 15-14) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 2015 | 2014 | 2013 |  |  |
| Construction | 54,325,742 | 48,179,900 | 44,682,338 | 39,946,283 | 12.8\% | 7.8\% | 11.9\% | 10.8\% | 6,145,842 |
| Manufacturing (includes headquarter offices \& factories) | 102,582,144 | 100,805,719 | 94,495,581 | 96,365,639 | 1.8\% | 6.7\% | -1.9\% | 2.1\% | 1,776,425 |
| Chemicals, Petroleum Refining | 19,173,863 | 18,674,882 | 17,886,766 | 17,072,298 | 2.7\% | 4.4\% | 4.8\% | 3.9\% | 498,981 |
| Pharmaceuticals | 21,947,290 | 22,391,531 | 18,349,590 | 21,703,380 | -2.0\% | 22.0\% | -15.5\% | 0.4\% | $(444,242)$ |
| Transportation Equipment | 9,705,514 | 9,580,731 | 9,372,620 | 8,703,877 | 1.3\% | 2.2\% | 7.7\% | 3.7\% | 124,783 |
| Food \& Beverage Products | 13,979,633 | 13,247,186 | 12,697,942 | 13,026,762 | 5.5\% | 4.3\% | -2.5\% | 2.4\% | 732,447 |
| Machinery, Electronic, and Other Electric Equipment | 8,572,708 | 8,611,357 | 8,280,660 | 8,076,934 | -0.4\% | 4.0\% | 2.5\% | 2.0\% | $(38,649)$ |
| Metal Manufacturing | 7,735,708 | 7,388,688 | 7,201,311 | 7,678,667 | 4.7\% | 2.6\% | -6.2\% | 0.2\% | 347,020 |
| Miscellaneous Manufacturing | 21,467,428 | 20,911,344 | 20,706,691 | 20,103,722 | 2.7\% | 1.0\% | 3.0\% | 2.2\% | 556,084 |
| Public Utilities | 11,760,710 | 12,141,839 | 11,954,626 | 10,829,808 | -3.1\% | 1.6\% | 10.4\% | 2.8\% | $(381,129)$ |
| Transportation and Warehousing | 53,057,164 | 50,860,023 | 48,553,258 | 44,453,395 | 4.3\% | 4.8\% | 9.2\% | 6.1\% | 2,197,141 |
| Telecommunication | 38,041,954 | 36,131,141 | 32,467,123 | 31,311,285 | 5.3\% | 11.3\% | 3.7\% | 6.7\% | 1,910,813 |
| Publishing, Broadcasting, and Other Information | 22,119,730 | 21,172,978 | 21,211,677 | 21,262,163 | 4.5\% | -0.2\% | -0.2\% | 1.3\% | 946,753 |
| Wholesale Trade | 37,696,467 | 36,460,783 | 34,536,196 | 33,431,478 | 3.4\% | 5.6\% | 3.3\% | 4.1\% | 1,235,685 |
| Retail Trade | 77,594,389 | 73,859,804 | 71,447,883 | 67,380,152 | 5.1\% | 3.4\% | 6.0\% | 4.8\% | 3,734,585 |
| Banking \& Credit Unions | 33,884,520 | 32,839,619 | 32,852,472 | 32,320,619 | 3.2\% | 0.0\% | 1.6\% | 1.6\% | 1,044,900 |
| Securities / Financial Investments | 48,505,461 | 40,115,005 | 42,683,796 | 38,557,876 | 20.9\% | -6.0\% | 10.7\% | 8.0\% | 8,390,456 |
| Insurance | 58,140,310 | 56,860,345 | 53,081,885 | 50,949,037 | 2.3\% | 7.1\% | 4.2\% | 4.5\% | 1,279,965 |
| Real Estate, Rental and Leasing | 24,001,009 | 22,982,850 | 21,683,689 | 20,784,596 | 4.4\% | 6.0\% | 4.3\% | 4.9\% | 1,018,159 |
| Health and Social Services | 320,238,650 | 307,800,581 | 295,309,065 | 287,066,713 | 4.0\% | 4.2\% | 2.9\% | 3.7\% | 12,438,069 |
| Hospitals | 169,279,449 | 164,066,923 | 160,060,991 | 155,078,013 | 3.2\% | 2.5\% | 3.2\% | 3.0\% | 5,212,527 |
| Doctors, Dentists, and Other Health Practitioners | 40,380,586 | 39,118,290 | 38,384,784 | 38,395,942 | 3.2\% | 1.9\% | 0.0\% | 1.7\% | 1,262,296 |
| Outpatient Care Centers and Other Health Services | 49,174,498 | 46,355,087 | 42,991,251 | 38,274,126 | 6.1\% | 7.8\% | 12.3\% | 8.7\% | 2,819,411 |
| Nursing \& Personal Care Facilities | 32,082,788 | 31,377,562 | 30,282,251 | 29,230,527 | 2.2\% | 3.6\% | 3.6\% | 3.2\% | 705,226 |
| Social Services | 29,321,330 | 26,882,719 | 23,589,788 | 26,088,106 | 9.1\% | 14.0\% | -9.6\% | 4.0\% | 2,438,611 |
| Education | 152,742,285 | 144,150,446 | 132,211,550 | 127,129,294 | 6.0\% | 9.0\% | 4.0\% | 6.3\% | 8,591,839 |
| College and Universities | 118,587,916 | 110,653,117 | 100,821,772 | 97,314,321 | 7.2\% | 9.8\% | 3.6\% | 6.8\% | 7,934,799 |
| Elementary, Secondary Schools (except public schools) | 23,173,592 | 22,989,192 | 21,009,169 | 19,868,287 | 0.8\% | 9.4\% | 5.7\% | 5.3\% | 184,401 |
| Other Educational Services | 10,980,777 | 10,508,138 | 10,380,609 | 9,946,685 | 4.5\% | 1.2\% | 4.4\% | 3.4\% | 472,639 |
| Professional Services | 179,448,588 | 166,500,000 | 160,898,246 | 154,468,338 | 7.8\% | 3.5\% | 4.2\% | 5.1\% | 12,948,588 |
| Legal Services | 63,970,075 | 61,642,548 | 61,799,674 | 61,339,781 | 3.8\% | -0.3\% | 0.7\% | 1.4\% | 2,327,527 |
| Management Consulting | 36,646,908 | 32,963,246 | 31,794,859 | 30,673,899 | 11.2\% | 3.7\% | 3.7\% | 6.1\% | 3,683,663 |
| Engineering \& Architectural Services | 19,213,253 | 17,363,957 | 16,811,113 | 16,243,954 | 10.7\% | 3.3\% | 3.5\% | 5.8\% | 1,849,296 |
| Computer | 15,525,830 | 14,534,356 | 14,038,715 | 12,641,444 | 6.8\% | 3.5\% | 11.1\% | 7.1\% | 991,474 |
| Accounting, Auditing, Bookkeeping | 18,877,521 | 16,974,298 | 15,338,385 | 14,339,074 | 11.2\% | 10.7\% | 7.0\% | 9.6\% | 1,903,224 |
| Advertising and Other Professional Services | 25,215,001 | 23,021,596 | 21,115,501 | 19,230,188 | 9.5\% | 9.0\% | 9.8\% | 9.5\% | 2,193,405 |
| Hotels | 9,932,054 | 10,255,564 | 9,921,014 | 9,571,279 | -3.2\% | 3.4\% | 3.7\% | 1.2\% | $(323,510)$ |
| Restaurants | 43,023,889 | 40,147,982 | 38,490,249 | 34,502,360 | 7.2\% | 4.3\% | 11.6\% | 7.6\% | 2,875,907 |
| Sport Teams | 16,143,891 | 16,200,799 | 15,262,446 | 15,102,874 | -0.4\% | 6.1\% | 1.1\% | 2.2\% | $(56,908)$ |
| Arts, Entertainment, and Other Recreation | 12,021,366 | 11,450,685 | 10,475,493 | 10,557,378 | 5.0\% | 9.3\% | -0.8\% | 4.4\% | 570,681 |
| Other Sectors | 115,532,077 | 105,873,873 | 101,494,161 | 96,125,127 | 9.1\% | 4.3\% | 5.6\% | 6.3\% | 9,658,204 |
| Membership Organizations | 32,006,637 | 30,515,913 | 29,100,913 | 28,449,530 | 4.9\% | 4.9\% | 2.3\% | 4.0\% | 1,490,724 |
| Employment/Outsourcing Agencies | 26,016,870 | 23,072,312 | 22,044,904 | 20,816,872 | 12.8\% | 4.7\% | 5.9\% | 7.7\% | 2,944,557 |
| Security and Investigation Services | 7,459,778 | 7,186,338 | 7,172,267 | 6,935,196 | 3.8\% | 0.2\% | 3.4\% | 2.5\% | 273,440 |
| Services to Buildings | 10,640,532 | 10,688,294 | 10,306,617 | 9,826,335 | -0.4\% | 3.7\% | 4.9\% | 2.7\% | $(47,762)$ |
| Miscellaneous Sectors | 39,408,260 | 34,411,015 | 32,869,459 | 30,097,194 | 14.5\% | 4.7\% | 9.2\% | 9.4\% | 4,997,245 |
| Government | 188,681,929 | 195,382,242 | 188,521,750 | 185,507,582 | -3.4\% | 3.6\% | 1.6\% | 0.6\% | $(6,700,313)$ |
| State Government (PA) | 11,275,203 | 10,942,237 | 10,562,256 | 10,710,515 | 3.0\% | 3.6\% | -1.4\% | 1.7\% | 332,966 |
| City, School District, Local Quasi Govt. | 107,511,155 | 106,574,080 | 105,436,983 | 105,143,966 | 0.9\% | 1.1\% | 0.3\% | 0.7\% | 937,075 |
| Federal Government (includes US Post Office) | 67,715,065 | 76,052,519 | 70,605,015 | 67,630,212 | -11.0\% | 7.7\% | 4.4\% | 0.0\% | $(8,337,454)$ |
| Other Governments | 2,180,506 | 1,813,406 | 1,917,496 | 2,022,889 | 20.2\% | -5.4\% | -5.2\% | 2.5\% | 367,100 |
| Unclassified Accounts | 3,004,831 | 2,435,084 | 2,075,965 | 2,243,080 | 23.4\% | 17.3\% | -7.5\% | 10.2\% | 569,747 |
| Total from Taxpayer Database (TIPS) | \$1,602,479,159 | \$1,532,607,259 | \$1,464,310,463 | \$1,409,866,355 | 4.6\% | 4.7\% | 3.9\% | 4.4\% | \$69,871,900 |
| Total from City's Accounting System (FAMIS) | \$1,601,077,584 | \$1,532,996,367 | \$1,462,415,191 | \$1,408,348,762 | 4.4\% | 4.8\% | 3.8\% | 4.4\% | \$68,081,217 |

